# GRAND PLAZA HOTEL CORPORATION

April 17, 2015

Filed Through EDGE

Philippine Stock Exchange, Inc. 4<sup>th</sup> Floor, Philippine Stock Exchange Center Exchange Road, Ortigas Center Pasig City

Attention:

Janet A. Encarnacion

Head, Disclosure Department

Dear Sirs,

Amended Annual Report on SEC Form 17-A of Grand Plaza Hotel Corporation ("Corporation")

Please be informed that, in compliance with the SEC Advisory dated 12 March 2015, the Corporation submitted the attached Amended Annual Report on SEC Form 17-A, to include, as an attachment, the Corporation's Annual Corporate Governance Report as of 31 December 2014.

Sincerely yqurs,

YAM KIT SUNG Compliance Officer

Encl.

# **COVER SHEET**

	166878
•	S.E.C Registration Number
Grand Plaza H	otel Corporation
	The second secon
-	
(Company	s Full Name )
c/o 12" Floor Net One Cente	r, 26 <sup>th</sup> Street corner 3 <sup>rd</sup> Avenue
Crescent Park West	Bonifacio Global City
Alain Charles J. Veloso	+63 2 8194700
Contact Person	Company Telephone Number
Amended S	EC Form 17-A
FO	RM TYPE
Secondary Lice	nse Type, If Applicable
Dept. Requiring this Doc.	Amended Articles Number/Section
	Total Amount of Borrowings
Total No. of Stockholders	Domestic Foreign
To be a security at the second	CCC Remarkal concerned
i o be accomplished by	SEC Personnel concerned
File Number	LCU
Document I.D.	Cashier

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# FOREIGN SERVICE OF THE REPUBLIC OF THE PHILIPPINES

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gapore	)	

### CERTIFICATE OF AUTHENTICATION

I, J. ANTHONY A. REYES Consul of the Republic of the Philippines in Singapore, duly commissioned and qualified, do hereby certify that

HO SUK TSING LESLIE

before whom the annexed instrument has been executed, to wit:

ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES EGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

was at the time he/she signed the same NOTARY PUBLIC and that his/her signature affixed thereto is genuine.

The Embassy assumes no responsibility for the contents of the annexed instrument.

IN WITNESS HEREOF, I have hereunto set my hand and affixed the seal of the Embassy of the Philippines in Singapore this day of 1 APRIL 2015

Service No.: 03320

O.R. No. :117760

Fee Paid : \$42.50

J. ANTHONY A. REYES

Consul

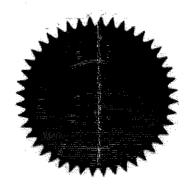
# **NOTARIAL CERTIFICATE**

### TO ALL TO WHOM THESE PRESENTS SHALL COME

I, HO SUK TSING LESLIE Notary Public duly authorised and appointed practising in the Republic of Singapore DO HEREBY CERTIFY AND ATTEST that the document "SECURITIES AND EXCHANGE COMMISSION (AMENDED) SEC FORM 17-A ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES" dated 30 March 2015 hereunto annexed was signed and executed by WONG HONG REN and the person named and mentioned in the said document for and on behalf of GRAND PLAZA HOTEL CORPORATION.

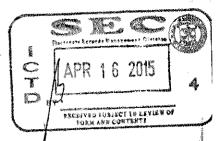
IN FAITH AND TESTIMONY WHEREOF I have hereunto subscribed my name and affixed my seal of office this 30th day of March 2015.







### SECURITIES AND EXCHANGE COMMISSION



## (AMENDED) SEC FORM 17-A

# ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

i į	For the fiscal year ended 31 December 2014
2.	SEC Identification Number 166878 3. BIR Tax Identification No. 000-460-602-000
4. ("(	Exact name of issuer as specified in its charter GRAND PLAZA HOTEL CORPORATION company")
<b>5.</b>	City of Pasay, Philippines  Province, Country or other jurisdiction of incorporation or organization  6. (SEC Use Only)  Industry Classification Code:
7.	10/F, The Heritage Hotel Manila, Roxas Blvd. Cor. EDSA Ext., Pasay City Address of principal office 1300 Postal Code
8.	Tel No. (632) 854-8838; Fax No. (632) 854-8825 Issuer's telephone number, including area code
9	
	Former name, former address, and former fiscal year, if changed since last report.
10.	Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA
	Title of Each Class  Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
	Common Stock 87,318,270 (Inclusive of 33,600,901 treasury shares)
11.	Are any or all of these securities listed on a Stock Exchange.
	Yes [x] No []
	If yes, state the name of such stock exchange and the classes of securities listed therein:
	Stock Exchange : Philippine Stock Exchange Common Shares

### 12. Check whether the issuer:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes [x] No []

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [x] No []

13. State the aggregate market value of the voting stock held by non-affiliates of the registrant. The aggregate market value shall be computed by reference to the price at which the stock was sold, or the average bid and asked prices of such stock, as of a specified date within sixty (60) days prior to the date of filing. If a determination as to whether a particular person or entity is an affiliate cannot be made without involving unreasonable effort and expense, the aggregate market value of the common stock held by non-affiliates may be calculated on the basis of assumptions reasonable under the circumstances, provided the assumptions are set forth in this Form. (See definition of "affiliate" in "Annex B").

The share price of the Company as of 8 January 2015 is PhP24 and the total voting stock held by non-affiliates of the Company is 7,334,289. Therefore, the aggregate market value of the voting stock held by non-affiliates of the Company is PhP176,022,936.

### APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission. N.A.

Yes [] No []

### DOCUMENTS INCORPORATED BY REFERENCE

15. If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:

(a) Any annual report to security holders;

(b) Any proxy or information statement filed pursuant to SRC Rule 20 and 7.1(b);

(c) Any prospectus filed pursuant to SRC Rule 8.1-1.

### PART I - BUSINESS & GENERAL INFORMATION

### TTEM 1. BUSINESS

#### General

The Company was registered with the Securities and Exchange Commission on 9 August 1989 primarily to own, lease or manage one or more hotels, inns or resorts, all adjuncts and accessories thereto and all other tourist oriented businesses as may be necessary in connection therewith.

The Company owns The Heritage Hotel Manila, a deluxe class hotel which offers 467 rooms and deluxe facilities such as restaurants, ballrooms, and a casino.

The hotel opened on 2 August 1994 and the Company has continued to own and operate the hotel since then.

For the fiscal year ended 31 December 2014, the Company reported a net profit after tax of about PhP0.393 million as against PhP85 million in 2013 and PhP165 million in 2012.

There is no bankruptcy, receivership or similar proceedings involving the Company. There are no material reclassifications, mergers, and consolidation involving the Company, nor purchases or sales of a significant amount of assets not in the ordinary course of business of the Company.

The Company's main source of income is revenue from the hotel operations. The market for the hotel services varied. The bulk of the room guests are corporate clients from various countries. The majority of the room guests are Americans, Japanese, Koreans, Filipinos and guests from Southeast Asian nations, while food and beverage guests are mainly Filipinos.

### Competitive Position

The main competitors of The Heritage Hotel Manila are Manila Diamond Hotel, Pan Pacific, Traders Hotel, Dusit Thani Hotel, and Sofitel Hotel.

Based on information made available to us, the competitive position of these hotels is shown below:

NAME	MPL	ARI	RGI
Heritage Hotel	0.91	0.71	0.64
Diamond Hotel	1.07	0.98	1,04
Traders	0.98	0.76	0.75
Pan Pacific	1.12	1.22	1.37
Sofitel Hotel	0.98	1.24	1.22

RGI stands for Revenue Growth Index. A figure of "1" means that the hotel is getting the fair share of the market.

### Raw Materials and Services

The hotel purchases its raw material for food and beverage ("F&B") from both local and foreign suppliers. The top 3 suppliers for raw materials are Agathon Trading, Yulick Food Corporation and Distribution and Charles Seafood Supply Branch.

### Dependence on Single Customer

The Company's main source of income is revenue from the operations of the Heritage Hotel. The operations of the hotel are not dependent on a single or a few customers.

### Related Party Transactions

The Company in the normal course of business has entered into transactions with its related parties, principally consisting of cash advances. These advances are shown as "Due to related company", "Due to immediate holding company", and "Due to intermediate holding company" in the balance sheets.

The Company also leases its hotel site from a related company. The lease contract on the hotel site requires the Company to deposit PhP78 million to answer for any and all unpaid obligations that the Company may have under said contract.

On 11 August 2014, the Company and the related company, Harbour Land Corp (HLC), agreed to amend the Lease Contract to increase the rent from PhP10,678,560 to PhP17,797,608 effective 1 January 2014 and to extend the lease contract from 2015 to 2040 for a period of another 25 years with no escalation of rent for the first 5 years but on the 6<sup>th</sup> year, HLC will propose a revision depending on the market condition.

The Company has entered into a Management Contract with Elite Hotel Management Services Pte. Ltd.'s Philippines Branch for the latter to act as the hotel's administrator. Under the terms of the agreement, the Company is required to pay monthly basic management and incentive fees based on a certain percentage of revenue and gross operating profit.

### Policy on Related Party Transactions

Section 5.2 of the Company's Revised Manual on Corporate Governance requires all material information to be publicly and timely disclosed through the appropriate mechanisms of the PSE and submitted to the SEC. Such information includes, among others, related party transactions. All such information should be disclosed.

In compliance with the Amended Implementing Rules and Regulations of the Securities Regulation Code ("SRC Rules"), the Company must disclose the following details for a related party contract:

a. the nature of the related party relationship;

b. the type of transaction (e.g. supply or services contract, loans, guarantees);

c. the total amounts payable and receivable in the transaction from or to the related party;

d. the elements of the transaction necessary to understand the listed company's financial statements.

The Company must also disclose its transactions in which related persons, such as directors, officers, substantial shareholders or any of their immediate families have a direct material interest, such as the related person's beneficial ownership of the counterparty or share in the profits, bonus, or commissions out of the transaction.

No disclosure is needed for any transaction where:

- a. The transaction involves services at rates or charges fixed by law or governmental authority;
- The transaction involves services as a bank depository of funds, transfer agent, registrar, trustee under a trust indenture, or similar services;
- The amount involved in the transaction or a series of similar transactions has an aggregate value of less than PhP2,500,000; or
- d. The interest of the person arises solely from the ownership of securities of the registrant and the person receives no extra or special benefit that was not shared equally (pro rata) by all holders of securities of the class.

In compliance with the provisions of the Corporation Code, a contract of the Company with one or more of its directors or officers must be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock if any of the following conditions are absent:

- The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting.
- b. The vote of such director was not necessary for the approval of the contract.

Full disclosure of the adverse interest of the directors or officers involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances.

Furthermore, the Company must comply with the provision of the Corporation Code which requires a contract between two or more corporations having interlocking directors, where (i) the interest of the interlocking director in one corporation is substantial and his interest in the other corporation is merely nominal, and (ii) any of the following conditions are absent:

a. The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting.

## The vote of such director was not necessary for the approval of the contract.

to be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock of the corporation where the interlocking director's interest is nominal. Similarly, full disclosure of the adverse interest of the interlocking director's involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances. Stockholdings exceeding twenty (20%) percent of the outstanding capital stock shall be considered substantial for purposes of interlocking directors.

### Patents, Trademarks, Etc.

The Company registered the tradename "The Heritage Hotel Manila" with the Intellectual Property Office on 12 July 2000 under registration number 41995105127. Under current laws, the registration is valid for a term of 20 years, or up to 12 July 2020. The registration is renewable for another 10 years.

The Company is also authorized to use "The Heritage Hotel Manila" as its business name under its Articles of Incorporation.

The Company does not hold any other patent, trademark, copyright, license, franchise, concession or royalty agreement.

# Government Approval and Regulation

The hotel applies for Department of Tourism ("DOT") accreditation annually. The accreditation is based on the 2012 Rules and Regulations to Govern the Accreditation of Accommodation Establishments of the DOT. The DOT inspects the hotel to determine whether the hotel meets the criteria of the DOT. The DOT accredited the hotel and the Company for the year 2014.

The Company is not aware of any new government regulation that may have a material impact on the operations of the Company during the fiscal year covered by this report.

### **Development Activities**

The Company did not undertake any development activities during the last three fiscal years.

### Number of Employees

The hotel employed a total of 334 employees during the year 2014. Out of the 334 employees, 192 are regular employees and 142 are casual employees.

The number of employees per type of employment is, as follows:

	REGULAR	CASUAL	TOTAL
Hotel Operating Staff (All operating dept)	132	131	263
Management/Admin/Security (A&G Dept)	27		27
Sales & Marketing	11	. 3	14

repairs & Maintenance 22	8	30
Total 192	142	334

Barring any unforeseen circumstance, for the year 2015, the Company will maintain more or less the same number of employees as in year 2015.

There are no existing collective bargaining agreements between the Company and its employees.

### **ITEM 2. PROPERTIES**

The Company leases its hotel site from Harbour Land Corporation, a related company. The hotel site is located at the corner of Roxas Blvd. and EDSA Extension, Pasay City.

The lease for the hotel site is for a period of 25 years renewable for another 25 years. The lease commenced on 1 January 1990. The Company has renewed its lease effective 1 January 2014 for another 25 years with monthly rental of PhP1,483,134.

The annual rental expenses for the hotel site and is PhP17,797,608 million.

The Company has no intention of acquiring additional property within the next 12 months.

### ITEM 3. LEGAL PROCEEDINGS

(1) In the middle of 2008, the Company received from the Bureau of Internal Revenue ("BIR") a Final Decision on Disputed Assessment finding the Company liable for deficiency value added tax ("VAT") with respect to the years 1996 to 2002 in total amount of PhP228.94 million, inclusive of penalty and interest from January 2003 to December 2006. The Company subsequently filed a petition for review with the Court of Tax Appeal ("CTA") to contest such Final Decision on Disputed Assessment.

The BIR further issued a Warrant of Distraint and/or Levy and Warrant of Garnishment against the Company and its assets. On 12 September 2008, the Company filed a surety bond with the CTA, and the CTA issued a Temporary Restraining Order enjoining the BIR from further efforts at collection of taxes, particularly the implementation of the Warrant of Distraint and/or Levy and the Warrant of Garnishment.

In 2009, the Company moved to have a preliminary hearing conducted to first resolve the legal issue of whether or not the services rendered by the Company to PAGCOR is subject to VAT at 10% rate. The CTA granted the motion and hearings were subsequently conducted. On 18 February 2011, the CTA ruled in favor of the Company and cancelled the VAT deficiency assessment in toto.

As mentioned in the CTA Resolution, in line with the decision of the Supreme Court in Commissioner of Internal Revenue v. Acesite (Philippines) Hotel Corporation, G.R. no. 147295, 16 February 2007, the CTA, in its decision dated 18 February 2011, cancelled

the BIR's assessment against the Company for deficiency VAT in the amount of PhP228,943,589.15 for taxable years 1996 to 2002. In its resolution dated 17 May 2011, the CTA denied the Commissioner of Internal Revenue's Motion for Reconsideration of the CTA's decision rendered on 18 February 2011. According to the CTA, considering that the assessment against the Company for deficiency VAT has been cancelled, the CTA deemed it proper that the surety bond posted by the Company be discharged. The BIR shortly filed an appeal with the CTA En Banc.

On 1 September 2011, the CTA En Banc resolved to give course to BIR's appeal. The Company filed its Memorandum in October 2011. On 27th July 2012, the CTA En Banc resolved that consistent with the pronouncement of the Supreme Court in the cases of CIR vs. Acesite Hotel Corporation and PAGCOR vs. CIR (G.R. no. 172087, 15 March 2011) that services rendered to PAGCOR are exempt from VAT, CIR's petition has no leg to stand on and must necessarily fall. The BIR subsequently filed a Motion for Reconsideration.

On 8<sup>th</sup> October 2012, the CTA En Banc resolved that BIR's Motion for Reconsideration is denied and the earlier decision of the CTA promulgated on 17<sup>th</sup> May 2011 is affirmed. On 5<sup>th</sup> December 2012, BIR filed with the Supreme Court a Petition for Review. As at the date of this report, the Petition for Review is still pending with the Supreme Court.

On 6<sup>th</sup> May 2013, the Company filed its Comment/Opposition to the Petition for Review and is awaiting feedback from the Supreme Court. On 17 October 2013, the Company received a Notice from the Supreme Court directing BIR to file a reply (to the Company's Comment/Opposition) within 10 days from BIR's receipt of the Notice.

In a Notice dated 8 October 2014, the Supreme Court declared the petitioner's (BIR) Manifestation and Motion dated 11 April 2014 as unsatisfactory compliance with its Resolution dated 28 January 2013, and the Supreme Court further gave a grace period of 5 days for the BIR to comply.

On 16 December 2014, the Company filed a Manifestation and Motion to Dismiss the Petition of the BIR for non-compliance with the jurisdictional requirements. As at 12 January 2015, the Company has not received any further notices or directives from the Supreme Court.

(2) In the meeting of the Board of Directors of Grand Plaza Hotel Corporation ("Corporation") ("Board") on 27 October 2014, the Board approved management's action to continue pursuing administrative remedies with the Bureau of Internal Revenue ("BIR") in respect of the BIR's tax assessment on the Corporation for the year 2008 ("Tax Assessment").

The above actions will seek BIR to re-investigate the Tax Assessment and review the Collection Letter that the Corporation received from the BIR on 12 December 2013. As far as the Corporation is aware, the Collection Letter was issued by the BIR in connection with a Formal Letter of Demand for alleged deficiency income tax, value added tax, expanded withholding tax, withholding tax on compensation and documentary stamp tax for the year 2008, in the aggregate amount of PhP508,101,387.12 consisting of

PhP262,576,825.03 for basic tax, and interest of PhP245,524,562.09 from 20 January 2009 to 30 September 2013.

In another meeting of the Board held on 3 February 2015, the Board directed its tax counsel to study further remedies in connection with the Corporation's receipt on 7 November 2014, of the denial by the BIR of the Corporation's request for the reinvestigation / recomputation of alleged tax liability arising from the Tax Assessment.

On 20 February 2015, the Corporation filed a Petition for Review with the CTA, to invalidate the collection proceedings of the BIR in respect of the Tax Assessment.

The Petition is based on the Corporation's position, as advised by tax counsel, that the collection proceedings initiated by the Commissioner of Internal Revenue is void because the Tax Assessment did not comply with the requirements of law and lacked factual and legal basis.

Other than the above matters, there are no material legal proceedings to which the Company or any of its subsidiaries or affiliates is a party or of which any of its property is the subject

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of the security holders during the fourth quarter of the fiscal year covered by this report.

In the 15 May 2014 annual stockholders' meeting, the following were elected as directors of the Company:

Wong Hong Ren;
Eddie Lau;
Bryan Cockrell;
Eddie Yeo;
Mia Gentugaya; (independent director)
Angelito Imperio; (independent director) and
Michele Dee Santos<sup>1</sup>

Please refer to the discussion in item 9 of this report.

### PART II - OPERATIONAL AND FINANCIAL INFORMATION

Michele Dee-Santos resigned as a member of the Board of Directors effective 10 October 2014. As disclosed previously by the Corporation, the reason for Ms. Dee-Santos' resignation is that she has been given other assignments by RCBC Trust & Investments Division ("RCBC Trust"). Ms. Dee-Santos represented the shares held by RCBC Trust in the Corporation. Ms. Dee-Santos was also a member of the Audit Committee and Nomination Committee of the Corporation.

# TEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The common shares of the Company are listed on the Philippine Stock Exchange.

The following are the high and low share prices of the Company for the year 2014 and 2013:

### Amount in Peso:

1 PT-04-PROPERTY CONTRACTOR CONTR	ніен	Low	HIGH	LOW
	Year 2014	Year 2014	Year 2013	Year 2013
First Quarter	45	45	No movement	No movement
Second Quarter	70	38	No movement	No movement
Third Quarter	51.5	41	No movement	No movement
Fourth Quarter	35.5	25	No movement	No movement

The last recorded trade of the shares of the Company during the fiscal year covered by this report occurred on 11 October 2014. The share price was PhP25.

### Holders of Securities

The Company has only one class of shares, i.e., common shares. The total outstanding common shares as of 31 December 2014 is 87,318,270 inclusive of 33,600,901 treasury shares.

As of 31 December 2014, the number of shareholders of the Company is 497.

# The list of the top 20 shareholders is as follows:

		NAME OF SHAREHOLDER	NO. OF SHARES	% OF SHAREHOLDING (INCLUSIVE OF TREASURY SHARES)
(	OΓ	Grand Plaza Hotel Corp - Treasury stocks	33,600,901	37.35%
(	02	The Philippine Fund Limited	28,655,932	33.43%
(	)3	Zatrio Pte Ltd	17,727,149	20.68%
(	)4	PCD Nominee Filipino	6,543841	7.64%

	PCD Nomince Non-Filipino	231,323	0.26%
06	Alexander Sy Wong	34,505	0.04%
07	Yam Kit Seng	7,000	<0.01%
08	Phoon Lin Mui	7,000	<0.01%
09	Yam Kum Cheong	7,000	<0.01%
10	Yam Poh Choo	7,000	<0.01%
11	Lucas M. Nunag	4,713	<0.01%
12	Natividad Kwan	3,983	<0.01%;
13	Yam Kit Sung	2,999	<0.01%
14	Le Ying Tan-Lao	2,749	<0.01%
15	Peter Kan	2,443	<0.01%
16	Romeo L. Salonga	2,400	<0.01%
17	Christopher Lim	2,239	<0.01%
18	Robert Uy	2,000	<0.01%
19	Certerio Uy	1,000	<0.01%
20	Rolando Umali	1,000	<0.01%
" , " tota karlassa"	Total	86,847,177	99.45%

### Dividends

No dividends were declared for FY2014 and FY2013.

## Dividend Policy

The nature of the dividend, the dividend payment date and the amount of the dividend are determined and approved by the Company's Board of Directors.

### Recent Sales of Unregistered Securities

The Company does not have any unregistered securities.

# ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

## (A) Full Fiscal Year

Top 5 Key Performance Indicators of the Company for the last 3 years:

The state of the s	2014	2013	2012
Current ratio (Solvency ratio)	1.84	1.88	1.93
Debt/Equity	0.41	0.35	0.37
Assets/Equity	1.41	1.36	1.37
Profit before tax margin ratio	0.8%	21.24%	34.06%
Interest rate coverage ratio	NA	NA	NA NA

Note: The Company has no loans due to third party or related parties.

Current ratio is derived by dividing the current assets with the current liabilities. This indicator measures the liquidity of the Company in the short-term. The current ratio has reduced during the year of review mainly due higher current liabilities. Current liabilities increase mainly due to a new PhP23 million security deposit from a potential tenant. Current assets have also increased versus same period last year.

Debt to equity ratio measures a company financial leverage. It is derived by dividing total liabilities over equity. This ratio increased by 0.06 as a result of higher liabilities and lower equity. Lower equity is due to higher profit for the year.

Assets/Equity ratio measures the proportion of equity used to finance assets of the company and it is derived by dividing total assets to equity. Total assets increased versus same period of last year mainly due to higher cash balances.

Profit before tax margin ratio is computed by dividing the profit before tax against the total revenue. This ratio measures whether the Company is able to contain its expenses in relation to the revenue. This ratio is significantly lower this year due to the fact that the Company does not have any more rental income from a major tenant, PAGCOR since end of June 2013.

Interest rate coverage ratio measures how easily a company can pay interest outstanding debts. It is calculated by dividing earnings before interest and tax over interest expense. The Company has no loans to third parties or related parties and as such, it has no interest expenses.

### Management is not aware of:

- Any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company's liquidity increasing or decreasing in any material way. The Company is not having or anticipate having within the next 12 months any cash flow or liquidity problems; and the Company is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments. There is no significant amount of the Company's trade payables that have not been paid within the stated trade terms.
- Any events that will trigger direct or contingent financial obligations that is material to the Company, including any default or novation of an obligation.
- All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.
- d. There are no material commitments for capital expenditures.

e. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations should be described.

Please see attached chart for the relationship between the Company and its ultimate parent company.

### Results of Operations:

Revenue and Net Income After Tax ("NIAT") of the Company during the last 3 years are as follows:

YEAR	REVENUE - PHP'000	NIAT – PHP'000
2014	466,947	393
2013	582,653	85,576
2012	687,318	165,476

### 2014 Results of Operations

For the year 2014, the Company reported revenue of PhP466.9 million compared with PhP582.6 million in 2013. Revenue recorded a fall of PhP115.7 million (19.8%) mainly due to drop in rooms, food and beverage ("F&B") and rental income as compared to 2013. Due to the fall in revenue, profit after tax for 2014 was only PhP0.393 million versus PhP85.5 million. In terms of EBITDA (Earnings before income tax, depreciation and amortization) for 2014 was PhP20.7 million versus PhP145.1 million in 2013.

### Revenue:

Rooms revenue decreased from PhP336 million to PhP312 million or PhP24 million (7%). The main reason for the drop in room revenue is fall in occupancy from 66% to 62% while Average Room Rate fell by 2% from PhP3,101 to PhP3,035. The newer hotels in the Bay Area such as Solaire and the Resort World Hotels pose competition to the hotel. In addition, for the full year 2014, the Company does not have PAGCOR which contribute certain room nights to the hotel.

Food and Beverage (F&B) revenue registered a fall from PhP158 million to PhP141 million or PhP17 million (10%). The negative variance is mainly due to the closure of PAGCOR operated casino in the hotel in July 2013. The hotel is able to increase its revenue for Riviera by PhP3.3 million against prior year to offset the lost of revenue from casino operation.

Others revenue consist mainly rental income and this segment fell by PhP73 million (90%) due to the closure of PAGCOR operated casino in July 2013.

### Cost of sales:

Total cost of sales dropped by PhP3.4 million (5%) which is consistent with the lower F&B and other operated department revenue for the year.

Gross Profit:

Gross profit showed a drop by PhP112.2 million (21%) due to lower revenue.

Selling Expenses:

Selling expenses consist of property operation, maintenance, energy and conservation, salaries, transport charges and commission. As compared to the prior year, there is a decrease of PhP2.9 million (25%). Hotel is able to implement energy saving measures which helped to save 4.7% energy cost versus 2013. Hence even with lower business, the hotel is able to maintain a lower overhead.

Administrative Expenses:

Administrative expenses mainly consist of management and incentive fees, salaries, credit card commission and dues and subscription. There is an increase of PhP17 million (8%) compared to last year and part of the increase is higher sales and marketing expenses for the year.

Other income/(expenses):

There is an increase from PhP14.9 million to PhP22.0 million or 47% as during the year 2014, the company reversed an accrual which is no longer required.

Income Tax Expense:

Income tax expense decreased by PhP34 million due to significantly lower profit before tax.

### 2013 Results of Operations

For the year 2013, the Company reported revenue of PhP582.6 million compared with PhP687.3 million in year 2012. Revenue dropped by PhP104.7 million (15%) while profit after tax decreased by PhP79.8 million (48%) versus prior year.

### Revenue:

Rooms revenue decreased from PhP353 million to PhP336 million or PhP17 million (4%). The hotel managed to increase its occupancy from 64% to 66%, however, Average Room Rate (ARR) was lowered from PhP3,317 to PhP3,101 in order to compete. There are more new hotels in the market and the hotel has to reduce its ARR in order to attract guests.

Food and Beverage (F&B) revenue registered a fall from PhP183 million to PhP158 million or PhP25 million (13%). The negative variance is mainly due to the closure of PAGCOR operated casino in the hotel in July 2013. The hotel is able to increase its revenue for Riviera by PhP2 million against prior year and also banquet has increased its revenue by PhP2 million.

Other Operated Departments revenue decreased by PhP2.5 million (27%) from prior year

Others revenue consist mainly rental income and this segment fell by PhP60 million (42%) due to the closure of PAGCOR operated casino in July 2013.

#### Cost of sales:

Total cost of sales dropped by PhP5.3 million (8%) which is consistent with the lower F&B revenue for the year.

Gross Profit:

Gross profit showed a drop by PhP99.2 million (15%) due to lower revenue.

Selling expenses consist of property operation, maintenance, energy and conservation, salaries, transport charges and commission. As compared to the prior year, there is a drop of PhP3.4 million (1.6%). The decrease is mainly from lower headcount and as such, payroll cost has reduced.

Administrative Expenses:

Administrative expenses mainly consist of management and incentive fees, salaries, credit card commission and dues and subscription. There is an increase of PhP18 million (10%) compared to last year and part of the increase is in payroll cost for sales and marketing as hotel has managed to fill up some vacant positions this year.

Other income/(expenses):

There is an increase from PhP11.1 million to PhP14.9 million or 34% as there is an exchange gain of PhP7 million in this year versus last year of PhP1.5 million.

Income Tax Expense:

Income tax expense decreased by PhP30.3 million or 44% due to lower profit for the year.

Net income after tax fell from PhP165 million to PhP85 million as a result of lower revenue for the year.

# 2012 Results of Operations

For the year 2012, the Company registered a drop in revenue by PhP31.5 million (4.3%) as compared to the same period of last year. Net income after tax recorded a fall of PhP10.5 million (6%) relative to prior year.

Revenue:

Room revenue decreased from PhP367.7 million to PhP353.1 million or 3.8%. The fall in room revenue is mainly due to drop in occupancy from 67% in 2011 to 64% in 2012. As a result, Revenue Per Available Room (Revpar) also decreased by 4%. The unfavorable variance is due to the corporate segment but offset by the increase in package segment.

Food and Beverage (F&B) division also showed a fall in revenue from PhP202.8 million to PhP183 million or 9%. The 3 revenue centers, Riviera Café, Casino and Banquet registered the fall in revenue. With the opening of the Resort World Casino Manila, it drew away the regular casino players in the Hotel. .

Others consisting mainly of rental from a tenant increased from PhP136.8 million to PhP141.8 million or 3.5% due to higher rental and a new tenant.

st of sales:

Total cost of sales does not show any material variance as compared to prior year.

Gross Profit:

Gross profit showed a drop by PhP30.8 million or 4.7% due to lower revenue.

Selling Expenses:

Selling expenses consist of property operation, maintenance, energy and conservation, salaries, transport charges and commission. As compared to the prior year, there is an increase from PhP213.6 million to PhP217.8 million or PhP4.1 million (1.9%). The variance is attributable to increase in salaries and property operation, maintenance, energy and conservation.

Administrative Expenses:

Administrative expenses mainly consist of management and incentive fees, salaries, credit card commission and dues and subscription. There is a drop from PhP196.8million to PhP181.3 million and this is attributable to the lower management and incentive fees which is consistent with the lower hotel revenue and gross operating profit for the year.

Other income/(expenses):

There is an increase from PhP7.5 million to PhP11.1 million or 47% as there is an exchange gain of PhP1.5 million in this year versus last year with a loss of PhP2 million.

Income Tax Expense:

Income tax expense decreased by PhP5.3 million or 7.2% due to lower profit for the year.

Net Income After Tax:

Net income after tax fell from PhP176 million to PhP165 million as a result of lower revenue for the year.

### Financial Conditions:

The total assets and liabilities of the Company for the last 3 years are as follows:

YEAR	ASSETS - PHP'000	LIABILITIES - PHP'000
2014	1,354,310	399,328
2013	1,363,125	357,905
2012	1,445,249	382,109

2014 Financial Conditions

assets for the year 2014 decreased marginally from PhP1.363 billion to PhP1.354 billion while total liabilities increased by PhP42 million (11%) due to higher liabilities such as security deposits due to tenants and higher retirement benefits.

### Assets:

- Cash and cash equivalents: This balance consists of cash and fixed deposits placed with banks. There is an increase of PhP31.2 million (15%) compared to the same period of last year. Although the Hotel trading in 2014 is down significantly, the Company is still cash flow positive. The increase is due to a new security deposit from a potential tenant of PhP23 million and offset by the payment to shareholders in second half of 2014 for share buyback exercise amounting to PhP49.2 million.
- Receivables net: This balance fell from PhP322 million to PhP304 million which is consistent with the lower revenue of the Company.
- Due from related parties: There is a significant drop in this balance as the related companies have settled their outstanding balance to the Company at year end.
- Prepaid expenses and other current assets: This mainly consists of prepaid input value added tax, insurance premiums, dues and subscription. The drop is mainly in prepaid income tax and input taxes given the reduced in revenue of the Company for this year versus last year.
- Property and equipment net: There is a fall in this balance by PhP22.9 million (3.5%) as a
  result of depreciation charges for the year offset by addition to fixed assets of PhP13 million.
- Investment in associate: Compared to the prior year, this balance increased by PhP1.7 million (3.6%) due to the improvement in the results of the associate and as such, the company recognized a profit on the share in income of associate.
- Deferred tax assets: This balance mainly pertains to deferred tax recognized for retirement benefits, exchange gain/loss and impairment of receivables. There is an increase of PhP6.8 million (122%) as there was a deferred tax on the impairment of receivables, increase in retirement benefits and lower actuarial gain this year.

# Liabilities and Equity:

- Due to related parties: Compared to last year, the balance has increased from PhP2.1 million to PhP6 million as Company has not settled its obligations with the related companies. This will be settled in first quarter of 2015.
- Income tax payable: There is an income tax payable as at end of 2014 of PhP1.8 million versus zero in 2013 even though Company has lower profit before tax as the Company has higher non-tax deductible items this year.
- Refundable deposit: This balance consists mainly of deposits from customers and tenants.
  Compared to last year, there is an increase of PhP26.9 million as there was a new security
  deposit of PhP23 million from a potential tenant which is in the process of negotiation with
  the Company.

- Accrued retirement benefits liability: The Company accrued for retirement benefits liability in accordance to the actuarial valuation yearly. There is an increase in accrual from PhP21.9 million to PhP26.6 million this year as in 2013, there was an experience adjustment of negative PhP2 million while the experience adjustment for 2014 was lower.
- Treasury stock: Compared to the same period of last year, this balance increased by PhP49.2 million due to the share buyback exercise conducted during the year 2014.

### 2013 Financial Conditions

Total assets for the year 2013 decreased by PhP82 million (5%) relative to the same period of last year. Total liabilities also decreased by PhP24 million (6%) versus last year same period.

### Assets:

- Cash and cash equivalents: This balance consists of cash and fixed deposits placed with banks. There is a decrease of PhP76 million (27%) compared to the same period of last year.
   This is mainly due to payment of share buyback exercise amounting to PhP142 million in second half of 2013 and lower revenue.
- Receivables net: This balance increased by PhP18 million over same period last year due to increase receivables from a major tenant.
- Prepayments and other current assets: The increase of PhP3.8 million over prior year is due to increase in input value added tax and some prepaid expenses.
- Property and equipment net: This balance decreased by PhP23 million which is mainly due to depreciation charges for the year.
- Deferred tax assets: This balance decreased mainly due to lower balance for retirement benefits.

### Liabilities and Equity:

- Accounts payable and accrued expenses: This balance dropped by PhP4.2 million compared
  with prior year and this is mainly due to lower trade payables which is consistent with the
  lower revenue.
- Due to related parties: There is repayment to related parties at year end for outstanding balances and as such, this balance dropped by PhP4.7 million compared to the same period of last year.
- Income tax payable: Due to lower profit and the Company has sufficient creditable withholding tax, income tax payable is zero balance for last quarter.

- Refundable deposits: This represents deposits given by tenants to the Company for lease of space. There is a reduction of PhP2.1 million versus last year due to refund of certain deposit to a tenant.
- Accrued retirement liability: This balance represents accrual for retirement liability for employees in accordance to the acturial report by valuer. This balance decreased PhP1.5 million relative to same period of last year.
- Treasury stock There is an increase in treasury stock by PhP142 million versus last year and this is a result of the share buyback in 2013.

### 2012 Financial Conditions

Total assets for the year 2012 decreased by PhP78 million or 5% versus the same period last year. Total liabilities decreased by PhP5,2 million or 1.3%. The main decrease in assets is due to lower cash position.

#### Assets:

- Cash and cash equivalents: This balance consists of cash and fixed deposits placed with banks. There is a drop from PhP354.3 million to PhP282.6 million as a result of share buyback and cash dividend payments during the FY2012. The Company paid out PhP178.3 million in total for both dividends and share buyback.
- Receivables net: There is an increase in this balance by PhP16 million (5%) The increase is mainly due to increase in VAT due from PAGCOR and also advances to contractor in connection with a renovation project.
- Due from related parties: In the normal course of business, the Company advances to its related companies for working capital purpose. There is a drop in the balance from PhP3.1 million to PhP1.1 million due to the related companies have settled their outstanding balances to the Company as at year end.
- Inventories: Inventories consist of food, general supplies, beverage and tobacco, engineering supplies. The increase in this balance by PhP1.9 million is due to increase in food inventory.
- Prepayments and other current assets: This balance consists of input value-added tax and prepaid expenses which are mainly insurance premium. There is an increase in balance by PhP1.1 million.
- Property and equipment net: This balance decreased by PhP25.6 million (3%) and is
  attributable to the net effect of depreciation, disposal of fixed assets and addition of fixed
  assets during the year. Depreciation charges for the year is PhP38 million.
- Deferred tax assets: Deferred tax assets consist of retirement liability, deferred rental income, allowance for impairment loss on receivables and foreign exchange gain/loss. The increase in balance by PhP1.8 million (18%) is due to higher retirement liability.

Liability and Equity:

- Accounts payable and accrued expenses: This account consists mainly of trade payables, accrued payroll and accrued utilities. There is a decrease in accrued trade payables by PhP10.6 million (16%) due to lesser volume of business for this year.
- Income tax payable: Income tax payable fell by PhP5.1 million (25%) and this is consistent with the lower profit for this year.
- Due to related parties: There is a drop in this balance by PhP12.4 million (64%) and is because the Company has repaid some outstanding payables to its related companies.
- Other current liabilities: This balance consists of output VAT payable, deferred rental and withholding taxes payable. The increase in balance by PhP9 million (4%) is due to higher output VAT payables.
- Accrued retirement liability: There is an increase in PhP2.7 million (8%) due to provision for retirement liability for the year 2012.
- Refundable deposit: This balance is mainly for security deposits placed by tenants with the Company. The increase in balance by PhP3.5million (13%) is due to the deposit of a new tenant.
- Treasury stock: This pertains to the share buyback exercise conducted during the year. On 25<sup>th</sup> June 2012, the Board approved a share buyback exercise of 1 share for every 25 shares and at PhP50 per share.

### Risks

The Company has exposure to various risks, including liquidity risk, credit risk and market risk. For discussions of these risks, see *Note 25 - Financial Risks and Capital Management* to the accompanying audited financial statements in Item 7.

### ITEM 7, FINANCIAL STATEMENTS

Please see attachments.

# ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There are no changes and/or disagreements with Accountants on any matter relating to accounting principles or practices, financial disclosures, auditing scope and procedure during the last two fiscal years.

# PART III - CONTROL AND COMPENSATION INFORMATION

# ITEM 9. DIRECTORS, EXECUTIVE OFFICERS AND SIGNIFICANT EMPLOYEES OF THE REGISTRANT

NAME	OFFICE	CITIZENSHIP	FAMILY	AGE
			RELATION (*)	
Wong Hong Ren	Chairman & President	Singaporean	No relation	63
Bryan Cockrell	Director	American	No relation	67
Eddie Lau	Director	British	No relation	<u> </u>
Angelito Imperio	Independent Director	Filipino	No relation	75
Mia Gentugaya	Independent Director	Filipino	No relation	63
Eddie Yeo Ban Heng	Director / Vice- President / Assistant Compliance Officer / General Manager of The Heritage Hotel Manila	Malaysian	No relation	67
Yam Kit Sung	General Manager of the Company / Chief Finance Officer / Compliance Officer / Chief Audit Executive	Singaporean	No relation	44
Catherine Serrano	Director of Finance / Member The Heritage Hotel Manila Management Executive Committee	Filipino	No relation	43
Geraldine Nono Gaw	Director of Marketing / Member The Heritage Hotel Manila Management Executive Committee	Filipino	No relation	47
Maria Christina J. Macasaet-Acaban	Corporate Secretary	Filipino	No relation	41
Alain Charles I. Veloso	Assistant Corporate Secretary	Filipino	No relation	34
Arlene De Guzman	Treasurer	Filipino	No relation	54

<sup>(\*)</sup> Up to the fourth civil degree either by consanguinity or affinity.

Under Article IV, Section 2 of the By-Laws of the Company, the directors shall hold office for one year and until their successors are duly elected and have qualified.

None of the directors and executive officers are related within the 4th civil degree of consanguinity or affinity.

None of the following events occurred during the past five years that are material to an evaluation of the ability or integrity of any director, person nominated to become a director, executive officer, promoter or control person of the registrant:

- a) Any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two year prior to that time:
- b) Conviction by final judgment in a criminal proceeding;
- e) Being subject to any order, judgment or decree limiting such person's involvement in any type of business, securities, commodities or banking activities; and
- d) Being found by domestic or foreign court of competent jurisdiction in a civil action to have violated any securities or commodities law.

### **Business Experience**

### WONG HONG REN CHAIRMAN & PRESIDENT

Mr Wong Hong Ren was first elected Director and Chairman of the Board of Directors in May 1996. He was also an executive director of Millennium & Copthorne Hotels plc, a public listed company on the London Stock Exchange since April 2001. Mr Wong was appointed Chief Executive Officer of Millennium & Copthorne Hotels plc on 27 June 2011. He is also Chairman of Millennium & Copthorne Hotels New Zealand Limited and CDL Investments New Zealand Limited, both of which are listed on the New Zealand stock exchange. He is also the non-executive Chairman of M&C REIT Management Limited which manages the Singapore listed CDL Hospitality Trusts

### BRYAN K. COCKRELL DIRECTOR

Mr. Bryan Cockrell, an American national has been a Director of the Company since May 1997. Mr. Cockrell is the Chairman of the Pathfinder Group in the Philippines which has interests in tourism-related ventures, properties and other joint ventures undertakings and of the Group's investments in Vietnam. Before his stint in the Philippines, he held numerous positions in Singapore, Indonesia and Saudi Arabia. Mr. Cockrell is also a Director of Lafarge Republic Inc., a listed company.

Atty. Imperio has been a Director of the Company continuously since August 1992 and during that span of time, he served as independent Director from 2001 to 2004, and again from 2008 up to the present. He completed his legal education at the University of the Philippines (LL.B.) and was admitted to the bar in 1966. He was a senior partner of the law firm SyCip Salazar Hernandez & Gatmaitan until his retirement in October 2004. He continued to serve the firm as of counsel until August 2010. At present, his professional work is limited to outside counseling, particularly on estate planning, and serving as an official Appellate Court Mediator of civil cases pending in the Court of Appeals.

### MIA G. GENTUGAYA INDEPENDENT DIRECTOR

Atty. Gentugaya is a senior partner and Head of the Banking, Finance and Securities Group of SyCip Salazar Hernandez & Gatmaitan. She has been a Director of the Company since August 1992 and served as independent director since 2005. She was admitted to the Philippine Bar in 1978 after completing her legal education at the University of the Philippines (LL.B.). Atty. Gentugaya practices corporate and commercial law, and has been named by Chambers & Partners and The Legal 500 as one of the world's leading lawyers in banking and finance, and commercial law. She is a member of the Philippine Bar Association and the Makati Business Club. She also serves in the Board of Directors of various companies.

EDDIE B.H. YEO DIRECTOR, VICE-PRESIDENT, ASSISTANT COMPLIANCE OFFICER & GENERAL MANAGER OF THE HERITAGE HOTEL MANILA

Mr. Eddie Yeo is appointed as a Director and General Manager of The Heritage Hotel Manila on 13 January 2005. Prior to his current position, he was the General Manager of Copthorne Kings Hotel Singapore from January 1999 to 2004. He has more than 42 years experience in managing and developing hotel projects in Singapore, Malaysia, Thailand, Australia, USA and Vietnam. He holds a Master of Business Administration from the University of South Australia, is a Certified Hotel Administrator (CHA) from the Educational Institute of the American Hotel & Motel Association, Michigan, USA and a Member of the Chartered Management Institute, UK. He is the Vice President of the Singapore Philippines Association; Vice President of the Malaysian Associations of the Philippines; and 2<sup>nd</sup> Vice President of SKAL Club of Manila. He sits on the Board of the Hotel Association of the Philippines, Hotel Federations of the Philippines and the Foreign Chamber Council of the Philippines.

### EDDIE C.T. LAU DIRECTOR

Mr. Eddie Lau, a British national and was appointed Director of the Company since 17 January 2005. He obtained his MBA from the University of Durham, UK. He is a fellow member of both the Hong Kong Institute of Certified Public Accountants and the Chartered Institute of Certified Accountants in UK. Mr. Lau is also an associate member of the Chartered Institute of Bankers in UK. He has more than 25 years experience in the financial industry and has extensive practical exposures in financial control, business planning and operational management. He had worked with Hang Seng Bank, Standard Chartered Bank, Bank Austria and The Long-Term Credit Bank of Japan. For the past twelve years, he was the Financial Controller of those banks that he worked with. Mr. Lau had also served in the Hong Kong Monetary Authority as a Bank Examiner to monitor the banks' compliance in Hong Kong. Currently, Mr. Lau is the Senior Vice President – Head of Group Finance and Company Secretary of Asia Financial Holdings Limited, a listed company in Hong Kong. He joined Asia Financial Holdings Limited since July 2000:

### YAM KIT SUNG

GENERAL MANAGER, CHIEF FINANCE OFFICER, COMPLIANCE OFFICER & CHIEF AUDIT EXECUTIVE

Mr. Yam obtained his Bachelor of Accountancy (Honors) degree from Nanyang Technological University in Singapore. Upon graduation, he joined the international accounting firm, Price Waterhouse based in Singapore as an auditor and later joined CDL Hotels International Limited (now known as Millennium & Copthorne Hotels International Limited) as an Internal Auditor. In 1996, he joined The Heritage Hotel Manila as an Operations Analyst and was appointed General Manager of the Company in April 2000. In June 2006, Mr. Yam was appointed Vice President — Asset Management (China) for HL Global Enterprises Limited, a company listed on the Singapore Stock Exchange. He also sits on the Board of several companies in the HL Global Enterprises Limited Group.

### ARLENE DE GUZMAN TREASURER

Ms. Arlene de Guzman has been the Company's Treasurer since August 1997. She is also a former director and president of the Company. She graduated with a B.S. Business Economics (cum laude) degree from the University of the Philippines in 1981. Her business experience includes: Senior Project Evaluation Officer, National Development Company, Head, Financial Risk Management, Philippine Associated Smelting and Refining Corporation (PASAR) and currently Senior Vice President of the Pathfinder Group. She is presently a director and/or officer of the various companies under the Pathfinder Group, Grand Plaza Hotel Corp. and the Calumboyan Holdings Group.

### MARIA CHRISTINA J. MACASAET-ACABAN CORPORATE SECRETARY

Ms. Macasaet-Acaban is a partner of the law firm of Quisumbing Torres. She joined Quisumbing Torres in 1998 after graduating cum laude from the University of the Philippines College of Law (Ll.B. 1998). She was also a recipient of the Dean's Medal for Academic Excellence and a member of the Order of the Purple Feather, the honors society of the University of the Philippines College of Law. She was admitted to the Philippine Bar in 1999.

Ms. Macasaet-Acaban practices corporate and commercial law, with focus on foreign investments, mergers and acquisitions, corporate compliance. She has represented multinational corporations operating in various industries, such as pharmaceutical and healthcare, information technology, outsourcing, manufacturing and real estate, in Philippine and cross-border transactions, and advised on equity restrictions, investment structures and regulatory compliance for Philippine business operations.

She serves as corporate secretary and assistant corporate secretary of various private companies. She is not an officer or director of other public companies or companies that are grantees of secondary licenses from the SEC.

# ALAIN CHARLES J. VELOSO ASSISTANT CORPORATE SECRETARY

Mr. Veloso is a senior associate of the law firm Quisumbing Torres. Mr. Veloso's practices corporate and commercial law, with focus on pharmaceuticals, securities, mergers and acquisitions, energy and natural resources, infrastructure, and outsourcing. He joined Quisumbing Torres in 2006 after graduating class valedictorian and cum laude from the University of the Philippines College of Law in 2006. He was also a recipient of the Dean's Medal for Academic Excellence, a member of the Order of the Purple Feather, a Chief Justice Fred Ruiz Castro Academic Scholar, an ACCRA – Violeta C. Drilon Merit Scholar, and a Member of the Pi Gamma Mu Honors Society and the Phi Kappa Phi Honors Society. Mr. Veloso was admitted to the Philippine Bar in 2007 and ranked 10<sup>th</sup> in the 2006 Philippine Bar exams. Prior to obtaining his law degree, Mr. Veloso obtained his B.S. Accountancy from the University of the Philippines - Tacloban College in 2001, graduating cum laude. Mr. Veloso passed the Philippine licensure exam for Certified Public Accountants in 2001. He also teaches Transportation and Public Utilities Law and Land Titles and Registration at Centro Escolar University School of Law and Jurisprudence.

Mr. Veloso is also the assistant corporate secretary of various private companies. He is not an officer or director of other public companies or companies that are grantees of secondary licenses from the SEC.

GERALDINE NONO GAW

DIRECTOR OF MARKETING, MEMBER - HERITAGE HOTEL MANILA MANAGEMENT EXECUTIVE COMMITTEE Geraldine N. Gaw joined the company in 2003 as the Director of Catering and was promoted as Director of Sales and Marketing in 2008. Prior to joining the Heritage Hotel Geraldine held the position of Convention and Banquet Sales Manager from 1999 to 2003 at the Manila Midtown Hotel. She has also held several senior positions in various hotels in Metro Manila and Davao City, namely the Mandarin Oriental Hotel and the Davao Insular Intercontinental Inn. She is currently a member of the Hotel Sales and Marketing Association. Geraldine graduated at the Ateneo De Davao University with a Degree in Business Administration major in Accounting.

### CATHERINE A. SERRANO

DIRECTOR OF FINANCE, MEMBER - HERITAGE HOTEL MANILA MANAGEMENT EXECUTIVE COMMITTEE

Ms. Catherine A. Serrano joined Grand Plaza Hotel Corporation in April 2009 as its Accounting Manager. In April 2012 she was appointed as the Assistant Director of Finance and recently got promoted as the Director of Finance of the Heritage Hotel. Ms. Serrano took up her degree in Commerce major in Accounting at the University of the Assumption, San Fernando Pampanga.

Prior to working in the hotel industry Ms. Serrano honed her skills in her field for 13 years with the Laus Group of Companies where she held various managerial positions in Carworld Inc. (dealers of Mitsubishi), Ford Pampanga and Max's Restaurant. She was also the Accounting Group Head of Carworld Inc. affiliates such as, Kia Motors Pampanga, Suzuki Pampanga, Laus Group Estate, Carworld Caltex, Radioworld Broadcasting Corp., and Regent Printing House.

Ms. Serrano started her hotel career in February 2006 at the Holiday Inn Galleria Manila as Chief Accountant and was promoted in November 2007 as the Finance Manager of Crowne Plaza Galleria Manila.

### Attendance Record

Meeting Attendance of the Company's Board of Directors in 2014:

Date of		Name of Directors					
Board of Directors' meetings	Wong Hong Ren	Bryan Cockrell	Angelito Imperio	Mia Gentugaya	Michele Dec- Santos (Resigned effective 10 October 2014)	Eddie Lau	Eddie Yeo
February 2014 (Joint Meeting with Board of Directors)	Present	Present	Present	Present	Absent	Present	Present

25 April 2014	Present	Present	Present	Present	Present	Absent	Present
15 May 2014 (1:00 p.m.)	Present	Present	Present	Absent	Present	Present	Present
15 May 2014 (10:30 a.m.)	Present	Present	Present	Present	Present	Present	Present
24 July 2014	Present	Present	Present	Present	Present	Present	Present
2 October 2014	Present	Present	Absent	Present	Present	Present	Present
27 October 2014	Present	Absent	Present	Absent	N/A	Present	Present
Total	7 out of	6 out of 7	6 out of 7	5 out of 7	5 out of 6	6 out of 7	7 out of 7
Percentage  of Attendance	100%	85.71%	85.71%	71.43%	83.33%	85.71%	100%

# Meeting Attendance of the Company's Audit Committee in 2014:

Date of the Audit		Name of Directors				
Committee meetings	Bryan Cockrell	Mia Gentugaya	Michele Dee-Santos (Resigned effective 10 October 2014)			
11 February 2014	Present	Present	Absent			
25 April 2014	Present	Present	Present			
24 July 2014	Present	Present	Present			
27 October 2014.	Present	Present	N/A			
Total	4 out of 4	4 out of 4	2 out of 3			
Percentage of Attendance	100%	100%	66.66%			

# Meeting Attendance of the Company's Nomination Committee in 2014:

Date of the Nomination's Committee meetings	Name of Directors				
Committee meetings	Wong Hong Ren	Eddie Lau	Bryan Cockrell	Michele Dee-Santos	Angelito Imperio
11 February 2014 (Joint Meeting with Board of	Present	Present	Present	Absent	Present

Directors)				- ·	
21 March 2014	Absent	Present	Present	Present	Present
Total	1 out of 2	2 out of 2	2 out of 2	1 out of 2	2 out of 2
Percentage of Attendance	50%	100%	100%	50%	100%

# ITEM 10, EXECUTIVE COMPENSATION

# EXECUTIVE AND DIRECTORS COMPENSATION

NAME	POSITION	YEAR	SALARY	BONUS	OTHERS/ DIRECTOR FEES
Wong Hong Ren	Chairman & President	2014			707 100
Eddie Yeo Ban Heng	General Manager of Hotel	2014			
Yam Kit Sung	General Manager of the Company	2014			
Cathy Serrano	Director of Finance	2014	:		
Gigi Gaw	Director of Sales & Marketing	2014			
Total		2014	12,327,371	756,719	88,815
Directors		2014			1,311,150
All officers & Directors as a group		2014	12,327,371	756,719	1,399,965

The estimated total compensation for officers and directors in year 2015 is as follows:

Salary - PhP12.5 million

Bonus - PhP1.0 million

Other Fees - PhP1.5 million

# FOR THE LAST 2 FINANCIAL YEARS - 2013 and 2012

NAME	POSITION	YEAR	SALARY	BONUS	OTHERS/ DIRECTOR FEES
Wong Hong Ren	Chairman & President	2013		ola kon koni 7777k	, (188)
Eddie Yeo Ban Heng	General Manager of Hotel	2013	t y y y y y y y y y y y y y y y y y y y		

Yam Kit Sung	General Manager of the Company	2013			And the second of the second o
Cathy Serrano		0010			
······································	Director of Finance	2013			
Gigi Gaw	Director of Sales & Marketing	2013			442
Total		2013	10,065,213	948.016	88,815
Directors		2013	* · · · · · · · · · · · · · · · · · · ·		1,494,626
All officers & Directors as a group		2013	10,065,213	948,016	1,583,441

NAME	POSITION	YEAR	SALARY	BONUS	OTHERS/ DIRECTOR FEES
Wong Hong Ren	Chairman & President	2012			
Eddie Yeo Ban Heng	General Manager of Hotel	2012	Vidence (1) Total Vidence (1)	F	
Yam Kit Sung	General Manager of the Company	2012			
Johnny Yap	Executive Manager of Hotel	2012			And the state of t
Alex Cheong	Executive Chef	2012			
Total		2012	11,328,636	1,481,160	70,000
Directors	The same the	2012			2,111,284
All officers & Directors as a group		2012	11,328,636	1,481,160	2,181,284

The compensations of the directors are one-time directors' fees and do not involve any other form of remuneration. There are no arrangements, such as consulting contracts, pursuant to which any director of the Company was compensated, or is to be compensated, directly or indirectly, during the Company's last completed fiscal year, and the ensuing year, for any service provided as director.

There are no agreements that require, if any such executive officers resign or are terminated by the Company, or if there is a change in control of the Company, the executive officers of the Company to be compensated a total amount exceeding PhP2,500,000.

# ITEM 11. SECURITY AND OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

Security Ownership of Management

The following table shows the shareholding beneficially held by the officers of the Company as at 31 December 2014.

TITLE OF CLASS	NAME OF BENEFICIAL OWNER/(CITIZENSHIP)	AMOUNT & NATURE OF BENEFICIAL OWNERSHIP	
Common shares	Yam Kit Sung (Singaporean)	2,999 shares beneficial	Tess than 1%
Common shares	Eddie Yeo (Malaysian)	1 share beneficial	Less than 1%

The following entities are directly or indirectly the beneficial owners of more than 5% of the Company's voting shares (common) as of 31 December 2014

S/N	NAME OF SHAREHOLDER	CITIZENSHIP	NO. OF SHARES	% OF SHAREHOLDING (EXCLUSIVE OF TREASURY SHARES)
1	The Philippine Fund Limited	Bermuda	28,655,932 <sup>2</sup>	53.34%
2	Zatrio Pte. Ltd.	Singapore	17,727,149	33.08%
	RCBC Trust & Investment	Filipino	5,835,663	10.86%

### ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Please see Note 15 of the audited financial statements for details.

### ITEM 13. CORPORATE GOVERNANCE

Please refer to the attached Annual Corporate Governance Report of the Company for the year 2014:

<sup>2</sup> The Philippine Fund Limited is owned by Shareholder's Name	Class of Shares Owned	% Held
In Hong Leong Hotels Pte. Ltd.	Have the control of t	
P.O. Box 309 Grand Cayman	Ordinary	60%
British West Indies, Cayman		. x
2. Pacific Far East (PFE) Holdings Corp	oration	
(formerly Istethmar International Corp	poration)	
Suite 2705-09, 27Flr, Jardine		20%
I Connaught Place, Central,		57,4884
3 Robina Manila House Limited	No. 1986 No. 1984 Carrier St. 1984 No.	
8/F Bangkok Bank Building	Ordinary	20%
28 Des Voeux Road, Central		

# ITEM 14. EXHIBITS AND REPORTS ON SEC FORM 17-C

# Exhibits

None

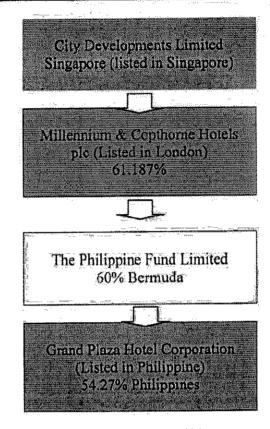
# Reports on SEC Form 17-C

The following events were reported in SEC Form 17-C during the period January 2014 to December 2014:

Date of Filing of SEC Form 17-C	Summary of the matter disclosed
12 February 2014	Contract of Lease between Harbour Land Corporation and the Company - Rent Increase and Extension and Approval of the Record Date for the Company's Annual Stockholders' Meeting for 2014
16 May 2014	Election of Directors and Re-Appointment of External Auditors
16 May 2014	Election of Officers and Committee Members
29 May 2014	Buyback Timetable and Buyback Documents
2 July 2014	Result of the Buyback of Shares
15 July 2014	Completion of the Buyback of Shares
12 August 2014	Renewal of Contract of Lease
26 August 2014	Demise of Ms. Mary Grace Magsalin
13 October 2014	Resignation of Michele Dee-Santos as Director

# The Group Structure

# The Philippine Fund Limited Group Structure



### **SIGNATURES**

Pursuant to the requirements of Section 17 of the Securities Regulation Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Singapore on 30 March; 2015.

By:

Wong Hong Ren

Chairman & President

Yam Kit Sung General Manager/

Vice President Finance

Maria Christina Macasaet-Acaban

Corporate Secretary

SUBSCRIBED AND SWORN to before me this 30th day of March 2015 affiant(s) exhibiting to me their Community Tax Certificates/Passports, as follows:

Names

CTC/Passport No.

Date of Issue

Place of Issue

Wong Hong Ren E4908899H

20 October 2014

Singapore

**Notary Public** 

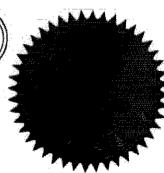
Doc. No.

Page No.

Book No.

Series of 2015.

Ho Suk Tsing Lessie C2014/0100 Lessie C2014/0100 Lessie C2014 - 31 Mar 2015



SUBSCRIBED AND SWORN to before me this 14th day of April 2015, affiants exhibiting to me the following:

Yam Kit Sung Christina Macasaet-Acaban Passport No. E3384874K issued on 7 September 2012 / Singapore Passport No. EB7554126 issued on 5 March 2013 / Philippines

NOTA DA FIRM UNITA DEC 11, 2015 2734 M. ALERORA ST., MAKATI CITY APPT. NO. M-17 (2014-2015) TET NO. 576TEO / CY-2015 ROLL NO. 28947/MCLS-4 NO. 0006124/6-19-12

PTR NO. MKT 4750751/1-5-15 MAKATEGETY



### FOREIGN SERVICE OF THE REPUBLIC OF THE PHILIPPINES

EMBASSY OF THE PHILIPPINES ) Consular Section ) S.S. Singapore )
CERTIFICATE OF AUTHENTICATION
I, J. ANTHONY A. REYES Consul of the
Republic of the Philippines in Singapore, duly commissioned and qualified, of
hereby certify that
HO SUK TSING LESLIE
before whom the annexed instrument has been executed, to wit:  STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL  STATEMENTS (GRAND PLAZA HOTEL CORPORATION)
was at the time he/she signed the same NOTARY PUBLIC
and that his/her signature affixed thereto is genuine.
The Embassy assumes no responsibility for the contents of the annexe instrument.
IN WITNESS HEREOF, I have hereunto set my hand and affixed the set of the Embassy of the Philippines in Singapore this day of 1 APRIL 2015

Service No.: 03319

O.R. No.

Fee Paid

\$42.50

J. ANTHONY A. REYES

Philippines x z

### NOTARIAL CERTIFICATE

### TO ALL TO WHOM THESE PRESENTS SHALL COME

I, HO SUK TSING LESLIE Notary Public duly authorised and appointed practising in the Republic of Singapore DO HEREBY CERTIFY AND ATTEST that the document "STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS" hereunto annexed was signed and executed by WONG HONG REN and the person named and mentioned in the said document for and on behalf of GRAND PLAZA HOTEL CORPORATION.

IN FAITH AND TESTIMONY WHEREOF I have hereunto subscribed my name and affixed my seal of office this 30th day of March 2015.

Lemin





### GRAND PLAZA HOTEL CORPORATION

3 February 2015

### Statement of Management's Responsibility For Financial Statements

# SECURITIES AND EXCHANGE COMMISSION SEC Building, EDSA, Greenhills

City of Mandaluyong

The management of GRAND PLAZA HOTEL CORPORATION is responsible for all information and representations contained in the financial statements as of and for the years ended December 31, 2014, 2013 and 2012. The financial statements have been prepared in conformity with generally accepted accounting principles in the Philippines and reflect amounts that are based on the best estimates and informed judgment of management with an appropriate consideration to materiality.

In this regard, management maintains a system of accounting and reporting which provides for the necessary internal controls to ensure that transactions are properly authorized and recorded, assets are safeguarded against unauthorized use or disposition and liabilities are recognized. The management likewise discloses to the Company's audit committee and to its external auditor: (i) all significant deficiencies in the design or operation of internal controls that could adversely affect its ability to record, process, and report financial data; (ii) material weaknesses in the internal controls; and (iii) any fraud that involves management or other employees who exercise significant roles in internal controls.

The Board of Directors reviews the financial statements before such statements are approved and submitted to the stockholders of the Company.

KPMG Manabat Sanagustin & Co., the independent auditors appointed by the stockholders, has audited the financial statements of the Company in accordance with generally accepted auditing standards in the Philippines and has expressed its opinion on the fairness of presentation upon completion of such audit, in its report to the Board of Directors and Stockholders.

10 Floor, The Heritage Hotel Manila, Roxas Blvd cor. EDSA Extension Pasay City
Tel: 854 8838 Fax: 854 8825
A MEMBER OF THE HONG LEONG GROUP SINGAPORE

Wong Hong Ren Chairman and President

Yam Kit Sung General Manager & Chief Financial Officer

Subscribed and sworn to before me a notary public for and in the City of <u>Singapore</u> this <u>30th</u> day of <u>March</u> 2015, the signatories exhibiting to me their Community Tax Certificates/Passports details of which are as follows:

Name

Community Tax Certificate/ Passport Number Date

Place of Issue

Wong Hong Ren

E4908899H

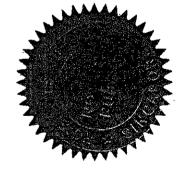
20 October 2014 Singapore

Yam Kit Sung

Doc. No. Page No. Book No. Series of 2015 Notary Public

Lemi





## GRAND PLAZA HOTEL CORPORATION

3 February 2015

Statement of Management's Responsibility For Financial Statements

SECURITIES AND EXCHANGE COMMISSION SEC Building, EDSA, Greenhills

City of Mandaluyong

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10 Floor, The Heritage Hotel Manila, Roxas Blvd cor. EDSA Extension Pasay City Tel: 854 8838 Fax: 854 8825 A MEMBER OF THE HONG LEONG GROUP SINGAPORE

Wong Hong Ren Chairman and President

Yam Kit Sung General Manager & Chief Financial Officer

CITY OF MAKATIthis 

Name

Community Tax Certificate/ Passport Number

Date

Place of Issue

Wong Hong Ren

Yam Kit Sung

Passport no. E3384874K

7 September 2012 Singapore

Doc. No. 499 Page No. /6/ Book No. 267

Series of 2015

CORAGE. APPE NO. 14-17 ( T. 1-1515)

BF NO. 978780 / CY-2013 ROLL NO. 23247/MOLB-4 NO. 0324784/6-19-12 PTR NO. MKT 4750751/15-15 MARKATI GIVY

# GRAND PLAZA HOTEL CORPORATION

FINANCIAL STATEMENTS
December 31, 2014, 2013 and 2012

### REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders Grand Plaza Hotel Corporation

### Report on the Financial Statements

We have audited the accompanying financial statements of Grand Plaza Hotel Corporation, which comprise the statements of financial position as at December 31, 2014 and 2013, and the statements of profit or loss, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the years in the three-year period ended December 31, 2014, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Philippine Pinancial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Grand Plaza Hotel Corporation as at December 31, 2014 and 2013, and its financial performance and its cash flows for each of the years in the three-year period ended December 31, 2014 in accordance with Philippine Financial Reporting Standards.

Report on the Supplementary Information Required Under Revenue Regulations (RR) No. 19-2011 and RR No. 15-2010 of the Bureau of Internal Revenue

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information in Note 28 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of management. The information has been subjected to the auditing procedures applied in our audits of the basic financial statements. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

R.G. Marront . Co.

February 3, 2015 Makati City, Metro Manila



R.G. Manabat & Co. The KPMG Center, 9/F 6787 Avala Avanue Maketi City 1226, Metro Manile, Philippines

Branches: Subic · Cebu · Bacolod · Iloito

Telephone Fax

+63 (2) 885 7000 +63 (2) 894 1985

Internet

www.kpma.com.ph

E-Mall manila@kpmg.com.ph

### REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders Grand Plaza Hotel Corporation 10th Floor, The Heritage Hotel Manila EDSA corner Roxas Boulevard Pasay City

### Report on the Financial Statements

We have audited the accompanying financial statements of Grand Plaza Hotel Corporation, which comprise the statements of financial position as at December 31, 2014 and 2013, and the statements of profit or loss, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the years in the three-year period ended December 31, 2014, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

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Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion,

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Grand Plaza Hotel Corporation as at December 31, 2014 and 2013, and its financial performance and its cash flows for each of the years in the three-year period ended December 31, 2014 in accordance with Philippine Financial Reporting Standards.

Report on the Supplementary Information Required Under Revenue Regulations (RR) No. 19-2011 and RR No. 15-2010 of the Bureau of Internal Revenue

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information in Note 28 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of management. The information has been subjected to the auditing procedures applied in our audits of the basic financial statements. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

R.G. MANABAT & CO.

ADOR C. MEJIA

Partner

CPA License No. 0029620

SEC Accreditation No. 0464-AR-2, Group A, valid until March 24, 2016

Tax Identification No. 112-071-634

BIR Accreditation No. 08-001987-10-2013

Issued May 9, 2013; valid until May 8, 2016

PTR No. 4748117MC

Issued January 5, 2015 at Makati City

February 3, 2015 Makati City, Metro Manila



R.G. Manabat & Co. The KPMG Center, S/F 6787 Ayata Avenue Makati City 1226, Matro Manila, Philippines

Telephone Fax Internet E-Mall +63 (2) 885 7000 +63 (2) 894 1985 www.kpmg.com.ph manils@kpmg.com.ph

Brenches: Sublo - Cebu - Bacolod - Ilollo

# REPORT OF INDEPENDENT AUDITORS TO ACCOMPANY FINANCIAL STATEMENTS FOR FILING WITH THE BUREAU OF INTERNAL REVENUE

The Board of Directors and Stockholders Grand Plaza Hotel Corporation 10<sup>th</sup> Floor, The Heritage Hotel Manila EDSA corner Roxas Boulevard Pasay City

We have audited the accompanying financial statements of Grand Plaza Hotel Corporation as at and for the year ended December 31, 2014, on which we have rendered our report thereon dated February 3, 2015.

In compliance with Revenue Regulation V-20, we are stating that no partner of our Firm is related by consanguinity or affinity to the president or any member of the Board of Directors and Stockholders of the Company.

R.G. MANABAT & CO.

ADOR C. MEJIA

Partner

CPA License No. 0029620

SEC Accreditation No. 0464-AR-2, Group A, valid until March 24, 2016

Tax Identification No. 112-071-634

BIR Accreditation No. 08-001987-10-2013

Issued May 9, 2013; valid until May 8, 2016

PTR No. 4748117MC

Issued January 5, 2015 at Makati City

February 3, 2015 Makati City, Metro Manila

# GRAND PLAZA HOTEL CORPORATION STATEMENTS OF FINANCIAL POSITION

		L	ecember 31
	Note	2014	2013
ASSETS			
Current Assets			
Cash and cash equivalents	4, 26	P237,078.063	P205,890,655
Receivables - net	5, 14, 26	304,110,706	322,009,422
Loan receivable	9, 14, 26	15,500,000	15,500,000
Due from related parties	14, 26	350	1,885,100
Inventories	<b>6</b> :	13,993,229	13,582,447
Prepaid expenses and other current assets	7	12,230,638	18,482,934
Total Current Assets	•	582,912,986	577,350,558
Noncurrent Assets			,
Property and equipment - net	10	624,662,660	647,640,324
Investment in an associate	8, 14	50,241,237	48,467,138
Deferred tax assets - net	22	12,398,139	5,571,856
Other noncurrent assets	11, 14, 20, 26	84,095,791	84,095,791
Total Noncurrent Assets		771,397,827	785,775,109
	· · · · · · · · · · · · · · · · · · ·	P1,354,310,813	P1,363,125,667
LIABILITIES AND EQUITY			
Current Liabilities	•		
Accounts payable and accrued expenses	12, 26	P77,919,262	P77,567,689
Refundable deposits - current portion	19	23,997,300	<b>-</b>
Due to related parties	14, 20, 26	6,090,243	2,115,421
Income tax payable		1,802,477	
Other current liabilities	13, 2б	230,761,713	227,186,550
Total Current Liabilities		340,570,995	306,869,660
Noncurrent Liabilities			!
Refundable deposits - net of current portion	19	32,122,519	29,120,790
Accrued retirement benefits liability	21	26,634,668	21,914,777
Total Noncurrent Liabilities		58,757,187	51,035,567
Total Liabilities	V-makeron.	399,328,182	357,905,227
			***************************************
Equity Capital stock		873,182,700	873,182,700
Additional paid-in capital		14,657,517	14,657,517
Remeasurement gains on defined benefit pl	an <i>21</i>	4,696,038	6,085,245
Retained earnings:			.,,
Appropriated	23	1,680,020,370	1,630,777,870
Unappropriated	25	62,446,376	111,294,978
Treasury stock	24	(1,680,020,370)	(1,630,777,870
Total Equity	<u> </u>	954,982,631	1,005,220,440
Total Eduity			
		P1,354,310,813	P1,363,125,667

# GRAND PLAZA HOTEL CORPORATION STATEMENTS OF PROFIT OR LOSS

			Years Ende	d December 31
	Note	2014	2013	2012
REVENUES				
Rooms		P312,084,720	P336,688,055	P353,134,536
Food and beverage		141,017,832	158,290,397	183,057,051
Other operating departments		6,491,294	6,665,324	9,233,265
Others	20	<u>7,353,953</u>	81,009,951	141,893,873
	· · · · · · · · · · · · · · · · · · ·	466,947,799	582,653,727	687,318,725
COST OF SALES AND				
SERVICES	15			
Food and beverage		53,388,923	56,283,435	60,673,470
Other operating departments		2,897,083	3,466,534	4,461,453
		56,286,006	59,749,969	65,134,923
		410,661,793	522,903,758	622,183,802
SELLING EXPENSES	16	211,628,674	214,534,010	218,024,030
ADMINISTRATIVE EXPENSES	17	217,135,639	199,528,308	181,334,125
		428,764,313	414,062,318	399,358,155
NET OPERATING INCOME				İ
(LOSS)		(18,102,520)	108,841,440	222,825,647
OTHER INCOME (EXPENSES)				i -
	9, 14	5,344,592	7,125,401	9,567,316
Foreign exchange gain		180,991	7,126,239	1,504,399
Equity in net income of an associate	8	1,774,099	611,039	455,258
Reversal of accruals	12	14,767,900		<del>-</del>
Others			76,700	(414,424)
		22,067,582	14,939,379	11,112,549
INCOME BEFORE				
INCOME TAX		3,965,062	123,780,819	233,938,196
INCOME TAX EXPENSE	22	3,571,164	38,204,143	68,571,560
NET INCOME		P393,898	P85,576,676	P165,366,636
Basic and Diluted Earnings				
Per Share	18	P0.01	P1.53	P2.83

See Notes to the Financial Statements.

## GRAND PLAZA HOTEL CORPORATION STATEMENTS OF COMPREHENSIVE INCOME

			Years Ende	d December 31
	Note	2014	2013	2012
NET INCOME		P393,898	P85,576,676	P165,366,636
OTHER COMPREHENSIVE INCOME (LOSS)	21		•	
Item that will never be reclassified to profit or loss Remeasurement of net defined benefit plan		(1,984,581)	(1,469,984)	5,509,652
Income tax relating to an item that will not be reclassified subsequently		595,374	440,995	(1,652,895)
		(1,389,207)	(1,028,989)	3,856,757
TOTAL COMPREHENSIVE INCOME (LOSS)		(P99 <b>5</b> ,309)	P84,547,687	P169,223,393

See Notes to the Financial Statements.

# GRAND PLAZA HOTEL CORPORATION STATEMENTS OF CHANGES IN EQUITY

							Years Ended	Years Ended December 31
		Common	Additional Paid-in	Remeasurement Gains on Defined Benefit	Retained Earnings	arnings	Treasury	
	Note	(Note 24)	Capital	Liability	Appropriated	Appropriated Unappropriated	(Note 24)	Total Equity
Balance at January 1, 2014		P873,182,700	P14,657,517	P6,085,245	PL,630,777,870	P111,294,978	(P1,630,777,870) P1,005,220,441	P1,005,220,440
Other comprehensive income for		,	,	,	ı	393,898	ı	393,898
the year	21	1	t	(1,389,207)		1		(1,389,207)
Total comprehensive income for			. !					
the year		•		(T05,285,1)		393,898	•	(995,309)
Appropriation for acquisition of								
treasury shares	23, 24	•	1	ı	49,242,500	(49,242,500)	(49,242,500)	(49,242,500)
Dividends declared	25	1	ı			1	ľ	•
Balance at December 31, 2014		P873,182,700 P14,657,517	P14,657,517	P4,696,038	P4,696,038 P1,680,020,370	P62,446,376	P62,446,376 (P1,680,020,370)	P954,982,631

# GRAND PLAZA HOTEL CORPORATION STATEMENTS OF CHANGES IN EQUITY

								Forward
PI 005 220 440	(PL 630,777,870) PI 005, 220, 440	P111,294,978	P1,630,777,870	P6,085,245	P14,657,517	P873,182,700 P14,657,517		Balance at December 31, 2013
(142,466,650)	(142,466,650)	(142,466,650)	142,466,650		<b>↓</b> 1.		23, 24	treasury shares Dividends declared
84,547,687	•	85,576,676	1	(1,028,989)	ŧ	ŝ		the year Appropriation for acquisition of
(1,028,989)		-	-	(1,020,707)				
				(1 (7) 8 090)	ŧ	•	21	the year
85,576,676	ŧ	85,576,676	•		•	٠,		Other comprehensive income for
P1,063,139,403	(P1,488,311,220) P1,063,139,403	P168,184,952	P1,488,311,220	P7,114,234	P14,657,517	P873,182,700		Balance at lanuary 1, 2013  Not income for the next of
Total Equity	(Note 24)	Appropriated Unappropriated	Appropriated	Liability	Capital	(Note 24)	Note	
	Treasury Stock	arnings	Retained E	Remeasurement Gains on Defined Benefit	Additional Paid-in	Common		
Years Ended December 31	Years Ended							

# GRAND PLAZA HOTEL CORPORATION STATEMENTS OF CHANGES IN EQUITY

Years Ended December 31

		Common Stock	Additional Paid-in	Remeasurement Gains on Defined Benefit	Retained Farnings	amines	Treasury Stock	
	Note	(Note 24)	Capital	Liability	Appropriated	Appropriated Unappropriated	(Note 24)	Total Equity
Balance at January 1, 2012		P873,182,700	P14,657,517	P3,257,477	P1,369,513,270	P241,471,288	(P1,369,513,270) P1,132,568,982	P1,132,568,982
Net income for the period			£ '	•		165,366,636	,	165,366,636
Other comprehensive income for								
the year	2!		1	3,856,757	ı	•	1	3,856,757
Total comprehensive income for			!					
the year				3,856,757	í	165,366,636	•	169,223,393
Appropriation for acquisition of				,				-
treasury shares	23, 24	1	•	ŗ	118,797,950	(118,797,950)	(118,797,950)	(118,797,950)
Dividends declared	25		1	•	•	(119,855,022)	*	(119,855,022)
Balance at December 31, 2012		P873,182,700 P14,657,517	P14,657,517	P7,114,234	P1,488,511,720	P168,184,952	P168,184,952 (P1,488,311,220) P1,063,139,403	P1,063,139,403

See Notes to the Financial Statements.

### GRAND PLAZA HOTEL CORPORATION STATEMENTS OF CASH FLOWS

			Years Ende	d December 31
	Note	2014	2013	2012
CASH FLOWS FROM		•		
OPERATING ACTIVITIES				
Income before income tax		P3,965,062	P123,780,819	P233,938,196
Adjustments for:				
Depreciation and amortization	10, 17	38,864,197	36,293,759	37,563,273
Retirement benefits cost	21	2,952,313	2,824,844	3,876,365
Provision for (recovery of)			• ,	]
impairment losses on				į
receivables	17, 26	13,156,558	27,260	(50,045)
Interest income	4, 9, 14	(5,344,592)	(7,125,401)	(9,367,316)
Unrealized foreign exchange loss			•	
(gain)		1,380,284	(3,497,543)	1,135,365
Equity in net income of an			•	1
associate	8	(1,774,099)	(611,039)	(455,258)
Loss on disposal of property and				
equipment		-	-	433,175
Dividend income		M	•	(18,750)
Operating income before working			,	
capital changes		53,199,723	151,692,699	266,855,005
Decrease (increase) in:				
Receivables		(1,779,537)	(13,464,592)	(17,565,236)
Inventories		(410,782)	978,254	(1,970,649)
Due from related parties		1,884,750	242,922	976,223
Prepaid expenses and other			•	
current assets		6,252,296	(2,686,903)	(14,575,351)
Increase (decrease) in:				
Accounts payable and accrued				
expenses		<b>351,57</b> 3	(4,211,202)	(1,975,533)
Due to related parties		3,974,822	(4,728,066)	(12,485,845)
Refundable deposits		26,999,029	(2,111,085)	3,576,820
Other current liabilities		3,575,163	3,091,261	8,147,416
Cash generated from operations		94,047,037	128,803,288	230,982,850
Interest received		11,866,287	2,595,709	12,597,854
Income taxes paid	•	(7,999,596)	(50,262,007)	(62,177,410)
Retirement benefits paid	21	(217,003)	(5,808,525)	(1,015,701)
Net cash provided by operating				
activities		97,696,725	75,328,465	180,387,593
		27/920/120	12,020,100	יאליים היומארי

Forward

			Years Ende	d December 31
	Note	2014	2013	2012
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to property and equipment  Proceeds from disposal of property	10	(P15,886,533)	(P13,096,096)	(P13,471,050)
and equipment  Dividend received		<u>-</u>		1,133,801 18,750
Net cash used in investing activities		(15,886,533)	(13,096,096)	(12,318,499)
CASH FLOWS FROM FINANCING ACTIVITIES				
Acquisition of treasury stock Dividends paid	24 25	(49,242,500)	(142,466,650)	(118,797,950) (119,855,022)
Net cash used in financing activities		(49,242,500)	(142,466,650)	(238,652,972)
EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		(1,380,284)	3,497,543	(1,135,365)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		31,187,408	(76,736,738)	(71,719,243)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	4	205,890,655	282,627,393	354,346,636
CASH AND CASH EQUIVALENTS AT END OF YEAR	4	P237,078,063	P205,890,655	P282,627,393

See Noies to the Financial Statements.

# GRAND PLAZA HOTEL CORPORATION NOTES TO THE FINANCIAL STATEMENTS

### 1. Reporting Entity

Grand Plaza Hotel Corporation (the "Company") was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on August 9, 1989 primarily to own, lease or manage one or more hotels, inns or resorts, all adjuncts and accessories thereto, and all other tourist-oriented businesses as may be necessary in connection therewith. The Company is a public company under Section 17.2 of the Securities Regulation Code and its shares are listed on the Philippine Stock Exchange (PSE). The Company is 54% owned by The Philippine Fund Limited (TPFL), a corporation organized in the Islands of Bermuda. The ultimate parent of the Company is Hong Leong Investment Holdings Pte Ltd., a corporation organized in Singapore.

The Company owns and operates The Heritage Hotel (the "Hotel"), its only operating segment, which is a deluxe class hotel that offers 450 rooms and facilities and amenities such as restaurants, function halls, and a coffee shop. The address of the Company's registered and principal office is at the 10<sup>th</sup> Floor, The Heritage Hotel Manila, EDSA corner Roxas Boulevard, Pasay City.

### 2. Basis of Preparation

Statement of Compliance

The financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs). PFRSs are based on International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB). PFRSs consist of PFRSs, Philippine Accounting Standards (PASs), and Philippine Interpretations issued by the Financial Reporting Standards Council (FRSC).

The financial statements as at and for the year ended December 31, 2014 were approved and authorized for issue by the Board of Directors (BOD) on February 3, 2015.

Basis of Measurement

The financial statements have been prepared on the historical cost basis of accounting except for present value of the defined benefit obligation less fair value of plan assets, if any.

Functional and Presentation Currency

The Company's financial statements are presented in Philippine peso, which is the Company's functional currency. All values are rounded off to the nearest peso, except when otherwise stated.

Use of Estimates and Judgments

The preparation of the financial statements in accordance with PFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Although these estimates are based on management's best knowledge of current events and actions, actual results may differ from these estimates.

Judgments are made by management on the developments, selection and disclosure of the Company's critical accounting policies and estimates and the application of these policies and estimates.

The estimates and underlying assumptions area reviewed on ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following presents the summary of these judgments and estimates, which have the most significant effect on the amounts recognized in the financial statements:

### Determining whether an Agreement Contains a Lease

The Company uses its judgment in determining whether an arrangement contains a lease, based on the substance of the arrangement at inception date and makes assessment of whether the arrangement is dependent on the use of a specific asset or assets, the arrangement conveys a right to use the asset and the arrangement transfers substantially all the risks and rewards incidental to ownership to the Company.

### Operating Lease

The Company has entered into various lease arrangements either as a lessor or a lessee. In determining whether all significant risks and rewards of ownership remain with the lessor or transferred to the lessee, the following factors are considered:

- a. the ownership of the asset does not transfer at the end of the lease term;
- b. there is no option to purchase the asset at a price that is expected to be sufficiently lower than the fair value at the date the option becomes exercisable such that, at the inception of the lease, it is reasonably certain that the option will be exercised;
- the lease term is not for the major part of the economic life of the asset even if title is not transferred;
- d. at the inception of the lease, the present value of the minimum lease payments does not amount to at least substantially all of the fair value of the leased asset; and
- e. the leased assets are not of such a specialized nature that only the lessee can use them without major modifications.

### Company as Lessor

The Company has entered into a lease of its commercial spaces. The Company has determined that it retains all significant risks and rewards of ownership of these spaces which are leased out under operating lease arrangements (see Note 20).

### Company as Lessee

The Company has entered into a lease of land. All the significant risks and rewards of ownership of the leased land remain with the lessor, since the leased property, together with the buildings thereon, and all attached permanent fixtures will be returned to the lessor upon the termination of the lease (see Note 20).

Estimating Allowance for Impairment Losses on Receivables

The Company maintains an allowance for impairment losses at a level considered adequate to provide for potential uncollectible receivables. The level of this allowance is evaluated by management on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Company's relationship with the customers, customers' payment behavior and known market factors. The Company reviews the age and status of receivables, and identifies accounts that are to be provided with allowance on a regular basis. The amount and timing of recorded expenses for any period would differ if the Company made different judgments or utilized different estimates. An increase in allowance for impairment losses would increase the recorded administrative expenses and decrease current assets.

As at December 31, 2014 and 2013, allowance for impairment losses on trade receivables amounted to P13,312,179 and P155,621, respectively (see Note 5). As at December 31, 2014 and 2013, the carrying amount of receivables amounted to P304,110,706 and P322,009,422 (see Note 5).

Estimating Net Realizable Value of Inventories

In determining the net realizable value of inventories, the Company considers inventory obsolescence, physical deterioration, physical damage and changes in price levels or other causes based on specific identification and as determined by management for inventories estimated to be salable in the future. The Company adjusts the cost of inventory to recoverable value at a level considered adequate to reflect market decline in value of the recorded inventories. The Company reviews its inventories on a regular basis to identify those which are to be written down to net realizable values.

Inventories, at cost, amounted to P13,993,229 and P13,582,447 as at December 31, 2014 and 2013, respectively (see Note 6).

Estimating Useful Lives of Property and Equipment

The Company estimates the useful lives of property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, the estimation of the useful lives of property and equipment is based on collective assessment of internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

As at December 31, 2014 and 2013, the carrying amount of property and equipment amounted to P624,662,660 and P647,640,324, respectively (see Note 10).

Estimating Realizability of Deferred Tox Assets

The Company reviews the carrying amounts of deferred tax assets at each reporting date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Company also reviews the expected timing and tax rates upon reversal of temporary differences and adjusts the impact of deferred tax accordingly.

As at December 31, 2014 and 2013, the Company's deferred tax assets amounted to P14,410,727 and P9,229,081, respectively (see Note 22).

Estimating Retirement Benefits Obligations

The determination of the obligation and retirement benefits cost is dependent on the selection of certain assumptions used by the actuary in calculating such amounts. Those assumptions include, among others, discount rates and salary increase rates,

The Company's retirement benefits liability amounted to P26,634,668 and P21,914,777 as at December 31, 2014 and 2013, respectively. In 2014 and 2013, the retirement benefits cost recognized in profit and loss amounted to P2,952,313 and P2,824,844, respectively. Cumulative actuarial loss amounted to P6,708,626 and P8,693,207 for the years ended December 31, 2014 and 2013, respectively (see Note 21).

Estimating Allowance for Impairment Losses on Nonfinancial Assets
The Company assesses impairment on nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of such asset may not be recoverable. The factors that the Company considers important which could trigger an impairment review include the following:

- significant underperformance relative to the expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount.

There were no impairment losses on the Company's nonfinancial assets recognized as at December 31, 2014 and 2013.

Estimating Provisions and Contingencies

The Company, in the ordinary course of business, sets up appropriate provisions for its present legal or constructive obligations in accordance with its policies on provisions and contingencies. The estimate of the probable costs for the resolution of possible claims has been developed in consultation with its legal counsel and is based upon an analysis of potential results.

There were no provisions or contingencies recognized as at December 31, 2014 and 2013.

### 3. Summary of Significant Accounting Policies

The accounting policies set out below have been applied consistently to all the years presented in these financial statements, except for the changes in accounting policies as explained below.

Adoption of New and Revised Standards, Amendments to Standards and Interpretations
The Company has adopted the following amendments to standards and interpretations
starting January 1, 2014 and accordingly, changed its accounting policies.

- Offsetting Financial Assets and Financial Liabilities (Amendments to PAS 32).
  These amendments clarify that:
  - An entity currently has a legally enforceable right to set-off if that right is:
    - not contingent on a future event; and
    - enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all counterparties; and
  - Gross settlement is equivalent to net settlement if and only if the gross settlement mechanism has features that:
    - eliminate or result in insignificant credit and liquidity risk; and
    - process receivables and payables in a single settlement process or cycle.

The adoption of these amendments to standards and interpretations did not have any significant impact on the Company's financial statements.

Recoverable Amount Disclosures for Non-financial Assets (Amendments to PAS 36). These narrow-scope amendments to PAS 36 address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal. The amendments clarified that the scope of those disclosures is limited to the recoverable amount of impaired assets that is based on fair value less costs of disposal.

The adoption of these amendments to standards and interpretations did not have any significant impact on the Company's financial statements.

New and Revised Standards, Amendments to Standards and Interpretations Not Yet
Adopted

A number of new and revised standards, amendments to standards and interpretations are effective for annual periods beginning after January 1, 2014, and have not been applied in preparing these financial statements. Except as otherwise indicated, none of these is expected to have a significant effect on the financial statements. Those which may be relevant to the Company.

The Company will adopt the following new and revised standards, amendments or improvements to standards in the respective effective dates:

To be Adopted (No definite date - Originally January 1, 2015)

 PFRS 9, Financial Instruments (2009), PFRS 9, Financial Instruments (2010) and PFRS 9, Financial Instruments (2013)

PFRS 9 (2009) introduces new requirements for the classification and measurement of financial assets. Under PFRS 9 (2009), financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flows. PFRS 9 (2010) introduces additions relating to financial liabilities.

PFRS 9 (2013) introduces the following amendments:

- A substantial overhaul of hedge accounting that will allow entities to better reflect their risk management activities in the financial statements;
- Changes to address the so-called 'own credit' issue that were already included in PFRS 9, Financial Instruments to be applied in isolation without the need to change any other accounting for financial instruments; and
- Removes the January 1, 2015 mandatory effective date of PFRS 9, to provide sufficient time for preparers of financial statements to make the transition to the new requirements.

### To be Adopted on January 1, 2016

Clarification of Acceptable Methods of Depreciation and Amortization (Amendments to PAS 16 and PAS 38). The amendments to PAS 38, Intangible Assets introduce a rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate. This presumption can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue.

The amendments to PAS 16, Property, Plant and Equipment explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. This is because such methods reflect factors other than the consumption of economic benefits embodied in the asset - e.g. changes in sales volumes and prices.

### To be Adopted on January 1, 2017

PFRS 15, Revenue from Contracts with Customers. This replaces most of the detailed guidance on revenue recognition that currently exists under PFRSs. The core principle of PFRS 15 is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Entities will apply a five-step model to determine when to recognize revenue, and at what amount. The new standard provides application guidance on numerous topics, including warranties and licenses. It also provides guidance on when to capitalize costs of obtaining or fulfilling a contract that are not addressed in other accounting standards - e.g. for inventory.

PFRS 15 is effective for annual periods beginning on or after April 1, 2017. Early adoption is permitted under PFRS. The standard may be adopted retrospectively, or as of the application date by adjusting retained earnings at that date and disclosing the effect of adoption on each line of profit or loss (the 'cumulative effect approach'). Practical expedients are available to those taking a retrospective approach.

### Financial Instruments

Non-derivative Financial Instruments

Non-derivative financial instruments consist of cash and cash equivalents, receivables, loan receivable, due from related parties, deposits (included under other noncurrent assets), accounts payable and accrued expenses, due to related parties, refundable deposits, and other current liabilities except for output VAT payable, withholding taxes payable and deferred rental.

The Company recognizes a financial asset or a financial liability in the statements of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.

Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The fair value of the consideration given or received is determined by reference to the transaction price or other market prices. If such market prices are not reliably determinable, the fair value of the consideration is estimated as the sum of all future cash payments or receipts, discounted using the prevailing market rate of interest for similar instruments with similar maturities. The initial measurement of financial instruments, except for those designated at FVPL, includes transaction cost.

Subsequent to initial recognition, the Company classifies its financial assets in the following categories: HTM investments, AFS financial assets, financial assets at FVPL, and loans and receivables; while the Company classifies its financial liabilities in the following categories: financial liabilities at FVPL and other financial liabilities. The classification depends on the purpose for which the investments are acquired and whether they are quoted in an active market. Management determines the classification of the Company's financial assets and financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

The Company has no financial assets at HTM investments, AFS financial assets, financial assets at FVPL and financial liabilities at FVPL.

The measurement of non-derivative financial instruments subsequent to initial recognition is described below:

Loans and Receivables. Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS financial assets or financial asset at FVPL. Loans and receivables are carried at cost or amortized cost, less any allowance for impairment losses. Amortization is determined using the effective interest rate method. Gains and losses are recognized in profit or loss when the loans and receivables are derecognized or impaired, as well as through amortization process.

Included in this category are the Company's cash and cash equivalents, receivables, loan receivable, due from related parties and deposits.

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of acquisition and are subject to an insignificant risk of changes in value.

Other Financial Liabilities. This category pertains to nonderivative financial liabilities that are not held for trading or not designated at FVPL at the inception of the liability. They are initially measured at fair value plus transaction costs. Subsequently, these are measured at amortized cost, taking into account the impact of applying the effective interest rate method of amortization (or accretion) for any related premium, discount and any directly attributable transaction costs.

Included in this category are the Company's accounts payable and accrued expenses, due to related parties, refundable deposits, and other current liabilities except for output VAT payable and withholding taxes payable.

Offsetting Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statements of financial position.

Derecognition of Financial Instruments

Financial Assets. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Company has transferred its rights to receive cash flows from the asset and either:

  (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a 'pass-through' arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to pay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

### <u>Determination of Fair Values</u>

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and nonfinancial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes, when necessary, based on the market values, being the estimated amount for which assets could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

The different levels of fair value of financial instruments carried at fair value, by valuation method have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

### Inventories

Inventories are measured at the lower of cost and net realizable value. Cost is determined using the first-in, first-out (FIFO) principle, and includes expenditures incurred in acquiring the inventories and bringing them to their existing location and condition. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of selling expenses. Obsolete inventories are disposed of and related costs are recognized in profit or loss.

### Investment in an Associate

An associate is an entity in which the Company has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Company holds between 20 and 50 percent of the voting power of another entity.

Investment in an associate is accounted for under the equity method of accounting and is recognized initially at cost. The cost of the investment includes transaction costs. The carrying amount is increased or decreased to recognize the Company's share of the profit or loss of the associate after the date of acquisition until such time the Company loses its significant influence. The Company's share of the profit or loss of the associate is recognized as "Equity in net income of an associate" in profit or loss.

The Company discontinues applying the equity method when its investment in the investee company is reduced to zero. Accordingly, additional losses are not recognized unless the Company has guaranteed certain obligations of the investee company. When the investee company subsequently reports net income, the Company will resume applying the equity method but only after its share in net income equals the share in net losses not recognized during the period the equity method was suspended.

### Property and Equipment

Property and equipment are measured at cost less accumulated depreciation, amortization and impairment losses, if any.

Initially, an item of property and equipment is measured at its cost, which comprises its purchase price and any directly attributable costs of bringing the asset to working condition. Subsequent expenditures are added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance, will flow to the Company. The costs of day-to-day servicing an asset are recognized in profit or loss in the period in which they are incurred.

Depreciation is computed using the straight-line method over the estimated useful lives of property and equipment. Leasehold improvements are amortized over the estimated useful lives or the term of the lease, whichever is shorter.

The estimated useful lives are as follows:

	Number of Years
Building and building improvements	46 - 50
Furniture, fixtures and equipment	5 - 10
Transportation equipment	5
Leasehold improvements	5 or term of the lease
·	whichever is shorter

Estimated useful lives and depreciation and amortization methods are reviewed at each reporting date to ensure that they are consistent with the expected pattern of economic benefits from these assets.

When an asset is disposed of, or is permanently withdrawn from use and no future economic benefits are expected from its disposal, the cost and accumulated depreciation, amortization and impairment losses, if any, are removed from the accounts and any resulting gain or loss arising from the retirement or disposal is recognized in profit or loss.

### Impairment of Assets

Financial Assets

Financial assets are reviewed for impairment at each reporting date.

Assets Carried at Amortized Cost. If there is objective evidence that an impairment loss on receivable carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). The carrying amount of the asset shall be reduced through the use of an allowance account and the amount of the loss is recognized in profit or loss. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. Receivables together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral, if any, has been realized or has been transferred to the Company. If in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is recognized in profit or loss. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying amount of the asset does not exceed its amortized cost at the reversal date.

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in the collective assessment of impairment. For the purpose of specific evaluation of impairment, the Company assesses whether financial assets are impaired through assessment of collectability of financial assets considering the debtor's capacity to pay, history of payment, and the availability of other financial support. For the purpose of collective evaluation of impairment, if necessary, financial assets are grouped on the basis of such credit risk characteristics such as debtor type, payment history, past-due status and terms.

Assets Carried at Cost. If there is objective evidence that an impairment loss is incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future eash flows discounted at the current market rate of return for a similar financial asset.

Nonfinancial Assets

The carrying amounts of the Company's nonfinancial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit (CGU) is the greater of its value in use and its fair value less costs of disposal. Value in use is the present value of the future cash flows expected to be derived from an asset or CGU, while fair value less costs of disposal is the amount obtainable from the sale of an asset or CGU in an arm's length transaction between knowledgeable, willing parties, less the costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets or CGUs. An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in profit or loss.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

Capital Stock

Capital stock are classified as equity. Incremental costs directly attributable to the issue of common shares and share options are recognized as a deduction from equity, net of any tax effects.

Additional paid-in capital includes any premiums received on the initial issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from additional paid-in capital, net of any related income tax benefit.

### Treasury Stock

When share capital recognized as equity is repurchased, the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognized as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the reserve for own shares. When treasury shares are sold or reissued subsequently, the amount received is recognized as an increase in equity, and the resulting surplus or deficit on the transaction is presented in additional paid-in capital.

### Retained Earnings

The amount included in retained earnings includes earnings attributable to the Company's equity holders and reduced by dividends, if any, on capital stock. Dividends on capital stock are recognized as a liability and deducted from equity when they are declared by the Company's stockholders. Dividends for the year that are approved after the financial reporting date are dealt with as an event after the financial reporting date.

Retained earnings may also include prior year adjustments and the effect of changes in accounting policies as may be required by the standards' transitional provisions.

### Revenue and Expense Recognition

Revenue is recognized when it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates. The following specific recognition criteria must also be met before revenue is recognized:

Room Revenue: Revenue is recognized upon actual room occupancy.

Food and Beverage: Revenue is recognized upon delivery of order.

Other Operating Departments: Revenue is recognized upon rendering of service,

Other Income: Rent income from operating lease is recognized on a straight-line basis over the lease term.

Interest income which is presented net of tax, is recognized when earned.

Costs and expenses are recognized when incurred.

### Foreign Currency Transactions

Transactions in foreign currencies are translated to Philippine peso based on the prevailing exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated using the exchange rates prevailing at the reporting date. The resulting foreign exchange gains or losses are recognized in profit or loss.

### **Operating Segments**

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those other segments.

The Company determines and presents operating segments based on the information that is internally provided to the Chief Operating Officer, who is the Company's chief operating decision maker. The Company assessed that its hotel business represents one segment.

Operating Leases - Company as Lessee

The Company leases the land it occupies from a related party under a long-term lease agreement. Management has determined that all significant risks and rewards of this property remain with the lessor. Accordingly, such lease is accounted for as operating lease.

Operating Leases - Company as Lessor

Leases where the Company does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Rent income from operating leases is recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized as an expense over the lease term on the same basis as rent income. Contingent rents are recognized as income in the period in which they are earned.

Taxes

Income tax expense is composed of current and deferred tax. Income tax expense is recognized in profit or loss, except to the extent that it relates to items recognized directly in equity or in other comprehensive income, in which case it is recognized in equity or other comprehensive income.

Current Tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the tax authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as at reporting date.

Deferred Tax

Deferred tax assets and liabilities are recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes and the carryforward tax benefits of unused net operating loss carryover (NOLCO) and unused tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT). Deferred tax is not recognized for temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss; temporary differences related to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future; and taxable temporary differences arising on the initial recognition of goodwill.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences and the carryforward tax benefits of unused NOLCO and unused tax credits from excess MCIT can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recognized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and the deferred taxes relate to the same tax authority on the same taxable entity.

Value-added Tax (VAT). Revenue, expenses and assets are recognized net of the amount of VAT, except;

- where the VAT incurred on a purchase of assets or services are not recoverable from the tax authority, in which case the VAT is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with amount of VAT included.

The input and output VAT are presented at gross and included under prepaid expenses and other current assets and other current liabilities in the statements of financial position.

### Earnings Per Share

The Company presents basic and diluted earnings per share (EPS) for its common shares. Basic EPS is computed by dividing net income by the weighted average number of common shares outstanding during the year, after giving retroactive effect to any stock dividends declared during the year, if any. Diluted EPS is determined by adjusting the net income for the effects of all dilutive potential shares.

### Related Parties

Parties are considered related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or significant influence. Related parties may be individuals or corporate entities.

### **Employee Benefits**

### Retirement Costs

The Company's net obligation in respect of the defined benefit plan is calculated by estimating the amount of the future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit obligations is performed on a periodic basis by a qualified actuary appointed by the Company using the projected unit credit method. When the calculation results in a potential asset for the Company, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognized immediately in other comprehensive income. The Company determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then net defined benefit liability (asset), taking into account any changes in the net defined liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Company recognizes gains and losses on the settlement of a defined benefit plan when the settlement occurs.

Short-term Employee Benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

**Provisions** 

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Contingencies

Contingent liabilities are not recognized in the financial statements but are disclosed in the notes to the financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but are disclosed in the notes to the financial statements when an inflow of economic benefits is probable.

**Events After the Reporting Date** 

Any event after the reporting date that provide additional information about the Company's financial position at the reporting date (adjusting event) is recognized in the financial statements when material. Any event after the reporting date that is not an adjusting event is disclosed in the notes to the financial statements when material.

### 4. Cash and Cash Equivalents

	Note	2014	2013
Cash on hand and in banks Short-term investments		P69,719,296 167,358,7 <u>6</u> 7	P21,996,327 183,894,328
•	26	P237,078,063	P205,890,655

Cash in banks earns annual interest at the prevailing bank deposit rates. Short-term investments consist mainly of time deposits which earn annual interest ranging from 0.15% to 0.5% in 2014, 2013 and 2012. Interest income earned amounted to P669,592, P2,450,401 and P4,892,320 for the years ended December 31, 2014, 2013 and 2012, respectively.

### 5. Receivables

This account consists of:

· ·	Note	2014	2013
Trade:			•
Receivables from Philippine Amusement			
and Gaming Corporation (PAGCOR)		P232,582,149	P232,582,149
Charge customers	26	36,448,610	30,953,275
Others		9,788,887	10,309,653
		278,819,646	273,845,077
Interest	14	11,012,498	17,534,193
Utility charges		17,405,243	17,434,978
Others		10,185,498	13,350,795
		317,422,885	322,165,043
Less allowance for impairment losses on		·	
trade receivables	26	13,312,179	155,621
	26	P304,110,706	P322,009,422

Trade receivables are non-interest bearing and are generally on a 15 to 30 day credit term.

Receivables from PAGCOR include billings for output value added tax (VAT) as at December 31, 2014 and 2013, respectively. The collection of this amount is still pending as PAGCOR is seeking clarification from the Bureau of Internal Revenue (BIR) whether PAGCOR is subject to VAT considering its status as a government corporation. The corresponding output VAT payable from the billings to PAGCOR is likewise not remitted to the BIR pending the clarification from the BIR (see Note 13).

Under Revenue Regulation 16-2005 "Consolidated Value Added Tax Law" which took effect on November 1, 2005, it was legislated that PAGCOR is subject to the value added tax of 12%. Management believes that this law has a prospective application and therefore the previously recorded VAT on transactions with PAGCOR (prior to November 1, 2005) would have to be reversed when the position from the BIR is secured.

In the middle of 2008, the Company received from the BIR a Final Decision on Disputed Assessment finding the Company liable for deficiency VAT with respect to the years 1996 to 2002 in total amount of PhP228.94 million, inclusive of penalty and interest from January 2003 to December 2006. The Company subsequently filed a petition for review with the Court of Tax Appeal ("CTA") to contest such Final Decision on Disputed Assessment.

The BIR further issued a Warrant of Distraint and/or Levy and Warrant of Garnishment against the Company and its assets. On September 12, 2008, the Company filed a surety bond with the CTA, and the CTA issued a Temporary Restraining Order enjoining the BIR from further efforts at collection of taxes, particularly the implementation of the Warrant of Distraint and/or Levy and the Warrant of Garnishment.

In 2009, the Company moved to have a preliminary hearing conducted to first resolve the legal issue of whether or not the services rendered by the Company to PAGCOR is subject to VAT at 10% rate. The CTA granted the motion and hearings were subsequently conducted. On February 18, 2011, the CTA ruled in favor of the Company and cancelled the VAT deficiency assessment in toto.

As mentioned in the CTA Resolution, in line with the decision of the Supreme Court (SC) in Philippine Amusement and Gaming Corporation (PAGCOR) vs. The Bureau of Internal Revenue, et al., the CTA, in its decision dated February 18, 2011, cancelled the BIR's assessment against the Company for deficiency VAT in the amount of Php228.94 million for taxable years 1996 to 2001. In its resolution dated May 17, 2011, the CTA denied the Commissioner of the Bureau of Internal Revenue's Motion for Reconsideration of the CTA's decision rendered on February 18, 2011. According to the CTA, considering that the assessment against the Company for deficiency VAT has been cancelled, the CTA deemed it proper that the surety bond posted by the Company be discharged. The BIR shortly filed an appeal with the CTA En Banc.

On September 1, 2011, the CTA En Banc resolved to give course to BIR's appeal. The Company filed its Memorandum in October 2011. On July 27, 2012, the CTA En Banc resolved that consistent with the pronouncement of the SC in the cases of BIR vs. Acesite Hotel Corporation and PAGCOR vs. BIR, that services rendered to PAGCOR are exempt from VAT, BIR's petition has no leg to stand on and must necessarily fall. The BIR filed a Motion for Reconsideration.

On October 8, 2012, the CTA En Banc resolved that BIR's Motion for Reconsideration is denied and the earlier decision of the CTA promulgated on May 17, 2011 is affirmed. On December 5, 2012, the BIR filed with the SC a Petition for Review.

On May 6, 2013, the Company filed its Comment/Opposition to the Petition for Review and is awaiting feedback from the SC. On October 17, 2013, the Company received a Notice from the SC directing BIR to file a reply within 10 days from receipt of Notice.

On October 8, 2014, the SC declared the petitioner's (BIR) Manifestation and Motion dated April 11, 2014 as unsatisfactory compliance with the Resolution dated January 28, 2013. The SC directed the BIR to comply with the Resolution by submitting within 5 days from notice the required documents.

On December 16, 2014, the Company filed a Manifestation and Motion to Dismiss the Petition by the BIR for non-compliance with the jurisdictional requirements. As at February 3, 2015, the Company is still waiting for the SC's decision.

The Company will continue to pursue its case with the SC and will file the necessary disclosure on the outcome thereof following the issuance of the judgment of the SC.

The Company's exposure to credit risks and impairment losses related to trade receivables from charge customers are disclosed in Note 26.

# 6. Inventories

This account consists of:

	Note	2014	2013
General supplies		P5,057,137	P4,065,362
Food		4,801,467	4,031,072
Engineering supplies		2,673,754	4,172,739
Beverage and tobacco		960,322	1,046,567
Others	,	500,549	266,707
	15	P13,993,229	P13,582,447

There was no write down of inventories to NRV in both 2014 and 2013.

# 7. Prepaid Expenses and Other Current Assets

This account consists of:

	2014	2013
Input value-added tax	P6,726,359	P11,200,062
Prepaid expenses	4,703,774	5,404,404
Prepaid income tax	-	1,124,718
Others	800,505	753,750
	P12,230,638	P18,482,934

Input value-added tax is current and can be applied against output value-added tax.

Prepaid expenses consist of insurance premiums, dues and subscriptions fees.

# 8. Investment in an Associate

Investment in an associate pertains to the 40% ownership in Harbour Land Corporation (HLC), a Philippine corporation engaged in the real estate business (see Note 14).

	2014	2013.
Acquisition cost	P48,200,000	P48,200,000
Accumulated share in net earnings:  Balance at beginning of year  Equity in net income of associate during the year	267,138 1,774,099	(343,901) 611,039
Balance at end of year	2,041,237	267,138
	P50,241,237	P48,467,138

# A summary of the financial information of HLC follows:

	2014	2013
Total assets	P150,962,634	P152,860,101
Total liabilities	79,389,215	85,721,931
Total equity, net of subscriptions receivable of		, , , , , , , , , , , , , , , , , , ,
P54 million	71,573,419	67,138,170
Revenue	17,797,608	10,678,560
Net income	4,435,249	1,527,597

# 9. Loan Receivable

This pertains to the loan granted to Rogo Realty Corporation (RRC), a company under common control, which is collateralized by RRC's investment in shares of stock of HLC with a carrying value of P72.3 million as at December 31, 2014 and 2013 and is payable on demand with interest rate of 5% per annum (see Note 14).

Interest income earned in 2014, 2013 and 2012 amounted to P775,000 for each year.

# 10. Property and Equipment

The movements and balances in this account are as follows:

	Building and Building Improvements	Furniture Fixtures and Equipment	Transportation Equipment	Leasehold Improvements	Total
Cost					
Balance, January 1, 2013 Additions	P985,905,220 10,717,402	P370,711,558 2,378,694	P4,158,198	P385,157	P1,361,160,133 13,096,096
Balance, December 31, 2013 Additions	996,622,622 1 <u>2,151,</u> 980	373,090,252 3,734,553	4,158,198	385,157	1,374,256,229 15,886,533
Balance, December 31, 2014	1,008,774,602	376,824,805	4,158,198	385,157	1,390,142,762
Accumulated Depreciation and Americation Balance, January 1, 2013	387,903,561	297,875,230	4,158,198	385,157	690,322,146
Depreciation and amortization during the year	22,357,903	13,935,856			36,293,759
Balance, December 31, 2013 Depreciation and amortization	410,261,464	311,811,086	4,158,198	385,157	726,615,905
during the year	24,237,529	14,626,668			38,864,197
Balance, December 31, 2014	434,498,993	326,437,754	4,158,198	385,157	765,480,102
Carrying Amount					
December 31, 2013	P586,361,158	P61,279,166	Р.	р.	P647,640,324
December 31, 2014	P574,275,609	P50,387,051	r.	Р-	P624,662,660

No impairment loss was recognized for the Company's property and equipment in 2014, 2013 and 2012.

### 11. Other Noncurrent Assets

This account consists of:

	Note	<b>2</b> 014	2013
Lease deposit	14, 20, 26	P78,000,000	P78,000,000
Miscellaneous investments and deposits		5,085,791	5,085,791
Others		1,010,000	1,010,000
		P84,095,791	P84,095,791

Miscellaneous investments and deposits consist of utility and rent deposit.

# 12. Accounts Payable and Accrued Expenses

This account consists of:

	Note	2014	2013
Trade		P42,252,080	P43,608,896
Accrued payroll		19,420,513	16,254,895
Accrued utilities	· ·	10,663,237	14,940,930
Accrued other liabilities		4,767,671	1,946,158
Others		815,761	816,810
	26	P77,919,262	P77,567,689

The Company's exposure to liquidity risk related to trade and other payables are disclosed in Note 26.

During the year, the Company has reversed its accrual of payable to CDL Hotel (Phils.) Corporation (CDL), a related party, until March 2011 due to the liquidation of the latter which amounts to P14,767,900. The accrual pertains to the management and incentive fees arising from management contract with CDL.

Trade payables have normal terms of 30 to 45 days.

# 13. Other Current Liabilities

This account consists of:

•	Note	2014	2013
Output VAT payable	5	P206,953,990	P206,505,652
Payable to employees	26	9,949,840	9,300,026
Withholding taxes payable		3,055,506	2,011,057
Others	26	10,802,377	9,369,815
		P230,761,713	P227,186,550

Output VAT payable represents output tax charged to PAGCOR, as discussed in Note 5.

# 14. Related Party Transactions

In the normal course of business, the Company has transactions with its related parties. These transactions and account balances as at December 31 follow:

				Cutstandi	ng Balance	_	
			Amount	Due from	Due to	_	
Category/ Transaction	Year	Mfau.	of the	Rélated	Rèleted Parties	Terms	Conditions
	Year	Note	Transaction	Partles	PAPUES	1 cens	Conactions
Associate Lease deposit	2014	20	P -	P78,000,000	<b>P</b> ' -	Required lease deposit on the leased land	Collectible upor termination of the contract
	2013		•	78,000,000	• .	Required lease deposit on the leased land	Collectible upon termination of the contract
	2012		•	78,000,000	•	Required lease deposit on the leased land	Collectible upon termination of the contract
■ Interest income	2014	146	3,900,000	•	• .	5% per annum of the least deposit	Unsecured; no impairment
	2013	-	3,900,000	6,125,290	•	5% per annum of the lease deposit	Unsecured; no impairment
	2012		3,900,000	2,225,290	• • .	5% per annum of the lease deposit	Unsecured; no Impairment
Advances	2014	<i>i4</i> a	24,550	350	•	Due and demandable; non interest bearing	Unsecured; no Impairment
	2013		135,037	135,037	•	Due and demandable; non interest bearing	Unrecuted; no impairment
Rent expense	2014	17, 20	17,797,608	• • • • • • • • • • • • • • • • • • •	•	Due and demandable; non interest bearing	Unsceured
	2013		10,678,560	•	•	Due and demandable; non interest	Unsecured
	2012		10,678,560		1,904,343	bearing Due and demandable; non interest	Unsecured
Rent Income	2014	14e, 20	90,000	96,300	•	bearing Due and demandable; non interest bearing	Unsecured; no impairment
Under Common Control	4811	***	agnikadi.		4 204 GAE	Due and	Unsecured
<ul> <li>Management and incentive fees</li> </ul>	2014	I4d	20,816,244	•	4,684,895	demandable; non interest bearing	Ottacasen
	2013		25,020,591	• .	1,424,181	Due and demandable; non interest bearing	Unsecured
	2012		29,641,201	•	2,349,691	Due and demandable; non interest bearing	Unsecured
Advances	2014	14a	1,233,015	•	1,405,348	Due and demandable; non interest bearing	Unsecured; no impairment
	2013		2,276,171	1,750,063	691,240	Due and demandable; non interest	Unsecured; no Impairment
	2012	·	15,763,656	2,128,022	2,589,452	bearing Due and demandable; non interest bearing	Unsecured; no impairment

			Amount		ling Balance	<del>.</del>	
Category/ Transaction	Year	Note	of the Transaction	Due from Reinied Parties	Due to Related Parties	Terms	Conditions
* Loan	1014	140	P .	P15,500,000	Р.	Due and	Unsecured; 1
	2013			15,500,000		demandable; Interest bearing Due and demandable;	Impairment Unsecured; no
	2012		•	15,500,000	•	interest bearing Due and demandable; Interest	Unsecured; no impairment
Interest income	2014	1-tc	775,000	11,000,000	•	bearing 5% per annum of the foan	Unrecured; no
	2013		775,000	11,386,249	•	receivable 5% per annum of the Ioan receivable	Unscoured; no impairment
	2012		775,000	10,611,249		5% per annum of the loan receivable	Unsecured; no impairment
≈ Rent (neome	2014	14e	200,900	160,500	•	Due and demandable; non interest	Unscoured; no Impairment
Key Management Personnel of the Entity			•			bearing	٠.
<ul> <li>Short term employee benefits</li> </ul>	2014 2013 2012	14f	19,301,720 19,293,747 21,386,566	•			
TOTAL	2014			P104,757,150	P6,090,243		
TOTAL	2013			P112,896,639	P2,115,421	:	
rotal	2012		Accessor	P108,464,561	P6,843,486		
ue from relate	d parties	s are inc	cluded in th	ne following a	accounts:		
				Note		2014	2013
Receivables - 1				5, 9, 20	P11,256	,800 P1	7,511,539
Loan receivabl				9	15,500		5,500,000
Due from relat	•					350	1,885,100
Other noncurre	ent asset	S	· · · · · · · · · · · · · · · · · · ·	11, 20	78,000,0	000 78	,000,0000
					P104,757	150 PH	2,896,639

- a. In the normal course of business, the Company grants/obtains advances to/from related parties for working capital purposes. These advances are non-interest bearing, unsecured and are receivable/payable on demand.
- b. The interest receivable from HLC, its associate, represents the uncollected interest on the lease deposit of the Company to HLC at 5% a year (see Note 20). The related interest income amounted to P3.9 million for each of the years in the three-year period ended December 31, 2014.
- c. The interest receivable from RRC, an enfity under common control, represents the uncollected interest on the loan granted by the Company to RRC at 5% a year (see Note 9). The related interest income amounted to P0.78 million for each of the years in the three-year period ended December 31, 2014.

- d. The Company has a Management Agreement with Elite Hotel Management Services Pte. Ltd Philippine Branch (Elite), an entity under control, under which the latter provides management, technical and administrative services. In return, the Company pays monthly basic management and incentive fees based on a percentage of the hotel's revenue (2%) and gross operating profit (7%) starting April 2011.
- e. The rent income from HLC, RRC and Elite, its associate and under common control, represents the sub-lease portion of an office space consisting of 30 square meters, 25 square meters and 65 square meters, respectively, located at the Hotel. The lease covers a period of 2.5 years until December 31, 2016, renewable upon written agreement of both parties.

Transactions with Key Management Personnel
The total remuneration of key management personnel in the form of short-term employee benefits is shown below:

	2014	2013	2012
Directors of hotel operations Executive officers	P2,732,760 16,568,960	P3,671,418 15,622,329	P3,053,604 18,332,962
W. L. W. C. L. C.	P19,301,720	P19,293,747	P21,386,566

The Company does not provide post-employment and equity-based compensation benefits to its Board of Directors and Expatriates.

### 15. Cost of Sales and Services

	Note	2014	2013	2012
Inventories at beginning of year Purchases	6	P13,582,447 56,696,788	P14,560,701 58,771,715	P12,590,052 67,105,572
Available for sale and use Inventories at end of year	6	70,279,235 (13,993,229)	73,332,416 (13,582,447)	79,695,624 (14,560,701)
THEODICAL CONTRACTOR	, , , , , , , , , , , , , , , , , , ,	P56,286,006	P59,749,969	P65,134,923

# 16. Selling Expenses

	Note	2014	2013	2012
Salaries, wages and				
employee benefits:	21			ļ
Food and beverage		P32,252,688	P34,125,259	P40,214,428
Rooms		30,393,903	29,707,598	27,921,985
Other operating		20,022,202		,,,
departments		1,285,659	1,272,489	1,300,854
		63,932,250	65,105,346	69,437,267
Property operation,		• •		, ,
maintenance, energy				
and conservation		98,794,538	103,083,894	104,829,993
Guest supplies		9,602,307	9,984,630	9,769,726
Commission		8,423,737	6,231,033	3,313,766
Transport charges		6,490,719	6,931,548	8,516,011
Laundry and dry cleaning		5,097,076	5,186,222	5,494,644
Kitchen fuel		2,652,540	2,841,429	4,153,321
Printing and stationery		2,105,581	2,358,083	2,525,723
Housekeeping expense -			•	•
night cleaning		1,539,193	1,344,239	-
Music and entertainment		1,078,670	1,003,012	959,495
Operating supplies		1,028,138	1,186,414	1,681,695
Cleaning supplies		644,809	775,512	779,811
Permits and licenses		606,050	350,633	331,556
Miscellaneous		9,633,066	8,152,015	6,231,022
		P211,628,674	P214,534,010	P218,024,030

17. Administrative Expenses

	Note	2014	2013	2012
Hotel overhead		· ·		
departments				
Salaries, wages and				
employee benefits:	21		•	
Administrative and		Dag 70# 710	T00 5 1 TZ 440	D20 210 222
general		P35,637,618	P35,176,442	P32,318,676 9,071,697
Engineering		12,792,037	8,727,296 7,857,115	6,006,970
Sales and marketing		7,972,648	2,743,667	2,633,855
Human resources	<del>,,,,,,, .</del>	1,423,807		
		57,826,110	54,504,520	50,031,198
Management and			*********	
incentive fees	14	20,816,244	25,020,591	29,641,201
Credit card commission		6,265,220	5,918,815	5,563,850
Dues and subscription		3,893,774	3,071,583	2,231,370
Data processing		2,166,924	2,438,617	1,425,280
Telecommunications		1,174,547	2,070,823	1,411,073
Entertainment		905,428	867,063	848,183
Advertising		790,253	1,240,189	1,077,385
Awards and social				
activities		702,428	686,714	557,943
Miscellaneous		2,861,583	4,162,326	1,589,080
		97,402,511	99,981,241	94,376,563
Corporate office				
Depreciation and				
amortization	-10	38,864,197	36,293,759	37,563,273
Leased land rental	14, 20	17,797,608	10,678,560	10,678,560
Impairment losses on				
receivables		13,156,558	27,260	•
Taxes and licenses		12,227,976	8,680,760	1,698,192
Property tax		9,265,761	9,265,681	9,265,681
Insurance	•	9,071,572	12,620,164	11,491,995
Corporate office payroll		,		İ
and related expense		7,409,803	3,584,995	4,412,330
Professional fees		6,977,782	7,446,688	7,262,330
Directors' fees		1,311,151	1,494,626	2,111,285
Office supplies		972,205	1,033,836	1,255,902
Transportation and travel		704,986	131,533	388,636
Utility charges		-	7,464,596	•
Miscellaneous		1,973,529	824,609	829,378
	- mlab -	119,733,128	99,547,067	86,957,562
		P217,135,639	P199,528,308	P181,334,125

# 18. Earnings Per Share

Basic and diluted earnings per share are computed as follows:

	2014	2013	2012
Weighted average number of common shares;			
Balance at beginning of year Weighted average number of	P54,702,219	P57,551,552	P59,927,511
shares acquired during the year	(539,141)	(1,560,672)	(1,484,974)
	P54,163,078	P55,990,880	P58,442,537
	2014	2013	2012
Net income for the year	P393,898	P85,576,676	P165,366,636
Divided by weighted average number of outstanding shares	54,163,078	55,990,880	58,442,537
	P0.01	P1.53	P2.83

There are no potential dilutive common shares in the years presented.

# 19. Refundable Deposits

This account consists of:

	Note	2014	2013
PAGCOR Others	20	P25,349,438 30,770,381	P25,349,438 3,771,352
Less: Current portion		56,119,819 23,997,300	29,120,790
Dead, Chitem potteri		P32,122,519	P29,120,790

The refundable deposit pertains to the deposit paid by the lessee of the Company as required in the lease agreement.

In October 2014, the Company has a potential tenant who will occupy the previously space rented by PAGCOR. The potential tenant paid the lease deposit amounting to P23.99 million upon signing the Memorandum of Agreement.

# 20. Leases

Company as Lessor

The Company leases certain portions of the Hotel premises to third parties with options for extension/renewal upon mutual agreement of the parties. The leases include provisions for rental increment of 5% upon renewal of the contracts subject to renegotiations of both parties.

The lease agreements with the third parties required the latter to give the Company lease deposits which amounted to a total of P50,731,770 and P26,734,470 as at December 31, 2014 and 2013, respectively, and are shown as part of "Refundable deposits" in the statements of financial position. Rent income amounted to P2,209,159 and P75,556,780 in 2014 and 2013, respectively, and is shown as "Others" under Revenue in the statements of profit or loss.

On March 31, 2011, the Company and PAGCOR, agreed to amend and include additional spaces in the Contract of Lease. The amended lease contract is binding until July 10, 2013.

On February 15, 2012, the BOD of PAGCOR has decided not to renew the contract of lease which ended on July 10, 2013. Refundable deposit from PAGCOR is not yet returned to the latter pending reconciliation of account between both parties.

Company as Lessee

The Company leases the land occupied by the Hotel from HLC, its associate, for a period of 25 years up to January 1, 2015. On August 1, 2004, the Company, as lessee, and HLC, as lessor, agreed to amend the Contract of Lease with Option to Purchase executed by the parties on November 12, 1991 covering the lease of the land. The amended contract provides for the following:

- a. Annual rental on the land of P10,678,560;
- b. Required lease deposit (shown as part of "Other noncurrent assets" in the statements of financial position) of P78 million; and
- c. Interest rate of 5% per annum on the lease deposit which the lessor is obligated to pay to the Company.

On August 11, 2014, the Company and HLC agreed to amend the lease contract to increase the fee from P10,678,560 to P17,797,608 starting January 1, 2014 and to extend the lease contract from 2015 to 2040 for a period of another 25 years with no escalation of fee for the first 5 years but on the 6<sup>th</sup> year, HLC will propose a revision depending on market condition.

The rent expense on the land amounted to P17.80 million, P10.68 million and P10.68 million as shown as part of leased rental under "Administrative expenses" account in 2014, 2013 and 2012.

Future minimum rental obligations on the land are as follows:

	2014	2013_	2012
Due within one year	P17,797,608	P10,678,560	P10,678,560
After one year but not more than five years	88,988,040	-	10,678,560
More than 5 years	338,154,552	4	
	P444,940,200	P10,678,560	P21,357,120

# 21. Retirement Cost

The Company has an unfunded, noncontributory, defined benefit retirement plan covering substantially all of its employees, except for its Board of Directors and Expatriates. It provides a retirement benefit equal to eighty-six (86%) of monthly salary per year of services payable to an employee who retires at age of 60 with at least 5 years in service. Annual cost is determined using the projected unit credit method. The Company's latest valuation date is December 31, 2014.

The recognized liability representing the present value of the defined benefit obligation presented as "Accrued retirement benefits liability" in the Company's statements of financial position amounted to P26,634,668 and P21,914,777 as at December 31, 2014 and 2013, respectively.

The movements in the present value of the defined benefit obligation are as follows:

	2014	2013
Balance at January 1	P21,914,777	P23,428,474
Included in Profit or Loss Current service cost Interest cost	1,988,063 964,250	1,442,564 1,382,280
	2,952,313	2,824,844
Included in OCI Remeasurements loss: Actuarial loss (gain) arising from: Financial assumptions Experience adjustment	(1,144,185) 3,128,766 1,984,581	3,501,119 (2,031,135) 1,469,984
Others Benefits paid	(217,003)	(5,808,525)
Balance at December 31	P26,634,668	P21,914,777

The amounts of retirement benefits cost which are included under "Salaries, wages and employee benefits" under operating expenses in the statements of profit or loss for the years ended December 31 are as follows:

	2014	2013	2012
Current service cost Interest cost	P1,988,063 964,250	P1,442,564 1,382,280	P1,894,478 1,981,887
Retirement benefits cost	P2,952,313	P2,824,844	P3,876,365

The actuarial gain, before deferred income taxes, recognized under "Other comprehensive income" in the statements of comprehensive income and statements of changes in equity are as follows:

	2014	2013	2012
Cumulative actuarial gain at the beginning of the year Actuarial (loss) gain arising from:	P8,693,207	P10,163,191	P4,653,539
Financial assumptions	1,144,185	(3,501,119)	5,993,430
Experience adjustment	(3,128,766)	2,031,135	(483,778)
Retirement benefits cost	P6,708,626	P8,693,207	P10,163,191

The net accumulated actuarial gains, net of deferred tax amounted to P4,696,038, P6,085,245 and P7,114,234 as at December 31, 2014, 2013 and 2012, respectively, as presented in the statements of changes in equity.

Principal actuarial assumptions at the reporting date (expressed as weighted averages):

	2014	2013	2012
Discount rate	5%	5%	6%
Future salary increases	3%	3%	3%

Assumptions regarding future mortality have been based on published statistics and mortality rates of the 1985 Unisex Annuity table.

### Sensitivity Analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

	Increase	Decrease
Discount rate (1% movement)	(P2,667,348)	P3,116,315
Future salary increase rate (1% movement)	2,998,221	(2,616,459)

Although the analysis does not take into account the full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumption shown.

These defined benefit plans expose the Company to actuarial risks, such as longevity risk, interest rate risk, and market (investment) risk.

The weighted-average duration of the defined benefit obligation is 13 years as at December 31, 2014 and 2013.

# Maturity analysis of the benefit payments:

	2014					
3 3	Carrying Amount	Contractual Cash Flows	Less than 5 Years	5 Years but Less than 10 Years	More than 10 Years	
Retirement benefits	P26,634,668	P132,635,407	P11,844,199	P9,331,494	P111,459,714	

The Company is not required to pre-fund the future defined benefits payable under the Retirement Fund before they become due. For this reason, the amount and timing of contributions to the Retirement Fund are at the Company's discretion. However, in the event a benefit claim arises, the Company will be liable to pay its employees.

# 22. Income Tax

The components of the Company's income tax expense are as follows:

	2014	2013	2012
Current tax expense Deferred tax expense (benefit)	P9,802,073 (6,230,909)	P34,405,405 3,798,738	P70,467,505 (1,895,945)
	P3,571,164	P38,204,143	P68,571,560

The reconciliation of the income tax expense computed at statutory income tax rate to the income tax expense shown in profit or loss is as follows:

2014	2013	2012
P3,965,062	P123,780,819	P233,938,196
P1,189,519	P37,134,246	P70,181,459
(200,879)	(735,123)	(1,467,696)
(532,230)	(183,312)	(136,577)
3,114,754	1,988,332	(5,626
P3,571,164	P38,204,143	P68,571,560
	P1,189,519 (200,879) (532,230) 3,114,754	P3,965,062 P123,780,819  P1,189,519 P37,134,246  (200,879) (735,123) (532,230) (183,312)  3,114,754 1,988,332

The components of the Company's deferred tax assets (liabilities) are as follows:

V	Assets		Li	Liabilities		Net	
_	2014	2013	2014	2013	2014	2013	
Accrued retirement benefits liability	P10,002,988	P9,1 <b>82,39</b> 5	P -	Р-	P10,002,988	P9,182,395	
Allowance for impairment losses on receivables	3,993,653	46,686	· •	•	3,993,653	46,686	
Unrealized foreign exchange loss (gain)	414,086	•		(1,049,263)	414,086	(1,049,263)	
Actuarial gain on defined benefit plan			(2,012,588)	(2,607,962)	(2,012,588)	(2,607,962)	
VIIIVAN PROM	P14,410,727	P9,229,081	(F2,012,588)	(P3,657,225)	P12,398,139	P5,571,856	

# 23. Appropriation of Retained Earnings

The Company has appropriated the amounts of P49,242,500, P142,466,650 and P118,797,950 in 2014, 2013 and 2012, respectively, to finance the acquisition of treasury stock during those years.

# 24. Share Capital

# a. Capital Stock

	2014	2013
Authorized - 115,000,000 shares at 10 par value shares		
Issued	87,318,270	87,318,270 (32,616,051)
Less treasury stock	(33,600,901)	
Total issued and outstanding	53,717,369	54,702,219

# b. Treasury Stock

The movement of treasury stock as at December 31 are as follows:

	2014	2013	2012
Balance at beginning of year	32,616,051	29,766,718	27,390,759
Acquisition of treasury stock during the year	984,850	2,849,333	2,375,959
during my jon.	33,600,901	32,616,051	29,766,718

# 25. Dividend Declaration

On May 15, 2012, the Board of Directors of the Company declared cash dividends equivalent to P119,855,022 out of the unrestricted retained earnings as at December 31, 2011 payable on or before June 22, 2012 to the stockholders of record as of May 29, 2012. No dividends were declared in 2014 and 2013. As at December 31, 2014 and 2013, there were no dividends payable.

# 26. Financial Risk and Capital Management Objectives and Policies

The Company has exposure to the following risks from its use of financial instruments:

- Credit Risk
- Liquidity Risk
- Market Risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risks, and the Company's management of capital.

The main purpose of the Company's dealings in financial instruments is to fund its operations and capital expenditures.

The BOD has overall responsibility for the establishment and oversight of the Company's risk management framework. The BOD, through the Executive Committee, is responsible for developing and monitoring the Company's risk management policies. The committee identifies all issues affecting the operations of the Company and reports regularly to the BOD on its activities.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. All risks faced by the Company are incorporated in the annual operating budget. Mitigating strategies and procedures are also devised to address the risks that inevitably occur so as not to affect the Company's operations and detriment forecasted results. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company's Audit Committee assists the BOD in fulfilling its oversight responsibility of the Company's corporate governance process relating to the: a) quality and integrity of the Company's financial statements and financial reporting process and the Company's systems of internal accounting and financial controls; b) performance of the internal auditors; c) annual independent audit of the Company's financial statements, the engagement of the independent auditors and the evaluation of the independent auditors' qualifications, independence and performance; d) compliance by the Company with legal and regulatory requirements, including the Company's disclosure control and procedures; e) evaluation of management's process to assess and manage the Company's enterprise risk issues; and f) fulfillment of the other responsibilities set out by the BOD. The Audit Committee also prepares the reports required to be included in the Company's annual report.

#### Credit Risk

Credit risk represents the risk of loss the Company would incur if credit customers and counterparties fail to perform their contractual obligations. The Company's credit risk arises principally from the Company's trade receivables.

Exposure to credit risk is monitored on an ongoing basis. Credit checks are being performed on all clients requesting credit over certain amounts. Credit is not extended beyond authorized limits, established where appropriate through consultation with a professional credit vetting organization. Credit granted is subject to regular review, to ensure it remains consistent with the clients' current credit worthiness and appropriate to the anticipated volume of business.

The investment of the Company's cash resources is managed so as to minimize risk while seeking to enhance yield. The Company's holding of cash and money market placements exposes the Company to credit risk of the counterparty if the counterparty is unwilling or unable to fulfill its obligations and the Company consequently suffers financial loss. Credit risk management involves entering into financial transactions only with counterparties with acceptable credit rating. The treasury policy sets aggregate credit limits of any one counterparty and management annually reviews the exposure limits and credit ratings of the counterparties.

Receivable balance is being monitored on a regular basis to ensure timely execution of necessary intervention efforts.

The carrying amount of financial assets as of December 31, 2014 and 2013 represents the maximum credit exposure. The maximum exposure to credit risk at the reporting dates is as follows:

	Note	2014	2013
Cash and cash equivalents (excluding cash on hand) Receivables - net Loan receivable Due from related parties Lease deposit	4 5, 14 9, 14 14 11	P236,282,563 304,110,706 15,500,000 350 78,000,000 P633,893,619	P205,293,155 322,009,422 15,500,000 1,885,100 78,000,000 P622,687,677

Details of trade receivables from charge customers as at December 31, 2014 and 2013 by type of customer are as follows:

Note	2014	2013
	P8,936,199	P8,936,199
		5,394,442
		4,960,973
		4,313,158
		4,223,105
		3,125,398
		30,953,275
5	36,448,010	30,933,273
5	387,679	155,621
	P36,060,931	P30,797,654
	<i>S S</i>	P8,936,199 4,158,078 7,310,132 5,216,038 3,389,789 7,438,374 5 36,448,610 5 387,679

The Company's most significant customer, PAGCOR, accounts for 24.52% and 28.87% of the trade receivables from charge customers as at December 31, 2014 and 2013, respectively. Revenues from PAGCOR approximately amounted to P98,193,426 and P202,933,825 in 2013 and 2012, respectively, and represent 17% and 30% of the Company's total revenues, respectively. As mentioned in Note 20, PAGCOR has decided not to renew the contract of lease which ended on July 10, 2013.

The aging of trade receivables from charge customers as at December 31, 2014 and 2013 is as follows:

	2014		2013	
	Gross Amount	Impairment	Gross Amount	Impairment
Current	P17,083,679	P -	P14,792,658	Р -
Over 30 days	7,006,072		5,982,920	-
Over 60 days	2,908,643	-	795,860	•
Over 90 days	9,450,216	387,679	9,381,837	155,621
	P36,448,610	P387,679	P30,953,275	P155,621

Receivables from PAGCOR amounting to P8,936,199 included in over 90 days are still collectible based on management's assessment of collection history, thus no impairment was provided. In addition, any amount outstanding from PAGCOR can be offset against the deposit received from it as discussed in Note 20.

The movements in the allowance for impairment losses in respect of trade receivables during the year are as follows:

	Amount
Balance at January 1, 2013	P128,361
Provision in 2013	27,260
Balance at December 31, 2013	155,621
Provision in 2014	13,156,558
Balance at December 31, 2014	P13,312,179

The allowance for impairment losses on trade receivables as of December 31, 2014 and 2013 of P13,312,179 and P155,621, respectively, relates to outstanding accounts of customers that are more than 90 days past due and portion of receivable from PAGCOR account.

The table below shows the credit quality of the Company's financial assets based on their historical experience with the corresponding debtors.

	As at December 31, 2014				
-	Grade A	Grade B	Grade C	Total	
Cash in banks and cash equivalents	P236,282,563	P -	Ρ	P236,282,563	
Receivables - net	36,388,353	35,140,204	232,582,149	304,110,706	
Loan receivable		15,500,000	•	15,500,000	
Due from related parties	350	` · ·	• .	350	
Lease deposit	78,000,000	-	-	78,000,000	
	P350,671,266	P50,640,204	P232,582,149	P633,893,619	

As at December 31, 2013 Total Grade C Grade B Grade A Cash in banks and P205,293,155 р. P205,293,155 cash equivalents 235,094,459 322,009,422 54,675,306 32,239,657 Receivables - net 15,500,000 15,500,000 Loan receivable 1,885,100 1,885,100 Due from related parties 78,000,000 78,000,000 Lease deposit P235,094,459 P622.687.677 P72,060,406 P315,532,812

Grade A receivables pertain to those receivables from customers that always pay on time or even before the maturity date. Grade B includes receivables that are collected on their due dates provided that they were reminded or followed up by the Company. Those receivables which are collected consistently beyond their due dates and require persistent effort from the Company are included under Grade C.

Cash in banks is considered good quality (Grade A) as this pertains to deposits in reputable banks.

Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility in operations. Treasury controls and procedures are in place to ensure that sufficient cash is maintained to cover daily operational and working capital requirements. Management closely monitors the Company's future and contingent obligations and sets up required cash reserves as necessary in accordance with internal requirements.

The Company's total current liabilities as at December 31, 2014 and 2013 amounted to P316,573,695 and P306,869,660, respectively, which are less than its total current assets of P582,912,986 and P577,350,558, respectively. Thus, the Company has sufficient funds to pay for its current liabilities and has minimal liquidity risk.

Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other market prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Company is subject to various market risks, including risks from changes in room rates, interest rates and currency exchange rates.

Room Rates

The risk from room rate changes relates to the Company's ability to recover higher operating costs through price increases to customers, which may be limited due to the competitive pricing environment that exists in the Philippine hotel industry and the willingness of customers to avail of hotel rooms at higher prices.

The Company minimizes its exposure to risks in changes in room rates by signing contracts with short period of expiry so this gives the Company the flexibility to adjust its room rates in accordance to market conditions. Also, there are minimal changes in room rates in the hotel industry.

### Interest Rate Risk

The Company has no interest-bearing debt obligations to third parties and its receivables are subject to fixed interest rates. As such, the Company has minimal interest rate risk,

### Foreign Currency Risk

Financial assets and financing facilities extended to the Company were mainly denominated in Phillippine peso and have minimal transactions in foreign currency. Net foreign exchange gain from the revaluation of the Company's cash and cash equivalent amounted to P180,991 and P7,126,239 for the years ended December 31, 2014 and 2013, respectively. As such, the Company's foreign currency risk is minimal.

### Fair Values

The fair values together with the carrying amounts of the financial assets and liabilities shown in the statements of financial position are as follows:

	2014		2013	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Cash and cash equivalents	P237,078,063	P237,078,063	P205,890,655	P205,890,655
Receivables - net	304,110,706	304,110,706	322,009,422	322,009,422
Loan receivable	15,500,000	15,500,000	15,500,000	15,500,000
Due from related parties	350	350	1,885,100	1,885,100
Lease deposit	78,000,000	78,000,000	78,000,000	78,000,000
Accounts payable and accrued			•	
expenses	77.919,262	77,919,262	77,567,689	77,567,689
Due to related parties	6,090,243	6,090,243	2,115,421	2,115,421
Other current liabilities*	20,752,217	20,752,217	18,669,841	18,669,841

<sup>\*</sup>Excluding payables to government .

### Estimation of Fair Values

The following summarizes the major methods and assumptions used in estimating the fair values of financial instruments reflected in the table:

#### Cash

The fair value of eash approximates its carrying amount due to the short-term nature of this asset.

Receivables/Due from Related Parties/Loan Receivable/Accounts Payable and Accrued Expenses/Due to Related Parties/Other Current Liabilities Except for Output VAT Liability and Withholding Taxes Payables, and Deferred Rental

Current receivables are reported at their net realizable values, at total amounts less allowances for estimated uncollectible accounts. Current liabilities are stated at amounts reasonably expected to be paid within the next twelve months or within the Company's operating cycle. Due to/from related parties and loan receivable are payable on demand.

#### Short-term Investments/Other Noncurrent Assets

Short-term investments and other noncurrent assets are interest bearing. The carrying value of short-term investments approximates its fair value, because the effective interest rate used for discounting the short-term investment and other noncurrent assets approximates the current market rate of interest for similar transactions.

The Company's objectives when managing capital are to increase the value of shareholders' investment and maintain high growth by applying free cash flow to selective investments. The Company sets strategies with the objective of establishing a versatile and resourceful financial management and capital structure.

The Chief Financial Officer has overall responsibility for monitoring of capital in proportion to risk. Profiles for capital ratios are set in the light of changes in the Company's external environment and the risks underlying the Company's business

The Company monitors capital on the basis of the debt-to-equity ratio which is calculated operations and industry. as total debt divided by total equity. Total debt is equivalent to accounts payable and accrued expenses, income tax payable, due to related parties, other current liabilities, refundable deposits and accrued retirement benefits liability. Total equity comprises mainly of the capital stock, additional paid-in capital and retained earnings.

There were no changes in the Company's approach to capital management during the

As at December 31, 2014 and 2013, the Company is compliant with the minimum public year. float requirement by the Philippine Stock Exchange (PSE).

The Company has 115,000,000 shares registered with the SEC as at December 31, 2014 and 2013. As at December 31, 2014 and 2013, the Company issue/offer price is P25 and P45 based on the Philippine Stock Exchange (PSE) website. The total number of shareholders is 506 as at December 31, 2014 and 2013.

# 27. Contingencies

The Company, in the ordinary course of business, is a party to certain assessment, claims and litigation. The outcome of these assessments, claims and litigation cannot be presently determined. In the opinion of management and the Company's legal counsel, the eventual liability arising from these assessments, claims and litigation, if any, will not have a material effect on the Company's financial position or results of operations.

# 28. Supplementary Information Required by Bureau of Internal Revenue (BIR)

In addition to the disclosures mandated under PFRSs, and such other standards and/or conventions as may be adopted, companies are required by the BIR to provide in the notes to the financial statements, certain supplementary information for the taxable year. The amounts relating to such information may not necessarily be the same with those amounts disclosed in the financial statements which were prepared in accordance with PFRSs. The following is the tax information required for the taxable year ended December 31, 2014:

### I. Based on Revenue Regulations (RR) No. 19-2011

### A. Sales/Receipts/Fees

	Regular/ Normal Rate
Sale of services	P325,929,967
Sale of goods	 141,017,832
·	 P466,947,799

### B. Cost of Sales/Services

	Regular/ Normal Rate
Cost of sales  Merchandise/finished goods inventory, beginning  Add: Purchases of merchandise/cost of goods	P13,582,447
manufactured	56,696,788
Total goods available for sale  Less: Merchandise/finished goods inventory, end	70,279,235 (13,993,229)
	P56,286,006

# C. Non-Operating and Taxable Other Income

· .	Normal Rate
Interest income	P4,674,995
Others	19,826,718
	P24,501,713

# D. Itemized Deductions (if Company did not avail of the Optional Standard Deduction)

	Regular/ Normal Rate
Salaries and allowances	P126,432,853
Repairs and maintenance-materials and supplies	98,794,538
Depreciation	38,864,197
Management and consultancy fee	20,816,244
Office supplies	14,864,096
Insurance	9,071,572
Commissions	14,688,957
Taxes and licenses	11,717,275
Rental	17,797,608
Professional fees	6,977,782
Transportation and travel	7,195,705
Dues and subscription	3,893,774
Fuel and oil	2,652,540
Data processing	2,166,924
Representation and entertainment	1,984,098
Directors fee	1,311,151
Advertising	790,253
Other hotel expenses	22,470,366
	P402,489,933

# II. Based on RR No. 15-2010

# A. Value Added Tax (VAT)

1. Output VAT	P55,009,243
Account title used:	
Basis of the Output VAT:	
Vatable sales	P458,410,362
Exempt sales	2,689,321
Zero rated sales	5,848,116
	P466,947,799
2. Input VAT	
Beginning of the year	P11,200,062
Current year's domestic purchases:	, ,
a. Goods for resale/manufacture or further	
processing	7,627,134
b. Services lodged under other accounts	21,394,456
Less: Applied input VAT during the year	33,495,293
Balance at the end of the year	P6,726,359

# B. Withholding Taxes

	•
Tax on compensation and benefits	P20,805,32
Creditable withholding taxes	8,274,623
Final withholding taxes	72,583
	P29,152,527
All Other Taxes (Local and National)	
Other taxes paid during the year recognized under	· ·
"Taxes and licenses" account under Operating	
Expenses	
Real estate taxes	P9,265,761
License and permit fees	1,748,246
Others	703,268
	P11,717,275

# D. Deficiency Tax Assessments

Period Covered	Amount*
2001	P765,104
2002	228,943,589
2008	262,576,825
2010	1,656,322
	P493,941,840

<sup>\*</sup>Amount of basic deficiency lax assessments, whether protested or not.

### E. Tax Cases

As at December 31, 2014, the Company has the following tax cases:

- a. 2001 Settled basic tax due of P403,130 on March 2010, as agreed on the Letter of Abatement filed. Request to waive the interest and surcharges of P346,140 is still for approval at BIR LTS.
- b. 2002 PAGCOR VAT case filed against the Company.
- c. 2008 The Company's management, with the assistance of its tax counsel, is studying further administrative and/or legal remedies in relation to the Company's request for re-investigation and re-computation for alleged tax liability.

# **COVER SHEET**

# for AUDITED FINANCIAL STATEMENTS

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Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

# SECURITIES AND EXCHANGE COMMISSION

### SEC FORM - ACGR

# ANNUAL CORPORATE GOVERNANCE REPORT

1.	Report is Filed for the Year2014
2.	Exact Name of Registrant as Specified in its Charter GRAND PLAZA HOTEL CORPORATION
3.	10/F, The Heritage Hotel Manila, Roxas Blvd. cor. EDSA Ext., Pasay City
4.	SEC Identification Number 168878 (SEC Use Only)
	Industry Classification Code
б.	BIR Tax Identification Number000-4e0-602-000
7.	(632) 854-8838
	Issuer's Telephone number, including area code
	ининовитовитовининининининининини
8.	Former name or former address, if changed from the last report

Deleted: 2013

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### A. BOARD MATTERS

### 1) Board of Directors

Number of Directors per Articles of Incorporation	7
	7 (reduced to 6 as of 10 October 2014, following the resignation of Michele Dee-
Actual number of Directors for the year	Santos)

# (a) Composition of the Board

# Complete the table with information on the Board of Directors:

Director's Name	Type [Execut (ED), Non- Executive (N or Independ Director (ID	nomines, ED) identify ent the	Nominator in the last election (if ID, state the relationship with the nominator)	Date first elected	Date last elected (if ID, state the number of years served as ID)	Elected when (Annual/Special Meeting)	No. of years served as director		
Wong Hong	ED	The Philippine	Open floor nomination	15 May 1996	15 May 2014	Annual	19		Deleted: 18
Ren		Fund Fund Limited ("TPFL")	HOMMEDION	1550				# #40 bassage	Deleted: 2013
Bryan	NED .	TPFL	Open floor	15 May 1997	15 May	Annual .	18		Deleted: 17
Cockrell			nomination	1997	2014				Deleted: 2013
Michele	NED	RCBC	Open floor	7	15 May	Annuai	2		Deleted: 8
Dee- Santos <sup>1</sup>		Trust	nomination	February 2006	2014			*******	Deleted: 2013
(Resigned as of 10									
October 2014)			-						
Angelito	ID .	N.A.	Zatrio Pte.	5 August	15 May	Annual	21		Deleted: 20
Imperio			Ltd.; No relation	1992	2014; Served as				Deleted: 2013
					ID 2001- 2004, and 2008 to present				
Eddie Yeo	ED	TPFL	Open floor	13 Jan	15 May	Annual	10	1	Deleted: 9
			nomination	2005	2014				Deleted: 2013
Eddie C. T.	NED	TPFL	Open floor	17 Jan	15 May	Annual	10		Deleted: 9
Leu			nomination	2005	2014				Deleted: 2013
Mla	ID :	N.A.	The Philippine	5 Aug	15 May	Annual	21		Deleted: 20
Gentugaya	L		Fund Limited;	1992	2014;			J	Deleted: 2013

Michele Dec-Santos resigned as a member of the Board of Directors effective 10 October 2014. As disclosed previously by the Corporation, the reason for Ms. Dec-Santos' resignation is that she has been given other assignments by RCBC Trust & Investments Division ("RCBC Trust"). Ms. Dec-Santos represented the shares held by RCBC Trust in the Corporation. Ms. Dec-Santos was also a member of the Audit Committee and Nomination Committee of the Corporation.

	No relation	Served as	!	۱
	· · · · · · · · · · · · · · · · · · ·	ID 2005 -		
		present		l

(b) Provide a brief summary of the corporate governance policy that the board of directors has adopted. Please emphasize the policy/ies relative to the treatment of all shareholders, respect for the rights of minority shareholders and of other stakeholders, disclosure duties, and board reaponsibilities.

The Corporation has adopted its own Revised Corporate Governance Manual ("CG Manual"), which is almed to institutionalize the principles of good corporate governance in the entire organization. As a policy, the Board of Directors ("Board"), Management, employees and shareholders of the Corporation believe that good corporate governance is a necessary component of what constitutes sound strategic business management and undertakes to create and maintain awareness within the organization.

Shareholders - The CG Manual ensures that shareholders are afforded rights and that minority shareholders' interests are protected.

Minority shareholders - the CG Manual emphasizes that the minority shareholders should be allowed to participate in determination of corporate acts. Specifically, the Board should give minority stockholders the right to propose the holding of meetings and the items for discussion in the agenda that relate directly to the business of the Corporation. The By-Laws of the Corporation provides that shareholders representing at last ten percent (10%) of the outstanding capital stock of the Corporation may request the holding of a special shareholding's meeting.

Disclosure duties - Under the CG Manual, the Corporation has adopted a policy that requires management to disclose related-party transactions. Also, item 5 of the CG Manual requires the disclosure of all material information about the Corporation which could adversely affect its viability or the interests of the stockholders. This includes:

- earnings results
- acquisition or disposition of assets
- remuneration

Board Responsibilities - It is the general responsibility of the Board to foster the long-term success of the Corporation and secure its austained competitiveness in a manner consistent with its fiduciary responsibility, which it shall exercise in the best interest of the Corporation and its shareholders. The Board shall conduct itself with utmost honesty and integrity in the discharge of its duties, functions and responsibilities.

(c) How often does the Board review and approve the vision and mission?

The Corporation has no fixed period set for the Board's review of the vision and mission.

### Directorship in Other Companies

Directorship in the Corporation's Group

Identify, as and if applicable, the members of the company's Board of Directors who hold the office of director in other companies within its group:

Director's Name	Corporate Name of the Group Company	Type of Directorship (Executive, Non-Executive, Independent), indicate if director is also the Chairman.
Wong Hong Ren	ATOS Holding AG	Director
	Beljing Fortune Hotel Co., Ltd.	Director
		Legal Representative
	Birkenhead Holdings Pty. Ltd.	Director

	Birkenhead Investments Pty. Ltd.	Director
	CDL Entertainment & Leisure Pte Ltd	
		Director
	CDL Hotels (Korea) Ltd.	Director
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	CDL Hotels (Labuan) Limited	Director
	CDL Hotels (Singapore) Pte Ltd	Director
	CDL Hotels Holdings New Zealand Limited	Director
	CDL Hotels Japan Pte. Ltd.	Director
	CDL Investments New Zealand Limited	Director .
	<u> </u>	Chairman
	CDL Land New Zealand Limited	Director
<u> </u>	COLHT MTN PTE. LTD.	Director
	Chancery Limited	Director
	City Hotels Pte. Ltd.	Director
	Copthorne Orchid Hotel Singapore Pte Ltd	Director
	First Sponsor Capital Limited	Director
·	First Sponsor Group Limited	Director
	Grand Plaza Hotel Corporation	Director/Chairman/President
J	Harbour Land Corporation	Director
·	Harrow Entertainment Pte Ltd	Director
	Hospitality Holdings Pte. Ltd.	Director
	Hotelcorp New Zealand Pty Ltd	Director
	Idea Valley Group Limited	Director -
	International Design Link Pte Ltd	Director
	KIN Holdings Limited	Director
	Kingsgate Holdings Pty. Ltd.	Director
	Kingsgate Hotel Pty. Ltd.	Director
	Kingsgate International Corporation Limited	Non-Executive Director
	Kingsgate International Pty Ltd.	Director
	Kingsgate Investments Pty. Ltd.	Director
	London Britannia Hotel Limited	Director
	M&C (India) Holdings Pte. Ltd.	Director
	M&C (Mauritius) Holdings Limited	Director
	M&C Business Trust Management Limited	Non-Executive Director
	•	Chairman
	M&C Holdings (Thailand) Ltd.	Director
	M&C Hospitality Holdings (Asia) Limited	Director
	M&C Hospitality International Limited	Director
	M&C Hotel Enterprises (Asla) Limited	Director
	M&C Hotel Investments Pte. Ltd.	Director
	M&C Hotels Holdings Japan Pte. Ltd.	Director
-	M&C Hotels Holdings Limited	Director
	M&C Hotels Holdings USA Limited	I a contract to the contract t
		Director
	M&C Hotels Japan Pte. Ltd.	Director
	M&C REIT Management Limited	Non-Executive Director
	Millians Law 9 Marsh and Hart Charles	Chairman
	Millennium & Copthorne Hotel Holdings (Hong Kong) Limited	Director
	Millennium & Copthorne Hotels (Hong Kong) Limited	Director
	Millennium & Copthorne Hotels (Hong Kong) Limited	
	will a copulorne motels New Zealand Limited	Director
	Millennium & Copthorne Hotels plc	Chairman Director
	Millerifficht & Cobtrolle Hotels bic	
	]	Executive Director
	Millennium & Copthorne Hotels Ptv Ltd	4
· · · · · · · · · · · · · · · · · · ·	Milliannium & Copthorne International Limited	Director
	Millennium & Copthorne Middle East Holdings Limited	Director
	Newbury Investments Pte Ltd	Director
	Linear A machine Lie rid	Director

	PT Millennium Hotels & Resorts	President Commissioner
	PT. Millennium Sirih Jakarta Hotel	Commissioner
,,,,,	Quantum Limited	Director
	Republic Hotels Suzhou Pte Ltd	Director
	Republic Iconic Hotel Pte. Ltd.	Director
	RHR Capital Pte, Ltd.	Director
	Rogo Realty Corporation	Director
	The Philippine Fund Limited	Director & President
	TOSCAP Limited	Director
	Zatrio Pte Ltd	Director
	Zillion Holdings Limited	Director

### (II) Directorship in Other Listed Companies

Identify, as and if applicable, the members of the company's Board of Directors who are also directors of publicly-listed companies outside of its Group:

Director's Name	Name of Listed Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman)
Bryan K. Cockrell	(1) Southeast Asia	(1) Chairman
' '	Cement Holdings Inc.	(2) Director
	(2) Republic Cement Corp.	(3) Director

### (iii) Relationship within the Company and its Group

Provide keen details, as and if applicable, of any relation among the members of the Board of Directors, which links them to significant shareholders in the company and/or in its group:

Director's Name	Name of the Significant Shareholder	Description of the Relationship
Wong Hong Ren	TPFL	Principal-nominee
Bryan Cockrell	TPFL	Principal-nominee
Michele Dee-Santos (Resigned as of 10 October 2014)	RCBC Trust	Principal-nomines
Eddie Yeo	TPFL	Principal-nomines
Eddie C. T. Lau	TPFL	Principal-nominee

(iv) Has the company set limit on the number of Board Seats in other companies (publicly listed, ordinary and companies with secondary license) that an individual director of CEO may hold simultaneously? In particular, is the limit of five board seats in other publicly listed companies imposed and observed? If yes, briefly describe other guidelines:

	Guldelines	Maximum Number of Directorship in other companies
Executive Director	According to the CG Manual, the following guidelines shall govern the determination of number of directorships for the Board:  The nature of the business of the corporations of which he is a director	The CG Manual does not provide a particular limit; however, it provides that executive directors shall submit themselves to a reasonable number of directorships in other companies and that in any case, the capacity of each director to diligently and efficiently perform his duties as board member shall not be compromised.
Non-Executive Director	Age of the director     Number of directorships/ active	The same limitation applies to independent, non- executive directors who serve as full-time executives in other companies.

GEO	memberships and official positions hold in other corporations or organizations, provided that directorships in affiliates, subsidiaries or other corporations related to the Corporation shall not be counted  Possible conflict of interest	The same limit applies.
	The optimum number shall be related to the capacity of a director to efficiently and diligently perform their duties to the boards they serve.	

### Shareholding in the Company

Complete the following table on the members of the company's Board of Directors who directly and indirectly own share in the company:

Name of Director	Number of Direct Shares	Number of Indirect shares / Through (name of record owner)	% of Capital Stock
Wong Hong Ren	1	0	Less than 1%
Bryan Cockrell	1 .	0	Less than 1%
Michele Dee-Santos (Resigned effective 10 October 2014)	1	0	Less than 1%
Angelito Imperio	1	0	Less than 1%
Eddle Yeo	1	0	Less than 1%
Eddie Lau	. 1	0	Less than 1%
Mia Gentugaya	1	0	Less than 1%
Total	7	. 0	Less than 1%

### 2) Chairman and CEO

(a) Do different persons assume the role of Chairman of the Board of Directors and CEO? If No, describe the checks and balances fald down to ensure that the Board gets the benefits of independent views.

Yes <u>No</u>

Generally, the Board is the governing body of the Corporation, and all corporate acts are approved by the Board. There are adequate checks and balances in the corporate governance structure of the Corporation to ensure that there is an appropriate balance of power, increased accountability and better capacity for independent decision-making by the Board (e.g. board review, internal control, and Audit Committee).

Firstly, there is a proper delineation of the functions of Chair and CEO provided by the Corporation's By-Lawa;

- Article V, Section 6 defines the position of Chairman of the Board
- Article V, Section 7 -defines the position of President/ CEO

Secondly, the CG Manual contains provisions to ensure that the Board has mechanisms to ensure proper checks and balances in the management and operation of the Corporation. These include:

- Sections 2.2.1.3 (vi) to (ix) and Section 2.2.1.4 (iv) on the powers, duties and responsibilities of the Board and a director
- Section 2.2.2.1 on the creation and functions of the Audit Committee

Section 2.5 - which requires the Board to provide stockholders with a balanced and comprehensible assessment
of the Corporation's performance, position and prospects on a quarterly basis, including interim and other reports
that could adversely affect its business, as well as reports to regulators that are required by law.

Section 2.6 - requires the Management to provide adequate and timely information to the Board, acknowledges
the Board's access to Management and the Corporate Secretary, and the Board's discretion to make further
inquiries on Management action and not to rely solely in information provided by Management

Section 7.4 - Board's self-rating system to assess Board and Management performance

Under Sec. 2.2.1 of the CG Manual of the Corporation, the Board is primarily responsible for the governance of the Corporation. Corollary to setting the policies for the accomplishment of the corporate objectives, it shall provide an independent check on Management.

Thirdly, the Corporation has an Audit Committee and its own Audit Committee Charter ("Charter"), which provides for the duties and responsibilities of the Audit Committee and lays down the rules and procedures that govern the conduct and performance of the duties of the Audit Committee. The powers, duties, and responsibilities of the Audit Committee include access to auditors and management, review of audit procedures, and oversight of financial management functions.

#### Identify the Chair and CEO:

Chairman of the Board	Wong Hong Ren
CEO/ President	Wong Hong Ren

#### (b) Roles, Accountabilities and Deliverables

Define and clarify the roles, accountabilities and deliverables of the Chairman and CEO.

	Chairman	Chief Executive Officer
Roles	According to the Corporation's By-Laws, the Chairman, if present, presides at all meetings of the stockholders and of the Board. The Chairman also performs all other duties as from time to time may be assigned to him by the Board.	The President Acts as the Chief Executive Officer of the Corporation. He presides over meetings in the absence of the Chairman. He also performs all duties incident to the office of the President and such other duties as may from time to time be assigned to him by the Board or as prescribed by the By-Laws.
Accountabilities		He is responsible for the general care and supervision of the business and affairs of the Corporation. Corporate acts and contracts outside of day-to-day operations generally require Board approval.
Deliverables		He signs with the Corporate Secretary or Assistant Corporate Secretary certificates of stock of the Corporation. He also provides the stockholders and the Board such reports, memoranda, accounts and data which may be required of him. He also signs off on the periodic filings and reports of the Corporation (e.g., Annual Report, Information Statement, Financial Statements, etc.) submitted to regulatory
		agencies and the PSE.

Explain how the board of directors plan for the succession of the CEO/Managing Director/President and the top key management positions?

The CEO/President and other key officers of the Corporation under its By-Laws, are elected every year in the organizational meeting of the Board. Except for the CEO/President of the Corporation (who is not covered by an employment contract with the Corporation), the key officers of the Corporation are also on two-year employment contracts that may be renewed for another two years upon mutual of the parties.

Furthermore, under Article VI, Section 2 of the Corporation's By-Laws, the Chairman, President, Vice-President(s), the General Manager, the Secretary, and Treasurer shall hold office until his successor is elected and qualified in his stead, or until he shall have resigned or shall have been removed in the manner as provided in the By-Laws.

#### 3) Other Executive, Non-Executive and independent Directors

Does the company have a policy of ensuring diversity of experience and background of directors in the board? Please explain.

According to Section 2.2.1.3 of the CG Manual, it is a policy of the Corporation that the Board has a duty to implement a process for the selection of Directors who can add value and contribute independent judgment for the formulation of sound corporate strategies and policies.

Furthermore, 2 out of the 7 directors, or approximately 28.6%, are required to be independent directors as defined by the CG Manual.

Does it ensure at least one non-executive director has an experience in the sector or industry the company belongs to? Please explain.

Yes, According to the CG Manual, Sec. 2.2.1.5, in addition to the qualifications required by law for all directors, the Corporation also requires that the non-executive director be a member in good standing in a relevant industry, business, or professional organizations. More particularly, Section 2.2.1.1, of the CG Manual mandates that the non-executive director should possess such qualifications and stature that would enable them to effectively participate in the deliberations of the Board.

The CG Manual also provides that a director should devote sufficient time to familiarize himself with the Corporation's business. He should be constantly aware of and knowledgeable with the Corporation's operations to anable him to meaningfully contribute to the Board's work. He should attend and actively participate in Board and committee meetings, review meeting materials and, if called for, ask questions or seek explanation. A director should have a working knowledge of the statutory and regulatory requirements that affect the Corporation, including its articles of incorporation and by-laws, the rules and regulations of the SEC and, where applicable, the requirements of relavant regulatory agencies. A director should also keep abreast with industry developments and business trends in order to promote the Corporation's competitiveness.

Define and clarify the roles, accountabilities and deliverables of the Executive , Non-Executive and Independent Directors:

The Corporation's corporate governance documents do not expressly provide for the roles, accountabilities, and deliverables of the executive, non executive, and independent directors. However, the By-Laws and CG Manual of the Corporation provide for the powers, duties, and responsibilities of the Board and of each director of the Corporation.

	Executive	Non-Executive	Independent Director
Roles	Article IV, Section 1 of the By-Laws of the Corporation provides that unless otherwise provided by law, the powers, business and property of the Corporation shall be exercised, conducted and controlled by the Board.	Article IV, Section 1 of the By-Laws of the Corporation provides that unless otherwise provided by law, the powers, business and property of the Corporation shall be exercised, conducted and controlled by the Board.	Article IV, Section 1 of the By- Laws of the Corporation provides that unless otherwise provided by law, the powers, business and property of the Corporation shall be exercised, conducted and controlled by the Board.
Accountabilities	Under Sac. 2.2.1 of the CG Manual, the Board Is primarily responsible for the governance of the Corporation.	Under Sec. 2.2.1 of the CG Manual, the Board is primarily responsible for the governance of the Corporation, Corollary to	Under Sec. 2.2.1 of the CG Manual, the Board is primarily responsible for the governance of the Corporation. Corollary to

Corollary to setting the policies for the accomplishment of the corporate objectives, it shall provide an independent check on Management.

Under Sec. 2.2.1.2 of the CG Manual, it shall be the Board's responsibility to foster the long-term success of the Corporation and secure its sustained competitiveness in a manner consistent with its fiductary responsibility, which it shall exercise in the bast interest of the Corporation and its shareholders. The Board shall conduct itself with utmost honesty and integrity in the discharge of its duties, functions and responsibilities. The Board shall formulate the Corporation's vision, mission, strategic objectives, policies and procedures that shall guide its activities. including the means to effectively monitor Management's performance.

Sec. 2,2.1.4 of the CG Manual provides that a director's office is one of trust and confidence. A director should act in the best interest of the Corporation in a manner characterized by transparency, accountability and fairness. He should also exercise leadership, prudence and integrity in directing the Corporation towards sustained progress.

setting the policies for the accomplishment of the corporate objectives, it shall provide an independent check on Management.

Under Sec. 2.2.1,2 of the CG Manual, it shall be the Board's responsibility to foster the long-term success of the Corporation and secure its sustained competitiveness in a manner consistent with its fiductary responsibility, which it shall exercise in the best interest of the Corporation and its shareholders. The Board shall conduct itself with utmost honesty and integrity in the discharge of its duties, functions and responsibilities. The Board shall formulate the Corporation's vision. mission, strategic objectives, policies and procedures that shall guide its activities, including the means to effectively monitor Management's performance.

Sec. 2.2.1.4 of the CG Manual provides that a director's office is one of trust and confidence. A director should act in the best interest of the Corporation in a manner characterized by transparency, accountability and fairness. He should also exercise leadership, prudence and integrity in directing the Corporation towards sustained progress.

setting the policies for the accomplishment of the corporate objectives, it shall provide an independent check on Management.

Under Sec. 2.2.1.2 of the CG Manual, it shall be the Board's responsibility to foster the long-term success of the Corporation and secure its sustained competitiveness in a manner consistent with its fiduciary responsibility, which it shall exercise in the best interest of the Corporation and its shareholders. The Board shall conduct itself with utmost honesty and integrity in the discharge of its duties, functions and responsibilities. The Board shall formulate the Corporation's vision, mission, strategic objectives, policies and procedures that shall guide its activities, including the means to effectively monitor Management's performance,

Sec. 2.2.1.4 of the CG Manual provides that a director's office is one of trust and confidence. A director should act in the best interest of the Corporation in a manner characterized by transparency, accountability and fairness. He should also exercise leadership, prudence and integrity in directing the Corporation towards sustained progress.

Deliverables

Under Sec. 2.2.1.7 of the CG Manual, the members of the Board should attend its regular and special meetings in

Under Seo. 2.2.1.7 of the CG Manual, the members of the Board should attend its regular and special meetings in person or

Under Sec. 2.2.1.7 of the CG Manual, the members of the Board should attend its regular and special meetings in person or through person or through teleconferencing conducted in accordance with the rules and regulations of the SEC.

Sec. 2,5 of the CG Manual requires the Board to provide stockholders with a balanced and comprehensible assessment of the Corporation's performance, position and prospects on a quarterly basis. including interim and other reports that could adversely affect its business, as well as reports to regulators that are required by law. through teleconferencing conducted in accordance with the rules and regulations of the SEC.

Sec. 2.5 of the CG Manual requires the Board to provide stockholders with a balanced and comprehensible assessment of the Corporation's performance, position and prospects on a quarterly basis, including interim and other reports that could adversely affect its business, as well as reports to regulators that are required by law.

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Sec. 2.5 of the CG Manual requires the Board to provide stockholders with a balanced and comprehensible assessment of the Corporation's performance, position and prospects on a quarterly basis, including interim and other reports that could adversely affect its business, as well as reports to regulators that are required by law

Independent directors should always attend Board meetings. The Board may require the presence of at least one Independent director in all Board meetings. However, the absence of an independent director will not affect the quorum requirement.

Provide the company's definition of "independence" and describe the company compliance to the definition.

The Corporation's Guidelines for Selection of Candidates for Independent Director ("Guidelines") provides the following

Definition of Independent Director - An independent director is a person other than an officer or employee of the corporation, its parent or subsidiaries, or any other individual having a financial or other interest in the business of the Corporation, its parent or subsidiaries, or any other individual having a relationship with the corporation which would interfere with the exercise of independent judgment in carrying out the responsibilities of a director. It refers to a person who, apart from his fees and shareholdings, is independent of management and free from any business or other relationship that could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director of the corporation. It includes, among others, any person who:

- Is not a director or officer or substantial stockholder of the Corporation or of its related companies or any of its substantial shareholders (other than as an independent director of any of the foregoing);
- (ii) Is not a relative of any director, officer, or substantial shareholder of the Corporation, any of its related companies, or any of its substantial shareholders, for this purpose, relatives includes spouse, parent, child, brother, sister, and the spouse of such child, brother or sister.
- (iii) is not acting as a nomines or representative of a substantial shareholder of the Corporation, any of its related companies or by any of its substantial shareholders within the last five years.
- (iv) Has not been employed in any executive capacity b the Corporation, any of its related companies or by any of its substantial shareholders within the last five years.
- Is not retained as professional adviser by the Corporation, any of its related companies or any of its substantial shareholders within the last five years, either personally or through his firm;
- (vi) Has not engaged and does not ungage in any transaction with the Corporation or with any of its related companies or with any of its substantial shareholders, whether by himself or with any other persons or through a firm of which he is a partner or a company of which he is a director or substantial shareholder other than transactions which are conducted at arms length and are immaterial or insignificant.

In compliance with this definition, only the candidates whose nominations are confirmed by the Nomination Committee to be in accordance with such rules, guidelines and criteria to govern the conduct of the nomination shall be eligible to be elected as independent directors.

As such, both Atty. Gentugaya and Alty. Imperio, the incumbent independent directors, have no relation whatsoever to their nominators, TPFL and Zatrio Pte Ltd, respectively.

Does the company have a term limit of five consecutive years for independent directors? If after two years, the company wishes to bring back an independent director who had served for five years, does it limit the term for no more than four additional years? Please explain.

The Corporation complies with SEC Memorandum No. 9, Series of 2011 ("SEC MC 9-11"), providing for term limits of independent directors to be reckoned from the terms commencing after 2 January 2013. Thus, the Corporation's independent directors can serve as such for five consecutive years. After the completion of the five-year service period, an independent director shall be ineligible for election as such, unless the independent director has undergone a "cooling off" period," the independent director can serve for another five consecutive years. After serving as independent director for 10 years, the independent director shall be perpetually barred from being elected as such in the same company. All the previous terms served be existing independent directors shall not be included in the application of the term limits. Thus, the independent directors of the Corporation shall be eligible for reelection as independent directors for the next five consecutive years from 15 May 2012, subject to the "cooling off" period provided in SEC MC 9-11.

#### 4) Changes In the Board of Directors (Executive, Non-Executive and Independent Directors)

### (a) Resignation/Death/Removal

Indicate any change in the composition of the Board of Directors that happened during the period:

Name -	Position	Date of Cessation	Reason
N.A.			

(b) Selection/Appointment, Re-election, Disqualification, Removal, Reinstatement and Suspension Describe the procedures for the selection/appointment, re-election, disqualification, removal instatement and suspension of the members of the Board of Directors. Provide details of the processes adopted (including the frequency of election) and the criteria employed in each procedure:

Process Adopted  he By-Laws provide that all directors hall be elected annually and shall hold ffice until the annual meeting held next or his election and until his successor hall have been elected and shall have ualified, or until his death or until he hall resign or shall have been removed	He shall have at least one share of stock of the Corporation;     He shall be at least a college graduat
hall be elected annually and shall hold ffice until the annual meeting held next b his election and until his successor hall have been elected and shall have ualified, or until his death or until he hall resign or shall have been removed	He shall have at least one share of stock of the Corporation;      He shall be at least a college graduat or he shall have been engaged of exposed to the business of the college.
hall be elected annually and shall hold ffice until the annual meeting held next b his election and until his successor hall have been elected and shall have ualified, or until his death or until he hall resign or shall have been removed	He shall have at least one share of stock of the Corporation;      He shall be at least a college graduat or he shall have been engaged of exposed to the business of the college.
ffice until the annual meeting held next b his election and until his successor hall have been elected and shall have ualified, or until his death or until ha hall resign or shall have been removed	stock of the Corporation; iii. He shall be at least a college graduat or he shall have been engaged a exposed to the business of the
May every year  If the election is not held on the annual meeting, then it shall be held at a special meeting as soon as thereafter as the same may be conveniently held.	iii) He shall possess integrity/probity; iv. He shall be at least 21 years old; v. He shall be assiduous; vi. He must have a college education of aquivatent academic degrae; viii. He must have a practical understanding of the business of the Corporation; viii. He must be a member in good standing in relevant industry, business of professional ix. organizations; and x. He must possess previous business.
	Annual meeting; held on the 15th of May every year if the election is not held on the annual meeting, then it shall be held at a special meeting as soon as thereafter as the same may be conveniently held. Notice: at least 15 days before the meeting.  Quorum: the holders of at least the mejority of the outstanding capital stock entitled to vote should be

nominating candidates for election shall show proof that such candidates have all the qualifications and none of the disqualifications

- Deliberations of the Nomination Committee: At least a majority of the members of the Committee shall attend and they shall determine if one is qualified. Only those qualified based on their determination may be elected.
- Voting: cumulative voting

#### (iii) independent Directors

Under the Corporation's By-Laws, the I. Corporation shall elect such number of Independent director/(s) as the relevant II. laws or regulations may require.

At least three (3) months before the annual stockholders' meeting in which an independent director/(s) shall be elected, or at such time as the relevant v. law or regulation may from time to time vi. prescribe, the incumbent Board shall meet to appoint a Nomination viii.

The Nomination Committee shall consist of at least three (3) members, one of whom shall be an incumbent independent director.

Nomination Committee prepare the list of candidates for independent director/(s) based upon qualified candidates nominated by the stockholders. The Committee, subject to the approval by the Board, shall promulgate the rules, guidelines and criteria to govern the conduct of the nomination. Only the candidates whose nominations are confirmed by the Nomination Committee to be in accordance with such rules, guidelines and criteria to govern the conduct of the nomination. No other nomination shall be entertained after the list of candidates has been finalized and submitted to the Chairman. No further nomination shall be entertained or allowed on the floor during the stockholders' meeting.

The Chairman of the Board, or in his or her absence, the designated chairman of the stockholders' meeting, shall inform the stockholders attending the stockholders' meeting of the mandatory requirement of electing independent director/(s). In case of failure to elect an independent director, the Chairman shall call a separate election during the

He shall have at least one share of stock of the Corporation;

He shall be at least a college graduate or he shall have been engaged or exposed to the business of the corporation for at least

five years; He shall possess integrity/probity; He shall be at least 21 years old;

He shall be assiduous; He must have a college education or equivalent academic degree;

He must have a practical understanding of the business of the Corporation;
 He must be a member in good standing in relevant industry, business or

professional organizations, and

 He must possess previous business experience.

•	seme meeting to fill the vacancy.	
. Re-appointment		
(i) Executive Directors	The By-Laws provide that all directors shall be elected annually and shall hold office until the annual meeting held next to his election and until his successor shall have been elected and shall have qualified, or until his death or until he shall resign or shall have been removed  Annual meeting: held on the 15th of May every year  If the election is not held on the annual meeting, then it shall be held at a special meeting as soon as thereafter as the same may be conveniently held  Notice: at least 15 days before the meeting  Quorum: the holders of at least the majority of the outstanding capital stock entitled to vote should be present personally or by proxy  Voting: cumulative voting applies	stock of the Corporation;  ii. He shall be at least a college graduate or he shall have been engaged or exposed to the  iii. business of the corporation for at least five years;  iv. He shall possess integrity/probity; v. He shall be at least 21 years old; vi. He shall be assiduous; vii. He must have a college education or equivalent academic degree; viii. He must have a practical understanding of the business of the Corporation; ix. He must be a member in good standing in relevant industry, business or professional x. organizations; and xi. He must possess previous business experience.
(II)Non-Executive Directors	The By-Laws provide that all directors shall be elected annually and shall hold office until the annual meeting held next to his election and until his successor shall have been elected and shall have qualified, or until his death or until he shall resign or shall have been removed  • Annual meeting: held on the 15th of May every year  • If the election is not held on the annual meeting, then it shall be held at a special meeting as soon as thereafter as the same may be conveniently held  • Notice: at least 15 days before the meeting  • Quorum: the holders of at least the majority of the outstanding capital stock entitled to vote should be present personally or by proxy  • Voting: cumulative voting appiles	stock of the Corporation;  ii. He shall be at least a college graduation he shall have been engaged of exposed to the  iii. business of the corporation for at least five years;  iv. He shall possess integrity/probity;  v. He shall be at least 21 years old;  vi. He shall be assiduous;  vii. He must have a college education of aquivalent academic degree;  viii. He must have a practical understanding of the business of the Corporation;  ix. He must be a member in good standing in relevant industry, business of professional and professions; and and in the must possess previous business experience.
(iii) Independent Directors	The By-Lews provide that all directors shall be elected annually and shall hold office until the annual meeting held next to his election and until his successor shall have been elected and shall have	stock of the Corporation;  ii. He shall be at least a college gradua or he shall have been engaged

qualified, or until his death or until he ili. shall resign or shall have been removed

- Annual meeting; held on the 15th of May every year
- If the election is not held on the annual meeting, then it shall be held at a special meeting as soon as thereafter as the same may be conveniently held
- Notice: at least 15 days before the meeting
- Quorum: the holders of at least the majority of the outstanding capital stock entitled to vote should be present personally or by proxy
- Voting: cumulative voting applies

In compilance with MC 9-11, the Corporation's Independent directors are covered by a term limit of five consecutive years, subject to the "cooling-off" period of two years as provided in MC 9-11. business of the corporation for at least five years;

He shall possess Integrity/probity; He shall be at least 21 years old; Iv.

He shall be assiduous;

He must have a college education or equivalent academic degree;

He must have a practical understanding of the business of the Corporation;

He must be a member in good standing in relevant industry, business or professional

organizations; and

He must possess previous business experience.

#### c. Permanent Disqualification

- (i) Executive Directors (ii)Non-Executive Directors
- (iii) Independent Directors

may be removed, either with or without following additional disqualifications: cause, at any time, by the affirmative vote of 2/3 of the outstanding capital stock entitled to vote at a regular meeting or at a special meeting called for the purpose and held after due notice. The vacancy in the Board caused by any such removal may be filled by the stockholders at such meeting without further notice, or at any regular or special meeting called for the purpose after due notice.

The By-Laws provide that any director Furthermore, the CG Manual provides the

Any person who has been finally convicted by a competent judicial or administrative body of the following: (I) any crime involving purchase of securities, (ii) any crime arising out of the person's conduct as an underwriter. broker, dealer, investment company, investment adviser, principal distributor, mutual fund dealer, futures commission merchant, commodity trading advisor, floor broker; and (iii) any crime erising out of his relationship with a bank, quasi-bank, trust company, investment house or as an affiliated person of any of them.

Any person who, by reason of any misconduct, after hearing or trial, is permanently or temporarily enjoined by order, judgment or decree of the SEC or any court or other administrative body of competent jurisdiction from: (i) acting as an underwriter, broker, dealer, as an underwher, bloker, investment company, investment adviser, principal distributor, mutual fund dealer, futures commission merchant, commodity trading advisor, floor broker; (ii) acting as a director or officer of a bank, quasi-bank, trust company, investment house, investment company or an affiliated person of any of them; (iii) engaging in or continuing any conduct or practice in connection with any such activity or willfully violating laws governing securities, and banking activities. Such disqualification shall also apply when such person is currently subject to an effective order of the SEC or any court or other administrative body refusing, revoking, or suspending any registration, license, or permit issued under the Corporation Code, Securities Regulation Code, or any other law administered by the SEC of the BSP, or under any rule or regulation promulgated by the SEC of BSP, or otherwise restrained to engage in any activity involving securities and banking. Such person is also disqualitied when he is currently subject to an effective order of a self-regulatory organization suspending or expelling him from membership or participation or participant of the organization.

- iii. Any person finally convicted judicially or administratively of an offense involving moral turpitude, fraud, embezziement, theft, counterfeiting, misappropriation, forgery, bribery, faise oath, perjury or other fraudulent act or transgressions
- iv. Any person finally found by the SEC or a court or other administrative body to have willfully violated, or willfully aided, abetted, counseled, induced, or procured the violation of, any provision of the Securities Regulation code, the Corporation Code, or any other taw administered by the SEC or BSP, or any rule, regulation or order of the SEC or BSP, or who has filed a materially false or misleading application, report or registration statement required by the SEC, or any rule, regulation or order of the SEC.
- Any person judicially declared to be insolvent.
- vi. Any person finally found guilty by a foreign court or equivalent financial ragulatory authority of acts, violations or misconduct similar to any of the acts, violations or misconduct listed above
- Any affiliated person who is ineligible, by reason of paragraphs (i) to (v) above to serve or act in the capacities listed in those paragraphs
- viii. Any person convicted by final judgment.

imprisorment for a period exceeding years, or a violation of the Corporation Code, committed within 5 years prior to the date of his election or appointment  (ii) Executive Directors  A temporarily disqualified director shall, within 60 business days from such disqualification, take the appropriate action to remedy or correct the disqualification in the falls or refuses to do so for unjustified reasons, the disqualification in the falls or refuses to the Board during his Inations. The disqualification shall be and Regulations. The disqualification shall be in effect as long as the refusal persists.  Iii. Absence in more than fifty (50) percent of all regular and special meetings or the Board during his Inations Properties of the Succeeding election.  Iii. Dismissal or termination for cause as director of any corporation covered by the Code and its implementing within 60 business days from such disqualification shall be in effect until he has cleared hinself from any involvement in the cause the gave rise to his dismissal or termination.  Iv. If any of the judgments or orders cited in the grounds for permanent disqualification shall be in effect until he has cleared hinself from any involvement in the cause as director of any corporation covered by the disqualification shall be in effect until he has cleared hinself from any involvement in the cause in disqualification shall be in effect until he has cleared hinself from any involvement in the cause and freedom and the composition of the co	.		<i>,</i> •
(ii) Non-Executive Directors  A temporarily disqualified director shall, within 60 business days from such disqualification, take the appropriate disqualification of a director and the disqualification and the falls or refuses to it. Refused to come yet the disqualification and all become permanent.  A temporarily disqualified reasons, the disqualification and all become permanent.  A temporarily disqualified reasons, the disqualification and the disqualification and the disqualification and the disqualification shall be one field of the Securities of all regular end special meetings on the Beard during his incumbency, on any twelve (12) month period during the said incumbency, unless the absence is due to illness, death in the immediate ifamily or serious accident. The disqualification shall apply for purposes of the succeeding elevation shall be in effect until he has cleared himself from any involvement in the cause the gave rise to his dismuslification, take the appropriate action to remedy or correct the disqualification, take the appropriate action to remedy or correct the disqualification. The falls or refuses to do so for unjustified reasons, the disqualification is all become permanent.  (iii) Independent Directors  A temporarily disqualified director shall, within 60 business days from such disqualification, take the appropriate action to remedy or correct the disqualification in the cause the disqualification from any involvement disqualification, and the disqualification is dependent director shall also be disqualification or remedy or correct the disqualification or its subscitication of the correct shall also be disqualification and the disqualification in the disqualification or its subscitication in the Corporation		Imprisonment for a period exceeding 6 years, or a violation of the Corporation Code, committed within 5 years prior to	
(ii) Non-Executive Directors  within 60 business days from such idequalification to remedy or correct the disqualification to remedy or correct the disqualification in the second of th	d. Temporary Disqualification		,
disqualification, take the appropriate disqualification of a director: action to remedy or correct the disqualification. If he falls or refuses to do so for unjustified reasons, the disqualification shall become permanent.  Regulation Code and its implementing Rules and Regulation. The disqualification shall be in effect as long as the refusal persists.  II. Absence in more than fifty (50) percent of all regular and special meetings on the Board during his incumbency, on any twelve (12) moth period during the said incumbency, unless the absence is due to liliness, death in the immediate if amily or serious accident. The disqualification shall be in effect until the has cleared himself from any involvement into cause that gave rise to his dismissal or termination.  (iii) Independent Directors  A temporarily disqualified director shall, within 80 business days from such disqualification, take the appropriate action to remedy or correct the disqualification, in the falls or refuses to do so for unjustified reasons, the disqualification shall become permanent.  In compliance with MC 8-11, the Corporation's independent director shall elso be a familiated by a term limit of five consecutive years, subject to the cooling-off* period of two years as provided in MC 9-11.  Removal  (ii) Executive Directors  The By-Laws provide that any director family without of a removal for cause is provided for two pars as provided for two years as provided of the propersion of the prope	(i) Executive Directors	A temporarily disqualified director shall	Under the CG Manual, any of the following
disqualification, if he falls or refuses to I do so for unjustified reasons, the disqualification shall become permanent.    A temporarily disqualified director shall, within 80 business days from such disqualification. The disqualification shall be in effect until he has cleared himself from any involvement in the cause that disqualification. The disqualification shall be in effect until he has cleared himself from any involvement in the cause that gave rise to his dismissal or termination for cause as director of any corporation covered by the Code. The disqualification shall be in effect until he has cleared himself from any involvement in the cause that the grounds for permanent disqualification. If he falls or refuses to the above-mentioned disqualification, shall be in effect until he has cleared himself from any involvement in the cause that the grounds for permanent disqualification. If he falls or refuses to the above-mentioned disqualifications, and on so for unjustified reasons, the disqualification. If he falls or refuses to in the corporation is independent directors are covered by a term limit of five consecutive years, subject to the "cooling-off" period of two years as provided in MC 9-11, the Corporation's independent directors are covered by a term limit of five consecutive years, subject to the "cooling-off" period of two years as provided in MC 9-11.  The By-Lews provide that any director may be removed, either with or without to a removal for cause is provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provided for by the consecutive provi	(ii)Non-Executive Directors	disqualification, take the appropriate	disqualification of a director:
dill'egular and special meetings of the Board during his incumbency, on any twelve (12) month period during his said incumbency, unless the absence is due to illness, death in the Immediate family or serious accident. The disqualification shall apply for purposes of the succeeding election.  Dismissal or termination for cause as director of any corporation covered by the Code. The disqualification shall be in effect until he has cleared hinself from any involvement in the cause that gave rise to his dismissal or termination.  If any of the judgments or orders cited in the grounds for permanent within 60 business days from such disqualification, take the appropriate action to remedy or correct the disqualification, take the appropriate action to remedy or correct the disqualification, in the fails or refuses to in the Corporation or its subsidiaries and do so for unjustified reasons, the disqualification shall become permanent.  In compliance with MC 9-11, the Corporation or its subsidiaries and disqualification shall be consecutive years, subject to the "cooling-off" period of two years as provided in MC 9-11.  The By-Lews provide that any director may be removed, either with or without of a removal for cause is provided for by		disqualification. If he fails or refuses to do so for unjustified reasons, the disqualification shall become	Refusal to comply with the disclosure requirements of the Securities Regulation Code and its implementing Rules and Regulations. The disqualification shall be in effect as long
director of any corporation covered by the Code. The disqualification shall be in effect until he has cleared himself from any involvement in the cause that gave rise to his dismissal or termination.    Variable   Variab			of all regular and special meetings of the Board during his incumbency, or any twelve (12) month period during the said incumbency, unless the absence is due to illness, death in the immediate family or serious accident. The disqualification shall apply for purposes
the grounds for permanent disqualification has not yet become final.  A temporarily disqualified director shall, within 80 business days from such disqualification, take the appropriate action to remedy or correct the disqualification, if he fails or refuses to do so for unjustified reasons, the disqualification shall become permanent.  In compliance with MC 8-11, the Corporation's independent directors are covered by a term limit of five consecutive years, subject to the "cooling-off" period of two years as provided in MC 9-11.  Removal  (i) Executive Directors  The By-Laws provide that any director May be with or without cause. An example may be removed, either with or without of a removal for cause is provided for by			iii. Dismissal or termination for cause as director of any corporation covered by the Code. The disqualification shall be in effect until he has cleared himself from any involvement in the cause that gave rise to his dismissal or termination.
within 60 business days from such disqualifications, an disqualification, take the appropriate action to remedy or correct the disqualification. If he fails or refuses to do so for unjustified reasons, the disqualification shall become disqualification shall become permanent.  In compliance with MC 8-11, the Corporation's independent directors are covered by a term limit of five consecutive years, subject to the "cooling-off" period of two years as provided in MC 9-11.  Removal  (i) Executive Directors  The By-Lsws provide that any director May be with or without cause. An example may be removed, either with or without of a removal for cause is provided for by		To Part of the second s	disqualification has not yet become
Corporation's independent directors are covered by a term limit of five consecutive years, subject to the "cooling-off" period of two years as provided in MC 9-11.  3. Removal  (i) Executive Directors  The By-Laws provide that any director May be with or without cause. An example may be removed, either with or without of a removal for cause is provided for by	(iii) Independent Directors	within 60 business days from such disqualification, take the appropriate action to remedy or correct the disqualification. If he fails or refuses to do so for unjustified reasons, the disqualification shall become	the above-mentioned disqualifications, an independent director shall also be disqualified if his beneficial equity ownership in the Corporation or its subsidiaries and affiliates exceeds 2% of its subscribed capital stock, the disqualification shall be
(i) Executive Directors The By-Laws provide that any director May be with or without cause. An example		Corporation's independent directors are covered by a term limit of five consecutive years, subject to the "cooling-off" period of two years as	
may be removed, either with or without of a removal for cause is provided for by	e. Removal	-:	
(ii)Non-Executive Directors oause, at any time, by the affirmative Section 8 the CG Manual, which mandates	(i) Executive Directors	The By-Laws provide that any director	May be with or without cause. An example of a removal for cause is provided for by
	(ii)Non-Executive Directors	cause, at any time, by the affirmative	Section 8 the CG Manual, which mandates

(iii) Independent Directors	vote of 2/3 of the outstanding capital stock entitled to vote at a regular meeting or et a special meeting called for the purpose and held after due notice. The vacancy in the Board caused by any such removal may be filled by the stockholders at such meeting without further notice, or at any regular or special meeting called for the purpose after due notice.	
	The Compilance Officer decides whether or not any violation of the CG Manual has been committed, and shall recommend to the Chairman the imposable penalty for such violation, for further review and approval by the Board. This is subject to the requirements of due process, notice and hearing.	
f. Ro-Instatement		
(i) Executiva Directors	caused by disqualification may be filled by the majority vote of the remaining	Under Sec. 2.2.1.5 of the CG Manual, a temporarily disqualified director shall, within sixty (60) business days from such
(li)Non-Executive Directors	directors then in office, constituting a quorum, and each director so elected	disqualification, take the appropriate action to remedy or correct the disqualification. If
(iii) Independent Directors	shall hold office for a term to expire at the next annual election of directors, and until his successors shall be duly elected and qualified, or until his death, until he shall resign or shall have been removed in the manner herein provided.	
g. Suspension		
(i) Executive Directors	According to the CG Manual, the	A director shall be suspended from office for
(ii)Non-Executive Directors	not any violation of the CG Manual has	a second violation of the provisions of the CG Manual.
(iii) Independent Directors	been committed, and shall recommend to the Chairman the imposable penalty for such violation, for further review and approval by the Board. This is subject to the requirements of due process, notice and hearing.	

### Voting Result of the last Annual General Meeting

Name of Director	Votes Received
Wong Hong Ren	To facilitate the conduct of the proceedings of the annual
Bryan Cockrell	stockholders' meeting, the stockholders adopted a system of voting
Eddle Lau	whereby a motion to elect the directors was presented and the meeting was advised that if there is no objection to a nomination or
Eddle Yeo	motion to approve a proposed resolution regarding the nomination,

Michele Dee-Santos	
 Angelito Imperio (Independent Director)	

Mia Gentugaya (Independent Director)

It will be understood that the stockholders present or represented in today's meeting vote in favor of the nomination. Based on this system of voting, the five regular directors and the two independent directors, being the only nominees to the Board, were unanimously elected in the last annual stockholders' meeting.

#### 5) Orientation And Education Program

a) Disclose details of the company's orientation program for new directors, if any.

A director, before assuming his role as such, is required to attend a seminar on corporate governance conducted by a duly recognized private or government institute. Furthermore, Section 4 of the CG Manual allows the Board to allocate funds for the purpose of conducting an orientation program or workshop with regard to the requirements of the CG Manual.

 State any in-house training and external courses attended by Directors and Senior Management for the past three (3) years:

On 15 May 2014, SyCip Gorres Velayo & Co., conducted a corporate governance seminar at the Corporation's Boardroom, which was attended by Mr. Wong Hong Ren (Chairman and President/CEQ), Bryan Cockrell (Director), Angelite Imperio (Independent Director), Eddie Yeo (General Manager of the Hotel, Director, Management Committee member, Assistant Compliance Officer), Eddie Lau (Director), Mr. Yam Kit Sung (General Manager, CFO, Compliance Officer, and Chief Audit Executive), and Alain Charles Veloso (Assistant Corporate Secretary).

On 21 October 2014, Ms. Maria Christina J. Macasat-Acaban, the Corporate Secretary of the Corporation, attended the Securities and Exchange Commission-Philippine Stock Exchange Corporate Governance Forum at the Rizal Bailroom of the Makati Shangri-La Hotel.

 c) Continuing education programs for directors; programs and seminars and roundtables attended during the year..

Name of Director/ Officer	Date of Training	Program	Name of Training Institution
Wong Hong Ren	15 May 2014	Corporate Governance Seminar	SyCip Garres Velayo & Co.,
Bryan Cockrell	15 May 2014	Corporate Governance Seminar	SyCip Gorres Velayo & Co.
Eddis Yeo	15 May 2014	Corporate Governance Seminar	SyCip Gorres Velayo & Co.
Angelito C. Imperio	15 May 2014	Corporate Governance Seminar	SyCip Gorres Velayo & Co.
Mla G, Gentugaya	2-3 March 2009	Orientation Course on Corporate Governance	Institute of Corporate Directors
Michele D. Santos	22 March 2014	Corporate Governance	SyCip Gorres Velayo & Co.

### B. CODE OF BUSINESS CONDUCT & ETHICS

 Discuss briefly the company's policies on the following business conduct or ethics affecting directors, senior management and employees:

Business Conduct & Ethics	Directors	Senior Management	Employees
(a) Conflict of Interest	He should avoid situations that may compromise his impertiality; requires full disclosure for any actual or potential conflict of interest, as well as inhibition from participating in decision-making. If there is a continuing material conflict of interest, he should seriously consider resignation.	The Corporation adheres to the policies of the Group (Millennium & Copthorne Hotels plc) which cutline the standards of behavior required of all employees when acting on the Group's behalf which include acting professionally, with honesty, integrity, objectivity and in compliance with all applicable legal and regulatory requirements.	Engaging in competitive business operation is considered a grave offense.

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(b) Conduct of Business and Fair Dealings	The basic principle is that a director should not use his position to profit or gain some benefit or advantage for himself and/ or his related interests.	The Board of Directors has implemented an anti-bribery policy which prohibits the offering, the giving, the solicitation or the acceptance of any bribe, whether cash or other inducement.	Engaging in competitive business operations with The Heritage Hotel ("Hotel") premises is a grave offense.  Unauthorized foreign currency dealings is considered a grave offense.
		it is the Company's and the Group's policy to agree the terms of payment with suppliers at the commencement of the trading or contractual relationship and to operate within such terms subject to satisfactory completion of the suppliers' obligations. It does not follow any particular guidelines established by	Merchandising or engaging in any kind of personal business or activity during working hours or while inside the Hotel premises and/or anywhere within its vicinity is considered a minor offense.
(c) Receipt of gifts from third parties	A director should not use his position to profit or gain some benefit or advantage for himself and/or his related interests. He should avoid situations that may	third parties.  The Board of Directors has implemented an anti-bribery policy which prohibits the offering, the giving, the solicitation or the	Borrowing or receiving money commissions, promises or soliciting material favors or any other consideration from suppliers, customers or other
	compromise his impartiality. If an actual or potential conflict of interest may arise on the part of a director, he should fully and immediately disclose it and should not participate in the decision-making process. A	acceptance of any bribe, whether cash or other inducement.	persons with which the company has an existing business relationship for the purpose of personal gain or benefit is a grave offense.  Soliciting and collection any
di Dan Para	director who has a continuing material conflict of interest should seriously consider resigning from his position.  A director is required to have a	The Corporation adheres to	form of contributions or donations for any purpose not authorized by the Management is a minor offense.
(d) Compliance with Laws & Regulations	working knowledge of the statutory and regulatory requirements that affect the Corporation, including its articles of incorporation and by-laws, the rules and regulations of the SEC	the policies of the Group which outline the standards of behavior required of all employees when acting on the Group's behalf which	anomalous transactions not covered in any other rule of the Hotel Code of Conduct ("Code of Conduct") is a grave offense.
	and, where applicable, the requirements of relevant regulatory agencies.	include acting professionally, with honesty, integrity, objectivity and in compliance with all applicable legal and regulatory requirements.	inducing, encouraging, or abetting any employee to engage in prohibited acts or/any practice in violation of company policies is a major offense.
		The Board of Directors has implemented an anti-bribery policy which prohibits the offering, the giving, the solicitation or the acceptance of any bribe, whether cash or other inducement.	Criminal conviction in any court of law or commission of a crime during working hours but within the Hotel's premises is a grave offense.

			•
(e) Respect for Trade Secrets/Use of Non-public Information	A director is required to keep secure and confidential all non-public information that he may acquire or learn by reason of this position as director. He should not revel confidential information to unauthorized persons without authority of the Board.	The Corporation adhares to the policies of the Group which outline the standards of behavior required of all employees when acting on the Group's behalf which include acting professionally, with honesty integrity, objectivity and in compliance with all applicable legal and regulatory requirements.	Leaking one's salary information or that of another is a major offense.  Leaking out Hotel Trade Secrets or confidential information to unauthorized persons is a grave offense
(f) Use of company Funds, Assets and Information	Except for reasonable per diems, directors are entitled only to the compensation as may be granted by them by the vote of majority of the stockholders representing at least a majority of the outstanding capital atock.	The Corporation adheres to the policies of the Group which outline the standards of behavior required of all employees when acting on the Group's behaif which include acting professionally, with honesty, integrity, objectivity and in compliance with all applicable legal and regulatory requirements.	A number of provisions in the Code of Conduct consider unauthorized use of company assets for one's banefit as a major offense. Moreover, unauthorized access to computer flies by breaking passwords is a grave offense. Malversation of company fundsalso a grave offense.
(g) Employment & Labor Laws & Policies	A director is required to have a working knowledge of the statutory and regulatory requirements that affect the Corporation, including its articles of incorporation and by-laws, the rules and regulations of the SEC and, where applicable, the requirements of relevant regulatory agencies.	The Corporation adheres to the policies of the Group which outfine the standards of behavior required of all employees when acting on the Group's behalf which include acting professionally, with honesty, integrity, objectivity and in compliance with all applicable legal and regulatory requirements.	Inciting, instigating, provoking or participating in any riots, disorders, or any concerted activities as slow downs or any other act that intends to sabotage the operations and business of the Hatel is a grave offense.
(h) Disciplinary action	For violations of the CG Manual:  (1) First violation: reprimand (2) Second violation: suspension (3) Third violation: removal  Under the Corporation Code, and prevailing jurisprudence, a director of a corporation may be held liable for damages for the acts of the corporation, under the following circumstances:  (1) He willfully and knowingly vote for or assent to patently unlawful acts of the corporation; (2) He is guilty of gross negligence or bad faith in directing the affairs of the corporation; (3) He acquires any personal or pecuniary interest in conflict with their duty as such directors:	Any violation of the policies of the Group which outline the standards of behavior required of all employees may be a ground for disciplinary action (i.e., reprimand suspension, or removal) of a senior management officer.	Issuing statements inimical to the reputation of the corporation is a major offense.  Minor Offenses  • ist offense - Verbal Warning  • 2nd - Written Warning  • 3rd - 1 week suspension  • 4th - dismissal Major Offenses  • 1st - 1 week suspension  • 2nd - 2 weeks suspension  • 3rd - dismissal  Grave Offense  • 1st - dismissal
	(4) He consents to the issuance of watered stocks or who, having		,

	knowledge hereof, does not forthwith file with the corporate secretary his written objection thereto; (5) He agrees to hold himself personally and solidarily liable with the corporation; or (6) He is made, by a specific provision of law, to personally answer for his corporate action.		
(i) Whistle Blower	To enable the members of the Board to properly fulfill their duties and responsibilities, Management should provide them with complete, adequate and timely information about the matters to be taken in their meetings.  Reliance on information volunteered by Management would not be sufficient in all circumstances and further inquiries may have to be made by a member of the Board to enable him to properly perform his duties and responsibilities. Hence, the members should be given independent access to Management and the Corporate Secretary.  The information may include the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.  The members, either individually or as a Board, and in furtherance of their duties and responsibilities, should have access to independent professional advice that directly relate to their functions and responsibilities as directors of the Corporation, at such reasonable cost to be borne by the Corporation.	Whistie-blowing procedures are in place to enable employees to raise concerns about any activity they consider to be unlawful, is a breach of authority, falls below accepted standards or practice, amounts to improper conduct or could damage the Group's reputation.	Refusal to answer inquiries or participate in any Investigation authorized by the Hotel, provided such answers or participation will not violate constitutional rights is considered a major offense.
(j) Conflict Resolution	It is the duty of the Board to establish and maintain an alternative dispute resolution to amicably settle conflicts between the Corporation and stockholders or third parties or regulatory authorities.	The Corporation adheres to the policies of the Group which outline the standards of behavior required of all employees when acting on the Group's behalf which include acting professionally, with honesty, integrity, objectivity and in compliance with all applicable legal and regulatory requirements.	Disciplinary procedures are governed by the following steps:  1. Submission of incident report 2. Written explanation from offender 3. Investigation by department head 4. Accomplishment of Offense Subject to Corrective Action ("OSCA") form 5. Submission of OSCA form to HR department 6. Disciplinary interview

- Has the code of ethics or conduct been disseminated to all directors, senior management and employees?

  Yes
- 3. Discuss how the company implements and monitors compilance with the code of ethics or conduct.

#### For Directors

The CG Manual provides for the appointment of the Compliance Officer who is responsible for monitoring compliance with the provisions and requirements, as well as violations, of the CG Manual and the Revised Code of Corporate Governance, and issues a certification regarding the level of compliance of the Corporation.

The Corporation complies with the rules, regulations, and issuances issued by government authorities pertaining to corporate governance and is committed to adhering to good corporate governance principles.

Section 7.2 of the CG Manual provides that the CG Manual shall be reviewed quarterly unless the Board provides otherwise. Moreover, the Audit Committee of the Corporation reports regularly to the Board its quarterly review of the financial performance of the Corporation.

Implementation of the Revised Code of Corporate Governance

In compliance with Article 9 of the SEC Memorandum Circular No. 6, Series of 2009 or the Revised Code of Corporate Governance, the Board, in a meeting held on 29 October 2009, approved the amendment of the CG Manuel. The amendment of the Corporation's Manuel on Corporate Governance was made to establish and implement the Corporation's corporate governance rules in accordance with the Revised Code of Corporate Governance. For the year 2012, the Corporation, its directors, officers and employees substantially complied, and has taken reasonable action towards complying, with the leading practices and principles on good corporate governance as embodied in the Corporation's Manual on Corporate Governance, and in the Revised Code of Corporate Governance.

Annual Corporate Governance Report for Listed Companies

The Corporation annually updates its Annual Corporate Governance Report, which is posted on the Corporation's website.

#### For Senior Management and other employees

The Code of Conduct provides for penalties for any transgression of the Code of Conduct, ranging from verbal warning to dismissal. It is the immediate Supervisor/ Head who is duty-bound to inform the Corporation of such a transgression committed by his subordinate by filing an incident report to his Department head within 24 hours. The offender will then be required by the said department head to issue a written explanation. After investigation, the Department head accomplishes an OSCA report which contains his recommendation, and then submits it to the Human Resources Department for the implementation of the penalty.

### 4. Related Party Transactions

### Policies and Procedures

Describe the company's policies and procedures for the review, approval or ratification, monitoring and recording of related party transaction between and among the company and its parent, joint ventures, subsidiaries, associates, affiliates, substantial stockholders, officers and directors, including their apouses, children and dependent siblings and parents and of interlocking director relationships of members of the Board:

Related Party Transaction	Policies and Procedures			
(1) Parent Company	The Corporation's CG Manual requires information including related party			
(2) Joint Ventures	transactions to be publicly and timely disclosed through the appropriate mechanisms of the PSE and submitted to the SEC.			
(3) Subsidiaries	in compliance with the Amended implementing Rules and Regulations of			
(4) Entities Under Common Control	Securities Regulation Code ("SRC Rules"), the Corporation must disclose following details for a related party contract:			
(5) Substantial Stockholders	a. the nature of the related party relationship;			

- (6) Officers including spouse/children/siblings/parents
- (7) Directors including spouse/children/siblings/parents
- (8) Interlocking director relationship of Board
- the type of transaction (e.g. supply or services contract, loans, guarantees);
   the total amounts payable and receivable in the transaction from or to the related party;
- d. the elements of the transaction necessary to understand the listed company's financial statements.

The Corporation must also disclose its transactions in which related persons, such as directors, officers, substantial shareholders or any of their immediate families have a direct material interest, such as the related person's beneficial ownership of the counter party or share in the profits, bonus, or commissions out of the transaction.

No disclosure is needed for any transaction where:

- The transaction involves services at rates or charges fixed by law or governmental authority;
- The transaction involves services as a bank depository of funds, transfer agent, registrar, trustee under a trust indenture, or similar services;
- The amount involved in the transaction or a series of similar transactions has an aggregate value of less than PhP2,500,000; or
- d. The interest of the person arises solely from the ownership of securities of the registrant and the person receives no extra or special benefit that was not shared equally (pro rata) by all holders of securities of the class.

In compliance with the provisions of the Corporation Code, a contract of the Corporation with one or more of its directors or officers must be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock if any of the following conditions are absent:

- The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting.
- b. The vote of such director was not necessary for the approval of the contract

Full disclosure of the adverse interest of the directors or officers involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances.

Furthermore, the Corporation must comply with the provision of the Corporation Code which requires a contract between two or more corporations having interlocking directors, where (i ) the interest of the interlocking director in one corporation is substantial and his interest in the other corporation is merely nominal, and (ii) any of the following conditions are absent:

- a, The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting.
- b. The vote of such director was not necessary for the approval of the contract.

to be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock of the corporation where the interlocking director's interest is nominal. Similarly, full disclosure of the adverse interest of the Interlocking director's involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances. Stockholdings exceeding twenty (20%) percent of the outstanding capital stock shall be considered substantial for purposes of interlocking directors.

### Conflict of Interest

(i) Directors/Officers and 5% or more Shareholders identify any actual or probable conflict of interest to which directors/officers/5% or more shareholders may be involved.

	Details of Conflict of Interest (Actual or Probable)
Name of Director/s	None
Name of Officer/s	None
Name of Significant Shareholders	None

## (II) Mechanism

Osscribe the mechanism laid down to detect, determine and resolve any possible conflict of interest between the company and/or its group and their directors, officer and significant shareholders.

	Directors/Officers/Significant Shareholders	
Corporation	The Corporation has adopted a policy that requires management to disclose related-party transactions. Item 5 of the CG Manual requires the disclosure of all material information about the Corporation which could adversely affects its viability or the Interests of the stockholders. This includes:	
	earnings results     acquisition or disposition of assets     related party transactions     remuneration	
Group	Please see above.	

#### 5. Family, Commercial and Contractual Relations

(a) Indicate, if applicable, any relation of a family, commercial, contractual or business nature that exists between the holders of significant equity (5% or more), to the extent that they are known to the company:

Names of Related Significant Shareholders	Type of Relationship	Brief Description of the Relationship
N.A.		

(b) indicate, if applicable, any relation of a commercial, contractual or business nature that exist between the holders of significant equity (5% or more) and the company:

Names Related Significant Shareholders	Type of Relationship	Brief Description
Millennlum & Copthorne Hotels pic	Indirect beneficial owner of more than 5% of the outstanding shares of the Corporation (through its indirect shareholdings in TPFL)	The Corporation has entered into a Management Agreement with Eilte Hotel Management Services Pte. Ltd,'s Philippines Branch for the latter to act as the Hotel's administrator. Under the terms of the agreement, the Corporation is required to pay monthly basic management and incentive fees based on a certain percentage of revenue and gross operating profit.

(c) Indicate any shareholder agreements that may Impact on the control, ownership and strategic direction of the company:

Names Shareholders	% of Capital Stock affected (Parties)	Brief Description of the Transaction
N.A.		,

5) Alternative Dispute Resolution Describe the alternative dispute resolution system adopted by the company for the last three (3) years in amicably settling conflicts or differences between the corporation and its stockholders, and the corporation and third parties, including regulatory authorities.

	Alternative Dispute Resolution System		
Corporation & Stockholders Corporation & Third Parties	The CG Manual empowers the Board to establish and maintain an alternative dispute resolution system in the Corporation that can amicably settle conflicts or differences between the Corporation and its stockholders.		
	and the Corporation and third parties, including the regulatory authorities. The Board has yet to have the opportunity to adopt an alternative dispute resolution system.		
Corporation & Regulatory Authorities			

## C. BOARD MEETINGS & ATTENDANCE

1) Are Board of Directors' meetings acheduled before or at the beginning of the year?

Regular meetings of the Board are held at the end of each quarter, and at such times as the Board shall from time to time by resolution determine. Special meetings shall be held when called by the Chairman, the President, or by the Secretary at the request of any 1 of the directors.

#### 2) Attendance of Directors

. Board	Name ,	Date of Election	No. of Meetings Held during the year (i.e., from 1 January 2014 to 31 December 2014)	No. Of Meetings Attended	%
Chairman	Wong Hong Ren	15 May 2014	Z	7	100%
Member	Bryan Cockrell	15 May 2014	Z	<u>6</u>	85.71%
Member	Michele Dee-Sentos (Resigned effective 10 October 2014)	15 May 2014	<u>6</u>	<u>5</u>	83.33%
Member	Eddle Lau	15 May 2014	7_	<u>6</u>	85.71%
Member	Eddle Yea	15 May 2014	I	Z	100%
Independent	Angelito Imperio	15 May 2014	Z	<u>6</u>	85.71%
Independent	Mia Gentugaya	. 15.May 2014	7_	<u>5</u>	100%

Do non-executive directors have a separate meeting during the year without the presence of any executive? if yes,

Nσ.

is the minimum quorum requirement for Board decisions set at two-thirds of board members? Please explain

No. In line with the requirements of the Corporation Code, majority of the directors shall constitute a quorum for the transaction of business

#### 4) Access to Information

(a) How many days in advance are Board papers for Board of Directors meetings provided to the Board?

No particular period by which Board papers should be provided to the Board. Is required. Nonetheless, the CG Manual requires Management to provide the members of the Board with complete, adequate, and timely information about the matters to be discussed in the meetings. Usually, Board papers for Board meetings are provided to the Board at least a week before the date of the meeting.

(b) Do board members have independent access to Management and the Corporate Secretary?

Yes. The CG Manual expressly provides Management should provide the Board with complete, adequate and timely information, and that directors be given direct access to Management and the Corporate Secretary. It also provides that such information may include the background or explanation on matters brought before the Board, disclosures, budgets, forecasts, and internal financial documents.

(c) State the policy of the role of the company secretary. Does such role include assisting the Chairman in preparing the board agends, facilitating training of directors, keeping directors updated regarding any relevant statutory and regulatory changes, etc.

Part of the duties of the Corporate Secretary, as provided for by the CG Manual, is to be responsible for the safekeeping and preservation of the integrity of the minutes of the meetings of the Board and its committees, as well as the other official records of the Corporation, and to inform all members of the Board of the agenda of meetings and to ensure that the members have before them accurate information that will enable them to arrive at intelligent decisions. Furthermore, he is required by the CG Manual to be aware of the laws and regulations necessary in the performance of his duties and to use such knowledge to ensure that all Board procedures, rules and regulations are strictly followed by the members; and to ensure that all Board procedures, rules and regulations are strictly followed by the members.

The Corporate Secretary is required to attend all Board meetings, unless justifiable causes prevent him from doing so. Moreover, the Corporation also has an Assistant Corporate Secretary who is required to attend such meetings in the absence or unavailability of the Corporate Secretary. As such, the Board members have easy access to the services of the Corporate Secretary.

(d) is the company secretary trained in legal, accountancy or company secretarial practices? Please explain should the answer be in negative.

Yes. The Corporate Secretary, Ms. Christina Macasaet-Acaban is a pariner of the law firm of Quisumbing Torres, specializing in corporate and commercial law. The Assistant Corporate Secretary, Mr. Alain Charles Veloso, is a senior associate also of the law firm Quisumbing Torres; he also specializes in corporate and commercial law and securities law. In addition, Mr. Veloso is also a Certified Public Accountant.

Both Ms. Macasset-Acaban and Mr. Veloso also serve as corporate secretary or assistant corporate secretary of various private companies.

(e) Committee Procedures

Disclose whether there is a procedure that Directors can avail of to enable them to get information necessary to be able to prepare in advance for the meetings of different committees:

Yes

Νo

Committee	Details of the Procedures
Executive	N/A
Audit	The Charter requires the General Manager of the Corporation to render to the Audit Committee an annual report on the activities, purpose, authority, responsibility, and performance of the internal audit department of the Corporation.
	The Audit Committee shall have unlimited direct access to the internal and external auditors of the Corporation, as well as to the

	management and staff of the Corporation, particularly the Chief Executive Officer and the Chief Financial Officer. In this connection, the Audit Committee may request the auditors and the management of the Corporation to be present at such meetings of the Audit Committee as the Audit Committee may require.
	Under the CG Manual, the Internal Auditor is required to submit to the Audit Committee and Management an annual report on the Internal audit department's activities, responsibilities and performance relative to the audit plans and strategies as approved by the Audit Committee. The annual report should include significant risk exposures, control issues and such other matters as may be needed or requested by the Board and Management.
Nomination	The Nomination Committee, subject to the approval of the Board, shall promulgate the rules, guidelines and criteria to govern the conduct of the nomination. Only the candidates whose nominations are confirmed by the Nomination Committee to be in accordance with such rules, guidelines and criteria shall be eligible to be elected as independent directors.
Remuneration	The Hotel Management Executive Committee of the Corporation, which performs the functions of the Remuneration Committee, gathers and reviews market information on salary or compensation of other hotels in making its decisions and recommendations.
Olhers(specify)	N.A.

In addition to the foregoing, the Secretary is required to inform the members of the Board, in accordance with the by laws, of the agenda of their meetings and ensure that the members have before them accurate information that will enable them to arrive at intelligent decisions on matters that require their approval.

Under the CG Manual, to enable the members of the Board to properly fulfill their duties and responsibilities, Management is required to provide them with complete, adequate and timely information about the matters to be taken in their meetings.

Reliance on information volunteered by Management would not be sufficient in all circumstances and further inquiries may have to be made by a member of the Board to enable him to properly perform his duties and responsibilities. Hence, the members should be given independent access to Management and the Corporate Secretary.

The information may include the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.

The members, either individually or as a Board, and in furtherance of their duties and responsibilities, should have access to independent professional advice that directly relate to their functions and responsibilities as directors of the Corporation, at such reasonable cost to be borne by the Corporation

### 5) External Advice

Indicate whether or not a procedure exists whereby directors can receive external advice and, if so, provide details:

Procedures	Details
Management provides information to the Board	To enable the members of the Board to properly fulfill their duties and responsibilities, Management provides them with complete, adequate and timely information about the matters to be taken in their meetings.
The Board has access to independent professional advice	The members, either individually or as a Board, and in furtherance of their duties and responsibilities, has access to independent professional advice that directly relate to their functions and responsibilities as directors of the Corporation, at such reasonable cost to be borne by the Corporation.

Internal Auditor reports to the Audit Committee	The Audit Committee is required to establish and identify the reporting line of the internal Auditor to enable him to properly fulfill his duties and responsibilities. He shall functionally report directly to the Audit Committee.
	The Audit Committee shall ensure that, in the performance of the work of the Internal Auditor, he shall be free from interference by outside parties.
Internal Auditor has access to information and personnel	Pursuant to the conduct of the internal audit, the internal auditors has free and full access to all relevant information, data, records, properties and personnel.
Audit Committee has access to auditors and Management	The Audit Committee has unlimited direct access to the internal and external auditors of the Corporation, as well as to the management and staff of the Corporation, particularly the Chief Executive Officer and the Chief Financial Officer. In this connection, the Audit Committee may request the auditors and the management of the Corporation to be present at such meetings of the Audit Committee as the Audit Committee may require.

### 6) Change/s in existing policies

Indicate, if applicable, any change/s introduced by the Board of Directors (during its most recent term) on existing policies that may have an effect on the business of the company and the reason/s for change:

Existing Policies	Changes	Reason
N.A.		

### D. REMUNERATION MATTERS

### 1) Remuneration Process

Process	CEO	Top 4 Highest Paid Management Officers
(1) Fixed remuneration	Under the By-Laws, the Board fixes the salaries and bonuses of all officers of the Corporation.	Under the By-Laws, the Board fixes the salaries and bonuses of all officers of the Corporation.
(2) Variable remuneration	None	none
(3) Per diem allowance	None	none
(4) Bonus	Fixed by the Board as well.	Fixed by the Board as well.
(5) Stock Options and other financial instruments	none	noné
(6) Others (specify)	None	none

Disclose the process used for determining the remuneration of the CEO and the four (4) most highly compensated management officers: The Chairman and President/CEO does not receive remuneration from the Corporation. The remuneration of other executives / management officers are based on their employment contract and bonus are based on the Corporation's performance and their individual performance.

The CG Manual provides the following process and policy for the remuneration of directors and officers (including the CEO

#### and Management officers):

The Board shall fix the salaries and bonuses of all officers. The fact that an officer is also a director shall not preclude him from receiving a salary or bonus.

The levels of remuneration of the Corporation should be sufficient to be able to attract and retain the services of qualified and competent directors and officers.

Except for reasonable per diems, directors shall be entitled only compensation as may be granted to them, as such, by the vote of the stockholders representing at least a majority of the outstanding capital stock at a regular or special meeting of stockholders. No director should participate in deciding on his remuneration.

In no case shall the total yearly compensation of directors, as such, exceed ten percent (10%) of the net income before income tax of the Corporation during the preceding year.

The Corporation's annual reports and information and proxy statements shall include a clear, concise and understandable disclosure of all fixed and variable compensation that may be paid, directly or indirectly, to its directors and top four (4) management officers during the preceding fiscal year.

The Hotel Management Executive Committee is appointed annually by the Board to perform the functions of the Remuneration and Compensation Committee, which is to establish a formal and transparent procedure for developing a policy on remuneration of directors and officers to ensure that their compensation is consistent with the corporation's culture, strategy and the business environment in which it operates.

Remuneration Policy and Structure for Executive and Non-Executive Directors
 Disclose the company's policy of remuneration and the structured of its compensation package. Explain how
the compensation of Executive and Non-Executive Directors is calculated.

	Remuneration Policy	Structure of Compensation Packages	How Compensation is Calculated
Executive Directors	The By-Laws/ CG Manual state that except for reasonable per diems, directors, as such, shall be entitled only to the compensation as may be granted to them by the vote of the stockholders representing at least a majority of the outstanding at a regular or special meeting. In no case shall the total yearly compensation of all directors, as such, exceed 10% of the net income before tax of the Corporation during the preceding year.  In addition, the Board fixes the salaries and bonuses of all officers. The fact that an officer is also a director shall not preclude him from receiving a salary or bonus.	The executive officers of the Corporation, as such, are paid a monthly fixed salary with variable bonus depending on performance.  In addition, they receive compensation as one-time director's fees in their capacity as directors.	Remuneration as executive directors: fixed and approved by the Board.  Remuneration as directors: the proposed remuneration will be presented to the stockholders for approval at the annual stockholder's meeting.
Non-Executive	The By- Laws/ CG Manual	The compensation of the	Remuneration as directors; the

state that except for reasonable per diams, directors, as such, shall be entitled only to the compensation as may be granted to them by the vote of the stockholders representing at least a majority of the outstanding at a regular or special meeting. In no case shall the total yearly compensation of all directors, as such, exceed 10% of the net income before tax of the Corporation during the preceding year.

directors are one-time director's fees and do not involve any other form of remuneration. There are no arrangements, such as compensatory plan or errangement or consulting contracts, pursuant to which any director of the Corporation is to be compensated, directly or indirectly.

There are no arrangements, such as compensatory plan or arrangement or consulting contracts, pursuant to which any director of the Corporation was compensated, or is to be compensated, directly or indirectly, during the Corporation's last completed fiscal year, and the ensuing year, for any service provided

proposed remuneration will be presented to the stockholders for approval at the annual stockholder's meeting.

Do stockholders have the opportunity to approve the decision on total remuneration (fees, allowances, benefits-in kind and other emoluments) of board of directors? Provide details for the last (3)three years.

as director.

Yes. The Board presented the proposed remuneration to the stockholders for their approval at the annual stockholder's meeting.

Remuneration Scheme	Date of Stockholders Approval		
Year 2013	15 May <u>2014</u>		Deleted: 2012
Year 2012	15 May <u>2013</u>		Deleted: 2011
Yеаг <b>2</b> 011	15 May <u>2012</u>		Deleted: 2010
	Year 2013 Year 2012	Year 2013 15 May 2014 Year 2012 15 May 2013	Year 2013 15 May 2014 Year 2012 15 May 2013

Aggregate Remuneration
 Complete the following table on the aggregate remuneration accrued during the most recent year:

Remuneration item	Executive Directors	Non-Executive Directors (other than independent directors)	Independent Directors
(a) Fixed Remuneration	USD5,000 (net of withholding taxes / director	USD5 000 (net of withholding taxes / director	USD5 200 (net of withholding taxes / director
(b) Variable Remuneration			
(c) Per Diem Allowance			
(d) Bonuses			
(e)Stock Options and/or other financial instruments			
(f) Other (specify)			
Total	USD5,000 (net of withholding taxes / director	USD5,000 (net of withholding taxes / director	JISDS,200 (net of withholding taxes / director

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Other Benefits	Executive Directors	Non-Executive Director (other than Independent directors)	Independent Directors
1) Advances	none	none	none
2) Credit Granted	hone	none	none
3) Pension Plan/s Contributions	none	none	none
(d) Pension Plans Obligations incurred	none	hone	none
(e ) Life insurance Premium	none	none	none
(f) Hospitelization Plan	none	none	none
(g) Car Plan	none	none	none
(h) Others (specify)	none	none	none
Total	0	0	0

### 4) Stock Rights, Options and Warrants

### (a) Board of Directors

Complete the following table, on the members of the company's Board of Directors who own or are entitled to stock rights, options or warrants over the company's shares:

Director's Name	Number of Direct Options/Rights/Warrants	Number of Indirect Option/Rights/Warrants	Number of equivalent shares	Total % from Gapital Stock
N.A.				
			·	
				,,,,,

### b) Amendments of Incentive Programs

Incentive Program	Amendments	Date of Stockholders Approval
N.A.		

Indicate any amendments and discontinuation of any incentive programs introduced, including the criteria used in the creation of the program. Disclose whether these are subject to approval during the annual Stockholders Meeting:

### 5) Remuneration of Management

identify the five (5) members of management who are not at the same time executive directors and indicate the total remuneration received during the financial year:

Y	<u></u>	 
Name of Officer/Position	Total Remuneration	
<u></u>		

I	Yam Kit Sung	PhP6,011,368	 	dan maka kanna samuna ara samu bena b		Deleted: PhP3.12 million for 20	2
	Gigl Gaw (Director of Sales and Marketing)						
	Catherine Serrano (Director of Finance)		No. 1				
Į	Mary Grace Magsalin (Director of HR) (Passed away						
I	on 22 August 2014)					,	
I	<u>Domingo Naz Jr. (Chief Engineer)</u>						and the second second
I	¥,,		 			Deleted: Johnny Yap - Executiv	e Manager
I	Theresees the second control of the second c		 		١	the Hotel	na interestablicano de la constante de la cons
•						Deleted: Alex Cheong - Execut	ve Chef of the
						Hotel	

E. BOARD COMMITTEES

1) Number of Members, Functions and Responsibilities

Provide details on the number of members of each committee, its functions, key responsibilities and the power/authority delegated to it by the Board:

	N	c, Of Memb	ers				
Committee	ED	NED	ID	Committee Charter	Functions	Key Responsibilities	Power
Audit	0	2	1	Yes	CG Manual:  (1) Assists the Board in oversight responsibility for the financial reporting process, system of internal control, audit process, and monitoring of compliance with applicable laws, rules and regulations;  (2) Provide oversight over Management's activities in managing credit, market, liquidity and other risks  (3) Oversight functions over the Corporation's Internal and external auditors; to ensure that such auditors activities results and external auditors; to ensure that such auditors activities results are such auditors activities and external auditors; to ensure that such auditors activities activities and external auditors; to ensure that such auditors activities and auditors activities and auditors activities and auditors activities and auditors activities activities and auditors activities and activities activities and activities an	Charter:  (1) Review and approve the ecope and frequency of the audit of the Corporation and the annual internal audit plan that management shall propose  (2) Review the progress and status of all internal audit and external audit recommendations and their implementation  (3) Monitor and evaluate the adequacy effectiveness of the Corporation's internal control system  (4) Check all financial reports with respect to the proper	(1) Unlimited direct access to the internal and external auditors of the Corporation, as well as to the management and staff, particularly the CEO and CFO  (2) May require the auditors and the management to be present in meetings of the Audit Committee  (3) Free full and access to all relevant information, data, records, properties and personnel  (4) The Audit Committee shall recommend to the stockholders who shall act as the external
					independently from each other and that both auditors are given unrestricted access to all records, etc.  (4) Review the annual internal audit plan to ensure its conformity with the Corporation's objectives  (5) Prior to commencement of the audit, to discuss with the external auditor the nature.	compliance of the financial management handbook and pertinent accounting standards and regulatory requirements.  (5) Review the Financial Management Handbook and perform overeight financial management functions, particularly in areas of managing credit, market, liquidity, operational, legal and other risks of	auditor of the Corporation

······································	<del> </del>		<del></del>	· · · · · ·	1.	1 v also brotteričajas trija	s, guidelines and criteria to	govern ine conduct o
Nomination	1	3	;	1	- None	independent directors b stockholders.	ittee prepares the list of ca ased upon qualified candi	dates nominated by the
				:		(13) Lay down the proper checks and belances to ensure that the Board gets the benefit of independent views and perspectives		
						(12) Ensure that in the performance of the work of the Internal Auditor, ne shall be free from any interference from outside parties		
						(11) Establish and identity the reporting line of the Internal Auditor to enable him to properly fulfill his duties and responsibilities	compilant with International Accounting Standards.	
						(10) Evaluate and determine the non- audit work, if any, of the external auditor	shall also provide for a definite timetable within which the accounting system shall become fully	
			-			(9) Coordinate, monitor and facilitate compliance with laws, rules and regulations	required to raise to International Accounting Standards the accounting system of the Corporation. The Audit Committee	
						(8) Review the quarterly, half year and annual financial statements before the Board	accountability statement that shall specifically identify the officers and personnel responsible for the different tasks	
						(7) Review the reports submitted by the internal and external auditors	Accounting Standards, if the Audit Committee determines that is not fully compilent, the Audit Committee shall provide for an	
	· · · · · · · · · · · · · · · · · · ·	-				Corporation's internal control system. Including financial reporting control and information technology security	Committee shall determine whether the accounting system of the Corporation is fully compliant with international	
						(6) Monitor and evaluate the adequacy and effectiveness of the	accounting and auditing processes, practices and methodologias of the Corporation. The Audit	
				,		of the audit, and ensure proper coordination if more than one audit firm is involved in the activity	management. (6) Elevate to international standards the	
							well as crisis	

			nomination, subject to the approval of the Board.  In addition, the Nomination Committee may also review and evaluate the qualifications of all persons nominated to the Board and other appointments that require Board approval.
Remunerati on and Compensati on	•	None	The Hotel Management Executive Committee is appointed annually by the Board to perform the functions of the Remuneration and Companisation Committee, which is to establish a formal and transparent procedure for developing a policy on remuneration of directors and officers to ansure that their compensation is consistent with the corporation's culture, strategy and the business environment in which it operates.
Others (apecify)			

2) Committee Members (a) - Executive Committee

(m) munimenta an							
Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee	
N.A.							

### b) Audit Committee

	Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
1	Chairman (ID)	Mla Gentugaya	15 May 2014	4	4	100%	_11 years
	Member (NED)	Bryan Cockreli	.15 May 2014	4	4	100%	_13 years
	Member (NED)	Michele Des- Santos (Resigned effective 31 December 2014)	15 May 2014	3	3	66,66%	<u>9</u> years

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## c) Nomination Committee

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman	Wong Hong Ren	J5 May 2014	2	1	50%	,12 years
Member (NED)	Bryan Cockrell	15 May 2014	2	2	100%	.12 years
Member (NED)	Michele Dee-Santos (Resigned effective 31 December 2014)	15 May 2014	2	1	<u>50%</u>	9 years
Member (ID)	Angelito Imperio	15 May 2014	2	2	···- <u>100%</u>	11 years
Member (NED)	Eddie Lau	15 May 2014	<u>2</u>	2	100%	9 years

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# d) Remuneration and Compensation Committee (this function is performed by The Hotel Management Executive Committee)

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman	Yam Kit Sung	15 May 2014	0	N.A	N:A	12 years
Member (ED)	Eddie Yeo	15 May 2014		N.A:	N.A.	12 years
Member	Geraldine Nono Gaw	15 May 2014		N.A.	N.A	5 years
Member	Mary Grace Magsalin (Passed away on 22 August 2014)	15 May 2014	0	N.A.	N.A.	enaey <u>Q</u>
Member	Catherine Serrano	J5 May 2014	0	N:A	N:A	2 year

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### e) Others (Specify)

Provide the same information on all other committees constituted by the Board of Directors:

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Member (ED)	N.A.	N:A,	N.A.	N.A.	N.A.	N.A.
Member (NED)	N.A.	N,A,	N.A.	N.A.	N.A.	N.A.
Member (ID)	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Member	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.

### 3) Changes in Committee Members

Indicate any changes in committee membership that occurred during the year and the reason for the changes:

Name of Committee	Name	Reason
Executive	· N.A.	N.A.
Audit	N.A.	N.A.
Nomination	N.A.	N.A.
Remuneration	N.A.	N.A.
Others (specify)	N.A.	N.A.

### 4) Work Done and Issues Addressed

Describe the work done by each committee and the significant issues addressed during the year

Name of Committee	Work Done	Issues Addressed
Executive	N.A.	N.A.
Audit	The Audit Committee performed the following functions:	The Audit Committee was able to address the following issues, among others:
	(1) Assisted the Board in oversight responsibility for the financial reporting process, system of	(1) Reviewed the quarterly, half-year and annual financial statements before their submission to the Board, with particular focus on the following

Internal control, audit process, and monitoring of compliance with applicable laws, rules and regulations:

- (2) Provided oversight over Management's activities in managing credit, market, liquidity and other risks
- (3) Performed oversight functions over the Corporation's Internal and external auditors; to ensure that such auditors act independently from each other and that both auditors are given unrestricted access to all records, etc.
- (4) Reviewed the annual audit plan to ensure its conformity with the Corporation's objectives
- (5) Prior to commencement of the audit, discussed with the external auditor the nature, scope, and expenses of the audit, and ensure proper coordination if more than one audit firm is involved in the activity
- (6) Monitored and evaluated the adequacy and effectiveness of the Corporation's Internal control system, including financial reporting control and information technology security
- (7) Reviewed the reports submitted by the internal and external auditors
- (8) Reviewed the quarterly, half year and annual financial statements before their submission to the Board
- (9) Coordinated, monitored and facilitated compliance with laws, rules and regulations
- (10) Evaluated and determined the non-audit work, if any, of the external auditor
- (11) Conducted a self-assessment of the practices of the Audit Committee, in relation to the best practices and standards.

#### matters

- Any change/s in accounting policies and practices
- Major judgmental areas
- Significant adjustments resulting from the audit
- Going concern assumptions
- Compliance with accounting standards
- Compliance with tax, legal and regulatory regularments.
- (2) Ensured that the performance of the work of the auditors are free from any interference from outside parties
- (3) Laid down the proper checks and balances to ensure that the Board gets the benefit of independent views and perspectives
- (4) Identified areas of improvement in the practices of the Audit Committee, in relation to the best practices and standards

Nomination	The Nomination Committee performed the following functions:  (1) Promulgated rules, guidelines and criteria to govern the conduct of nomination of independent directors, subject to the approval of the Board  (2) Prepared the list of candidates for independent directors based upon qualified candidates nominated by the stockholders  (3) Reviewed and evaluated the qualifications of all persons nominated to the Board and other appointments that require Board approval	The Nomination Committee was able to review and evaluate the qualifications of nominees for independent directors and persons nominated to the Board and other appointments that require Board approval.
Remuneration and Compensation Committee	The Hotel Management Executive Committee, acting as the Remuneration and Compensation Committee, recommended the remuneration of the regular directors and the independent directors of the Corporation.	The Remuneration and Compensation Committee was able to ensure that the compensation of the directors is consistent with the Corporation's culture, strategy and the business environment in which it operates.
Others (specify)	N.A.	N.A.

5) Committee Program
Provide a list of programs that each committee plans to undertake to address relevant issues in the improvement or enforcement of effective governance for the coming year.

Name of Committee	Planned Program	(ssues to be Addressed
Executive	N.A.	N.A.
Audit	The Audit Committee plans to continue performing its functions and responsibilities, as provided in its Charter and the CG Manual.	The Audit Committee will continue to address the following issues, among others:  (1) Review the quarterly, half-year and annual financial statements before their submission to the Board, with particular focus on the following matters:
		Any change/s in accounting policies and practices     Major judgmental areas.     Significant adjustments resulting from the audit
		Going concern assumptions     Compilance with accounting standards     Compilance with tax, legal and regulatory requirements.
		(2) Oversight for the financial reporting process, system of internal control, audit process, and monitoring of compliance with applicable laws, rules and regulations;

Others (specify)	N.A.	N.A.
Remuneration	The Remuneration and Compensation Committee plans to continue performing its functions and responsibilities, as provided in the CG Manual.	The Remuneration and Compensation Committee will continue to ensure that the compensation of the directors is consistent with the Corporation's culture, strategy and the business environment in which it operates.
Nomination	The Nomination Committee plans to continue performing its functions and responsibilities, as provided in the CG Manual.	The Nomination Committee will continue to review and evaluate the qualifications of nominees for independent directors and persons nominated to the Board and other appointments that require Board approval.
		(7) Identify areas of Improvement in the practices of the Audit Committee, in relation to the best practices and standards
		(6) Lay down the proper checks and balances to ensure that the Board gets the benefit of independent views and perspectives
		(5) Ensure that the performance of the work of the auditors are free from any interference from outside parties
		(4) Oversight over the Corporation's internal and external auditors; to ensure that such auditors act independently from each other and that both auditors are given unrestricted access to all records
		(3) Oversight over Management's activities in managing credit, market, liquidity and other risks

#### F. RISK MANAGEMENT SYSTEM

- 1) Disclose the following:
  - (a) Overall risk management philosophy of the company;
  - (b) A statement that the directors have reviewed the effectiveness of the risk management system and commenting on the adequacy thereof;
  - (c) Period covered for the review;
  - (d) How often the risk management system is reviewed and the directors' criteria for assessing its
    effectiveness; and
  - (e) Where no review was conducted during the year, an explanation why not.

### Overall Risk Management Philosophy and Review

The CG Manual provides that it is the duty of the Board to identify key risk areas and to monitor this factors with due diligence to enable the Corporation to anticipate and prepare for possible threats to its operational and financial viability.

These risks have been identified as: liquidity risk, credit risk, and market risk.

The Board has overall responsibility for the establishment and oversight of the Corporation's risk management framework. The Board is responsible for developing and monitoring the Corporation's risk management policies. The Soard identifies all issues affecting the operations of the Corporation.

The Corporation's risk management policies are established to identify and analyze the risks faced by the Corporation, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Corporation's activities. All risks faced by the Corporation are incorporated in the annual operating budget. Mitigating strategies and procedures are also devised to address the risks that inevitably occur so as not to affect the Corporation's operations and detriment forecasted results. The Corporation, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their

The Board constituted the Corporation's Audit Committee to assist the Board in fulfilling its oversight responsibility for the Corporation's corporate governance process relating to the: a) quality and integrity of the Corporation's financial statements and financial reporting process and the Corporation's systems of internal accounting and financial controls; b) performance of the internal auditors; c) annual independent audit of the Corporation's financial statements, the engagement of the independent auditors and the evaluation of the independent auditors' qualifications, independence and performance; d) compliance by the Corporation with legal and regulatory requirements, including the Corporation's enterprise risk lissues; and f) fulfillment of the other responsibilities set out by the Board. The Audit Committee shall also prepare the reports required to be included in the Corporation's annual report.

### 2) Risk Policy

## (a) Corporation

Give a general description of the company's risk management policy setting out and assessing the risk/s covered by the system (ranked according to policy), along with the objective behind the policy for each kind of risk

Risk Exposure	Risk Management Policy	Objective
Credit Risk	Credit risk represents the risk of loss the Corporation would incur if credit customers and counterparties fail to perform their contractual obligations. The Corporation's credit risk arises principally from the Corporation's trade receivables.	The investment of the Corporation's cash resources is managed so as to minimize risk while seeking to enhance yield.
Liquidity Risk	Liquidity risk is the risk that the Corporation will not be able to meet its financial obligations as they fall due. The Corporation manages liquidity risk by forecesting projected cash flows and maintaining a balance between continuity of funding and flexibility.	Treasury controls and procedures are in place to ensure that sufficient cash is maintained to cover daily operational and working capital requirements.
Market Risk	Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other market prices will affect the Corporation's income or the value of its holdings of financial instruments.	The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.
	The Corporation is subject to various market risks, including risks from changes in room rates, interest rates and currency exchange rates.	•

## (b) Group

Give a general description of the Group's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

Risk Exposure	Risk Management Policy	Objective
Events that adversely impact domestic or international travel	Sustained levels of occupancy and room rates can be adversely affected by events that reduce domestic or international travel. Such events may include acts of terrorism, war or perceived increased risk of armed conflict, epidemics, natural disasters, increased cost of travel and industrial action. These events may be localized to a particular country, region or could have a wider international	Contingency and recovery plans are put in place to enable the Group to respond to major incidents or crises.
	perspective, especially where a large airport, for example, is a major hub for worldwide travel. Reduced demand will impact on revenues and operational profitability.	
	The Group has in place contingency and recovery plans to enable it to respond to major incidents or crises.	
Political and economic	Major events affecting either economic or	Management is continually vigilant to
developments	political stability on a global and regional level represent an exposure to the Group.	political and economic developments and seeks to identify emerging risks at the
· .	Economic events could include	earliest opportunity. The Group
	recessionary pressures which would	implements ownership structures, internal
	have an Impact on the Group's revenues,	controls and takes such steps available to
	operating costs and profitability. Political	it to minimize these exposures to the
	risks include changes in the regulatory environment in which the Group's	greatest extent possible.
	business activities operate, including	. '
	restrictions on the repatriation of funds or	
	control over the ownership of assets,	
	Many of these risks are beyond the	
	control of the Group and the time-frames	
	for developing appropriate risk management approaches can often be	
	very short. Management is continually	
•	vigilant to political and economic	
	developments and seeks to identify	· .
	emerging risks at the earliest opportunity.	
	The Group implements ownership	
•	structures, internal controls and takes	•
	such steps available to it to minimize	
	these exposures to the greatest extent possible.	
The hotel industry supply	The hotel industry operates in an	Management systems put in
and demand cycle	inherently cyclical market place. A	place are designed to create flexibility in
-	weakening of demand, or an increase in	the operating cost base so as to optimize
•	market room supply, may lead to	operating profits in volatile trading
	downward pressure on room rates which	conditions, such as the profit protection
	in turn would lead to a negative effect on operating performance.	plans initiated during previous market down-turns.
,	The Group has management systems in	
=	place designed to create flexibility in the	
	operating cost base so as to optimize	

•	operating profits in volatile trading conditions, such as the profit protection	
÷	plans initiated during previous market down-turns.	<b>}</b>
Human resources	Execution of the Group's strategy	The Group has appropriate systems for
	depends on its ability to attract, develop	recruitment, reward and compensation
	and retain employees with the	and performance management. Labor
	appropriate skills, experience and	relations are actively managed on a
	aptitude,	regional and local basis.
	The Group has a strong service culture	·
	supported by recognition systems,	
<i></i>	compensation and benefits	•
	arrangements, training and development	·
	programmes. The Group has appropriate	
	systems for recruitment, reward and	•
	compensation and performance management. Labor relations are actively	
	managed on a regional and local basis.	
Management agreements	An element of the Group's strategy	The Group has developed a management
management editamente	is to selectively increase the number of	team in the Middle East region that has
	management contracts to operate hotels	the necessary skills and resources to
:	owned by third-parties, primarily focusing	pursue this element of the Group's
	on the Middle East region. In this regard,	strategy. A structured process for
	the Group faces competition from	acquiring new contracts has been
	established global and regional brands.	implemented and a priority is to ensure
	Successful execution of this strategy will	that the critical roles are filled and
	depend on the Group's ability to identify	operational management is integrated
9	suitable management opportunities,	into the Group system.
1	secure contracts on suitable contractual terms and ensure that contractual	
1	commitments are met and retained going	
	forward.	į
	loiward,	
Joint ventures and	The Group has entered into a number of	Manage the relationship with the joint
subsidiaries with minority	Joint ventures in certain markets and is	venture partners in order to enhance the alignment of business objectives.
shareholders	therefore subject to the risk of non- performance on the part of the minority	Migriffiant of pasitiess objectives.
	partners especially when the strategic	
i	objectives of the partners are not fully	•
	aligned.	
	ungnou.	
	For these joint ventures, the Group has	
	appointed representatives who are	
. ]	assigned responsibilities to manage the	
	relationship with the joint venture	
į	partners in order to enhance the	
	alignment of business objectives.	
Treasury risk	The Group trades in numerous	Manage foreign currency transactions
	international currencies but reports its	exposure , interest rate risk, and credit risk.
	financial results in sterling. Fluctuations in currency exchange rates may either be	Hen.
-	accretive or dilutive to the Group's	, ,
•	reported trading results and the Group's	
	net asset value. Unhedged interest	·
	rate exposures pose a risk to the Group	
7	when interest rates rise, resulting in	
	Increased costs of funding and an impact	
	i on overall financial performance. Gredit	
	on overall financial performance. Credit risk arises from the risk of financial loss if	
		. ,

		•
	deposits or short-term investments.	
	Foreign currency transactions exposure	
	is primarily managed through funding of	
	purchases from operating income	
	streams arising in the same currency,	1
	Interest rate hedges are used to manage	
	interest rate risk to the extent that the	
•	perceived cost is considered to outweigh	•
	the benefit from the flexibility of variable	·
	rate borrowings. The Group actively	
	monitors the need and timing of such	,
	hedges, Investments in short-term	"
	instruments are with counterparties	
	approved by the Board taking into	
	account the counterparty's credit rating	
	and a maximum limit as to the amount	
	that may be deposited.	
Tax risk	The Group's businesses operate in	Minimize tax risk.
***************************************	numerous tax jurisdictions. Changes in	
	tax laws in any of those jurisdictions may	
	have adverse consequences on the	
	Group's profits. Similarly the Group's	
	interpretation and application of various	
	tax laws may be challenged. Tax	
	authorities in man jurisdictions are	*
	increasing their focus on corporate tax	( ·
	affairs in order to maximize tax receipts.	
	andits in order to maximize tax receipts.	
	The Course contracts and all all the secondary for	
	The Group seeks to minimize tax risk by	
	ensuring that appropriate accounting	1
	systems, processes and internal controls	*
	are in place to ensure that taxes are	
	calculated accurately and paid on a	
1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	timely basis, in compliance with tax	
	legislation. A co-operative approach is	
	undertaken in respect of provision of	
	Information to tax authorities during tax .	
	audits and investigations, and external	
	tax advisors are engaged in each tax	
	jurisdiction where necessary to advise	
	on such matters, and to give guidance	
	on the implementation of any changes in	
	tax legislation. Full review of tax	
	implications is carried out prior to	i .
	undertaking any transactions involving	
	new activities or structural changes, and	1 '
	external tax planning advice is obtained	İ
	where appropriate. The Board and Audit	
	Committee receive regular updates on	
•	tax management issues,	
Compliance and litigation	The Group operates in many jurisdictions	Monitor changes in the regulatory
	and is exposed to the risk of non-	environment in which it operates, identify
	compliance with increasingly complex	its compliance obligations and implement
	statutory and regulatory requirements. In	appropriate compliance programmes and
	addition the Group may be at risk of	
		has processes in place to manage the risks associated with its various
	Iltigation from various parties with	
	which it interacts, either through direct	contractual relationships.
	contractual arrangements or from the	
	provision of services. In certain countries	
	where the Group operates, particularly in	• •
	emerging markets, local practices and	
	the legal environment may be such that it	· '

!	*	
	is sometimes difficult for the Group to	
	enforce its legal rights.	
	The Group continues to monitor changes	
	in the regulatory environment in which	.
'	It operates, identify its compliance	
	obligations and implement appropriate	_
	compliance programmes and has	
	processes in place to manage the risks	· ·
	associated with its various contractual	•
	relationships. These include	<u> </u>
	comprehensive policies for ethics and	
	business conduct, anti-corruption and	i .
	bribery, gifts and hospitality and	
	charitable donations. There is training for	
	relevant staff.	ļ
	Tolovant stall,	į
Safety, health and	As a significant property owner and	Made to the U.S. at a second of the second
environment		Work to the highest standards of health
ALL DESCRIPTIONS	operator of hotels in multiple jurisdictions, the Group is exposed to a wide range of	and safety and to an internationally
		accredited system
	regulatory requirements and obligations	
	concerning the health and safety of	·
	employees, visitors and guests. Failure to	
	implement and maintain sufficient	
	controls regarding health and safety	
	Issues could expose the Group to	
:	significant sanctions, both civil and	· .
	criminal, financial penalties and	
	reputational demage.	
	The Group has established and	
	maintains health and safety and	
	environmental management systems that	
<u> </u>	are aligned with the requirements of ISO	·
:	14001 and OHSAS 18001, By working to	
•	British standards, the Group is committed	
	to working to the highest standards of	•
	health and safety and to an	•
	internationally accredited system.	
Intellectual property rights	Future development will, in part, be	Protect the Group's brands
and brands	dependent on the recognition of the	from misuse and infringement, by way of
•	Group's brands and perception of the	trade mark registration and domain name
	values inherent in those brands.	protection and ensure maintenance of
	Consistent delivery of product quality is	standards by developing strong working
	vitally important to Influencing consumer	relationships with hotel owners and
	preference and creating and maintaining	undertaking regular monitoring of service
	value perception. Historically the Group	delivery.
	has mainly operated properties which it	जनगरका 👫
	owns. The trend towards managing	y vi
:	third-party properties, primarily in the	¥.
	Middle East region increases the risk that	
	product quality may not be delivered in	
.	accordance with the Group's standards.	
	This may increase the Group's exposure	
	to litigation, increase risks to reputation,	
į	reduce revenues and become an	
.	inhibiting factor on ongoing development,	
	www.mail.iemer.eu.eu.eu.goung.gesanchu.eu.r	•
	Substantial investment continues to be	
	made in protecting the Group's brands	
•	from misuse and infringement, by way of	•
· i	trade mark registration and domain name	· ·
	protection, Management seeks to ensure	·
	TE - STOCKER TO MAKING SOUTH SOUND TO BUSINE	

	maintenance of standards by developing	
1	strong working relationships with hotel	
	owners and undertaking regular	,
	monitoring of service delivery.	
Property ownership	The Group's strategy is to be both owner	The Group continues to develop property
	and manager of hotel properties, Growth	specific asset management plans which
	of the Group's portfolio of owned assets	focus on the capital requirements of each
	is dependent on the availability of	property in terms of regular maintenance
	suitable development sites, acquisitions	and product enhancement. The Group
	and access to funding. A limit on such	has rigorous management systems to
	opportunities may have a negative impact	monitor major capital projects to ensure
	on future operational profitability,	they are properly managed and delivered
	Property ownership requires ongoing	
		on time and within budgeted parameters.
	investment in the form of preventative	
	maintenance, refurbishment, significant	· '
	capital expanditure and product	
	development. There is also the possible	
1	loss of capital due to uninsured events	
	and reductions in asset values as a result	
•	of demographic changes in the markets	· ·
	in which the properties are located.	
Insurance	Not all risks are insured, either because	The Group's insurance requirements are
1	the cover is not available in the market or	regularly reviewed to ensure that the
4	that cover is not available on	cover obtained is appropriate to its risk
\(\frac{1}{2}\)	commercially viable terms. The Group is	profile.
	exposed to the risk of cover not being	
1	continually available. Availability may be	Insurance covers are arranged with a
	influenced by factors outside the Group's	variety of insurers to ensure that
	control, which could reduce the market's	arrangements are not overly concentrated
	underwriting capacity, breadth of policy	on a limited number of carriers.
	coverage or simply make the cost of	•
i	cover too expensive. The Group could be	
	exposed to uninsured third-party claims, •	
	loss of revenue or reduction of fixed	
t and the second	asset	
	values which may, in turn, have an	•
	adverse effect on Group profitability, cash	
· ·	flows and ability to satisfy banking	
	covenants.	
· .		•
	The Group's Insurance requirements are	,
,	regularly reviewed to ensure that the	
	cover obtained is appropriate to its risk	
·	profile and after taking into account the	
	level of retained risk the Board considers	
	to be appropriate, relative to the cost of	
}	cover available in the market place.	
'	Insurance covers are arranged with a	
	variety of insurers to ensure that	
	arrangements are not overly	
	concentrated on a limited number of	'
· ·	carriers. Choice of insurance	
	carriers is dependent on satisfaction of a	
	number of relevant factors including a	•
	review of the insurers' security ratings.	
(		
Information Technology	In order to maintain its competitiveness	The Group invests in systems that are
systems and infrastructure	within the market place the Group will	tried and tested so that as much
	need to ensure its IT systems deliver the	operational resilience as possible, cost
l •	necessary trading platforms and provide	considerations permitting, can be
	management with accurate and timely	obtained, Investment is made in robust

	information.	infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery plans are in place for business critical systems. Management regularly reviews IT requirements and risks to prioritize implementation of changes and improvements.
Data privacy	A significant proportion of the Group's operating revenue is received from customers through credit card transactions and the Group has an obligation to keep secure customers' credit card and other personal details. Non-compliance with data privacy regulations, which differ by jurisdiction, could result in fines and/or other damages being incurred. Additionally, the payment card industry requires the Group to comply with data security standards (PCI-DSS) as a condition in credit card merchant agreements. Failure to comply with these standards could result in contractual penalties and withdrawal of credit card payment facilities.	During the last year the Group has committed significant resources to achievement and maintenance of the necessary IT infrastructure, operating controls and training associated with data privacy and PCI-DSS.

### (c) Minority Shareholders

Indicate the principal risk of the exercise of controlling shareholders' voting power.

Risk to Minority Shareholders

Although there are certain corporate governance measures in place, the combined shareholdings of the principal stockholders will be able to elect a majority of the directors, control the management and policies through the Board and effect corporate transactions without the concurrence of the minority stockholders, except in limited circumstances provide in the Corporation's Articles of Incorporation or, By-Laws, and CG Manual pursuant to Jaws requiring minority shareholder approval for certain transactions.

### 3) Control System Set Up

### (a) Company

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the

Risk Exposure	Risk Assessment (Monitoring and Measurement Process)	Risk Management Control (Structures, Procedures, Actions Taken)
Credit Risk	Exposure to credit risk is monitored on an ongoing basis. Credit checks are being performed on all clients requesting credit over certain amounts.	The Corporation's holding of cash and money market placements expose the Corporation to credit risk of the counterparty if the counterparty is unwilling or unable to fulfill its obligations and the Corporation consequently suffers financial loss. Credit risk
	Credit is not extended beyond authorized limits, established where appropriate through consultation with a professional credit vetting organization.	management involves entering into financial transactions only with counterparties with acceptable credit rating. The treasury policy sets aggregate credit limits of any one counterparty and management annually reviews the exposure limits and credit ratings.
	Credit granted is subject to regular review, to ensure it remains consistent with the clients'	of the counterparties.
	current credit worthiness and appropriate to	Receivable balance is being monitored on a regular

	the anticipated volume of business.	basis to ensure timely execution of necessary intervention efforts,
Liquidity Risk		Management closely monitors the Corporation's future and contingent obligations and sets up required cash reserves as necessary in accordance with internal requirements.
Market Risk	(1) Room Rates The risk from room rate changes relates to the Corporation's ability to recover higher operating costs through price increases to customers, which may be limited due to the competitive pricing environment that exists in the Philippine hotel industry and the willingness of customers to avail of hotel rooms at higher prices.	(1) Room Rates The Corporation minimizes its exposure to risks in changes in room rates by signing contracts with short period of expiry so this gives the Corporation the flexibility to adjust its room rates in accordance to market conditions. Also, there are minimal changes in room rates in the hotel industry.
	(2) Interest Rete Risk The Corporation has no interest-bearing debt obligations to third parties. As such, the Corporation has minimal Interest rate risk.	(2) Interest Rate Risk The Corporation has no interest-bearing debt obligations to third parties.
	(3) Foreign Currency Risk Financial assets and financing facilities extended to the Corporation were mainly denominated in Philippine peso and have minimal transactions in foreign currency. As such, the Corporation's foreign currency risk is minimal.	(3) Foreign Currency Risk The Corporation's foreign currency risk is minimal.

### (b) Group

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

Risk Exposure	Risk Assessment (Monitoring and Measurement Process)	Risk Management Control (Structures, Procedures, Actions Taken)		
Events that adversely Impact domestic or International travel	Sustained levels of occupancy and room rates can be adversely affected by events that reduce domestic or international travel. Such events may include acts of terrorism, war or perceived increased risk of armed conflict, epidemics, natural disasters, increased cost of travel and industrial action. These events may be localized to a particular country, region or could have a wider international perspective, especially where a large airport, for example, is a major hub for worldwide travel. Reduced demand will impact on revenues and operational profitability.	The Group has in place confingency and recovery plans to enable it to respond to major incidents or crises.		
Political and economic developments	Major events affecting either economic or political stability on a global and regional level represent an exposure to the Group. Economic events could include recessionary pressures which would have an impact on the Group's revenues, operating costs and profitability. Political risks include changes in the regulatory environment in which the Group's business activities operate, including	Many of these risks are beyond the control of the Group and the time-frames for developing appropriate risk management approaches can often be very short. Management is continually vigilant to political and economic developments and seeks to identify emerging risks at the earliest opportunity. The Group Implements ownership structures, Internal controls and takes		

	restrictions on the repatriation of funds or control over the ownership of assets.	such steps available to it to minimize these exposures to the greatest extent possible.
The hotel industry supply and demand cycle	The hotel industry operates in an inherently cyclical market place, A weakening of demand, or an increase in market room supply, may lead to downward pressure on room rates which in turn would lead to a negative effect on operating performance.	The Group has management systems in place designed to create flexibility in the operating cost base so as to optimize operating profits in volatile trading conditions, such as the profit protection plans initiated during previous market down-turns.
Human resources	Execution of the Group's strategy depends on its ability to attract, develop and retain employees with the appropriate skills, experience and aptitude.	The Group has a strong service culture supported by recognition systems, compensation and benefits arrangements, training and development programmes. The Group has appropriate systems for recruitment, reward and compensation and performance management. Labor relations are actively managed on a regional and local basis.
Management agreements	An element of the Group's strategy is to selectively increase the number of management contracts to operate hotels owned by third-parties, primarily focusing on the Middle East region. In this regard, the Group faces competition from established global and regional brands. Successful execution of this strategy will depend on the Group's ability to identify suitable management opportunities, secure contracts on suitable contractual terms and ensure that contractual commitments are met and retained going forward.	The Group has developed a management team in the Middle East region that has the necessary skills and resources to pursue this element of the Group's strategy. A structured process for acquiring new contracts has been implemented and a priority is to ensure that the critical roles are filled and operational management is integrated into the Group system.
Joint ventures and subsidiaries with minority shareholders	The Group has entered into a number of joint ventures in certain markets and is therefore subject to the risk of non-performance on the part of the minority partners especially when the strategic objectives of the partners are not fully aligned.	For these joint ventures, the Group has appointed representatives who are assigned responsibilities to manage the relationship with the joint venture partners in order to enhance the alignment of business objectives.
Treasury risk	The Group trades in numerous international currencies but reports its financial results in sterling. Fluctuations in currency exchange rates may either be accretive or dilutive to the Group's reported trading results and the Group's net asset value. Unhedged interest rate exposures pose a risk to the Group	Foreign currency transactions exposure is primarily managed through funding of purchases from operating income streams arising in the same currency. Interest rate hedges are used to manage interest rate risk to the extent that the perceived cost is considered to outweigh the benefit from the flexibility of variable
	when interest rates rise, resulting in increased costs of funding and an impact on overall financial performance, Credit risk arises from the risk of financial loss if a financial counterparty fails to meet its contractual obligations in respect of its deposits or short-term investments.	rate borrowings. The Group actively monitors the need and timing of such hedges. Investments in short-term instruments are with counterparties approved by the Board taking into account the counterparty's credit rating and a maximum limit as to the amount that may be deposited.
Tax risk	The Group's businesses operate in numerous tax jurisdictions. Changes in tax laws in any of those jurisdictions may have adverse consequences on the Group's profits. Similarly the Group's interpretation and application of various tax laws may be challenged. Tax	The Group seeks to minimize tax risk by ensuring that appropriate accounting systems, processes and internal controls are in place to ensure that taxes are calculated accurately and paid on a timely basis, in compliance with tax legislation. A co-operative approach is

	authorities in man jurisdictions are	undertaken in respect of provision of
	Increasing their focus on corporate tax	information to tax authorities during tax
	affairs in order to maximize tax receipts.	audits and investigations, and external
		tax advisors are engaged in each tax
	,	jurisdiction where necessary to advise
•		on such matters, and to give guidance
		on the implementation of any changes in
		tax legislation. Full review of tax
		implications is carried out prior to
	•	undertaking any transactions involving
		new activities or structural changes, and
•	·	external tax planning advice is obtained
•		where appropriate. The Board and Audit
	•	Committee receive regular updates on
		tax management issues.
Compilance and litigation	The Group operates in many jurisdictions.	The Group continues to monitor changes
	and is exposed to the risk of non-	in the regulatory environment in which
	compliance with increasingly complex	it operates, identify its compliance
	statutory and regulatory requirements. In	obligations and implement appropriate
	addition the Group may be at risk of	compliance programmes and has
	litigation from various parties with	processes in place to manage the risks
	which it interacts, either through direct	associated with its various contractual
	contractual arrangements or from the	relationships. These include
•	provision of services. In certain countries	comprehensive policies for ethics and
	where the Group operates, particularly in	business conduct, anti-corruption and
·	emerging markets, local practices and the	bribery, gifts and hospitality and
	legal environment may be such that it is	charitable donations. There is training for
	sometimes difficult for the Group to	relevant staff.
	enforce its legal rights.	
Safety, health and	As a significant property owner and	The Group has established and maintains
environment	operator of hotels in multiple jurisdictions,	health and safety and environmental
	the Group is exposed to a wide range of	management systems that are aligned
· ·	regulatory requirements and obligations	with the requirements of ISO 14001 and
	concerning the health and safety of	OHSAS 18001, By working to British
"	employees, visitors and guests. Failure to	standards, the Group is committed to
	implement and maintain sufficient	working to the highest standards of health
1	controls regarding health and safety	and safety and to an internationally
	issues could expose the Group to	accredited system. Details of progress
	significant sanctions, both civil and	made in improving the Group's
	criminal, financial penalties and	management systems are contained in
	reputational damage.	the Corporate Social Responsibility report
		on pages 29 to 31.
intellectual property rights	Future development will, in part, be	Substantial investment continues to be
and brands	dependent on the recognition of the	made in protecting the Group's brands
	Group's brands and perception of the	from misuse and infringement, by way of
i	values inherent in those brands.	trade mark registration and domain name
	Consistent delivery of product quality is	protection. Management seeks to ensure
,	vitally important to influencing consumer	maintenance of standards by developing
	preference and creating and maintaining	strong working relationships with hotel
	value perception, Historically the Group	owners and undertaking regular
	has mainly operated properties which it	monitoring of service delivery.
	owns. The trend towards managing	
	third-party properties, primarily in the	
and the same of th	Middle East region increases the risk that	* 6
· 1	product quality may not be delivered in	
	accordance with the Group's standards.	.1
ļ	This may increase the Group's exposure	· • • • • • • • • • • • • • • • • • • •
1	to litigation, increase risks to reputation.	
	reduce revenues and become an	
	reduce revenues and become an inhibiting factor on ongoing development.	
Property ownership	reduce revenues and become an inhibiting factor on ongoing development.  The Group's strategy is to be both owner.	The Group continues to develop property
Property ownership	reduce revenues and become an inhibiting factor on ongoing development.	The Group continues to develop property specific asset management plans which

	is dependent on the availability of sultable development sites, acquisitions and access to funding. A limit on such opportunities may have a negative impact on future operational profitability. Property ownership requires ongoing investment in the form of preventative maintenance, refurblshment, significant capital expenditure and product development. There is also the possible loss of capital due to uninsured events and reductions in asset values as a result of demographic changes in the markets in which the properties are located.	property in terms of regular maintenance and product enhancement. The Group has rigorous management systems to monitor major capital projects to ensure they are properly managed and delivered on time and within budgeted parameters.
insurance	Not all risks are insured, either because the coyer is not available in the market or that cover is not available in the market or commercially viable terms. The Group is exposed to the risk of cover not being continually available. Availability may be influenced by factors outside the Group's control, which could reduce the market's underwriting capacity, breadth of policy coverage or simply make the cost of cover too expensive. The Group could be exposed to uninsured third-party claims, loss of revenue or reduction of fixed asset values which may, in turn, have an adverse effect on Group profitability, cash flows and ability to satisfy banking covenants.	The Group's insurance requirements are regularly reviewed to ensure that the cover obtained is appropriate to its risk profile and after taking into account the level of retained risk the Board considers to be appropriate, relative to the cost of cover available in the market place, insurance covers are arranged with a variety of insurers to ensure that arrangements are not overly concentrated on a limited number of carriers. Choice of insurance carriers is dependent on satisfaction of a number of relevant factors including a review of the insurers' security ratings.
Information Technology systems and Infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely information.	The Group invests in systems that are tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrestructure technology to provide a reliable operating platform. Crisis management and disaster recovery plans are in place for business critical systems. Management regularly reviews IT requirements and risks to prioritize implementation of changes and improvements.
Data privacy	A significant proportion of the Group's operating revenue is received from customers through credit card transactions and the Group has an obligation to keep secure customers' credit card and other personal details. Non-compliance with data privacy regulations, which differ by jurisdiction, could result in fines and/or other damages being incurred. Additionally, the payment card industry requires the Group to comply with data security standards (PCI-DSS) as a condition in credit card merchant agreements. Failure to comply with these standards could result in contractual penalties and withdrawal of credit card payment facilities.	During the last year the Group has committed significant resources to achievement and maintenance of the necessary IT Infrastructure, operating controls and training associated with data privacy and PCI-DSS.

### (c) Committee

Identify the committee or any other body of corporate governance in charge of laying down and supervising these control mechanisms, and give details of its functions:

Committee/Unit	Control Mechanism	Details of its Function
Board of Directors	The CG Manual provides that it is the duty of the Board to identify key risk areas and to monitor this factors with due diligence to enable the Corporation to anticipate and prepare for possible threats to its operational and financial viability.	The Corporation's risk management policies are established to identify and analyze the risks faced by the Corporation, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in
	These risks have been identified as: liquidity risk, credit risk, and market risk.  The Board has overall responsibility for the.	merket conditions and the Corporation's activities. All risks faced by the Corporation are incorporated in the annual operating budget. Mitigating strategies and procedures are also devised to address the risks that
	establishment and oversight of the Corporation's risk management framework. The Board is responsible for	inevitably occur so as not to affect the Corporation's operations and detriment
	developing and monitoring the Corporation's risk management policies. The Board identifies all Issues affecting the operations of the Corporation.	forecasted results. The Corporation, through its training and management stendards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.
Audit Committee	The Board constituted the Corporation's Audit Committee to assist the Board in fulfilling its oversight responsibility for the Corporation's corporate governance process, including evaluation of management's process to assess and manage the Corporation's enterprise risk issues.	The Board constituted the Corporation's Audit Committee to assist the Board in fulfilling its oversight responsibility for the Corporation's corporate governance process relating to the: a) quality and integrity of the Corporation's financial statements and financial reporting process and the Corporation's systems of internal accounting and financial controls; b) performance of the
		internal auditors; c) annual independent audit of the Corporation's financial statements, the engagement of the independent auditors and the evaluation of the independent auditors'
•		qualifications, independence and parformance; d) compliance by the Corporation with legal and regulatory requirements, including the Corporation's disclosure control and procedures; e)
		evaluation of management's process to assess and manage the Corporation's enterprise risk issues; and f) fulfillment of the other responsibilities set out by the Board. The Audit Committee shall also prepare the
		reports required to be included in the Corporation's annual report.

### G. INTERNAL AUDIT AND CONTROL

### 1) . Internal Control System

Disclose the following information pertaining to the internal control system of the company:

(a) Explain how the internal control system is defined for the company;
(b) A statement that the directors have reviewed the effectiveness of the internal control system and whether they consider them effective and adequate;

Period covered by the raview;

(d) How often internal controls are reviewed and the directors' criteria for assessing the effectiveness of the internal control system; and

(e) Where no review was conducted during the year, an explanation why not.

For the Corporation, internal control means having an effective system of control, that will ensure the integrity of the financial reports and protection of the assets of the Corporations. According to the CG Manual, this is one of the duties of the Management, which, in turn, is under the supervision of the Audit Committee. The Audit Committee, in turn, evaluates the adequacy and effectiveness of the Corporation's internal control system as formulated by the Management.

The following are the factors to be considered, for the organizational and procedural controls of the Corporation, are the following:

- nature and complexity of the business and the business culture
- volume, size and complexity of transactions b.
- degree of risk C.
- d. degree of centralization and delegation of authority
- the extent of effectiveness of information technology e.
- the extent of regulatory compliance

Moreover, the Charter mandates that the Corporation shall have in place an internal audit function which shall be performed by an internal auditor through which the Board, senior management, and shareholders shall be provided with reasonable assurance that its key organizational and procedural controls are effective, appropriate and complied with.

Under the CG Manual, Management should formulate, under the supervision of the Audit Committee, the rules and procedures on financial reporting and internal control in accordance with the following guidelines:

- The extent of its responsibility in the preparation of the financial statements of the Corporation, with the corresponding delineation of the responsibilities that pertain to the external auditor, should be clearly explained;
- An effective system of internal control that will ensure the integrity of the financial reports and protection of the assets of the Corporation should be maintained;
- On the basis of the approved gudit plans, internal audit examinations should cover, at the minimum, the evaluation of the adequacy and effectiveness of controls that cover the Corporation's governance, operations and information systems, including the reliability and integrity of financial and operational information, effectiveness and efficiency of operations, protection of assets, and compliance with contracts, laws, rules and, regulations;
- The Corporation should consistently comply with the financial reporting requirements of the SEC;
- The Internal Auditor should submit to the Audit Committee and Management an annual report on the internal audit department's activities, responsibilities and performance relative to the audit plans and strategies as approved by the Audit Committee. The annual report should include significant risk exposures, control issues and such other matters as may be needed or requested by the Board and Management.

The minimum internal control mechanisms for management operational responsibility shall center on the on the CEO, being ultimately accountable for the organizational and procedural controls of the Corporation. On the basis of approved audit plans, the internal audit examinations cover, at the minimum, the evaluation of the adequacy and effectiveness of controls that cover the Corporation's governance, operations and information systems, including the reliability and integrity of financial and operational information, effectiveness and efficiency of operations, protection of assets, and compliance with contracts, laws, rules and, regulations.

The Group's internal Auditor conducts an internal audit review of the Corporation annually. The formal audit report is submitted to the Audit Committee and to the Board. Based on the result of the internal audit review, key controls and management environment are effective. Audit findings are few and indicate low risks to the business overall.

### 2) - Internal Audit

### Role, Scope and Internal Audit Function

Give a general description of the role, scope of the internal audit work and other details of the internal audit function.

Role	Scope	Indicate whether in- house or Outsource Internal Audit Function	Name of Chief Internal Auditor/Auditing Firm	Reporting process
An internal auditor or a group of internal auditors, through which the Board, senior management, and shareholders shall be provided with reasonable assurance that its key organizational and procedural controls are effective.	The scope of the internal audit shall at least cover the following:  (1) an evaluation of the adequacy and effectiveness if controls pertaining to the governance, operations and information systems of the Corporation, including the reliability and integrity of financial and operational information,  (2) effectiveness and efficiency of operations.	In-house. The Board annually appoints a Chief Audit Executive who oversees the Internal audit of the Corporation.	The internal audit function of the Corporation is currently being performed by Millennium & Copthorne international Limited ("MCI"), which is based in Singapore, atthough MCI is not engaged directly by the	The Charter requires the Internal Auditor to submit status reports which summarizes the recommendations of the internal auditor, the officers responsible for the implementation of the recommendations, and the dates when such recommendations shall be implemented and accomplished.
effective, appropriate, and complied with. The internal audit activities shall be conducted in accordance with the Standards for the Professional Practice of internal Auditing.	(3) safeguarding of assets; and (4) 4. compliance with contracts, laws, rules and, regulations.		Corporation, Mr. Yam Kit Sung, the Chief Finance Officer ("CFO") and Compliance Officer has been designated as the Chief Audit Executive of the Corporation, and is responsible for oversæing the service contract with MCI (as Internal Auditor), and the overall quality assurance of the internal audit activities.	In addition, the CG Manual requires the internal Auditor to submit to the Audit Committee and Management and annual report on the internal audit department's activities, responsibilities and performance relative to the audit plans and strategies as approved by the Audit Committee. The annual report should include significant risk exposures, control issues and such other matters as may be needed or requested by
			reporting to senior management and the Board regarding internal audit activities, and follow-up of engagement results.	the Board and Management.  The Internal Auditor should certify that the conducts his activities in accordance with the International standards on the Professional Practice of Internal Auditing. If he does not, he shall disclose to the Board and Management the reasons why he has not fully complied with the said standards.

Do the appointment and/or removal of the internal Auditor or the accounting/auditing firm or corporation towhich the internal audit function is outsourced require the approval of the audit committee?

No. It is the Board which appoints the Chief Audit Executive who oversees the Internal audit function of the Corporation. The appointment and/or removal of the Chief Audit Executive or the accounting/auditing firm or corporation to which the internal audit function is outsourced does not require the approval of the audit committee.

### Discuss the internal auditor's reporting relationship

Under the CG Manual, the Chief Audit Executive should submit to the Audit Committee and Management an annual report on the Internal audit department's activities, responsibilities and performance relative to the audit plans and strategies, as approved by the Audit Committee.

In addition, the Charter requires the Internal auditor to submit status reports which summarizes the recommendations of the internal auditor. The internal audit function is outsourced to MCI. The internal audit examinations cover, at the minimum, the evaluation of the adequacy and effectiveness of controls that cover the Corporation's governance, operations and information systems, including the reliability and integrity of financial and operational information, effectiveness and efficiency of operations, protection of assets, and compliance with contracts, laws, rules and, regulations.

### Resignation, Re-assignment and Reasons

Disclose any resignation/s or re-assignment of the Internal audit staff (including those employed by the third party auditing firm) and the reason/s for them,

Name of Audit Staff		Reason				
N.A.						
			***************************************			
	,					

Other than the Chief Ajudit Executive, the Corporation does not have its own internal audit staff, as the internal audit function is outsourced to MCI.

Progress against Plans, Issues, Findings, and Examination Trends

State the internal audit's progress against plans, significant findings and examination trends.

Progress against Plans	Internal audit work is carried out on an annual basis by the Group Internal Audit from Millennium & Copthorne Hotels International Limited.	
lssues	No significant issues have been identified.	
Findings	No significant findings such as fraud.	
Examination Trends	Internal audit carried out full audit cycle which covered cash, sales, purchases, health and safety and others.	

[The relationship among progress, plans, issues and findings should be viewed as an internal control review cycle which involves the following step-by step activities:

- 1) Preparation of an audit plan inclusive of a timeline and a milestones;
- 2) Conduct of examination based on the plan;
- 3) Evaluation of the progress in the implementation of the plan;
- 4) Documentation of issues and findings as a result of the examination;

- Determination of the persuasive issues and findings ('examination trends') based on single year result and/or year-to-year results;
- 6) Conduct of the foregoing procedures on a regular basis.]

### Audit Control Policies and Procedures

Disclose all internal audit controls, policies, and procedures that have been established by the company and the result of an assessment as to whether the established controls, policies and procedures have been implemented under column 'implementation.'

### Policies & Procedures

The Charter mandates that the Corporation shall have in place an internal audit function which shall be performed by an internal auditor through which the Board, senior management, and shareholders shall be provided with reasonable assurance that its key organizational and procedural controls are effective, appropriate and complied with

Under the CG Manual, Management should formulate, under the supervision of the Audit Committee, the rules, and procedures on financial reporting and internel control in accordance with the following guidelines:

- (1) The extent of its responsibility in the preparation of the financial statements of the Corporation, with the corresponding delineation of the responsibilities that pertain to the external auditor, should be clearly explained;
- (2) An effective system of internal control that will ensure the integrity of the financial reports and protection of the assets of the Corporation should be maintained;
- (3) On the basis of the approved audit plans, internal audit examinations should cover, at the minimum, the evaluation of the adequacy and effectiveness of controls that cover the Corporation's governance, operations and information systems, including the reliability and integrity of financial and operational information, effectiveness and efficiency of operations, protection of assets, and compliance with contracts, laws, rules and, regulations;
- (4) The Corporation should consistently comply with the financial reporting requirements of the SEC;
- (5) The Internal Auditor should submit to the Audit Committee and Management an annual report on the internal audit department's activities, responsibilities and performance relative to the audit plans and strategies as approved by the Audit Committee. The annual report should include significant risk exposures, control Issues and such other matters as may be needed or requested by the Board and Management.

### Implementation

The Group's Internal Auditors, supervised by the Chlef Audit Executive, conduct an internal audit review of the Corporation annually. The formal audit report is submitted to the Audit Committee and to the Board. Based on the résult of the Internal audit review, key controls and management environment are effective. Audit findings are few and indicate fow risks to the business overall.

### Mechanism and Safeguards

State the mechanism established by the company to safeguard the independence of the auditors; financial analyst, investment banks and rating agencies (example, restriction on trading in the company's

shares and imposition of internal approval procedures for these transactions, limitation on the non-audit services that an external auditor may provide in the company);

Auditors (internal and External)	Financial Analysts	Investment Banks	Rating Agencies
(1) The Audit Committee shall evaluate and determine the non-audit work, if any, of the external auditor, and review periodically the non-audit fees paid to the external auditor in relation to their significance to the total annual income of the external auditor and to the Corporation's overall consultancy expenses. The committee shall disallow any non-audit work that will conflict with his duties as an external auditor or may pose a threat to his independence. The non-audit work, if allowed, should be disclosed in the Corporation's annual report;	N.A.	N.A.	N.A.
(2) The Audit Committee shall ensure that, in the performance of the work of the Internal Auditor, he shall be free from interference by outside parties.			
(3) The Board, after consultations with the Audit Committee, shall recommend to the stockholders an external auditor duly accredited by the SEC who shall undertake an independent audit of the Corporation, and shall provide an objective assurance on the manner by which the financial statements shall be prepared and presented to the stockholders. The external auditor shall not, at the same time, provide internal audit services to the Corporation. Non-audit work may be given to the external auditor, provided it does not conflict with his duties as an independent auditor, or does not pose a threat to his independence.			
(4) if the external auditor resigns, is dismissed or ceases to perform his services, the reason/s for and the date of effectivity of such action shall be reported in the Corporation's annual and current reports. The report shall include a discussion of any disagreement between the external auditor and the Corporation on accounting principles or practices, financial disclosures or audit procedures which the former auditor and the Corporation falled to resolve satisfactorily. A preliminary copy of the said report shall be given by the Corporation to the external auditor before its submission.			
(5) If the external auditor believes that any statement made in an annual report, information statement or any report filled with the SEC or any regulatory body during the period of his engagement is incorrect or incomplete, he shall give his comments or views on the matter in the said reports.			
(6) The external auditor should be rotated or changed every five (5) years or earlier, or the signing partner of the external auditing firm assigned to the Corporation, should be changed with the same frequency.			1

<sup>(</sup>h) State the officers (preferably the Chairman & CEC) who will have to attest to the company's full compliances with the SEC Code of Corporate Governance. Such confirmation must state all directors, officers, and employees of the company have been given proper instruction on their respective duties as mandated by the Code and that internal mechanisms are in place to ensure that compliance.

The CG Manual provide that the Board shall appoint a Compliance Officer and an Assistant Compliance Officer who shall report directly to the Board. The Compliance Officer, or in his absence, the Assistant Compliance Officer, shall perform the following duties:

- (1) Monitor compliance by the Corporation with the CG Manual. Code of Corporate Governance, Securities Regulation Code, Corporation Code, and other applicable rules and regulations; and if any violations are found, to report the matter to the Board and recommend the imposition of the proper penalty.
- (2) Appear before the SEC when summoned in relation to compliance with the Code of Corporate Governance.
- (3) issue a certification that every January 30th of the year on the extent of the Corporation's compilance with the Code for the completed year and, if there are any deviations, explain the reason for such deviation.

The CG Manual also provides that the reports or disclosures required under the CG Manual shall be prepared and submitted to the SEC by the responsible Committee or officer through the Corporation's Compliance Officer, Assistant Compliance Officer, or Corporate Secretary.

### **ROLE OF STAKEHOLDERS**

1) Disclose the Corporation's policy and activities relative to the following:

	Policy	Activities
Customers' Welfare	To offer quality and innovative products, unsurpassed service and	The Corporation continues to improve the services, products, and facilities that it offers to its customers.
	value for money.	The Corporation established a team of trained employees to respond to possible disasters like fire, earthquakes and other accidents our guests and employees might experience during their stay in the Hotel. Instructors from Philippine National Red Cross trained the Hotel staff with basic first aid management and CPR (cardio-pulmonary resuscitation) while a team from the local fire department taught the employees with procedures in emergency rescue transfer and use of fire fighting equipment.
Supplier/contractor selection practice	To select based on quality of work and their ability to complement our commitment to environment, health and safety.	The Hotel purchases its raw material for food and beverage from both local and foreign suppliers.
Environmentally friendly value-chain	To continually seek ways to ensure a better quality of life for the community and environment where we live, work and play.	(1) Energy and water conservation  The reduction of working days for administrative personnel or offices aims not only to achieve work life balance but also to reduce the hotel's energy consumption. A Hotel wide campaign on the best cost management practices of departments educates and inspires associates to conserve and preserve supplies and resources. Engineering Department helps in devising ways to improve electricity consumption by using halogen and fluorescent lights. Room guests are also encouraged to save water and laundry detergent consumption by re-using bed linens and towels when possible. Scraps and old newspapers are recycled into flowers and pots to decorate our restaurants and other sections of

the hotel.

### (2) Earth Hour

The Hotel actively participates in the annual Earth Hour, a worldwide campaign of turning off the lights for an hour in efforts to increase awareness on energy consumption and climate change.

This event is spearheaded by the World Wildlife Fund (WWF), an international environmental advancement group and reported to have remarkable drop in energy usage in key cities of participating countries.

### Community interaction

To serve the community we operate in so as to create a better place for all, especially caring for the less fortunate. enhancing youth development, promoting the arts and conserving the environment

### (1) Blood letting

The Hotel is a consistent recipient of the Philippine National Red Cross Meritorious Service Award for its continuous participation in blood letting activities. The Corporation has organized eight blood donation activities since 2008 and have forwarded a total of 97,150 ml of blood to Red Cross.

(2) Readiness for career
The Hotel offers educational experiences and hotel-life skills training for students interested to have careers in hospitality industry. As contribution to the industry, the Corporation helps prepare future hotellers with the competencies and attitudes to make them confident and fit to explore their lot in the marketplace. Students from various universities and training centers across the metro and provinces have seen and experienced the Hotel standards in terms of cleanliness and service and end the year-2012 with 47 graduating students fully egulpped the 5 star way.

(3) Job opportunities
The Hotel is a long-standing figure of stability providing career opportunities for professionals and people recently graduated from school. We have provided employment security Pasay City and other neighboring cities and provinces thus providing their families and communities decent way of living.

### (4) Funds for charitable institutions

The Hotel capitalizes on accumulating funds to support our beneficiaries during Christmas season and Chinese New Year. A wishing well is placed at the Hotel lobby where guests and employees can share their piece of good fortune to scholars and less privileged families of Passy City through "Our Lady of Sorrows Outreach Foundation". A total of PhP17,000,00 was forwarded to the foundation from the proceeds of Chinese New Year donation drive and PhP20,000 in check from the Christmas wishing well.

Pangarap Foundation, a shelter for street children and out of school youth of Pasay City is a donee institution of the Hotel through its donation box placed at Front Desk where guests can donate upon check-in and out. Charming children from Children's Joy Foundation are invited to participate in the Christmas caroling in the Hotel from December 16-25, 2012, it gives them the opportunity to exhibit their talents, entertain our guests and gather significant amount of donations from the

		hotel's guests.
Anti-corruption programs and procedures?	As a responsible corporation, it is our goal to be transparent and accountable to our stakeholders who have an interest in our operations.	The Chairman's Statement in the Annual Report and the discussion in the Information Statement on the general and business information provides a summary and/or a simple presentation of the company's financial, operational and legal highlights to allow the ordinary shareholder or stakeholder to be fully aware of the company's status.
Safeguarding creditors' rights	It is its recognized policy in favor of its investors "To maintain profitability and achieve optimum returns on their investments."	The Corporation's website discloses up to-date information on business operation, financial statements, press releases, shareholding structure, organization structure, SEC Forms 17-A, Notice of Annual Stockholders' Meetings, and contact datails for investor relations.
		Furthermore, The Corporation explicitly mentions its obligations to its creditors including honoring debt agreement(s) and timely payment of debt obligations in its Notes to Financial Statements attached to SEC Form 17-A and Information Statements.

### 2) Does the company have a separate corporate responsibility (CR) report/section or sustainability report/section?

Yes. Corporate Social Responsibility has been an integral part of the Corporation's vision and mission. Founded on this commitment, the Corporation takes into consideration the interests of society on key stakeholders such as our investors, customers, employees, contractors and suppliers as well as the community.

With this, the Corporation provides for a section in its information Statement (SEC Form 20-IS) and Annual Report (SEC Form 17-A) which covers its Corporate Social Responsibility Report.

- Performance-enhancing mechanisms for employee participation,
  - a) What are the company's policy for its employees' safety, health and welfare?
  - b) Show data relating to health, safety and welfare of its employees.
  - c) State the company's training and development programmes for its employees. Show the data.
  - d) State the company's reward/compensation policy that accounts for the performance of the company beyond short-term financial measures

Development Opportunities for Employees

### (1) Employee Empowerment:

### Internal movement & succession

The Corporation provides opportunifies for employees to manage their career path through an open and spontaneous performance review. Department Heads are encouraged to train their staff in all scopes of their jobs, multi-tasking and taking accountabilities to prepare them for greater responsibility. Internal movement or promotion within department is put on public knowledge through bulletin boards and e-mails and their colleagues celebrate and congratulate them for their

Staff dialogue and monthly tea parties
Employees are empowered when they are given the opportunity to share their thoughts and concern about their jobs. Staff dialogue is scheduled for each department each month where the top executives and General Manager take time to listen and answer employees' inquiries. Monthly tea parties also served as venue for the General Manager to inspire, motivate and give updates on the direction the Hotel would take.

### (2)Employee Development:

OSE Training

To adapt the Group corporate culture in terms of behavioral norms, the Hotel conducts discussion and implementation of Outstanding Service themes to all employees at all levels. Dally assignment of OSE or OSE calendar is sent to all departments as their point of discussion in their deily briefing and endorsement.

Sports activity

The Hotel holds an annual sports event to prompt the Importance of active lifestyles and develop social skills by engaging in sports. Employees find time to associate with other employees outside their department and develop friendships that thrive even when they go back to their respective offices. Social values and behaviors such as team work, will to win and sportsmanship are demonstrated and cultivated on these activities.

### Employee center

Employees are encouraged to engage in sports activity within the comforts of their work.

Vinluan, an empty space in the Hotel, was transformed into employee center where they can play table tennis, darts and board games.

### ő day work week

The Hotel recently embraced the five-day work week to all administrative personnel to give weekends away for leisure, relaxation and other activities that would keep them refreshed and passionale for another week of challenges at work.

The Corporation has established a team of trained employees to respond to possible disasters like fire, earthquakes and other accidents our guests and employees might experience during their stay in the hotel. Instructors from Philippine National Red Cross trained our staff with basic first aid management and CPR (cardio-pulmonary resuscitation) while a team from the local fire department taught our employees with procedures in emergency rescue transfer and use of fire fighting equipment.

What are the company's procedures for handling complaints by employees concerning illegal (including corruption) and unethical behavior? Explain how employees are protected from retaliation

The Corporation has not adopted procedures for handling complaints by employees concerning illegal (including corruption) and unethical behavior. However, the Code of Conduct provides that refusal to answer inquiries or participate in any investigation authorized by the Hotel, provided such answers or participation will not violate constitutional rights, is considered a major offense. Thus, employees are enjoined to participate in investigations of the Hotel, which may include illegal (including corruption) and unathical behavior.

### DISCLOSURE AND TRANSPARENCY

### Ownership Structure

Holding 5% shareholding or more (a)

Shareholder	Number of Shares	Percent	Beneficial Owner
The Ballianian Francis			TPFL is owned by: (1) Hong Leong Hotels Pte. Ltd 60% (2) Pacific Far East (PFE) Holdings Corp 20%
The Philippine Fund	28,655,932	32.82%	(3) Robina Manila Hotel Limited -20%
		. 1. A. C. Web C. 14	Republic Hotels & Resorts Limited,, which wholly owns Zatrio Pts. Ltd as its subsidiary.
Zatrlo Pte. Ltd.	17,727,149.	20.30%	
PCD Nominee	6 543 841	7.49%	RCBC Trust & Investments Division is the
Corporation	The second by the second for the second seco		beneficial owner of 5,835,663 shares, or
,		and a second second	8.61%.

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Name of Senior Management	Number of Direct Shares	Number of Indirect Shares/ Through (name of record owner)	% of Capital Stock
Yam Kit Sung	2,989	0	less than 1%
Eddle Yeo	1,000	0	less than 1%
Arlene de Guzman	1,000	0	less than 1%
Total			

2) Does the Annual Report disclose the following:

Key Risks	Yes
Corporate objectives	Yes
Financial performance indicators	Yes
Non-Financial performance indicators	Yes
Dividend Policy	Yes
Details of whistle-blowing policy	Yes
Biographical details (at least age, qualification, date of first employment, relevant, and any other directorship of listed companies) of directors/commissioners	Yes
Training and/or continuing education programme attended by each director/commissioner	No
Number of board of directors/commissioners meetings held during the year	Yes
Attendance details of each directors/commissioner in respect of meetings held	Yes
Details of remuneration of the CEO and each member of the board of directors/commissioners	Yes

### 3) External Auditor's fee

	Name of Auditor	Audit fee	Non-Audit fee
		PhP620,000 for the	
- 1	KPMG R. G. Manabat& Co.	year 2013	none .

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### 4) Medium of Communication

List down the mode/s of communication that the company is using for disseminating information.

- Corporation has its own website: <u>www.grandplazahotelcorp.com</u>
- As a listed company, its reports and documents are also available at the Philippine Stock Exchange Website
- Also, the CG Manual provide for the following:
  - The Shareholders shall be furnished, upon request, with the reports filed by the Corporation with the SEC
    pertaining to information about the directors/ officers
  - . The minority shareholders (representing at least 10%) have a right to propose the holding of a meeting.
  - The minority shareholders has access to any and all information relating to matters for which the management is accountable for and which concerns the stockholders making the request
- The Corporation also sends out copies of its Information Statement to its stockholders
- . Annual Meetings held on the 15th of May every year
- Spacial Meetings may be called at any time by resolution of the Board or by order of the Chairman or the President or upon written request of stockholders representing at least 10% of the total outstanding stock entitled to vote.

### Date of release of audited financial report:

The Corporation's audited financial statements for the year ended 31 December 2013 and other information related to the Corporation's financial statements are contained in the Corporation's SEC Form 17-A for the year ended 31 December 2013, which was filed by the Corporation with the Philippine Stock Exchange on 21 February 2014 and with the SEC on 21, February 2014.

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Company Website

Does the company have a website disclosing up-to-date information about the following?

Business operations	Yes
Financial statements/report (current and prior years)	Yes
Materials provided in briefings to analyst and media	Yes
Shareholding structure	Yes
Group Corporate structure	Yes
Downloadable annual report	Yes
Notice of AGM and/or EGM	Yes
Corporation's constitution (company's by laws, memorandum and articles of association)	Yes

Should any of the foregoing information be not disclosed, please indicate at the reason thereto.

Disclosure of RP	Relationship	Nature	Value
Cash Advances	Related companies to, or immediate or intermediate holding companies of the Corporation	The Corporation in the normal course of business has entered into transactions with its related parties, principally consisting of cash advances. These advances are shown as "Due to related company", "Due to immediate holding company", and	in 2013, P2,411,208
Lease Agreement	Harbour Land Corporation (HLC) is 40%-owned by the Corporation and in which the Corporation has significant influence	The Corporation leases the land occupied by the Hotel from HLC for a period of 25 years up to January 1, 2015. The lease agreement on the Hotel site requires the Corporation to deposit PhP78 million to answer for any and all unpaid obligations that the Corporation may have under said contract, On 11 February 2014, the Board approved the renewal of the lease agreement for another 25 years or until 2040 and authorized the Managament of the Corporation to negotiate and approve the increase in the rent to be paid by the Corporation to HLC effective January 2014 and throughout the extended term of the lease.	The current rent is PhP889,880.00 per month for total of PhP10,678,560.00 per year, and the proposed increased rental is PhP17,797,608.00 per year, plus or minus 6%, or an increase of PhP6,229,167.60 to PhP8,008,928.40 per year, subject to the negotiations between the Management of the Corporation and HLC
Management Agreement	Elite Hotel Management Services Pte, Ltd.'s Philippines Branch is under the control of a principal owner of the Corporation	The Corporation has entered into a Management Agreement with Elite Hotel Management Services Pte. Ltd.'s Philippines Branch for the latter to act as the hotel's administrator. Under the terms of the agreement, the Corporation is required to pay monthly basic management and incentive fees based on a certain percentage of	The management fee under the Management Agreement is 2% of Gross Revenue and incentive fee is 7% of Gross Operating Profit.

When RPTs are involved what processes are in place to address them in the manner that will safeguard the Interest of the company and in particular of its minority shareholders and other stakeholders?

The Corporation's CG Manual requires information including related party transactions to be publicly and fimely disclosed through the appropriate mechanisms of the PSE and submitted to the SEC.

In compliance with the SRC Rules, the Corporation is required to disclose the following details for a related party contract:

- the nature of the related party relationship;
- b.
- the type of transaction (e.g. supply or services contract, loans, guarantees); the total amounts payable and receivable in the transaction from or to the related party;
- the elements of the transaction necessary to understand the listed company's financial statements.

The Corporation is also required to disclose its transactions in which related persons, such as directors, officers, substantial shareholders or any of their immediate families have a direct material interest, such as the related person's beneficial ownership of the counter party or share in the profits, bonus, or commissions out of the transaction.

No disclosure is needed for any transaction where:

- The transaction involves services at rates or charges fixed by law or governmental authority;
- The transaction involves services as a bank depository of funds, transfer agent, registrer, trustee under a trust b. Indenture, or similar services;
- The amount involved in the transaction or a series of similar
- transactions has an aggregate value of less than PhP2,500,000; or
- The interest of the person arises solely from the ownership of securities of the registrant and the person receives no extra or special benefit that was not shared equally (pro rata) by all holders of securities of the class.

In compliance with the provisions of the Corporation Code, a contract of the Corporation with one or more of its directors or officers must be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock if any of the following conditions are absent:

- The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting.
- The vote of such director was not necessary for the approval of the contract.

Full disclosure of the adverse interest of the directors or officers involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances.

Furthermore, the Corporation must comply with the provision of the Corporation Code which requires a contract between two or more corporations having interlocking directors, where (i) the interest of the interlocking director in one corporation is substantial and his interest in the other corporation is merely nominal, and (ii) any of the following conditions are absent:

- The presence of such director in the board meeting in which the contract was approved was not necessary to á. constitute a quorum for such meeting
- The vote of such director was not necessary for the approval of the contract

to be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock of the corporation where the interlocking director's interest is nominal. Similarly, full disclosure of the adverse interest of the interlocking director's involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances. Stockholdings exceeding twenty (20%) percent of the outstanding capital stock shall be considered substantial for purposes of interlocking directors.

In accordance with the Corporation Code, management contracts entered into by the Corporation with another corporation must be approved by the Board and by stockholders owning at least the majority of the outstanding capital stock, of both the managing and the managed corporation, at a meeting duly called for the purpose. Where a stockholder or stockholders representing the same interest of both the managing and the managed corporations own and control more than one-third (1/3) of the total outstanding capital stock entitled to vote of the managing corporation; or where a majority of the members of the Board of the managing corporation also constitute a majority of the members of the Board of the managed corporation, then the management contract must be approved by the stockholders of the managed corporation owning at least two-thirds (2/3) of the total outstanding capital stock entitled to vote. Furthermore, no management

contract shall be entered into for a period longer than five years for any one term.

### H. RIGHTS OF STOCKHOLDERS

### 1. Right to participate effectively in and vote in Annual/Special Stockholders Meetings

Give details on the quorum required to convene the Annual/Special Stockholders Meeting as set forth in Its By-laws.

P****	· ·
Quorum Required	The holders of a majority of the outstanding capital stock of the Corporation
. )	having voting powers, who are present in person or represented by proxy, shall
1	constitute a quorum for the transaction of business, save in those instances where
	the Corporation Code requires a greater proportion.

### System Used to Approve Corporate Acts Explain the system used to approve corporate acts

System Used	Modified viva voce
Description	In the system of voting adopted by the stockholders of the Corporation, in order to facilitate the conduct of the proceedings of the stockholders' meeting, if there is no objection to a nomination or motion to approve a proposed resolution regarding, it will be understood that the stockholders present or represented in today's meeting vote in favor of the resolution.

(c) Stockholders' Rights
List any Stockholders' Rights concerning Annual/Special Stockholders' Meeting that differ from those laid down in the Corporation Gode.

Stockholders' Rights under the Corporation Code	Stockholders' Rights not in The Corporation Code		
Appraisal Right	Each share of stock is given equal rights to dividends  Shareholders are equally treated in share buy-back offers.  The Corporation has only one class of shares and each share is entitled to one vote.		
Right to vote  right to elect, remove, and replace directors and vote on certain corporate acts in accordance with the Corporation Code  Cumulative Voting  A director shall not be removed without cause if it will deny minority shareholders representation in the Board			
Pre-emptive right	Shares of stock are not subject to any restrictions on transfer, mortgage or encumbrances on these shares.		
Power of Inspection	The Corporation is committed to respect and promote shareholders' rights		
Right to Information	(1) The shareholders shall be provided, upon request, with the reports filed by the Corporation with SEC that disclose personal and professional information about the directors and officers and certain other matters such as their holdings of the Corporation's shares, dealings with the Corporation, relationships among directors and key officers, and the aggregate compensation of directors and efficers.		
	(2) The minority shareholders shall be granted the right to propose the holding of a meeting, and the right to propose items		

In the agenda of the meeting, provided the items are for legitimate business purposes. The By-Laws of the Corporation provides that shareholders representing at last ten percent (10%) of the outstanding capital stock of the Corporation may request the holding of a special shareholding's meeting.
(3) The minority shareholders shall have access to any and all information relating to matters for which the management is accountable for and which concerns the stockholders making the request, provided that such right shall be subject to existing law and contract. A report on the information pertaining to such matters may be included in the agenda of any meeting of the shareholders.
(4) If such not included in the agenda, then the minority shareholders shall be allowed to propose to include such matters in the agenda of shareholder's meeting, such item in the agenda will be considered as being within the definition of "legitimate purposes".
The Corporation is required to declare dividends when its retained earnings exceeds 100% of its paid-in capital stock, except: a) when justified by definite corporate expansion projects or programs approved by the Board or b) when the Corporation is prohibited under any loan agreement with any financial institution or creditor, whether local or foreign, from declaring dividends

without its consent, and such consent has not been secured; or c) when it can be clearly shown that such retention is necessary under special circumstances obtaining in the Corporation, such as when there is a need for special reserve for probable contingencies.

### Dividenda

Right to Dividends

1			
	Declaration Date	Record Date	Payment Date
	15 May 2012	29 May 2012	On or before 22 June 2012
-			

### (d) Stockholders Participation

State, if any, the measures adopted to promote stockholder participation in the Annual/Special Stockholders Meeting, including the procedure on how stockholders and other parties interested may communicate directly with the Chairman of the Board, individual directors or board committees, include in the discussion the steps the Board has taken to solicit and understand the views of the stockholders as well as procedures for putting forward proposals at stockholders' meetings.

Measures Adopted	Communication Procedure	
Minority shareholders may recommend candidates to the Nomination Committee and may cumulate their votes for election of directors.	The Nomination Committee sends out notices to all stockholders that the Nomination Committee is accepting recommendations for nominees. Then, the Stockholders will submit their recommended candidates by accomplish the Recommendation Form attached as Annex 1 to the notice to the stock holders and sent back the same to the Nomination Committee.	
Minority shareholders, representing at least 10% of the outstanding capital stock entitled to vote, have the right to propose the holding of a meeting, and the right to propose items in the agenda of the meeting, provided the items are for legitimate business purposes.	By written request. Such request shall state the purpose or purposes of the proposed meeting.	
During the annual stockholders' meeting, stockholders are given the opportunity to raise questions and directly address	The Chairman invites the stockholders to raise their questions or air their comments during the annual	

the Chairman of the Board, the individual directors, and the Board committees

stockholders' meeting. There is also a question and answer portion during which the floor is opened to allow stockholders to raise questions and directly address the Chairman of the Board, the individual directors, the Board committees, and the officers of the Corporation.

- 8. State the company policy of asking shareholders to actively participate in corporate decisions regarding:
  - a) Amendments to the company's constitution
  - Authorization of additional shares bì
  - Transfer of all or substantially all assets, which in effect results in the sale of the company

Authorization of additional shares, and transfer of all or substantially all assets of the corporation are subject to the ratification of stockholders representing at least 2/3 of the outstanding capital stock, as provided in the Corporation

- Does the company observe a minimum of 21 business days for giving out of notices to the AGM where items to be resolved by shareholders are taken up?
  - a) Date of sending out notices: 22 April 2014
  - b) Date of Annual/Special Stockholders Meeting: 15 May 2014

Yes. As a matter of practice, the Corporation distributes the notice of the meeting at least 21 days (or 15 business days) before the AGM. According to its By-Laws, except as otherwise provided by law, written or printed notice of all annual and special meetings of stockholders, stating the place and time of the meeting, and if necessary, the general nature of the business to be considered shall be transmitted by personal delivery, mail, facsimile, telex, telegraph or cable to each stockholder of record entitled to vote to his last known address, at least 15 days before the date of the meeting, in case of an Annual Meeting, or at least 7 days before the date of the hearing, if a special meeting.

The Corporation also subscribes to the requirement under the SRC Rules, to file the Preliminary SEC Form 20-IS with the SEC at least 10 business days prior to the date definitive copies of the information statement ("Definitive SEC Form 20-(S") are first sent or given to stockholders. The Corporation distributes the Definitive SEC Form 20-(S to security holders at least 15 business days from the date of the annual stockholders' meeting.

10) State, if any, questions and answers during the Annual/Special Stockholders' Meeting.

in the annual stockholders' meeting of the Corporation held on 15 May 2014, Mr. Edgar Ngo, a stockholder of the Corporation, inquired as to (i) the contribution of PAGCOR's business to the occupancy and revenue of the Corporation, and (ii) the Corporation's contingency plan to address the impact of PAGCOR's non-renewal of its lease with the Corporation. The Chairman replied that the contribution of PAGCOR's business to the occupancy and revenue of the Corporation was significant, and that the Board is looking into some alternatives with regard to the use of the space previously occupied by PAGCOR, including negotiations with various parties who are interested in leasing the space as a casino. Mr. Yeo also provided additional details in response to the questions raised by Mr. Ngo, and mentioned that in terms of occupancy. PAGCOR occupied an average of 25 rooms a day, and contributed PhP10 million per month in lease

Mr. Sili Guillermo, a stockholder of the Corporation, asked the Board to confirm that PAGCOR's non-renewal of its lease with the Corporation adversely affected the revenues, income, and other financial indicators of the Corporation, which the Chairman confirmed.

### 11) Result of Annual/Special Stockholders' Meeting's Resolutions

	Resolution	Approving	Dissenting	Abstaining	
	(1) Approval of the Corporation's 2013 annual report and audited financial statements	ali	none	none	7
j	(2) Approval and ratification of the Minutes of the Annual Stockholders' Meetings of the Corporation held on 15 May <u>2013</u>	all	none	none	
`	(3) Approval and ratification of all the acts, decisions,	all	попе	กอกาษ	۳.
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**Deleted:** Yam Kit Sung answered that the car dividends amounted to PhP190,000,000.00 at PhP2.00 per share.

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Deleted: Ngo asked how much retained earnings the Corporation has at present. Mr. Yam replied that at the end of 2012, retained earnings amounted to PhP168,000,000.00. Mr Noo further asked if the Corporation is planning to declare stock dividends. The Chairman mentioned that after the Board meeting held before the annual stockholders' meeting Board approved a share buyback exercise.¶

II Mr. Ngo then asked the Board if the Corporation has a plan to expand the business of the Hotel for Instance in the Manila Bay area or in Boracay. The Chairman raplied that these matters are being considered by the Board. The Chairman added that there are many factors to be considered, and assured Mr. Ngo that concerns will be taken into account in the subsequent meetings of the Board.

Mr. Christopher Lim

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Deleted: Mr. Eddie Yeo replied that 2012 w: challenging for the Hotel. Mr. Yeo mentioned local challenges such as the travel advisories posted by the United States, Australia

Deleted: countries, and the territorial disputs between China and the Philippines, Mr. Yeo. also mentioned the impact of new players like the Resorts World and Solaire Resort and Casino. The occupancy of the Hotel dropped to 64% versus 67% from the previous year. The total revenue also dropped by 4.4%. Furthermore, the GOP of the hotel dropped to 49% from 52%, \$

If Mr. Lim then asked about the impact of the 5% drop in revenue and the 10% drop in net incon

**Deleted:** . Mr. Llm also asked for an update of the Corporation's discussions with PAGCOR in connection with its lease of the space for its casino. Mr. Yam answered that the Corporatio has ongoing negotiations with PAGCOR and that the Corporation's revenue will not be eroded significantly. Mr. Lim then asked [

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contracts and proceedings done, taken and effected by the Board, as well as resolutions issued by the Board, acting within the scope of its delegated authority, during the year 2013-2014			
(4) Election of the Board	all	none	none
(5) Election of external auditor and authority of the Board to fix the auditor's remuneration	all	none	none
(6) Remuneration of the directors	all	none	none
(7) Ratification of the amendment of the Articles of Incorporation and By-Laws of the Corporation to specify its principal office address	all	none	Doug

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### 12) Date of publishing of the result of the votes taken during the most recent AGM for all resolutions:

The result of votes taken during the most recent annual stockholders' meeting for all resolutions was announced by the Chairman immediately after the votes were taken for each resolution during the meeting, using the modified system of voting adopted by the stockholders of the Corporation (i.e., if there is no objection to a nomination or motion to approve a proposed resolution regarding the nomination, it will be understood that the stockholders present or represented in today's meeting vote in favor of the nomination).

### (e) Modifications

State, if any, the modifications made in the Annual/Special Stockholders' Meeting regulations during the most recent year and the reason for such modification:

### (f) Stockholders Attendance

(i) Details of Attendance in the Annual/Special Stockholders' Meeting Held:

Type of Meeting	Name of Board Members/ Officers present	Date of Meeting	Voting procedure (by poll, show of hands, etc)	% of SH in Proxy	Total % of SH attendance
Annual	Wong Hong Ren,	15 May 2014	Modified vive	86,36%	86,36%
	Eddie Yeo Bryan K. Cockreil, Michele Dee-Santos, Angellto C. Imperio Mis G. Gentugays Yam Kit Sung Alain Charles J. Veloso		In the system of voting adopted by the stockholders of the Corporation, in order to facilitate the conduct of the proceedings of the stockholders' meeting, if there is no objection to a nomination or motion to approve a proposed resolution regarding the nomination, it will be understood that the stockholders present or represented in today's meeting vote in favor of the nomination.		

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(ii) Does the company appoint an independent party (inspectors) to count and/or validate the votes at the ASM/

No. Voting and counting of votes are done by modified viva voce (Sec Form 20-IS, 2013). In the system of voting adopted by the stockholders of the Corporation, in order to facilitate the conduct of the proceedings of the stockholders' meeting, if there is no objection to a nomination or motion to approve a proposed resolution regarding the nomination, it will be understood that the stockholders present or represented in today's meeting vote in favor of the nomination.

(iii) Do the company's common shares carry one vote for one share? if not, disclose and give reasons for any divergence to this standard. Where the company has more than one class of shares, describe the voting rights attached to each class of share.

Yes, At every stockholders' meeting, the By-Laws provide that each stockholder shall be entitled to one vote in person or by proxy, and he shall have one vote for each share of stock entitled to vote and recorded in his name in the books of the Corporation.

### (g) Proxy Voting Policies

State the policies followed by the company regarding proxy voting in the Annual/Special Stockholders' Meeting.

	Corporation's Policies
Execution and acceptance of proxies	Proxy voting is facilitated by the fact that proxies are presumed
	regular and accepted in the absence of a timely and valid challenge.
Notary	Not required. The Corporation adopts a presumption
	of regularity in the execution of proxies and the same shall be
	accepted in the absence of a timely and valid challenge.
Submission of Proxy	All proxies must be in the hand of the Corporate Secretary before
	the time set for the meeting.
Several Proxies	The Corporation subscribes to SEC Memorandum Circular No. 5,
	Series of 1996, with regard to several proxies. If the stockholder
·	intends to designate several proxies, the number of shares of stock
	to be represented by each proxy shall be specifically indicated in the
•	proxy form, if some of the proxy forms do not indicate the number of
	shares, the total shareholding of the stockholder shall be tallied and
·	the balance thereof, if any, shall be allotted to the holder of the
	proxy form without the number of shares. If all are in blank, the
	stocks shall be distributed equally among the proxies.
Validity of Proxy	The Corporation adopts a presumption of regularity in the execution
• • •	of proxies and the same shall be accepted in the absence of a
•	timely and valid challenge.
Proxies executed abroad	Proxies executed abroad shall be duly authenticated by the
	Philippine Embassy or Consular Office.
Invalidated Proxy	Such proxies filed with the Corporate Secretary may be revoked by
•	the stockholders either in an instrument in writing duly presented
	and recorded with the Secretary prior to a scheduled meeting, or by
•	their personal presence at the meeting.
Validation of Proxy	Unless the notice of meeting provides an earlier period, all proxies
	may be validated on the date, and at the place and before time of
· · · · · · · · · · · · · · · · · · ·	the regular or special meeting of the stockholders.
Violation of Proxy	As provided in the Corporation Code and SRC.
Alpiation of Lipxà	As provided in the objectation code and SAC.

### (h) Sending of Notices

State the company's policies and procedures on the sending of notices of Annual/Special Stockholders'

### Meeting.

Policies	Procedure
Notice for Annual Stockholders' Meeting:	How transmitted: the notice is transmitted by personal delivery, mail, facsimite, talex, telegraph or cable to each
Written or printed notice, stating the place and time of the meeting, and if necessary, the general nature of the business to be considered, shall be transmitted to each	stockholder of record entitled to vote to his last known address
stockholder of record.	When transmitted: at least 15 days before the date of the meeting
Notice for Special Stockholders' Meetings	
Written or printed notice, stating the place and time of the meeting, and if necessary, the general nature of the business to be considered, shall be transmitted to each stockholder of record.	How transmitted: the notice is transmitted by personal delivery, mail, facsimile, telex, telegraph or cable to each stockholder of record entitled to vote to his last known address
	When transmitted: at least 7 days before the date of the hearing

### (i) Definitive Informative Statements and Management Report

Number of Stockholders entitled to receive Definitive Information Statements and Management Report and Other Materials	506
Date of Actual Distribution of Definitive Information   Statements and Management Report and Other   Materials held by market participants/certain beneficial   owners	23 April <u>2014</u>
Date of Actual Distribution of Definitive information Statements and Management Report and Other Materials held by stockholders	23 April <u>2014</u>
If yes, Indicate whether requesting stockholders were provided hard copies	Yes.

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### (j) Does the Notice of Annual/Special Stockholders' Meeting include the following:

Each resolution to be taken up deals with only one item.	Yes.
Profiles of directors (at least age, qualification, date of first appointment, experience, and directorships in other listed companies) nominated for election/re-election.	Yes. Individual profile of directors and Board meeting attendance and performance are publicly disclosed and presented to the shareholders in the Information Statement and during the Annual Stockholders' Meeting.
The auditors to be appointed or re-appointed,	Yes. Adequate information on the external auditor including the name of the handling partner, their fees and other engagements with the company (tax, consulting, etc.) are publicly disclosed.
An explanation of the dividend policy, if any dividend is to be declared.	Yes. Dividends are declared by the Board based on results of operations and the balance of the unrestricted retained earnings. In Item 6.1.5 of its CG Manuel, the Corporation is required to declare dividends when its unrestricted retained earnings exceed 100% of its paid-up capital stock.
The amount payable for final dividends.	Yes. Dividends are declared by the Board based on results of operations and the balance of the unrestricted retained earnings. In Item 6.1.5 of its CG Manuel, the Corporation is required to declare dividends when its unrestricted retained earnings exceed 100% of its paid-up

	capital stock,
Documents required for proxy vote.	Yes. The Corporation adopts a presumption of regularity in
	the execution of proxies and the same shall be accepted in
	the absence of a timely and valid challenge.

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

### 2) Treatment of Minority Stockholders

a) State the company's policies with respect to the treatment of minority stockholders.

Policles	Implementation
Minority shareholders are given full nomination and voting rights	Shareholders shall have the right to elect, remove and replace directors and vote on certain corporate acts in accordance with the Corporation Code.
4	Cumulative voting shall be used in the election of directors.
	A director shall not be removed without cause if it will deny minority shareholders representation in the Board
Minority shareholders have the right to participate in corporate governance	The minority shareholders shall be granted the right to propose the holding of a meeting, and the right to propose items in the agenda of the meeting, provided the items are for legitimate business purposes. The By-Laws of the Corporation provides that shareholders representing at last ten percent (10%) of the outstanding capital stock of the Corporation may request the holding of a special shareholding's meeting.
Minority shareholders have the right to information	The minority shareholders shall have access to any and all information relating to matters for which the management is accountable for and which concerns the stockholders making the request, provided that such right shall be subject to existing law and contract. A report on the information pertaining to such matters may be included in the agenda of any meeting of the shareholders.  If such not included in the agenda, then the minority
	shareholders shall be allowed to propose to include such matters in the agenda of shareholder's meeting, such item in the agenda will be considered as being within the definition of "legitimate purposes".

b) Do minority stockholders have a right to nominate candidates for board of directors?

Yes. The Rules and Procedure of the Nomination Committee provide for such a procedure.

### I. INVESTORS RELATIONS PROGRAM

Discuss the company's external and internal communications policies and how frequently they are reviewed.
 Disclose who reviews and approves major company announcements, identify the committee with this responsibility, if it has been assigned to committee.

Under the CG Manual, one of the Board's functions is to establish and maintain an investor relations program that will keep the stockholders informed of important developments in the Corporation. The Corporation's chief financial officer or such other officer as may be designated by the Board shall exercise oversight responsibility over this program.

2) Describe the company's investor relation program including its communications strategy to promote effective communication with its stockholders, other stakeholders and the public in general, Disclose the contact details (e.g. telephone, fax and email) of the officer responsible for investor relations

	Details
(1) Objectives	To keep the stockholders informed of important developments in the Corporation.
(2) Principles	The Corporation recognizes that the most cogent proof of good corporate governance is that which is visible to the eyes of its investors.
	All material information about the Corporation which could adversely affect its viability or the interests of the stockholders should be publicly and timely disclosed. Such information should include, among others, earnings results, acquisition or disposition of assets, and related party transactions. All such information should be disclosed through the appropriate PSE mechanisms and submissions to the SEC.
	Other information that shall always be disclosed includes remuneration (including stock options) of all directors and senior management corporate strategy, and off balance sheet transactions.
	The Board shall commit at all times to fully disclose material information dealings. It shall cause the filing of all required information for the interes of the stakeholders.
(3) Modes of Communication	All material information should be disclosed through the appropriate PSE mechanisms and submissions to the SEC.
	The Corporation's website also discloses up-to-date information on business operation, financial statements, press releases, shareholding structure, organization structure, SEC Forms 17-A, Notice of ASM, and contact details for investor relations.
	The Corporation's website indicates the telephone number/ fax number and email address of the Corporation's investor relations officer.
(4) Investors Relations Officer	Yam Kit Sung, Chief Financial Officer of the Corporation

3) What are the company's rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets?

Name of the Independent party the board of directors of the company appointed to evaluate the fairness of the

Other than what is provided under the law and the applicable rules and regulations, the Corporation has not adopted any rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets. Considering that the Corporation does not regularly enter into the foregoing transactions, the Board has not appointed any independent party to evaluate the fairness of the transaction price.

J. CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

Discuss any initiative undertaken or proposed to be undertaken by the company.

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zyees	Employ	-		ee Empowerment:	Employee
			ssion	movement & succe	Internal mo
		irtment Heads ara ulti-tasking and taking Internal movement or rough bulletin boards	r employees to manag performance review aff in all scopes of their them for greater respoi it is put on public know eagues celebrate and	ind spontaneous ged to train their sta abilities to prepare to an within department asils and their coll	open and encouraged accountabil promotion v
		scheduled for each eneral Manager take a parties also served	when they are given ut their jobs. Staff dia nere the top executive mployees' inquiries. M anager to inspire, mot	and concern abo ent each month whi sten and answer e	Employees thoughts ar department time to liste as venue fo
			•	se Development:	Employee
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				fe Balance	Work Life 1
		mployees find time to tment and develop pective offices. Social	I sports event to proi iskills by angaging in a ployees outside thei when they go back to as team work, will to d on these activities.	el holds an annua and develop socia e with other em ps that thrive even and behaviors such	iifestyles an associate friendships values and
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		id other activities that	ced the five-day wor a away for leisure, rela and passionate for a	tel recently embra el to give weekend:	personnel to
omers and employees	Custom			r Preparedness	Disaster P
		s our guests and Instructors from rst aid management m the local fire	shed a team of trained earthquakes and other e during their stay in the ss trained our staff with resuscitation) while a oyees with procedures ing equipment.	poration has establ disasters like fire, t es might experienc e National Red Cro R (cardio-pulmonar) ent taught our empl	The Corpor possible dis employees Philippine N and CPR (o department
			oyees with procedures		department

initiative

Beneficiary

### Environmental Awareness

### Energy and water conservation

Energy and water conservation. The reduction of working days for administrative personnel or offices alme not only to achieve work life balance but also to reduce the Hotel's energy consumption. A Hotel wide campaign on the best cost management practices of departments educates and inspires associates to conserve and preserve supplies and resources.

Engineering Department helps in devising ways to improve electricity consumption by using halogen and fluorescent lights. Room guests are also encouraged to save water and laundry detergent consumption by re-using bed linens and towels when possible. Scraps and old newspapers are recycled into flowers and pots to decorate our restaurants and other sections of the Hotel.

### Earth Hour

The Hotel actively participates in the annual Earth Hour, a worldwide campaign of turning off the lights for an hour in efforts to increase awareness on energy consumption and climate change. This event is spearheaded by the World Wildlife Fund (WWF), an international environmental advancement group and reported to have remarkable drop in energy usage in key cities of participating countries.

### Community involvement

Blood letting
The Hotel is a consistent recipient of the Philippine National Red Cross Meritorious Service Award for its continuous participation in blood fetting activities. We have organized eight blood donation activities since 2008 and have forwarded a total of 97,150 ml of blood to Red Cross.

### Readiness for career

The Hotel offers educational experiences and hotel-life skills training for students interested to have careers in hospitality industry. As contribution to the industry, we help prepare future hotellers with the competencies and attitudes to make them confident and fit to explore their lot in the marketplace. Students from various universities and training centers across the metro and provinces have seen and experienced the Hotel standards in terms of cleanliness and

Job opportunities
The Hotel is a long-standing figure of stability providing career opportunities for professionals and people recently graduated from school. We have provided employment security Pasay City and other neighboring cities and provinces thus providing their families and communities decent way of living.

### Funds for charitable Institutions

The Hotel capitalizes on accumulating funds to support our beneficiaries during Christmas season and Chinese New Year. A wishing well is placed at the Hotel lobby where guests and employees can share their place of good fortune to scholars and less privileged families of Pasay City through "Our Lady of Sorrows Outreach Foundation". The Hotel also participated with Red Cross International to assist the victims of Typhoon Yolanda.

Pangarap Foundation, a shelter for street children and out of school youth of Passy City is a donee institution of the Hotel through its donation box placed at Front Desk where guests can donate upon check-in and out.

Charming children from Children's Joy Foundation are invited to participate in the Christmas caroling in the Hotel from December 16-25, 2013. It gives them the opportunity to exhibit their talents, entertain our guests and gather significant amount of donations from the Hotel's guests.

### The environment

The community and society

Bridging international Relations	Philippine tourism
The Hotel is a venue for many events and functions of diplomatic organizations in the country. We have hosted a number of parties, exhibits, fashion shows to promote distinctive cultures of our international clients and improved our relationships with them.	

### K. BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL

Disclose the process followed and criteria used in assessing the annual performance of the board and its committees, individual director, and the CEO/President.

	Process	Criteria
Board of Directors	N.A.	N.A.
Board of Committees	N.A.	N.A.
Individual Directors	N,A,	N.A.
CEO/President	N.A.	N.A.

The Corporation does not assess the annual performance of the board and its committees, individual director, and the CEO/President.

In accordance with the SEC's Guidelines for the Assessment of the Performance of Audit Committees of Companies Listed on the Exchange ("Guidelines"), the Audit Committee conducts an annual assessment of its practices in relation to the best practices and standards provided in the Guidelines ("Assessment"). The Assessment process is documented and forms part of the records of the Corporation,

### L. INTERNAL BREACHES AND SANCTIONS

Discuss the internal policies on sanctions imposed for any violation or breach of the corporate governance manual involving directors, officers, management and employees.

Violations	Sanctions
Violation of the provisions of the CG Manual and the Revised CG Code	In case of first violation, the subject person shall be reprimended.
	Suspension from office shall be imposed in case of second violation. The duration of the suspension shall depend on the gravity of the violation.
	For third violation, the maximum penalty of removal from office shall be imposed.
•	The commission of a third violation by any member of the Board shall be a sufficient cause for removal as director.
	The Compliance Officer shall recommend to the Board the procedure for determining whether violations have been committed. Such procedure must observe the principle of due process, particularly the requirements of prior notice and hearing.

The Compliance Officer shall decide whether any violation of the CG Manual has been committed and shall recommend to the Chairman of the Board the imposable penalty for such violation, for further review and approval by the Board.

		•	
;	·		
	SIGNATURES		•
	•		
Chairman of	WONG HONG REN the Board / Chief Exec	cutive Officer	
			:
ANGELITÓ C. IMPERIÓ Independent Director		MIA G. GENTUGAYA Independent Director	
•	-	•	
		,	•
	YAM KIT SUNG Compliance Officer		
n e	,		

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_day of \_\_\_\_\_\_20\_\_, affiant(s) exhibiting tome their \_\_\_\_\_, as follows:

NAME/NO.

DATE OF ISSUE

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Author

, Mr. Lim also asked for an update on the Corporation's discussions with PAGCOR in connection with its lease of the space for its casino. Mr. Yam answered that the Corporation has ongoing negotiations with PAGCOR and that the Corporation's revenue will not be eroded significantly. Mr. Lim then asked for the percentage of total Hotel revenue that the lease revenue from PAGCOR constituted. Mr. Yam replied that the revenue from PAGCOR constitutes around 20% of the total Hotel revenue. Finally, Mr. Lim asked if there was any contingency plan in the event that negotiations with PAGCOR do not succeed. Mr. Yam replied that the Corporation is already considering alternative revenue generating activities using the current PAGCOR casino space. Mr. Yam also mentioned that the Corporation is in a viable financial position given that it has no loans from banks or shareholders.

# **COVER SHEET**

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# FOREIGN SERVICE OF THE REPUBLIC OF THE PHILIPPINES

BASSY OF THE PHILIPPINES )
Consular Section ) S.S.
Singapore )

## CERTIFICATE OF AUTHENTICATION

	CATHERINE ROSE G. TORRES, CONSUL	of the Republic of
	hilippines, Singapore, duly commissioned and qualified, WILSON YIP	do hereby certify that
	e whom the annexed instrument has been executed to wit: JRITIES AND EXCHANGE COMMISSION SEC FORM - A PORATE GOVERNANCE REPORT	ACGR ANNUAL
ž.	the time he/she signed the sameNotary Public in S	ingapore and that
3	signature affixed thereto is genuine.	
6	nbassy assumes no responsibility for the contents of the a	nnexed document.
V	IESS HEREOF, I have hereunto set my hand and affixed the	e seal of the Embassy of
; [	ppines at Singapore, this23 <sup>RD</sup> day of	MAY 2013

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e Pa : \$42.50

CATHERINE/ROSE G. TORRES
Consul

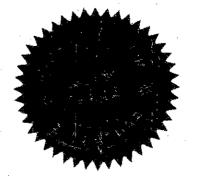
### **NOTARIAL CERTIFICATE**

### TO ALL TO WHOM THESE PRESENTS SHALL COME

I, WILSON YIP Notary Public duly authorised and appointed practising in the Republic of Singapore DO HEREBY CERTIFY AND ATTEST that the document "SECURITIES AND EXCHANGE COMMISSION SEC FORM - ACGR ANNUAL CORPORATE GOVERNANCE REPORT" dated 22 May 2013 hereunto annexed was signed and executed by WONG HONG REN holder of Singapore Passport No E1802233F and the person named and mentioned in the said document for and on behalf of GRAND PLAZA HOTEL CORPORATION.

IN FAITH AND TESTIMONY WHEREOF I have hereunto subscribed my name and affixed my seal of office this 22nd day of May 2013.









#### SECURITIES AND EXCHANGE COMMISSION

# SEC FORM - ACGR

# ANNUAL CORPORATE GOVERNANCE REPORT

1.	Report is Filed for the Year2013
2.	Exact Name of Registrant as Specified in its Charter GRAND PLAZA HOTEL CORPORATION
3.	10/F. The Heritage Hotel Manila, Roxas Blvd. cor. EDSA Ext., Pasay City
4.	SEC Identification Number 166878 5. [ (SEC Use Only)
	industry Classification Code
6.	BIR Tax Identification Number000-460-602-000
7.	(632) 854-8838
	issuer's Telephone number, including area code
	T1991111214199911141499444141414141414141
8,	Former name or former address, if changed from the last report

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#### A. BOARD MATTERS

#### 1) Board of Directors

Number of Directors per Articles of Incorporation		7		
Actual number of Directors for the year	1 - 1	7		

#### (a) Composition of the Board

# Complete the table with information on the Board of Directors:

Director's Name	Type [Executive (ED), Non- Executive (NED) or independent Director (ID)]	if nominee, identify the principal	Nominator in the last election (if ID, state the relationship with the nominator)	Date first elected	Date last elected (if ID, state the number of years served as ID)	(Annu	ed when al/Special eting)	No. of years served as director
Wong Hong Ren	ED	The Philippine Fund Limited ("TPFL")	Open floor nomination	15 May 1996	15 May 2012	Annuai		17
Bryan Cockrell	NED	TPFL	Open floor nomination	15 May 1997	15 May 2012	Annual		16
Michele Dee-Santos	NED	RCBC Trust	Open floor nomination	7 February 2006	15 May 2012	Annuai		7
Angelito Imperio	iD	N.A.	Zatrio Pte. Ltd.; No relation	5 August 1992	15 May 2012; Served as ID 2001- 2004, and 2008 to	Annual		20
Eddle Yeo	ED	TPFL	Open floor nomination	13 Jan 2005	present 15 May 2012	Annual		8
Eddie C. T. Lau	NED	TPFL	Open floor nomination	17 Jan 2005	15 May 2012	Annual		8
Mia Gentugaya	CI	N.A.	The Philippine Fund Limited; No relation	5 Aug 1992	15 May 2012; Served as ID 2005 - present	Annual	, .	20

(b) Provide a brief summary of the corporate governance policy that the board of directors has adopted. Please emphasize the policy/les relative to the treatment of all shareholders, respect for the rights of minority shareholders and of other stakeholders, disclosure duties, and board responsibilities.

The Corporation has adopted its own Revised Corporate Governance Manual ("CG Manual"), which is aimed to institutionalize the principles of good corporate governance in the entire organization. As a policy, the Board of Directors ("Board"), Management, employees and shareholders of the Corporation believe that good corporate

governance is a necessary component of what constitutes sound strategic business management and undertakes to create and maintain awareness within the organization.

Shareholders - The CG Manual ensures that shareholders are afforded rights and that minority shareholders' interests are protected.

Minority shareholders - the CG Manual emphasizes that the minority shareholders should be allowed to participate in determination of corporate acts. Specifically, the Board should give minority stockholders the right to propose the holding of meetings and the items for discussion in the agenda that relate directly to the business of the Corporation. The By-Laws of the Corporation provides that shareholders representing at last ten percent (10%) of the outstanding capital stock of the Corporation may request the holding of a special shareholding's meeting.

Disclosure duties - Under the CG Manual, the Corporation has adopted a policy that requires management to disclose related-party transactions. Also, item 5 of the CG Manual requires the disclosure of all material information about the Corporation which could adversely affect its viability or the interests of the stockholders. This includes:

- · earnings results
- acquisition or disposition of assets
- remuneration

Board Responsibilities - It is the general responsibility of the Board to foster the long-term success of the Corporation and secure its sustained competitiveness in a manner consistent with its flduciary responsibility, which it shall exercise in the best interest of the Corporation and its shareholders. The Board shall conduct itself with utmost honesty and integrity in the discharge of its duties, functions and responsibilities.

(c) How often does the Board review and approve the vision and mission?

The Corporation has no fixed period set for the Board's review of the vision and mission.

- (d) Directorship in Other Companies
- (i) Directorship in the Corporation's Group

Identify, as and if applicable, the members of the company's Board of Directors who hold the office of director in other companies within its group;

Director's Name	Corporate Name of the Group Company	Type of Directorship (Executive, Non- Executive, Independent). Indicate if director is also the Chairman.
Wong Hong Ren	Please refer to	the Appendix "A".

#### (ii) Directorship in Other Listed Companies

Identify, as and if applicable, the members of the company's Board of Directors who are also directors of publicly-listed companies outside of its Group:

Director's Name	Name of Listed Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman)
Bryan K. Cockrell	(1) Southeast Asia	(1) Chairman
1	Cement Holdings Inc.	(2) Director
	(2) Republic Cement Corp.	(3) Director

# (iii) Relationship within the Company and its Group

Provide keen details, as and if applicable, of any relation among the members of the Board of Directors, which links them to significant shareholders in the company and/or in its group:

Director's Name	Name of the Significant Shareholder	Description of the Relationship
Wong Hong Ren	TPFL	Principal-nominee
Bryan Cockrell	TPFL	Principal-nominee
Michele Dee-Santos	RCBC Trust	Principal-nominee
Eddle Yeo	TPFL	Principal-nominee
Eddle C. T. Lau	TPFL	Principal-nominee

(iv) Has the company set limit on the number of Board Seats in other companies (publicly listed, ordinary and companies with secondary license) that an individual director of CEO may hold simultaneously? In particular, is the limit of five board seats in other publicly listed companies imposed and observed? If yes, briefly describe other guidelines:

	Guldelines	Maximum Number of Directorship in other companies
Executive Director	According to the CG Manual, the following guidelines shall govern the determination of number of directorships for the Board:  The nature of the business of the corporations of which he is a director	The CG Manual does not provide a particular limit; however, it provides that executive directors shall submit themselves to a reasonable number of directorships in other companies and that in any case, the capacity of each director to diligently and efficiently perform his duties as board member shall not be compromised.
Non-Executive Director	<ul> <li>Age of the director</li> <li>Number of directorships/ active memberships and official positions held in other</li> </ul>	The same limitation applies to independent, non- executive directors who serve as full-time executives in other companies.
CEO	corporations or organizations, provided that directorships in affiliates, subsidiaries or other corporations related to the Corporation shall not be counted  Possible conflict of interest	The same limit applies.
	The optimum number shall be related to the capacity of a director to efficiently and diligently perform their duties to the boards they serve.	

#### (c) Shareholding in the Company

Complete the following table on the members of the company's Board of Directors who directly and indirectly own share in the company:

Name of Director	Number of Direct Shares	Number of Indirect shares / Through (name of record owner)	% of Capital
Wong Hong Ren	1	n n	Stock
Bryan Cockrell	1	0	Less than 1%
Michele Dee- Santos	4		Less than 1%.
		0	Less than 1%

Angelito Imperio			1
Eddle Yeo	1	0	Less than 1%
	1	0	Less than 1%
Eddie Lau	1	0	- * JH
Mla Gentugaya	1	0	Less than 1%
Total		<u> </u>	Less than 1%
		0	Less than 1%

#### 2) Chairman and CEO

(a) Do different persons assume the role of Chairman of the Board of Directors and CEO? If No, describe the checks and balances laid down to ensure that the Board gets the benefits of independent views.

Yes N

Generally, the Board is the governing body of the Corporation, and all corporate acts are approved by the Board. There are adequate checks and balances in the corporate governance structure of the Corporation to ensure that there is an accountability and better capacity for independent decision-making by the Board (e.g. board review, internal control, and Audit Committee).

Firstly, there is a proper delineation of the functions of Chair and CEO provided by the Corporation's By-Laws:

- Article V, Section 6 defines the position of Chairman of the Board
- Article V, Section 7 -defines the position of President/ CEO

Secondly, the CG Manual contains provisions to ensure that the Board has mechanisms to ensure proper checks and balances in the management and operation of the Corporation. These include:

- Sections 2.2.1.3 (vi) to (ix) and Section 2.2.1.4 (iv) on the powers, duties and responsibilities of the Board and a
  director
- Section 2.2.2.1 on the creation and functions of the Audit Committee
- Section 2.5 which requires the Board to provide stockholders with a balanced and comprehensible assessment
  of the Corporation's performance, position and prospects on a quarterly basis, including interim and other reports
  that could adversely affect its business, as well as reports to regulators that are required by law.
- Section 2.6 requires the Management to provide adequate and timely information to the Board, acknowledges
  the Board's access to Management and the Corporate Secretary, and the Board's discretion to make further
  inquiries on Management action and not to rely solely in Information provided by Management
- Section 7.4 Board's self-rating system to assess Board and Management performance

Under Sec. 2.2.1 of the CG Manual of the Corporation, the Board is primarily responsible for the governance of the Corporation. Corollary to setting the policies for the accomplishment of the corporate objectives, it shall provide an independent check on Management.

Thirdly, the Corporation has an Audit Committee and its own Audit Committee Charter ("Charter"), which provides for the duties and responsibilities of the Audit Committee and lays down the rules and procedures that govern the conduct and performance of the duties of the Audit Committee. The powers, duties, and responsibilities of the Audit Committee include access to auditors and management, review of audit procedures, and oversight of financial management functions.

Identify the Chair and CEO:

Chairman of the Board	Wong Hong Ren
CEO/ President	Wong Hong Ren

(b) Roles, Accountabilities and Deliverables

Define and clarify the roles, accountabilities and deliverables of the Chairman and CEO.

i	Chal	
ı	Chairman	Chief Executive Officer
ı		Citie Executive Officer

Roles	According to the Corporation's By- Laws, the Chairman, if present, presides at all maetings of the stockholders and of the Board. The Chairman also performs all other duties as from time to time may be assigned to him by the Board.	The President Acts as the Chief Executive Officer of the Corporation. He presides over meetings in the absence of the Chairman. He also performs all duties incident to the office of the President and such other duties as may from time to time be assigned to him by the Board or as prescribed by the By-Laws.
Accountabilities		He is responsible for the general care and supervision of the business and affairs of the Corporation. Corporate acts and contracts outside of day-to-day operations generally require Board approval.
Deliverables		He signs with the Corporate Secretary or Assistant Corporate Secretary certificates of stock of the Corporation. He also provides the stockholders and the Board such reports, memoranda, accounts and data which may be required of him. He also signs off on the periodic fillings and reports
		of the Corporation (e.g., Annual Report, Information Statement, Financial Statements, etc.) submitted to regulatory agencies and the PSE.

# 3) Explain how the board of directors plan for the succession of the CEO/Managing Director/President and the top key management positions?

The CEO/President and other key officers of the Corporation under its By-Laws, are elected every year in the organizational meeting of the Board. Except for the CEO/President of the Corporation (who is not covered by an employment contract with the Corporation), the key officers of the Corporation are also on two-year employment contracts that may be renewed for another two years upon mutual of the parties.

Furthermore, under Article VI, Section 2 of the Corporation's By-Laws, the Chairman, President, Vice-President(s), the General Manager, the Secretary, and Treasurer shall hold office until his successor is elected and qualified in his stead, or until he shall have resigned or shall have been removed in the manner as provided in the By-Laws.

# 4) Other Executive, Non-Executive and Independent Directors

Does the company have a policy of ensuring diversity of experience and background of directors in the board?

According to Section 2.2.1.3 of the CG Manual, it is a policy of the Corporation that the Board has a duty to implement a process for the selection of Directors who can add value and contribute independent judgment for the formulation of sound corporate strategies and policies.

Furthermore, 2 out of the 7 directors, or approximately 28.6%, are required to be independent directors as defined by the CG Manual.

Does it ensure at least one non-executive director has an experience in the sector or industry the company belongs to? Please explain.

Yes. According to the CG Manual, Sec. 2.2.1.5, in addition to the qualifications required by law for all directors, the Corporation also requires that the non-executive director be a member in good standing in a relevant industry, executive director should possess such qualifications and stature that would enable them to effectively participate in the

The CG Manual also provides that a director should devote sufficient time to familiarize himself with the Corporation's business. He should be constantly aware of and knowledgeable with the Corporation's operations to enable him to

meaningfully contribute to the Board's work. He should attend and actively participate in Board and committee meetings, review meeting materials and, if called for, ask questions or seek explanation. A director should have a working knowledge of the statutory and regulatory requirements that affect the Corporation, including its articles of incorporation and by-laws, the rules and regulations of the SEC and, where applicable, the requirements of relevant regulatory agencies. A director should also keep abreast with industry developments and business trends in order to promote the Corporation's competitiveness.

Define and clarify the roles, accountabilities and deliverables of the Executive , Non-Executive and Independent Directors:

The Corporation's corporate governance documents do not expressly provide for the roles, accountabilities, and deliverables of the executive, non executive, and independent directors. However, the By-Laws and CG Manual of the Corporation provide for the powers, duties, and responsibilities of the Board and of each director of the Corporation.

	Executive	Non-Executive	Independent Director
Roles	Article IV, Section 1 of the By-Laws of the Corporation provides that unless otherwise provided by law, the powers, business and property of the Corporation shall be exercised, conducted and controlled by the Board.	Article IV, Section 1 of the By-Laws of the Corporation provides that unless otherwise provided by law, the powers, business and property of the Corporation shall be exercised, conducted and controlled by the Board.	Article IV. Section 1 of the By-
Accountabilities	Under Sec. 2.2.1 of the CG Manual, the Board is primarily responsible for the governance of the Corporation. Corollary to setting the policies for the accomplishment of the corporate objectives, it shall provide an Independent check on Management.	Under Sec. 2.2.1 of the CG Manual, the Board is primarily responsible for the governance of the Corporation. Corollary to setting the policies for the accomplishment of the corporate objectives, it shall provide an independent check on Management.	Under Sec. 2.2.1 of the CG Manual, the Board is primarily responsible for the governance of the Corporation. Corollary to setting the policies for the accomplishment of the corporate objectives, it shall provide an independent check on Management.  Under Sec. 2.2.1.2 of the CG
	Under Sec. 2.2.1.2 of the CG Manual, it shall be the Board's responsibility to foster the long-term success of the Corporation and secure its sustained competitiveness in a manner consistent with its fiduciary responsibility, which it shall every in the constraint	Under Sec. 2.2.1.2 of the CG Manual, it shall be the Board's responsibility to foster the long-term success of the Corporation and secure its sustained competitiveness in a manner consistent with its fiduciary responsibility, which it shall exercise in the best interest of the Corporation and its	Manual, it shall be the Board's responsibility to foster the long-term success of the Corporation and secure its sustained competitiveness in a manner consistent with its fiduciary responsibility, which it shall exercise in the best interest of the Corporation and its shareholders. The Board shall conduct itself with utmost honesty and integrity in the
	shall exercise in the best interest of the Corporation and its shareholders. The Board shall conduct itself with utmost honesty and integrity in the discharge of its duties, functions and	utmost honesty and integrity in the discharge of its duties, functions and responsibilities. The Board shall formulate the Corporation's vision,	discharge of its duties, functions and responsibilities. The Board shall formulate the Corporation's vision, mission, strategic objectives, policies and procedures that shall guide its activities, including the means to effectively monitor Management's

responsibilities. The Board shall formulate the Corporation's vision, mission, strategic objectives, policies and procedures that shall guide its activities; including the means to effectively monitor Management's performance.

Sec. 2.2.1.4 of the CG Manual provides that a director's office is one of trust and confidence. A director should act in the best interest of the Corporation in a manner characterized by transparency, accountability and fairness. He should also exercise leadership, prudence and integrity in directing the Corporation towards sustained progress.

objectives, policies and procedures that shall guide its activities, including the means to effectively monitor Management's performance.

Sec. 2.2.1.4 of the CG Manual provides that a director's office is one of trust and confidence. A director should act in the best interest of the Corporation in a manner characterized by transparency, accountability and fairness. He should also exercise leadership, prudence and integrity in directing the Corporation towards sustained progress.

performance.

Sec. 2.2. 4 of the CG Manual provides that a director's office is one of trust and confidence. A director should act in the best Interest of the Corporation in a manner characterized by transparency, accountability and fairness. He should also exercise leadership, prudence and integrity in directing the Corporation towards sustained progress.

#### Deliverables

Under Sec. 2.2.1.7 of the CG Manual, the members of the Board should attend its regular and special meetings in person or through teleconferencing conducted in accordance with the rules and regulations of the SEC.

Sec. 2.5 of the CG Manual requires the Board to provide stockholders with a balanced and comprehensible assessment of the Corporation's performance, position and prospects on a quarterly basis. including interim and other reports that could adversely affect its business, as well as reports to regulators that are required by law. Under Sec. 2.2.1.7 of the CG Manual, the members of the Board should attend its regular and special meetings in person or through teleconferencing conducted in accordance with the rules and regulations of the SEC.

Sec. 2.5 of the CG Manual requires the Board to provide stockholders with a balanced and comprehensible assessment of the Corporation's performance, position and prospects on a quarterly basis, including interim and other reports that could adversely affect its business, as well as reports to regulators that are required by law.

Under Sec. 2.2.1.7 of the CG Manual, the members of the Board should attend its regular and special meetings in person or through teleconferencing conducted in accordance with the rules and regulations of the SEC.

Sec. 2.5 of the CG Manual requires the Board to provide stockholders with a balanced and comprehensible assessment of the Corporation's performance, position and prospects on a quarterly basis, including interim and other reports that could adversely affect its business, as well as reports to regulators that are required by law.

Independent directors should always attend Board meetings. The Board may require the presence of at least one independent director in all Board meetings. However, the absence of an independent director will not affect the quorum requirement.

Provide the company's definition of "independence" and describe the company compliance to the definition.

The Corporation's Guidelines for Selection of Candidates for Independent Director ("Guidelines") provides the following definition:

Definition of Independent Director - An Independent director is a person other than an officer or employee of the corporation, its parent or subsidiaries, or any other individual having a financial or other interest in the business of the Corporation, its parent or subsidiaries, or any other individual having a relationship with the corporation which would interfere with the exercise of independent judgment in carrying out the responsibilities of a director. It refers to a person who, apart from his fees and shareholdings, is independent of management and free from any business or other relationship that could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director of the corporation. It includes, among others, any person who:

- (i) Is not a director or officer or substantial stockholder of the Corporation or of its related companies or any of its substantial shareholders (other than as an independent director of any of the foregoing);
- (ii) Is not a relative of any director, officer, or substantial shareholder of the Corporation, any of its related companies, or any of its substantial shareholders for this purpose, relatives includes spouse, parent, child, brother, sister, and the spouse of such child, brother or sister.
- (iii) Is not acting as a nominee or representative of a substantial shareholder of the Corporation, any of its related companies or by any of its substantial shareholders within the last five years.
- (iv) Has not been employed in any executive capacity b the Corporation, any of its related companies or by any of its substantial shareholders within the last five years.
- (v) Is not retained as professional adviser by the Corporation, any of its related companies or any of its substantial shareholders within the last five years, either personally or through his firm;
- (vi) Has not engaged and does not engage in any transaction with the Corporation or with any of its related companies or with any of its substantial shareholders, whether by himself or with any other persons or through a firm of which he is a partner or a company of which he is a director or substantial shareholder other than transactions which are conducted at arms length and are immaterial or insignificant.

In compliance with this definition, only the candidates whose nominations are confirmed by the Nomination Committee to be in accordance with such rules, guidelines and criteria to govern the conduct of the nomination shall be eligible to be elected as independent directors.

As such, both Atty. Gentugaya and Atty. Imperio, the incumbent independent directors, have no relation whatsoever to their nominators, TPFL and Zatrio Pte Ltd, respectively.

Does the company have a term limit of five consecutive years for independent directors? If after two years, the company wishes to bring back an independent director who had served for five years, does it limit the term for no more than four additional years? Please explain.

The Corporation complies with SEC Memorandum No. 9, Series of 2011 ("SEC MC 9-11"), providing for term limits of independent directors to be reckoned from the terms commencing after 2 January 2013. Thus, the Corporation's independent directors can serve as such for five consecutive years. After the completion of the five-year service period, an independent director shall be ineligible for election as such, unless the independent director has undergone a "cooling off" period of two years. After the "cooling off" period," the independent director can serve for another five consecutive years. After serving as Independent director for 10 years, the independent director shall be perpetually barred from being elected as such in the same company. All the previous terms served be existing independent directors shall not be included in the application of the term limits. Thus, the independent directors of the Corporation shall be eligible for reelection as independent directors for the next five consecutive years from 15 May 2012, subject to the "cooling off" period provided in SEC MC 9-11.

# 5) Changes in the Board of Directors (Executive, Non-Executive and Independent Directors)

(a) Resignation/Death/Removal Indicate any change in the composition of the Board of Directors that happened during the period:

7		· · · · · · · · · · · · · · · · · · ·	
Name	Position	Data at On a di	T
	1 OSKION	Date of Cessation	Reason
l N.A.			
· · · · · · · · · · · · · · · · · · ·		<u> </u>	

(b) Selection/Appointment, Re-election, Disqualification, Removal, Reinstatement and Suspension Describe the procedures for the selection/appointment, re-election, disqualification, removal instatement and suspension of the members of the Board of Directors. Provide details of the processes adopted (including the frequency of election) and the criteria employed in each procedure:

Procedure	Process Adopted	Criteria
a. Selection/ Appointment		
(i) Executive Directors	The By-Laws provide that all directors	
(ii)Non-Executive Directors	shall be elected annually and shall hold office until the annual meeting held nex to his election and until his successo shall have been elected and shall have qualified, or until his death or until he	He shall have at least one share of stock of the Corporation;  He shall be at least a college graduate or he shall have been engaged or exposed to the business of the
	shall resign or shall have been removed  Annual meeting: held on the 15th of May eury year  If the election is not held on the annual meeting, then it shall be held at a special meeting as soon as thereafter as the same may be conveniently held	iii. He shall possess integrity/probity; iv. He shall be at least 21 years old; v. He shall be assiduous; vi. He must have a college education or equivalent academic degree; vii. He must have a practical understanding of the business of the Corporation;
	Notice: at least 15 days before the meeting	professional
	<ul> <li>Quorum: the holders of at least the majority of the outstanding capital stock entitled to vote should be present personally or by proxy</li> <li>Nomination: Stockholders nominating candidates for election shall show proof that such candidates have all the qualifications.</li> </ul>	ly progrizations and
	qualifications and none of the disqualifications  Deliberations of the Nomination Committee: At least a majority of the members of the Committee shall attend and they shall determine if one is qualified. Only those qualified based on their determination may be elected.  Voting: cumulative voting	
(iii) Independent Directors	Under the Corporation's By-Laws, the Corporation shall elect such number of independent director/(s) as the relevant i laws or regulations may require.	stock of the Corporation; I. He shall be at least a college graduate or he shall have been engaged or
	law or regulation may from time to time versible, the incumbent Board shall version to appoint a Nomination	ii. business of the corporation for at least five years;  V. He shall possess integrity/probity;

The Nomination Committee shall consist ix. of at least three (3) members, one of whom shall be an incumbent independent director.

The Nomination Committee shall prepare the list of candidates for Independent director/(s) based upon qualified candidates nominated by the stockholders. The Nomination Committee, subject to the approval by the Board, shall promulgate the rules, guidelines and criteria to govern the conduct of the nomination. Only the candidates whose nominations are confirmed by the Nomination Committee to be in accordance with such rules, guidelines and criteria to govern the conduct of the nomination. No other nomination shall be entertained after the list of candidates has been finalized and submitted to the Chairman. No further nomination shall be entertained or allowed on the floor during the stockholders' meeting.

The Chairman of the Board, or in his or her absence, the designated chairman of the stockholders' meeting, shall inform the stockholders attending the stockholders' meeting of the mandatory requirement of electing independent director/(s). In case of failure to elect an independent director, the Chairman shall call a separate election during the same meeting to fill the vacancy.

He must be a member in good standing in relevant industry, business or professional

x. organizations, and

 He must possess previous business experience,

#### b. Re-appointment

(i) Executive Directors

The By-Laws provide that all directors is shall be elected annually and shall hold office until the annual meeting held next to his election and until his successor shall have been elected and shall have qualified, or until his death or until he shall resign or shall have been removed

- Annual meeting: held on the 15th of V. May every year
- If the election is not held on the annual meeting, then it shall be held at a special meeting as soon as thereafter as the same may be conveniently held
- Notice: at least 15 days before the meeting
- Quorum: the holders of at least the xl, majority of the outstanding capital stock entitled to vote should be present personally or by proxy

- He shall have at least one share of stock of the Corporation;
- He shall be at least a college graduate or he shall have been engaged or exposed to the
- iii. business of the corporation for at least five years;
- iv. He shall possess integrity/probity;
- V. He shall be at least 21 years old;
- vi. He shall be assiduous;
- vii. He must have a college education or equivalent academic degree;
- viii. He must have a practical understanding of the business of the Corporation;
  - ix. He must be a member in good standing in relevant industry, business or professional
- x. organizations; and
  - He must possess previous business experience.



	•	
	<ul> <li>Voting: cumulative voting applies</li> </ul>	
(II)Non-Executive Directors	The By-Laws provide that all directors shall be elected annually and shall hold office until the annual meeting held nex to his election and until his successor shall have been elected and shall have qualified, or until his death or until he shall resign or shall have been removed.  Annual meeting: held on the 15th of May every year.  If the election is not held on the annual meeting, then it shall be held at a special meeting as soon as thereafter as the same may be conveniently held.  Notice: at least 15 days before the meeting.  Quorum: the holders of at least the majority of the outstanding capital stock entitled to vote should be	stock of the Corporation; it ii. He shall be at least a college graduate or he shall have been engaged o exposed to the business of the corporation for at leas five years; iv. He shall possess integrity/probity; v. He shall be at least 21 years old; vl. He shall be assiduous; vii. He must have a college education or equivalent academic degree; viii. He must have a practical understanding of the business of the Corporation; ix. He must be a member in good standing in relevant industry, business or professional x. organizations; and xi. He must possess previous business experience.
	present personally or by proxy	
	Voting: cumulative voting applies	
(iii) Independent Directors	The By-Laws provide that all directors	i. He shall have at least one share of
	<ul> <li>Annual meeting: held on the 15th of May every year</li> <li>If the election is not held on the annual meeting, then it shall be held at a special meeting as soon as thereafter as the same may be conveniently held</li> <li>Notice: at least 15 days before the meeting</li> <li>Quorum: the holders of at least the majority of the outstanding capital stock entitled to vote should be present personally or by proxy</li> <li>Voting: cumulative voting applies</li> </ul>	or he shall have been engaged or exposed to the business of the corporation for at least five years; iv. He shall possess integrity/probity; v. He shall be at least 21 years old; vi. He shall be assiduous; vii. He must have a college education or equivalent academic degree; viii. He must have a practical understanding of the business of the Corporation; ix. He must be a member in good standing in relevant industry, business or professional
	Corporation's Independent directors are covered by a term limit of five consecutive years, subject to the cooling-off' period of two years as provided in MC 9-11.	
•		:



#### c. Permanent Disqualification

- (i) Executive Directors
- (li)Non-Executive Directors
- (iii) Independent Directors

The By-Laws provide that any director Furthermore, the CG Manual provides the may be removed, either with or without cause, at any time, by the affirmative vote of 2/3 of the outstanding capital stock entitled to vote at a regular meeting or at a special meeting called for the purpose and held after due notice. The vacancy in the Board caused by any such removal may be filled by the stockholders at such meeting without further notice, or at any regular or special meeting called for the purpose after due notice.

foilowing additional disqualifications:

- Any person who has been finally convicted by a competent judicial or administrative body of the following: (i) any crime involving purchase securities, (ii) any crime arising out of the person's conduct as an underwriter, broker, dealer, investment company, investment adviser, principal distributor, mutual fund dealer, futures commission merchant, commodity trading advisor. floor broker; and (iii) any crime arising out of his relationship with a bank, quasi-bank, trust company, investment house or as an affiliated person of any of them.
- Any person who, by reason of any misconduct, after hearing or trial, is permanently or temporarily enjoined by order, judgment or decree of the SEC or any court or other administrative body of competent jurisdiction from: (I) acting as an underwriter, broker, dealer, investment company, investment adviser, principal distributor, mutual dealer, futures commission merchant, commodity trading advisor, floor broker; (ii) acting as a director or officer of a bank, quasi-bank, trust company, investment house, investment company or an affiliated person of any of them; (iii) engaging in or continuing any conduct or practice in connection with any such activity or willfully violating laws governing securities, and banking activities. Such disqualification shall also apply when such person is currently subject to an effective order of the SEC or any court or other administrative body refusing, revoking, or suspending any registration, license, or permit issued under the Corporation Code, Securities Regulation Code, or any other law administered by the SEC of the BSP, or under any rule or regulation promulgated by the SEC of BSP, or otherwise restrained to engage in any activity involving securities and Such banking. person is also disqualified when he is currently subject to an effective order of a self-regulatory organization suspending or expelling him from membership or participation or from associating with a member or participant of the organization.
- Any person finally convicted judicially or administratively of an offense involving

moral turpitude, fraud, embezziement, estafa, counterfeiting, misappropriation, forgery, bribery, false oath, perjury or other fraudulent act or transgressions

- iv. Any person finally found by the SEC or a court or other administrative body to have willfully violated, or willfully aided, abetted, counseled, induced, or procured the violation of any provision abetted, of the Securities Regulation code, the Corporation Code, or any other law administered by the SEC or BSP, or any rule, regulation or order of the SEG or BSP, or who has filed a materially false or misleading application, report or registration statement required by the SEC, or any rule, regulation or order of the SEC.
- Any person judicially declared to be insolvent.
- Any person finally found guilty by a foreign court or equivalent financial regulatory authority of acts, violations or misconduct similar to any of the acts, violations or misconduct listed above
- vii. Any affiliated person who is ineligible, by reason of paragraphs (i) to (v) above to serve or act in the capacities listed in those paragraphs
- vill. Any person convicted by final judgment an offense punishable by imprisonment for a period exceeding 6 years, or a violation of the Corporation Code, committed within 5 years prior to the date of his election or appointment

#### d. Temporary Disqualification

- (i) Executive Directors
- (ii)Non-Executive Directors

A temporarily disqualified director shall, within 60 business days from such shall disqualification, take the appropriate disqualification of a director: action to remedy or correct the disqualification. If he falls or refuses to do so for unjustified reasons, the disqualification shall become permanent.

Under the CG Manual, any of the following be a ground for

- Refusal to comply with the disclosure requirements of the Securities Regulation Code and its Implementing Rules and Regulations. The disqualification shall be in effect as long as the refusal persists.
- Absence in more than fifty (50) percent of all regular and special meetings of the Board during his incumbency, or any twelve (12) month period during the said incumbency, unless the absence is due to illness, death in the immediate ;family or serious accident.

		disqualification shall apply for purpos of the succeeding election.  iii. Dismissal or termination for cause director of any corporation covered the Code. The disqualification shall in effect until he has cleared hims from any involvement in the cause th gave rise to his dismissal or terminatio
		iv. If any of the judgments or orders cited the grounds for permane disqualification has not yet becomfinal.
(iii) Independent Directors	disqualification, take the appropriate action to remedy or correct the disqualification if he falls or refuses to do so for unjustified reasons, the	According to the CG Manual, in addition the above-mentioned disqualifications, a independent director shall also be disqualified if his beneficial equity ownershin the Corporation or its subsidiaries an affiliates exceeds 2% of its subscribe capital stock, the disqualification shall be lifted or later complied with.
	in compliance with MC 9-11, the Corporation's independent directors are covered by a term limit of five consecutive years, subject to the "cooling-off" period of two years as provided in MC 9-11.	
. Removal		
(i) Executive Directors	The By-Laws provide that any director	May be with or without cause. An example
(II)Non-Executive Directors	Takaca be with unio, by the bightiblical	of a removal for cause is provided for b. Section 8 the CG Manual, which mandates
(iii) Independent Directors	stock entitled to vote at a regular meeting or at a special meeting called for the purpose and held after due notice. The vacancy in the Board caused by any such removal may be filled by the stockholders at such meeting without further notice, or at any regular or special meeting called for the purpose after due notice.	femoval of the director for a third visit was a
	The Compliance Officer decides whether or not any violation of the CG Manual has been committed, and shall recommend to the Chairman the imposable penalty for such violation, for further review and approval by the Board. This is subject to the requirements of due process, notice and hearing.	the state of the s
Re-Instatement		,
emminalif		
Executive Directors		nder Sec. 2.2.1.5 of the CG Manual, a

(ii)Non-Executive Directors (iii) Independent Directors	quorum, and each director so elected shall hold office for a		
g. Suspension			
(i) Executive Directors	According to the CG Manual, the	A director shall be suspended from office for	
(ii)Non-Executive Directors	not any violation of the CG Manual has	a second violation of the provisions of the CG Manual.	
(iii) Independent Directors	been committed, and shall recommend to the Chairman the imposable penalty for such violation, for further review and approval by the Board. This is subject to the requirements of due process, notice and hearing.		

### Voting Result of the last Annual General Meeting

Name of Director	Votes Received	
Wang Hong Ren		
Bryan Cockrell	To facilitate the conduct of the proceedings of the annual stockholders' meeting, the stockholders adopted a system of voting	
Eddie Lau	whereby a motion to elect the directors was presented and the	
Eddie Yeo	meeting was advised that if there is no objection to a nomination or motion to approve a proposed resolution regarding the nomination,	
Michele Dee-Santos	It will be understood that the stockholders present or represented in today's meeting vote in favor of the nomination. Based on this	
Angelito Imperio (Independent Director)	system of voting, the five regular directors and the two independent directors, being the only nominees to the Board, were unanimously	
Mia Gentugaya (Independent Director)	elected in the last annual stockholders' meeting.	

#### 6) Orientation And Education Program

a) Disclose details of the company's orientation program for new directors, if any.

A director, before assuming his role as such, is required to attend a seminar on corporate governance conducted by a duly recognized private or government institute. Furthermore, Section 4 of the CG Manual allows the Board to allocate funds for the purpose of conducting an orientation program or workshop with regard to the requirements of the CG Manual.

b) State any in-house training and external courses attended by Directors and Senior Management for the past three (3) years;

On 23 November 2010, SyCip Gorres Velayo & Co. and Knowledge Institute conducted a corporate governance seminar at the Corporation's Boardroom, which was attended by Mr. Wong Hong Ren (Chairman and President/CEO) and Mr. Yam Kit Sung (General Manager, CFO, Compliance Officer, and Chief Audit Executive).

c) Continuing education programs for directors: programs and seminars and roundtables attended during the year.

Name of Director/ Officer	Date of Testing		
Timite of Bitografy Cilicel	Date of Training	Program	Name of Training
			inding of Halling

Wong Hong Ren			Institution
	23 November 2010	Corporate Governance Seminar	SyCip Gorres Velayo & Co and Knowledge institute
Bryan Cockrell	24 July 2008	2008 Corporate Governance Workshop	Corporate Governance Institute of the Philippines Financial Executives Institute of the Philippines Management Association of the Philippines
Eddie Yeo	2-3 March 2009	Orientation Course on Corporate Governance	Institute of Corporate Directors
Angelito C. Imperio	2-3 March 2009	Orientation Course on Corporate Governance	Institute of Corporate Directors
Mia G. Gentugaya	2-3 March 2009	Orientation Course on Corporate Governance	Institute of Corporate Directors
Michele D. Santos	6 December 2005	Corporate Governance Orientation Course	Institute of Corporate Directors / Insurance Institute for Asia and the Pacific
Arlene C. De Guzman	24 July 2008	2008 Corporate Governance Workshop	Corporate Governance Institute of the Philippines / Financial Executives Institute of the Philippines / Management Association of the Philippines
/am Kit Sung	23 November 2010	Corporate Governance Seminar	SyCip Gorres Velayo & Co. and Knowledge Institute
Main Charles J. Veloso	5 December 2008 /	Compliance Seminar	Philippine Stock Exchange
	9 December 2010 / 12 December 2011 / 27 November 2012	Annual Listing and Disclosure Rules Seminar	Philippine Stock Exchange

# B. CODE OF BUSINESS CONDUCT & ETHICS

 Discuss briefly the company's policies on the following business conduct or ethics affecting directors, senior management and employees:

Business Conduct & Ethics	Directors	Senior Management	Employees
(a) Conflict of Interest	He should avoid situations that may compromise his impartiality; requires full disclosure for any actual or potential conflict of interest, as well as inhibition from participating in decision-making. If there is a continuing material conflict of Interest, he should seriously consider resignation.	The Corporation adheres to the policies of the Group (Millennium & Copthorne Hotels plc) which outline the standards of behavior required of all employees when acting on the Group's behalf which include acting professionally, with honesty, integrity, objectivity and in compliance with all applicable legal and regulatory requirements.	Engaging in competitive business operation is considered a grave offense.
b) Conduct of Business and	The basic principle is that a director should not use his position to profit	The Board of Directors has implemented an anti-bribery	Engaging in competitive business operations with The

l			
Fair Dealings	for himself and/ or his related	offering, the	Heritage Hotel ("Hotel") premises is a grave offense.
	interests.	glving, the solicitation or th	ie   Promisos is a grave orientae.
		acceptance of any bribe.	Unauthorized foreign currency
		whether cash or other	dealings is considered a grave
		inducement.	offense
		It is the Company to and	
		It is the Company's and the Group's policy to agree	Merchandising or engaging in
		the terms of payment with	
		suppliers at the	or activity during working hour
		commencement of the	or while inside the Hotel premises and/or anywhere
		trading or contractual	within its vicinity is considered
		relationship and to operate	a minor offense.
		within such terms	
		subject to satisfactory	
		completion of the suppliers'	
		obligations. It does not	·
		follow any particular	
		guidelines established by third parties.	
(A) D		and paraos,	
(c) Receipt of	A director should not use his	The Board of Directors has	Borrowing or room to
gifts from third parties	position to profit or gain some	implemented an anti-bribery	Borrowing or receiving money commissions, promises or
Parties	benefit or advantage for himself	policy which prohibits the	soliciting material favors or any
	and/or his related interests. He	offering, the giving, the	other consideration from
	should avoid situations that may compromise his impartiality. If an	solicitation or the	suppliers, customers or other
	actual or potential conflict of interest	acceptance of any bribe,	persons with which the
	may arise on the part of a director	whether cash or other inducement.	company has an existing
	ne should fully and immediately	madosment.	business relationship for the
	disclose it and should not participate		purpose of personal gain or
	in the decision-making process. A		benefit is a grave offense.
	director who has a continuing material conflict of interest should		Soliciting and collection any
	seriously consider resigning from his		form of contributions or
	position.		denations for any purpose not
	<u> </u>		authorized by the Management
(d) Compliance	A director is required to have a	The Corneration of	is a minor offense.
with Laws &	Working knowledge of the statutory	The Corporation adheres to	Engaging or conniving in any
Regulations	and regulatory requirements that	the policies of the Group which outline the standards	anomalous transactions not
	affect the Corporation, including its	of behavior required of all	covered in any other rule of the
· · · ·	articles of incorporation and by-laws	employees when acting on	Hotel Code of Conduct ("Code
	the rules and regulations of the SEC	the Group's behalf which	of Conduct") is a grave offense.
	and, where applicable, the	include acting	Inducing, encouraging, or
	requirements of relevant regulatory agencies.	professionally, with honesty	abetting any employee to
		Integrity, objectivity and in	engage in prohibited acts
ļ		compliance with all	or/any practice in violation of
		applicable legal and regulatory requirements.	company policies is a major
		January requirements.	offense.
		The Board of Directors has	Criminal conviction in any court
		implemented an anti-bribery	of law or commission of a crime
	}	policy which prohibits the	during working hours but within
		offering, the	the Hotel's premises is a grave
	. [	giving, the solicitation or the	offense.
	ĺ	acceptance of any bribe,	·
		whether cash or other inducement.	
e) Respect for	" ulrector is required to keep secure	71	
Trade   E	and confidential all non-public		Leaking one's salary
Secies/Use II	nformation that he may acquire or		information or that of another is a major offense.
OTTOTI-PUBLIC   16		of behavior required of all	a major onense,
		(adaman of the	

Information  (f) Use of	director. He should not revel confidential information to unauthorized persons without authority of the Board.	employees when acting on the Group's behalf which include acting professionally, with honesty, integrity, objectivity and in compliance with all applicable legal and regulatory requirements.	Leaking out Hotel Trade Secrets or confidential information to unauthorized persons is a grave offense
company Funds, Asset and Information	them by the vote of majority of the stockholders representing at least a majority of the outstanding capital stock.	The Corporation adheres to the policies of the Group which outline the standards of behavior required of all employees when acting on the Group's behalf which include acting professionally, with honesty, integrity, objectivity and in compliance with all applicable legal and regulatory requirements.	A number of provisions in the Code of Conduct consider unauthorized use of company assets for one's benefit as a major offense. Moreover, unauthorized access to computer files by breaking passwords is a grave offense. Malversation of company funds also a grave offense.
(g) Employment & Labor Laws & Policies	A director is required to have a working knowledge of the statutory and regulatory requirements that affect the Corporation, including its articles of incorporation and by-laws, the rules and regulations of the SEC and, where applicable, the requirements of relevant regulatory agencies.	The Corporation adheres to the policies of the Group which cutline the standards of behavior required of all employees when acting on the Group's behalf which include acting professionally, with honesty, integrity, objectivity and in compliance with all applicable legal and regulatory requirements.	inciting, instigating, provoking or participating in any riots, disorders, or any concerted activities as slow downs or any other act that intends to sabotage the operations and business of the Hotel is a grave offense.
(h) Disciplinary action	For violations of the CG Manual:  (1) First violation: reprimand  (2) Second violation: suspension  (3) Third violation: removal  Under the Corporation Code, and prevailing jurisprudence, a director of a corporation may be held liable for damages for the acts of the corporation, under the following circumstances:  (1) He willfully and knowingly vote for or assent to patently unlawful acts of the corporation;  (2) He is guilty of gross negligence or bad faith in directing the affairs of the corporation;  (3) He acquires any personal or pecuniary interest in conflict with their duty as such directors;  (4) He consents to the issuance of watered stocks or who, having knowledge hereof, does not forthwith file with the corporate secretary his written objection thereto;	Any violation of the policies of the Group which outline the standards of behavior required of all employees may be a ground for disciplinary action (l.e., reprimand, suspension, or removal) of a senior management officer.	Issuing statements inimical to the reputation of the corporation is a major offense.  Minor Offenses  1st offense - Verbal Warning 2nd - Written Warning 3rd - 1 week suspension 4th - dismissal Major Offenses 1st - 1 week suspension 2nd - 2 weeks suspension 3rd - dismissal Grave Offense 1st - dismissal

	conflicts between the Corporation and stockholders or third parties or regulatory authorities.		steps:  1. Submission of incident report 2. Written explanation from offender 3. Investigation by department head 4. Accomplishment of Offense Subject to Corrective Action ("OSCA") form 5. Submission of OSCA form to HR department 6. Disciplinary interview
(j) Conflict Resolution	It is the duty of the Board to establish and maintain an alternative dispute resolution to amicably settle	The Corporation adheres to the policies of the Group which outline the standards	Disciplinary procedures are governed by the following
	The members, either individually or as a Board, and in furtherance of their duties and responsibilities, should have access to independent professional advice that directly relate to their functions and responsibilities as directors of the Corporation, at such reasonable cost to be borne by the Corporation.		
	The information may include the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.		
	by Management would not be sufficient in all circumstances and further inquiries may have to be made by a member of the Board to enable him to properly perform his duties and responsibilities. Hence, the members should be given independent access to Management and the Corporate Secretary.	improper conduct or could damage the Group's reputation.	
(i) Whistle Blower	To enable the members of the Board to properly fulfill their duties and responsibilities, Management should provide them with complete, adequate and timely information about the matters to be taken in their meetings.  Reliance on information volunteered	Whistle-blowing procedures are in place to enable employees to raise concerns about any activity they consider to be unlawful is a breach of authority, falls below accepted standards or practice, amounts to	Refusal to answer inquiries or participate in any investigation authorized by the Hotel, provided such answers or participation will not violate constitutional rights is considered a major offense.
	<ul> <li>(5) He agrees to hold himself personally and solidarily liable with the corporation; or</li> <li>(6) He is made, by a specific provision of law, to personally answer for his corporate action.</li> </ul>		

- 2. Has the code of ethics or conduct been disseminated to all directors, senior management and employees?
- 3. Discuss how the company implements and monitors compliance with the code of ethics or conduct.

#### For Directors

The CG Manual provides for the appointment of the Compliance Officer who is responsible for monitoring compliance with the provisions and requirements, as well as violations, of the CG Manual and the Revised Code of Corporate Governance, and issues a certification regarding the level of compliance of the Corporation.

The Corporation complies with the rules, regulations, and issuances issued by government authorities pertaining to corporate governance and is committed to adhering to good corporate governance principles.

Section 7.2 of the CG Manual provides that the CG Manual shall be reviewed quarterly unless the Board provides otherwise. Moreover, the Audit Committee of the Corporation reports regularly to the Board its quarterly review of the financial performance of the Corporation.

Implementation of the Revised Code of Corporate Governance

In compliance with Article 9 of the SEC Memorandum Circular No. 6, Series of 2009 or the Revised Code of Corporate Governance, the Board, In a meeting held on 29 October 2009, approved the amendment of the CG Manual. The amendment of the Corporation's Manual on Corporate Governance was made to establish and implement the Corporation's corporate governance rules in accordance with the Revised Code of Corporate Governance. For the year 2012, the Corporation, its directors, officers and employees substantially compiled, and has taken reasonable action towards complying, with the leading practices and principles on good corporate governance as embodied in the Corporation's Manual on Corporate Governance, and in the Revised Code of Corporate Governance.

Participation in the Annual Corporate Governance Scorecard for Listed Companies

The Corporation annually participates in the SEC's and the Institute of Corporate Directors' ("ICD") Annual Corporate Governance Scorecard for Listed Companies ("Scorecard") to measure the performance of the Board and Management of the Corporation in accordance with the corporate governance best practices provided for in the Scorecard. The Corporation's overall average score in the Scorecard for 2009, 2010 and 2011 were 68%, 86%, and 82,52% respectively. The Corporation endeavors to further improve its corporate governance scores.

Compliance with the Corporate Governance Guidelines for Companies Listed on the Philippine Stock Exchange

The Corporation substantially compiled with the Corporate Governance Guidelines for Companies Listed on the Philippine Stock Exchange ("CG Guidelines"). The Corporation annually submits its Corporate Governance Guidelines Disclosures Template to the Philippine Stock Exchange. Deviations from recommended practices in the CG Guidelines will not subject the Corporation to penalties.

#### For Senior Management and other employees

The Code of Conduct provides for penalties for any transgression of the Code of Conduct, ranging from verbal warning to dismissal. It is the immediate Supervisor/ Head who is duty-bound to inform the Corporation of such a transgression committed by his subordinate by filing an incident report to his Department head within 24 hours. The offender will then be required by the said department head to issue a written explanation. After investigation, the Department head accomplishes an OSCA report which contains his recommendation, and then submits it to the Human Resources Department for the implementation of the penalty.

#### 4. Related Party Transactions

#### a) Policies and Procedures

Describe the company's policies and procedures for the review, approval or ratification, monitoring and recording of related party transaction between and among the company and its parent, joint ventures, subsidiaries, associates, affiliates, substantial stockholders, officers and directors, including their spouses, children and dependent siblings and parents and of interlocking director relationships of members of the Board:

Related Party Transaction	Policies and Procedures
(1) Parent Company	The Corporation's CG Manual requires information including related party transactions to be publicly and timely disclosed through the appropriate

(2) Joint Ventures

mechanisms of the PSE and submitted to the SEC

(3) Subsidiaries

- (4) Entities Under Common Control
- (5) Substantial Stockholders
- (6) Officers including spouse/children/siblings/parents
- (7) Directors including spouse/children/siblings/parents
- (8) Interlocking director. relationship of Board

In compliance with the Amended Implementing Rules and Regulations of the Securities Regulation Code ("SRC Rules"), the Corporation must disclose the following details for a related party contract:

the nature of the related party relationship;

the type of transaction (e.g. supply or services contract, loans, guarantees); the total amounts payable and receivable in the transaction from or to the

related party;

the elements of the transaction necessary to understand the listed

company's financial statements.

The Corporation must also disclose its transactions in which related persons, such as directors, officers, substantial shareholders or any of their immediate families have a direct material interest, such as the related person's beneficial ownership of the counter party or share in the profits, bonus, or commissions out of the transaction.

No disclosure is needed for any transaction where:

The transaction involves services at rates or charges fixed by law or governmental authority;

The transaction involves services as a bank depository of funds, transfer agent, registrar, trustee under a trust indenture, or similar services;

The amount involved in the transaction or a series of similar transactions has an aggregate value of less than PhP2,500,000; or

d. The interest of the person arises solely from the ownership of securities of the registrant and the person receives no extra or special benefit that was not shared equally (pro rata) by all holders of securities of the class.

In compliance with the provisions of the Corporation Code, a contract of the Corporation with one or more of its directors or officers must be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock if any of the following conditions are absent:

The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting.

The vote of such director was not necessary for the approval of the contract.

Full disclosure of the adverse interest of the directors or officers involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances,

Furthermore, the Corporation must comply with the provision of the Corporation Code which requires a contract between two or more corporations having interlocking directors, where (i ) the interest of the interlocking director in one corporation is substantial and his interest in the other corporation is merely nominal, and (ii) any of the following conditions are absent:

The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting.

The vote of such director was not necessary for the approval of the contract.

to be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock of the corporation where the interlocking director's interest is nominal. Similarly, full disclosure of the adverse interest of the interlocking director/s involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances. Stockholdings exceeding twenty (20%) percent of the outstanding capital stock shall be considered substantial for purposes of interlocking directors.

#### (b) Conflict of Interest

(i) Directors/Officers and 5% or more Shareholders identify any actual or probable conflict of interest to which directors/officers/5% or more shareholders may be involved.

	Details of Conflict of Interest (Actual or Probable)
Name of Director/s	None
Name of Officer/s	None
Name of Significant Shareholders	None

#### (ii) Mechanism

Describe the mechanism laid down to detect, determine and resolve any possible conflict of interest between the company and/or its group and their directors, officer and significant shareholders.

Campasii		Directors/Officers/Significant Shareholders
Corporation		The Corporation has adopted a policy that requires management to disclose related-party transactions. Item 5 of the CG Manual requires the disclosure of all material information about the Corporation which could adversely affects its viability or the interests of the stockholders. This includes:
	* 	earnings results
·		<ul> <li>acquisition or disposition of assets</li> </ul>
	. *	related party transactions
i	:	<ul> <li>remuneration</li> </ul>
Group		Please see above.

# 5. Family, Commercial and Contractual Relations

(a) Indicate, if applicable, any relation of a family, commercial, contractual or business nature that exists between the holders of significant equity (5% or more), to the extent that they are known to the company:

Names of Related Significant Shareholders	Type of Relationship	Brief Description of the Relationship
LA.		

(b) Indicate: If applicable, any relation of a commercial, contractual or business nature that exist between the holders of significant equity (5% or more) and the company:

Names Related Significant Shareholders	Type of Relationship	Brief Description
Millennium & Copthorne Hotels pic	Indirect beneficial owner of more than 5% of the cutstanding shares of the Corporation (through its indirect shareholdings in TPFL)	The Corporation has entered into a Management Agreement with Elite Hotel Management Services Pte. Ltd.'s Philippines Branch for the latter to act as the hotel's administrator. Under the terms of the agreement, the Corporation is required to pay monthly basic management and incentive fees based on a certain percentage of revenue and gross operating profit.

<sup>(</sup>c) indicate any shareholder agreements that may impact on the control, ownership and strategic direction of the

Names Shareholders	% of Capital Stock affected (Parties)	Brief Description of the Transaction
N.A.		

#### 6) Alternative Dispute Resolution

Describe the alternative dispute resolution system adopted by the company for the last three (3) years in amicably settling conflicts or differences between the corporation and its stockholders, and the corporation and third parties, including regulatory authorities.

	Alternative Dispute Resolution System
Corporation & Stockholders	The CG Manual empowers the Board to establish and
Corporation & Third Parties	maintain an alternative dispute resolution system in
	the Corporation that can amicably settle conflicts or differences between the Corporation and its stockholders, and the Corporation and third parties, including the regulatory authorities. The Board has yet to have the opportunity to adopt an alternative dispute resolution system.
Corporation & Regulatory Authorities	

### C. BOARD MEETINGS & ATTENDANCE

1) Are Board of Directors' meetings scheduled before or at the beginning of the year?

Regular meetings of the Board are held at the end of each quarter, and at such times as the Board shall from time to time by resolution determine. Special meetings shall be held when called by the Chairman, the President, or by the Secretary at the request of any 1 of the directors.

#### 2) Attendance of Directors

Board	Name	Date of Election	No. of Meetings Held during the year	No. Of Meetings Attended	%
Chairman	Wong Hong Ren	15 May 2012	11	9	81.82%
Member	Bryan Cockrell	15 May 2012	. 11	10	90.91%
Member	Michele Dee-Santos	15 May 2012	11	11	100.00%
Member	Eddie Lau	15 May 2012	11	9	81.82%
Member	Eddie Yeo	15 May 2012	11	11	100.00%
ndependent	Angelito Imperio	15 May 2012	11	8	72.73%
ndependent	Mia Gentugaya	15 May 2012	11	10	90.91%

3) Do non-executive directors have a separate meeting during the year without the presence of any executive? If yes, how many times?

No.

4) Is the minimum quorum requirement for Board decisions set at two-thirds of board members? Please explain

No. In line with the requirements of the Corporation Code, majority of the directors shall constitute a quorum for the

transaction of business

#### 5) Access to Information

# (a) How many days in advance are Board papers for Board of Directors meetings provided to the Board?

No particular period by which Board papers should be provided to the Board is required. Nonetheless, the CG Manual requires Management to provide the members of the Board with complete, adequate, and timely information about the matters to be discussed in the meetings. Usually, Board papers for Board meetings are provided to the Board at least a week before the date of the meeting.

# (b) Do board members have independent access to Management and the Corporate Secretary?

Yes. The CG Manual expressly provides Management should provide the Board with complete, adequate and timely information, and that directors be given direct access to Management and the Corporate Secretary. It also provides that such information may include the background or explanation on matters brought before the Board, disclosures, budgets, forecasts, and internal financial documents.

(c) State the policy of the role of the company secretary. Does such role include assisting the Chairman in preparing the board agenda, facilitating training of directors, keeping directors updated regarding any relevant statutory and regulatory changes, etc.

Part of the duties of the Corporate Secretary, as provided for by the CG Manual, is to be responsible for the safekeeping and preservation of the integrity of the minutes of the meetings of the Board and its committees, as well as the other official records of the Corporation, and to inform all members of the Board of the agenda of meetings and to ensure that the members have before them accurate information that will enable them to arrive at intelligent decisions. Furthermore, he is required by the CG Manual to be aware of the laws and regulations necessary in the performance of his duties and to use such knowledge to ensure that all Board procedures, rules and regulations are strictly followed by the members; and to ensure that all Board procedures, rules and regulations are strictly followed by the members

The Corporate Secretary is required to attend all Board meetings, unless justifiable causes prevent him from doing so. Moreover, the Corporation also has an Assistant Corporate Secretary who is required to attend such meetings in services of the Corporate Secretary. As such, the Board members have easy access to the

(d) is the company secretary trained in legal, accountancy or company secretarial practices? Please explain should the answer be in negative.

Yes. The Corporate Secretary, Ms. Christina Macasaet-Acaban is a partner of the law firm of Quisumbing Torres, specializing in corporate and commercial law. The Assistant Corporate Secretary, Mr. Alain Charles Veloso, is a senior associate also of the law firm Quisumbing Torres; he also specializes in corporate and commercial law and securities law. In addition, Mr. Veloso is also a Certified Public Accountant.

Both Ms. Macasaet-Acaban and Mr. Veloso also serve as corporate secretary or assistant corporate secretary of various private companies.

#### (e) Committee Procedures

Disclose whether there is a procedure that Directors can avail of to enable them to get information necessary to be able to prepare in advance for the meetings of different committees:

No. No.

Committee	Details of the Procedures		
Executive	N/A		
Audit	The Charter requires the General Manager of the Corporation trender to the Audit Committee an annual report on the activities purpose, authority, responsibility, and performance of the internated the corporation.		

The Audit Committee shall have unlimited direct access to the internal and external auditors of the Corporation, as well as to the management and staff of the Corporation, particularly the Chief Executive Officer and the Chief Financial Officer. In this connection, the Audit Committee may request the auditors and the management of the Corporation to be present at such meetings of the Audit Committee as the Audit Committee may require. Under the CG Manual, the Internal Auditor is required to submit to the Audit Committee and Management an annual report on the internal audit department's activities, responsibilities and performance relative to the audit plans and strategies as approved by the Audit Committee. The annual report should include significant risk exposures, control issues and such other matters as may be needed or requested by the Board and Management. Nomination The Nomination Committee, subject to the approval of the Board, shall promulgate the rules, guidelines and criteria to govern the conduct of the nomination. Only the candidates whose nominations are confirmed by the Nomination Committee to be in accordance with such rules, guidelines and criteria shall be eligible to be elected as independent directors. Remuneration The Hotel Management Executive Committee of the Corporation, which performs the functions of the Remuneration Committee, gathers and reviews market information on salary or compensation of other hotels in making its decisions and recommendations. Others(specify)

In addition to the foregoing, the Secretary is required to inform the members of the Board, in accordance with the by laws, of the agenda of their meetings and ensure that the members have before them accurate information that will enable them to arrive at intelligent decisions on matters that require their approval.

Under the CG Manual, to enable the members of the Board to properly fulfill their duties and responsibilities, Management is required to provide them with complete, adequate and timely information about the matters to be taken in their meetings.

Reliance on information volunteered by Management would not be sufficient in all circumstances and further inquiries may have to be made by a member of the Board to enable him to properly perform his duties and responsibilities. Hence, the members should be given independent access to Management and the Corporate Secretary.

The information may include the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.

The members, either individually or as a Board, and in furtherance of their duties and responsibilities, should have access to independent professional advice that directly relate to their functions and responsibilities as directors of the Corporation, at such reasonable cost to be borne by the Corporation

#### 6) External Advice

indicate whether or not a procedure exists whereby directors can receive external advice and, if so, provide details:

Procedures	Details
Management provides information to the Board	To enable the members of the Board to properly fulfill their duties and responsibilities, Management provides them with complete, adequate and timely information about the matters to be taken in their meetings.
The Board has access to Independent professional advice	The members, either Individually or as a Board, and in furtherance of their duties and responsibilities, has access to independent professional advice that directly relate to their

	functions and responsibilities as directors of the Corporation at such reasonable cost to be borne by the Corporation.
Internal Auditor reports to the Audit Committee	The Audit Committee is required to establish and Identify the reporting line of the Internal Auditor to enable him to properly fulfill his duties and responsibilities. He shall functionally report directly to the Audit Committee.
	The Audit Committee shall ensure that, in the performance of the work of the Internal Auditor, he shall be free from interference by outside parties.
Internal Auditor has access to information and personnel	Pursuant to the conduct of the internal audit, the internal auditors has free and full access to all relevant information data, records, properties and personnel.
Audit Committee has access to auditors and Management	The Audit Committee has unlimited direct access to the internal and external auditors of the Corporation, as well as to the management and staff of the Corporation, particularly the Chief Executive Officer and the Chief Financial Officer. In this connection, the Audit Committee may request the auditors and the management of the Corporation to be present at such meetings of the Audit Committee as the Audit Committee may require.

# 7) Change/s in existing policies

Indicate, if applicable, any change/s introduced by the Board of Directors (during its most recent term) on existing policies that may have an effect on the business of the company and the reason/s for change:

Existing Policies	Change	
N.A.	Changes	Reason
N.A.		
<del> </del>	· · · · · · · · · · · · · · · · · · ·	

### D. REMUNERATION MATTERS

### 1) Remuneration Process

Process	CEO	Top 4 Highest Pald Management Officers	
(1) Fixed remuneration	Under the By-Laws, the Board fixes the salaries and bonuses of all officers of the Corporation.	Under the By-Laws, the Board fixes the salaries and bonuses of all officers of the Corporation.	
(2) Variable remuneration	none	none	
(3) Per diem allowance	none	none	
(4) Bonus	Fixed by the Board as well.	Fixed by the Board as well.	
(5) Stock Options and other financial nstruments	none	none	
(6) Others (specify)	none	none	

Disclose the process used for determining the remuneration of the CEO and the four (4) most highly compensated management officers: The Chairman and President/CEO does not receive remuneration from the Corporation. The remuneration of other executives / management officers are based on their employment contract and bonus are based on the Corporation's performance and their individual performance.

The CG Manual provides the following process and policy for the remuneration of directors and officers (including the CEO and Management officers):

The Board shall fix the salaries and bonuses of all officers. The fact that an officer is also a director shall not preclude him from receiving a salary or bonus.

The levels of remuneration of the Corporation should be sufficient to be able to attract and retain the services of qualified and competent directors and officers.

Except for reasonable per diems, directors shall be entitled only compensation as may be granted to them, as such, by the vote of the stockholders representing at least a majority of the outstanding capital stock at a regular or special meeting of stockholders. No director should participate in deciding on his remuneration.

in no case shall the total yearly compensation of directors, as such, exceed ten percent (10%) of the net income before income tax of the Corporation during the preceding year.

The Corporation's annual reports and information and proxy statements shall include a clear, concise and understandable disclosure of all fixed and variable compensation that may be paid, directly or indirectly, to its directors and top four (4) management officers during the preceding fiscal year.

The Hotel Management Executive Committee is appointed annually by the Board to perform the functions of the Remuneration and Compensation Committee, which is to establish a formal and transparent procedure for developing a policy on remuneration of directors and officers to ensure that their compensation is consistent with the corporation's culture, strategy and the business environment in which it operates.

2) Remuneration Policy and Structure for Executive and Non-Executive Directors

Disclose the company's policy of remuneration and the structured of its compensation package. Explain how the compensation of Executive and Non-Executive Directors is calculated.

Total	Remuneration Policy	Structure of Compensation Packages	How Compensation is Calculated
Executive Directors	The By- Laws/ CG Manual state that except for reasonable per diems, directors, as such, shall be entitled only to the compensation as may be granted to them by the vote of the stockholders representing at least a majority of the cutstanding at a regular or special meeting. In no case shall the fotal yearly compensation of all directors, as such, exceed 10% of the net income before tax of the Corporation during the preceding year.	The executive officers of the Corporation, as such, are paid a monthly fixed salary with variable bonus depending on performance.  In addition, they receive compensation as one-time director's fees in their capacity as directors.	Remuneration as executive directors fixed and approved by the Board.  Remuneration as directors: the proposed remuneration will be presented to the stockholders for approval at the annual stockholder's meeting.
	In addition, the Board fixes the salaries and bonuses of all officers. The fact that an officer is also a director shall not preclude him from receiving a salary or bonus.	THE CONTRACTOR OF THE CONTRACT	

Non-Executive Directors

The By- Laws/ CG Manual state that except for reasonable per diems, directors, as such, shall be entitled only to the compensation as may be granted to them by the vote of the stockholders representing at least a majority of the outstanding at a regular or special meeting. In no case shall the total yearly compensation of all directors, as such, exceed 10% of the net income before tax of the Corporation during the preceding year.

The compensation of the directors are one-time director's fees and do not involve any other form of remuneration. There are no arrangements, such as compensatory plan or arrangement or consulting contracts, pursuant to which any director of the Corporation is to be compensated, directly or indirectly.

There are no arrangements, such as compensatory plan or arrangement or consulting contracts, pursuant to which any director of the Corporation was compensated, or is to be compensated, directly or indirectly, during the Corporation's last completed fiscal year, and the ensuing year, for any service provided as director.

Remuneration as directors: the proposed remuneration will be presented to the stockholders for approval at the annual stockholder's meeting.

Do stockholders have the opportunity to approve the decision on total remuneration (fees, allowances, benefits-in kind and other emoluments) of board of directors? Provide details for the last (3)three years.

Yes. The Board presented the proposed remuneration to the stockholders for their approval at the annual stockholder's meeting.

Remuneration Scheme	Date of Stockholders Approval
Year 2012	15 May 2011
Year 2011	15 May 2010
Year 2010	15 May 2009

Aggregate Remuneration
 Complete the following table on the aggregate remuneration accrued during the most recent year:

Remuneration Item	Executive Directors	Non-Executive Directors (other than Independent directors)	Independent Directors
(a) Fixed Remuneration	USD6,000 (net of withholding taxes / director	USD6,000 (net of withholding taxes / director	USD6,200 (net of withholding taxes / director
(b) Variable Remuneration			director
(c) Per Diem Allowance			
(d) Bonuses			
(e)Stock Options and/or other financial Instruments			
(f) Other (specify)			
Total	USD6,000 (net of withholding taxes /	USD6,000 (net of withholding taxes /	USD6,200 (net of withholding taxes /

director director director

Other Benefits	Executive Directors	Non-Executive Director (other than Independent directors)	Independent Directors	
1) Advances	none	none	none	
2) Credit Granted	none	none	none	
3) Pension Plan/s Contributions	none	none	none	
(d) Pension Plans Obligations incurred	none	none	none	
(e ) Life insurance Premium	none	none	none	
(f) Hospitalization Plan	none	none	none	
(g) Car Plan	none	enon	none	
(h) Others (specify)	none	none	none	
Total	0	0	0	

# 4) Sock Rights, Options and Warrants

(a) Board of Directors

Complete the following table, on the members of the company's Board of Directors who own or are entitled to stock rights, options or warrants over the company's shares:

Director's Name	Number of Direct Options/Rights/Warrants	Number of Indirect Option/Rights/Warrants	Number of equivalent shares	Total % from Capital Stock
N.A.	:			010011
*				~ · · · · · · · · · · · · · · · · · · ·
			· · · · · · · · · · · · · · · · · · ·	

### b) Amendments of Incentive Programs

Incentive Program	Amendments	Date of Stockholders Approval		
N.A.				

Indicate any amendments and discontinuation of any incentive programs introduced, including the criteria used in the creation of the program. Disclose whether these are subject to approval during the annual

### 5) Remuneration of Management

identify the five (5) members of management who are not at the same time executive directors and indicate the total remuneration received during the financial year:

Name of Officer/Position	Total Remuneration
Johnny Yap - Executive Manager of the Hotel	PhP3.12 million for 2012
Alex Cheong - Executive Chef of the Hotel	

#### E. BOARD COMMITTEES

Number of Members, Functions and Responsibilities
 Provide details on the number of members of each committee, its functions, key responsibilities and the power/authority delegated to it by the Board:

	N	lo. Of Memb	pers	T			
Committee	ED	NED	aı	Committee Charter	Functions	Key Responsibilities	Power
\udit	0	2	1	Yes	CG Manual:	Charter	
.udit		2	1		CG Manual:  (1) Assists the Board in oversight responsibility for the financial reporting process, system of internal control, audit process, and monitoring of compliance with applicable laws, rules and regulations;  (2) Provide oversight over Management's activities in managing credit, market, ilquidity and other risks  (3) Oversight functions over the Corporation's internal auditors; to ensure that such auditors act independently from each other and that both auditors are given unrestricted access to all records, etc.  (4) Review the annual internal audit boan for ensure its conformity with the Corporation's objectives  5) Prior to commencement of the audit, to discuss vith the external uditor the nature,	approve the scope and frequency of the audit of the Corporation and the annual internal audit plan that management shall propose  (2) Review the progress and status of all internal audit and external audit recommendations and their implementation  (3) Monitor and evaluate the adequacy effectiveness of the Corporation's internal control system  (4) Check all financial reports with respect	(1) Unlimited direct access to the Internal and external auditors of the Corporation, as well as to the management and staff, particularly the CEO and CFO  (2) May require the auditors and the management to be present in meetings of the Audit Committee  (3) Free full and access to all relevant information, data, records, properties and personnel  (4) The Audit Committee shall recommend to the stockholders who shall act as the external auditor of the Corporation

				than one audit firm is Involved in the activity  (6) Monitor and evaluate the adequacy and effectiveness of the Corporation's internal control system, including financial reporting control and information technology security  (7) Review the reports submitted by the internal and external auditors  (8) Review the quarterly, half year and anhuat financial statements before their submission to the Board  (9) Coordinate, monitor and facilitate compliance with laws, rules and regulations  (10) Evaluate and determine the non-audit work, if any, of the external auditor  (11) Establish and identity the reporting line of the Internal Auditor to enable him to properly fulfill his dutles and responsibilities  (12) Ensure that in the performance of the work of the Internal Auditor, he shall before from any interference from outside parties  (13) Lay down the
				(13) Lay down the proper checks and balances to ensure that the Board gets the benefit of independent views and perspectives
Nomination 1	3	1	None	The Nomination Committee prepares the list of candidates for independent directors based upon qualified candidates nominated by the stockholders.  It also promulgates rules, guidelines and criteria to govern the conduct of nomination, subject to the approval of the Board.

			appointments that require Board approval.
Remunerati on and Compensati on		None	The Hotel Management Executive Committee is appointed annually by the Board to perform the functions of the Remuneration and Compensation Committee, which is to establish a formal and transparent procedure for developing a policy on remuneration of directors and officers to ensure that their compensation is consistent with the corporation's culture, strategy and the business environment in which it operates.
Others (specify)			

# 2) Committee Members

# (a) Executive Committee

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
N.A.						

#### b) Audit Committee

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman (ID)	Mia Gentugaya	15 May 2012	5	5	100.00%	9 years
Member (NED)	Bryan Cockrell	15 May 2012	5	4	80.00%	11 years
Member (NED)	Michele Dee- Santos	15 May 2012	5	5	100%	7 years

#### c) Nomination Committee

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman	Wong Hong Ren	15 May 2012	2	1	50.00%	10 years
Member (NED)	Bryan Cockrell	15 May 2012	2	2	100.00%	10 years
Member (NED)	Michele Dee-Santos	15 May 2012	2	2	100%	7 years
Member (ID)	Angelito Imperio	15 May 2012	2	1	50.00%	10 years
Member (NED)	Eddie Lau	15 May 2012	2	2	100.00%	8 years

# d) Remuneration and Compensation Committee (this function is performed by The Hotel Management Executive Committee)

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the
Chairman	Yam Kit Sung	15 May 2012	0	N.A.	N.A.	Committee 10 years

Member (ED)	Eddie Yeo	15 May 2012	0	N.A	N.A.	10 years
Member	Geraldine Nono Gaw	15 May 2012	. 0	N.A.	N.A.	4 years
Member	Mary Grace Magsalin	15 May 2012	0	N.A.	N.A.	7 years
Member	Catherine Serrano	26 July 2012	0	N.A.	N.A,	9 months

e) Others (Specify)
Provide the same information on all other committees constituted by the Board of Dire

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Member (ED)	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Member (NED)	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Member (ID)	N.A.	N.A.	N.A.	N.A.	N.A.	N.A,
Vember	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.

Changes in Committee Members

Indicate any changes in committee membership that occurred during the year and the reason for the changes:

Name of Committee	Name	Banan
Executive	N.A.	Reason
Audit		N.A.
	N.A.	N.A.
Nomination	N.A.	N.A.
Remuneration	Catherine Serrano replaced Leonora Tabeta	Ms. Leonor Tabeta resigned effective 26 July 2012, to pursue other personal interests.
Others (specify)	N.A.	N.A.

Work Done and Issues Addressed

Name of Committee	one by each committee and the significant Work Done			
Executive	N.A.	Issues Addressed		
Audit		N.A.		
Audit	The Audit Committee performed the following functions:	The Audit Committee was able to address the following issues, among others:		
	(1) Assisted the Board in oversight responsibility for the financial reporting process, system of internal control, audit process, and monitoring of compliance with applicable laws, rules and regulations;	(1) Reviewed the quarterly, half-year and annual financial statements before their submission to the Board, with particular focus on the following matters:      Any change/s in accounting policies and practices		
	(2) Provided oversight over Management's activities in managing credit, market, liquidity and other risks  (3) Performed oversight functions over the Corporation's internal and	<ul> <li>Major Judgmental areas</li> <li>Significant adjustments resulting from the audit</li> <li>Going concern assumptions</li> <li>Compliance with accounting standards</li> <li>Compliance with tax, legal and regulatory requirements.</li> </ul>		

external auditors; to ensure that such auditors act independently from each other and that both auditors are given unrestricted access to all records, etc.

- (4) Reviewed the annual audit plan to ensure its conformity with the Corporation's objectives
- (5) Prior to commencement of the audit, discussed with the external auditor the nature, scope, and expenses of the audit, and ensure proper coordination if more than one audit firm is involved in the activity
- (6) Monitored and evaluated the adequacy and effectiveness of the Corporation's Internal control system, including financial reporting control and information technology security
- (7) Reviewed the reports submitted by the internal and external auditors
- (8) Reviewed the quarterly, half year and annual financial statements before their submission to the Board
- (9) Coordinated, monitored and facilitated compliance with laws, rules and regulations
- (10) Evaluated and determined the non-audit work, if any, of the external auditor
- (11) Conducted a self-assessment of the practices of the Audit Committee, in relation to the best practices and standards.

- (2) Ensured that the performance of the work of the auditors are free from any interference from outside parties
- (3) Laid down the proper checks and balances to ensure that the Board gets the benefit of independent views and perspectives
- (4) Identified areas of improvement in the practices of the Audit Committee, in relation to the best practices and standards

Nomination	The Nomination Committee performed the following functions:	The Nomination Committee was able to review and evaluate the qualifications of nominees for independent directors and page 19.
	(1) Promulgated rules, guidelines and criteria to govern the conduct of nomination of independent directors, subject to the approval of the Board	independent directors and persons nominated to the Board and other appointments that require Board approval.
	(2) Prepared the list of candidates for independent directors based upon qualified candidates nominated by the stockholders	
	(3) Reviewed and evaluated the qualifications of all persons nominated to the Board and other appointments that require Board approval	
Remuneration and Compensation Committee	The Hotel Management Executive Committee, acting as the Remuneration and Compensation Committee, recommended the remuneration of the regular directors and the independent directors of the Corporation.	The Remuneration and Compensation Committee was able to ensure that the compensation of the directors is consistent with the Corporation's culture, strategy and the business environment in which it operates.
Others (specify)	N.A.	N.A.

5) Committee Program
Provide a list of programs that each committee plans to undertake to address relevant issues in the Improvement or enforcement of effective governance for the coming year.

Name of Committee	Planned Program	Joguan to be Addi
Executive	N.A.	Issues to be Addressed
	***	N.A.
Audit	The Audit Committee plans to continue performing its functions and responsibilities, as provided in its Charter and the CG Manual.	The Audit Committee will continue to address the following issues, among others:  (1) Review the quarterly, half-year and annual financial statements before their submission to
		the Board, with particular focus on the following matters:
		Any change/s in accounting policies and practices     Major judgmental areas
		Significant adjustments resulting from the audit
		Going concern assumptions
		Compliance with accounting standards
		Compliance with tax, legal and regulatory requirements.
		(2) Oversight for the financial reporting process, system of internal control, audit process, and monitoring of compliance with applicable laws, rules and regulations;

(4) Oversight over the Corporation's Internal a external auditors; to ensure that such auditors act independently from each other and that be auditors are given unrestricted access to all records  (5) Ensure that the performance of the work of the auditors are free from any interference from outside parties  (6) Lay down the proper checks and balances ensure that the Board gets the benefit of independent views and perspectives  (7) Identify areas of improvement in the practic of the Audit Committee, in relation to the best practices and standards  Nomination  The Nomination Committee plans to continue performing its functions and responsibilities, as provided in the CG Manual.  The Remuneration and Compensation Committee plans to continue performing its functions and responsibilities, as provided in the CG Manual.  The Remuneration and Compensation Committee plans to continue performing its functions and responsibilities, as provided in the CG Manual.	arisis (specily)		N.A.	N.A.
(4) Oversight over the Corporation's internal a external auditors; to ensure that such auditors act independently from each other and that be auditors are given unrestricted access to all records  (5) Ensure that the performance of the work of the auditors are free from any interference from outside parties  (6) Lay down the proper checks and balances ensure that the Board gets the benefit of independent views and perspectives  (7) Identify areas of improvement in the practic of the Audit Committee, in relation to the best practices and standards  Nomination  The Nomination Committee plans to continue performing its functions and responsibilities, as provided in the CG Manual.  The Nomination Committee plans to review and evaluate the qualifications of nominees for independent directors and persor nominated to the Board and other appointment that require Board approval.	Others (specify)		Compensation Committee plans to continue performing its functions and responsibilities, as provided in the CG Manual.	Committee will continue to ensure that the compensation of the directors is consistent with the Corporation's culture, strategy and the
(4) Oversight over the Corporation's internal a external auditors; to ensure that such auditors act independently from each other and that be auditors are given unrestricted access to all records  (5) Ensure that the performance of the work of the auditors are free from any interference from outside parties  (6) Lay down the proper checks and balances ensure that the Board gets the benefit of independent views and perspectives  (7) Identify areas of improvement in the practic of the Audit Committee, in relation to the best practices and standards			continue performing its functions and responsibilities, as provided in the CG Manual.	review and evaluate the qualifications of nominees for independent directors and persons nominated to the Board and other appointments that require Board approval.
(4) Oversight over the Corporation's internal a external auditors; to ensure that such auditors act independently from each other and that be auditors are given unrestricted access to all records  (5) Ensure that the performance of the work of the auditors are free from any interference from outside parties  (6) Lay down the proper checks and balances ensure that the Board gets the benefit of	Nomination			(7) Identify areas of improvement in the practice of the Audit Committee, in relation to the best practices and standards
(4) Oversight over the Corporation's internal a external auditors; to ensure that such auditors act independently from each other and that be auditors are given unrestricted access to all records  (5) Ensure that the performance of the work of the auditors are free from any interference from	·			(6) Lay down the proper checks and balances to ensure that the Board gets the benefit of independent views and perspectives
(4) Oversight over the Corporation's internal a external auditors; to ensure that such auditors act independently from each other and that be auditors are given unrestricted access to all	·	,		(5) Ensure that the performance of the work of the auditors are free from any interference from outside parties
(3) Oversight over Management's activities in managing credit, market, liquidity and other ri				(4) Oversight over the Corporation's internal at external auditors; to ensure that such auditors act independently from each other and that be auditors are given unrestricted access to all records
				(3) Oversight over Management's activities in managing credit, market, liquidity and other ris

## F. RISK MANAGEMENT SYSTEM

- 1) Disclose the following:
  - (a) Overall risk management philosophy of the company;
  - (b) A statement that the directors have reviewed the effectiveness of the risk management system and (c) Paylod an accommendation of the adequacy thereof;
  - (c) Period covered for the review;
  - (d) How often the risk management system is reviewed and the directors' criteria for assessing its effectiveness; and
  - (e) Where no review was conducted during the year, an explanation why not.

# Overall Risk Management Philosophy and Review

The CG Manual provides that it is the duty of the Board to identify key risk areas and to monitor this factors with due diligence to enable the Corporation to anticipate and prepare for possible threats to its operational and

These risks have been identified as: liquidity risk, credit risk, and market risk.

The Board has overall responsibility for the establishment and oversight of the Corporation's risk management framework. The Board is responsible for developing and monitoring the Corporation's risk management policies. The Board identifies all issues affecting the operations of the Corporation.

The Corporation's risk management policies are established to identify and analyze the risks faced by the Corporation, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Corporation's activities. All risks faced by the Corporation are incorporated in the annual operating budget. Mitigating strategies and procedures are also devised to address the risks that inevitably occur so as not to affect the Corporation's operations and detriment forecasted results. The Corporation, through its training and management standards and procedures, alms to develop a disciplined and roles and obligations.

The Board constituted the Corporation's Audit Committee to assist the Board in fulfilling its oversight responsibility for the Corporation's corporate governance process relating to the: a) quality and integrity of the Corporation's financial statements and financial reporting process and the Corporation's systems of internal accounting and financial controls; b) performance of the internal auditors; c) annual independent audit of the Corporation's financial statements, the engagement of the independent auditors and the evaluation of the independent auditors' qualifications, independence and performance; d) compliance by the Corporation with legal and regulatory requirements, including the Corporation's disclosure control and procedures; e) evaluation of management's process to assess and manage the Corporation's enterprise risk issues; and f) fulfillment of the other responsibilities set out by the Board. The Audit Committee shall also prepare the reports required to be included in the Corporation's annual report.

### 2) Risk Policy

#### (a) Corporation

Give a general description of the company's risk management policy setting out and assessing the risk/s covered by the system (ranked according to policy), along with the objective behind the policy for each kind of risk:

Risk Exposure	Risk Management Policy	Objective
Credit Risk	Credit risk represents the risk of loss the Corporation would incur if credit customers and counterparties fail to perform their contractual obligations. The Corporation's credit risk arises principally from the Corporation's trade receivables.	The investment of the Corporation's cash resource is managed so as to minimize risk while seeking to enhance yield.
Liquidity Risk	Liquidity risk is the risk that the Corporation will not be able to meet its financial obligations as they fall due. The Corporation manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility.	Treasury controls and procedures are in place to ensure that sufficient cash is maintained to cover daily operational and working capital requirements.
Market Risk	Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other market prices will affect the Corporation's Income or the value of its holdings of financial instruments.	The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.
	The Corporation is subject to various market risks, including risks from changes in room rates, interest rates and currency exchange rates.	

Give a general description of the Group's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

Risk Exposure	Risk Management Policy	Objective
Events that adversely		
Impact domestic or	Sustained levels of occupancy and room	
International travel	rates can be adversely affected by event	In place to enable the Group to respond
	that reduce domestic or international	to major incidents or crises.
	travel. Such events may include acts of	
	terrorism, war or perceived increased risk	
1.5	of armed conflict, epidemics, natural	
	disasters, increased cost of travel and	
	industrial action. These events may	
	be localized to a particular country,	
	region or could have a wider international	
	perspective, especially where a large	
	airport, for example, is a major hub for	
	worldwide travel. Reduced demand will	1.
40	impact on revenues and operational	
	profitability.	
,		· ·
	The Group has in place contingency and	
	recovery plans to enable it to respond to	
	major incidents or crises.	
olitical and economic	Major events affecting either economic or	Management
evelopments	political stability on a global and regional	Management is continually vigilant to
	level represent an exposure to the Group.	political and economic developments and
	Economic events could include	seeks to identify emerging risks at the
	recessionary pressures which would	earliest opportunity. The Group
	have an impact on the Group's revenues,	implements ownership structures, internal
	operating costs and profits the live of	Controls and takes such steps available to
	operating costs and profitability. Political	It to minimize these exposures to the
	risks include changes in the regulatory environment in which the Group's	greatest extent possible.
	business establish and the Group's	•
	business activities operate, including	10
	restrictions on the repatriation of funds or	
	control over the ownership of assets.	
	Many of these risks are beyond the	
* *	control of the Group and the time-frames	
	for developing appropriate risk	
	management approaches can often be	
	very short. Management is continually	l ·
ļ	vigilant to political and economic	
	developments and seeks to identify	•
	emerging risks at the earliest opportunity.	
	The Group implements ownership	
	structures, internal controls and takes	
	such steps available to it to minimize	
· [	these exposures to the greatest extent	
	possible.	
hotel industry supply	The hotel industry operates in an	
demand cycle	inherently cyclical market place. A	Management systems put in
	Weekening of demand or an increase.	place are designed to create flexibility in
	weakening of demand, or an increase in	the operating cost base so as to optimize
·	market room supply, may lead to	operating profits in volatile trading
	downward pressure on room rates which	conditions, such as the profit profection
	woold load to a lighterive filler up	plans initiated during previous market
	operating performance.	down-turns.
	The Group has management systems in	1
	place designed to create flexibility in the	
	operating cost base so as to optimize	
	operating profits in volatile trading	
	conditions, such as the profit protection	i

	plans initiated dissipations of	
	plans initiated during previous market down-turns.	
Human resources	Execution of the Group's strategy depends on its ability to attract, develop and retain employees with the appropriate skills, experience and aptitude.	The Group has appropriate systems for recruitment, reward and compensation and performance management. Labor relations are actively managed on a regional and local basis.
	The Group has a strong service culture supported by recognition systems, compensation and benefits arrangements, training and development programmes. The Group has appropriate systems for recruitment, reward and compensation and performance management. Labor relations are actively	
Management agreements	managed on a regional and local basis.  An element of the Group's strategy	
	is to selectively increase the number of management contracts to operate hotels owned by third-parties, primarily focusing on the Middle East region. In this regard, the Group faces competition from established global and regional brands. Successful execution of this strategy will depend on the Group's ability to identify suitable management opportunities, secure contracts on suitable contractual terms and ensure that contractual commitments are met and retained going forward.	The Group has developed a management team in the Middle East region that has the necessary skills and resources to pursue this element of the Group's strategy. A structured process for acquiring new contracts has been implemented and a priority is to ensure that the critical roles are filled and operational management is integrated into the Group system.
	TOTALIG.	
Joint ventures and subsidiaries with minority shareholders	The Group has entered into a number of joint ventures in certain markets and is therefore subject to the risk of non-performance on the part of the minority partners especially when the strategic objectives of the partners are not fully aligned.	Manage the relationship with the joint venture partners in order to enhance the alignment of business objectives.
•	For these joint ventures, the Group has appointed representatives who are assigned responsibilities to manage the relationship with the joint venture partners in order to enhance the alignment of business objectives.	
Treasury risk	The Group trades in numerous international currencies but reports its financial results in sterling. Fluctuations in currency exchange rates may either be accretive or dilutive to the Group's reported trading results and the Group's net asset value. Unhedged interest rate exposures pose a risk to the Group	Manage foreign currency transactions exposure , interest rate risk, and credit risk.
	when interest rates rise, resulting in increased costs of funding and an impact on overall financial performance. Credit risk arises from the risk of financial loss if a financial counterparty fails to meet its contractual obligations in respect of its deposits or short-term investments.	

	Foreign currency transactions exposi	ıre
	is primarily managed through funding	of
	purchases from operating income	
	streams arising in the same currency	
. ·	Interest rate hedges are used to man	ane
	interest rate risk to the extent that the	
	perceived cost is considered to outwe	aigh Í
1 1 1	the benefit from the flexibility of variet	ole l
	rate borrowings. The Group actively	·
	monitors the need and timing of such	
	hedges. Investments in short-term	
	instruments are with counterparties	
	approved by the Board taking into	
_	account the counterparty's credit ratin	
•	and a maximum limit as to the amount	9
	that may be deposited.	<b>L</b>
Tax risk	The Group's businesses operate in	3 2 2 2
	numerous toy irradictions. Observed	Minimize tax risk.
	numerous tax jurisdictions. Changes in	n
	tax laws in any of those jurisdictions m	ay
•	have adverse consequences on the	
•	Group's profits. Similarly the Group's	
•	interpretation and application of variou	s
	tax laws may be challenged. Tax	· / [
	authorities in man jurisdictions are	·
	increasing their focus on corporate tax	
	affairs in order to maximize tax receipt	s.
-	The Group seeks to minimize tax risk to	ov l
	ensuring that appropriate accounting	
:	systems, processes and internal control	nis
± 1	are in place to ensure that taxes are	
	calculated accurately and paid on a	
	timely basis, in compliance with tax	
	legislation. A co-operative approach is	
	undertaken in respect of provision of	
	information to tax authorities during tax	
•	audits and investigations, and external	
	toy advicers are annual in the advicers are annu	
	tax advisors are engaged in each tax	·
1	jurisdiction where necessary to advise	
•	on such matters, and to give guidance	
•	on the implementation of any changes i	n
-	tax legislation. Full review of tax	
	implications is carried out prior to	
	undertaking any transactions involving	
**	new activities or structural changes, and	1
	external tax planning advice is obtained	
	where appropriate. The Board and Audi	·
	Committee receive regular updates on	•
	tax management issues	
mpliance and litigation	The Group operates in many jurisdiction	Manitar abangas in the sector
	and is exposed to the risk of non-	
	compliance with increasingly complex	environment in which it operates, identify
'   .	statutory and regulatory requirements. In	its compliance obligations and Implement
	addition the Group may be at risk of	
	litigation from various parties with	has processes in place to manage the
	which it interacts, either through direct	risks associated with its various
	I irre. aora' emilei milondu ditect	contractual relationships.
	Contractual errengements as form "	· ·
	contractual arrangements or from the	1
	contractual arrangements or from the provision of services. In certain countries	
	contractual arrangements or from the provision of services. In certain countries where the Group operates, particularly in	
	contractual arrangements or from the provision of services. In certain countries where the Group operates, particularly in emerging markets, local practices and	
	contractual arrangements or from the provision of services. In certain countries where the Group operates, particularly in	

1		
	The Group continues to monitor changes	
	in the regulatory environment in which	
	it operates, identify its compliance	
	obligations and implement appropriate	
	compliance programme appropriate	
	compliance programmes and has	i
	processes in place to manage the risks	
	associated with its various contractual	
1	relationships. These include	
1	comprehensive policies for ethics and	
	business conduct, anti-corruption and	
	bribery, gifts and hospitality and	
	charitable donations. There is training for	The state of the s
4 2 2	relevant staff.	
Safety, health and	As a significant property owner and	NAC A COLUMN TO THE COLUMN TO
environment	operator of batels in modified a feet of	Work to the highest standards of health
	operator of hotels in multiple jurisdictions,	and safety and to an internationally
1	the Group is exposed to a wide range of	accredited system.
	regulatory requirements and obligations	
1	concerning the health and safety of	
	employees, visitors and guests. Failure to	
	implement and maintain sufficient	
	controls regarding health and safety	
	issues could expose the Group to	
	significant sanctions, both civil and	
	criminal financial nanction and	· · · · · · · · · · · · · · · · · · ·
	criminal, financial penalties and	
	reputational damage.	
	The Group has established and	
	maintains health and safety and	
	environmental management systems that	, in the second of the second
• •	are aligned with the requirements of ISO	
	14001 and OHSAS 18001. By working to	
	British standards, the Group is committed	
•	to working to the highest standards of	·
	health and safety and to an	,
	internationally approximate a section	
Intellectual property rights	internationally accredited system.	
and brands	Future development will, in part, be	Protect the Group's brands
end highlig	dependent on the recognition of the	from misuse and infringement, by way of
	Group's brands and perception of the	trade mark registration and domain name
	values inherent in those brands.	protection and ensure maintenance of
A	Consistent delivery of product quality is	etandarda by developing maintenance of
	vitally important to influencing consumer	standards by developing strong working
•	preference and are the conducting consumer	relationships with hotel owners and
	preference and creating and maintaining	undertaking regular monitoring of service
	value perception. Historically the Group	delivery.
	has mainly operated properties which it	
•	owns. The trend towards managing	·
	third-party properties, primarily in the	
	Middle East region increases the risk that	
	product quality may not be delivered in	
	accordance with the Group's standards.	
	This may increase the Group's exposure	
	to litigation, increase risks to reputation,	
•	reduce revenues and become an	'
**	inhibiting factor on ongoing development.	<b>.</b>
		i i i
	Substantial Investment	.
	Substantial Investment continues to be	
	made in protecting the Group's brands	
•	from misuse and infringement, by way of	
	trade mark registration and domain name	
	protection. Management seeks to ensure	
	maintenance of standards by developing	i
	strong working relationships with hotel	:

		•
	owners and undertaking regular monitoring of service delivery.	
Property ownership	The Group's strategy is to be both owner and manager of hotel properties. Growth of the Group's portfolic of owned assets is dependent on the availability of suitable development sites, acquisitions and access to funding. A limit on such opportunities may have a negative impact on future operational profitability. Property ownership requires ongoing investment in the form of preventative maintenance, refurbishment, significant capital expenditure and product development. There is also the possible loss of capital due to uninsured events and reductions in asset values as a result of demographic changes in the markets in which the properties are located.	specific asset management plans whice focus on the capital requirements of ear property in terms of regular maintenant and product enhancement. The Group has rigorous management systems to monitor major capital projects to ensure they are properly managed and deliver on time and within budgeted parameter
Insurance	Not all risks are insured, either because the cover is not available in the market or that cover is not available on commercially viable terms. The Group is exposed to the risk of cover not being continually available. Availability may be influenced by factors outside the Group's control, which could reduce the market's underwriting capacity, breadth of policy coverage or simply make the cost of cover too expensive. The Group could be exposed to uninsured third-party clalms, loss of revenue or reduction of fixed asset values which may, in turn, have an adverse effect on Group profitability, cash flows and ability to satisfy banking	The Group's insurance requirements ar regularly reviewed to ensure that the cover obtained is appropriate to its risk profile.  Insurance covers are arranged with a variety of insurers to ensure that arrangements are not overly concentrate on a limited number of carriers.
	The Group's insurance requirements are regularly reviewed to ensure that the cover obtained is appropriate to its risk profile and after taking into account the level of retained risk the Board considers to be appropriate, relative to the cost of cover available in the market place. Insurance covers are arranged with a variety of insurers to ensure that arrangements are not overly concentrated on a limited number of carriers. Choice of insurance carriers is dependent on satisfaction of a number of relevant factors including a review of the insurers' security ratings.	
formation Technology stems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely information.	The Group invests in systems that are tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis

		management and disaster recovery plans are in place for business critical systems. Management regularly reviews IT requirements and risks to prioritize implementation of changes and improvements.
Data privacy	A significant proportion of the Group's operating revenue is received from customers through credit card transactions and the Group has an obligation to keep secure customers' credit card and other personal details. Non-compliance with data privacy regulations, which differ by jurisdiction, could result in fines and/or other damages being incurred. Additionally, the payment card industry requires the Group to comply with data security standards (PCI-DSS) as a condition in credit card merchant agreements. Failure to comply with these standards could result in contractual penalties and withdrawal of credit card payment facilities.	During the last year the Group has committed significant resources to achievement and maintenance of the necessary IT infrastructure, operating controls and training associated with data privacy and PCI-DSS.

## (c) Minority Shareholders

Indicate the principal risk of the exercise of controlling shareholders' voting power.

## Risk to Minority Shareholders

Although there are certain corporate governance measures in place, the combined shareholdings of the principal stockholders will be able to elect a majority of the directors, control the management and policies through the Board and effect corporate transactions without the concurrence of the minority stockholdersshareholders, except in limited circumstances provideprovided in the Corporation's Articles of Incorporation or, By-Laws, and CG Manual pursuant to laws requiring minority shareholder approval for certain transactions.

# 3) Control System Set Up

### (a) Company

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

Risk Exposure	Risk Assessment (Monitoring and Measurement Process)	Risk Management Control
Credit Risk	Exposure to credit risk is monitored on an ongoing basis. Credit checks are being performed on all clients requesting credit over certain amounts.	(Structures, Procedures, Actions Taken)  The Corporation's holding of cash and money market placements expose the Corporation to credit risk of the counterparty if the counterparty is unwilling or unable to fulfill its obligations and the Corporation
	Credit is not extended beyond authorized limits, established where appropriate through consultation with a professional credit vetting organization.	consequently suffers financial loss. Credit risk management involves entering into financial transactions only with counterparties with acceptable credit rating. The treasury policy sets aggregate credit limits of any one counterparty and management.
• .	Credit granted is subject to regular review, to ensure it remains consistent with the clients'	annually reviews the exposure limits and credit ratings of the counterparties.
:	current credit worthiness and appropriate to the anticipated volume of business.	Receivable balance is being monitored on a regular basis to ensure timely execution of necessary intervention efforts.

Liquidity Risk  Market Risk	(1) Room Rates  The risk from room rate changes relates to the Corporation's ability to recover higher operating costs through price increases to customers, which may be limited due to the competitive pricing environment that exists in the Philippine hotel industry and the willingness of customers to avail of hotel rooms at higher prices.	Management closely monitors the Corporation's future and contingent obligations and sets up required cash reserves as necessary in accordance with Internal requirements.  (1) Room Rates  The Corporation minimizes its exposure to risks in changes in room rates by signing contracts with short period of expiry so this gives the Corporation the flexibility to adjust its room rates in accordance to market conditions. Also, there are minimal changes in room rates in the hotel industry.
	(2) Interest Rate Risk The Corporation has no interest-bearing debt obligations to third parties. As such, the Corporation has minimal interest rate risk.  (3) Foreign Currency Risk Financial assets and financing facilities extended to the Corporation were mainly denominated in Philippine peso and have minimal transactions in foreign currency. As such, the Corporation's foreign currency risk is minimal.	(2) Interest Rate Risk The Corporation has no interest-bearing debt obligations to third parties.  (3) Foreign Currency Risk The Corporation's foreign currency risk is minimal.

# (b) Group

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

Risk Exposure	Risk Assessment (Monitoring and Measurement Process)	Risk Management Control (Structures, Procedures, Actions Taken)	
Events that adversely impact domestic or international travel	Sustained levels of occupancy and room rates can be adversely affected by events that reduce domestic or international travel. Such events may include acts of terrorism, war or perceived increased risk of armed conflict, epidemics, natural disasters, increased cost of travel and industrial action. These events may be localized to a particular country, region or could have a wider international perspective, especially where a large airport, for example, is a major hub for worldwide travel. Reduced demand will impact on revenues and operational profitability.	The Group has in place contingency and recovery plans to enable it to respond to major incidents or crises.	
Political and economic developments	Major events affecting either economic or political stability on a global and regional level represent an exposure to the Group. Economic events could include recessionary pressures which would have an impact on the Group's revenues, operating costs and profitability. Political risks include changes in the regulatory environment in which the Group's business activities operate, including restrictions on the repatriation of funds or control over the ownership of assets.	Many of these risks are beyond the control of the Group and the time-frames for developing appropriate risk management approaches can often be very short. Management is continually vigilant to political and economic developments and seeks to identify emerging risks at the earliest opportunity. The Group implements ownership structures, internal controls and takes such steps available to it to minimize these exposures to the greatest extent	

1		
		possible.
The hotel industry supply and demand cycle	The hotel industry operates in an inherently cyclical market place. A	The Group has management systems in place designed to create flexibility in the
	weakening of demand, or an increase in market room supply, may lead to	operating cost base so as to optimize operating profits in votatile trading
	downward pressure on room rates which	conditions, such as the profit protection
	in turn would lead to a negative effect on	plans initiated during previous market
Uuman raaa	operating performance.	down-turns.
Human resources	Execution of the Group's strategy	The Group has a strong service culture
	depends on its ability to attract, develop	supported by recognition systems.
	and retain employees with the appropriate skills, experience and	compensation and benefits
	aptitude.	arrangements, training and development programmes. The Group has appropriate
		systems for recruitment, reward and
		compensation and performance
		management. Labor relations are actively
Management agreements	An element of the Group's strategy	managed on a regional and local basis.
	is to selectively increase the number of	The Group has developed a management
	management contracts to operate hotels	team in the Middle East region that has the necessary skills and resources to
	Owned by third-parties, primarily focusing	pursue this element of the Group's
	on the Middle East region, in this regard.	strategy. A structured process for
	the Group faces competition from	acquiring new contracts has been
	established global and regional brands.	Implemented and a priority is to ensure
	Successful execution of this strategy will depend on the Group's ability to identify	that the critical roles are filled and
·	suitable management opportunities,	operational management is integrated
	secure contracts on suitable contractual	into the Group system.
	terms and ensure that contractual	
	commitments are met and retained going	
Joint ventures and	forward.	
subsidiaries with minority	The Group has entered into a number of joint ventures in certain markets and is	For these joint ventures, the Group has
shareholders	therefore subject to the risk of non-	appointed representatives who are
	performance on the part of the minority	assigned responsibilities to manage the relationship with the joint venture partners
	partners especially when the strategic	in order to enhance the alignment of
	objectives of the partners are not fully	business objectives.
Treasury risk	aligned.	
•	The Group trades in numerous international currencies but reports its	Foreign currency transactions exposure is
	financial results in sterling. Fluctuations in	primarily managed through funding of
	currency exchange rates may either be	purchases from operating income
	accretive or dilutive to the Group's	streams arising in the same currency. Interest rate hedges are used to manage
	reported trading results and the Group's	interest rate risk to the extent that the
	net asset value. Unhedged interest	perceived cost is considered to outweigh
	rate exposures pose a risk to the Group when interest rates rise, resulting in	the benefit from the flexibility of variable
	increased costs of funding and an impact	rate borrowings. The Group actively
	on overall financial performance. Credit	monitors the need and timing of such hedges. Investments in short-term
	i risk arises from the risk of financial loss if	instruments are with counterparties
	a financial counterparty fails to meet its	approved by the Board taking into
	contractual obligations in respect of its deposits or short-term investments.	account the counterparty's credit rating
	deposits of short-term investments.	and a maximum limit as to the amount
Tax risk	The Group's businesses operate in	that may be deposited.
	numerous tax jurisdictions. Changes in	The Group seeks to minimize tax risk by ensuring that appropriate accounting
•	tax laws in any of those jurisdictions may	systems, processes and internal controls
	have adverse consequences on the	are in place to ensure that taxes are
	Group's profits. Similarly the Group's	calculated accurately and paid on a
	interpretation and application of various tax laws may be challenged. Tax	timely basis, in compliance with tax
•	authorities in man jurisdictions are	legislation. A co-operative approach is
	, manager jurisdictions sie	undertaken in respect of provision of

		•
	increasing their focus on corporate tax affairs in order to maximize tax receipts.	information to tax authorities during tax audits and investigations, and external tax advisors are engaged in each tax
		jurisdiction where necessary to advise on such matters, and to give guidance on the implementation of any changes tax legislation. Full review of tax
		implications is carried out prior to undertaking any transactions involving new activities or structural changes, an external tax planning advice is obtained
Compliance and little disc		where appropriate. The Board and Aud Committee receive regular updates on tax management issues.
Compliance and litigation	The Group operates in many jurisdictions and is exposed to the risk of noncompliance with increasingly complex statutory and regulatory requirements. In addition the Group may be at risk of litigation from various parties with	The Group continues to monitor change in the regulatory environment in which it operates, identify its compliance obligations and implement appropriate compliance programmes and has processes in place to manage the risks
	which it interacts, either through direct contractual arrangements or from the provision of services. In certain countries where the Group operates, particularly in emerging markets, local practices and the legal environment may be such that it is	associated with its various contractual relationships. These include comprehensive policies for ethics and business conduct, anti-corruption and bribery, gifts and hospitality and charitable donations. There is training for
Safety, health and	sometimes difficult for the Group to enforce its legal rights.  As a significant property owner and	relevant staff.  The Group has established and maintain
environment	cperator of hotels in multiple jurisdictions, the Group is exposed to a wide range of regulatory requirements and obligations concerning the health and safety of employees, visitors and guests. Failure to	health and safety and environmental management systems that are aligned with the requirements of ISO 14001 and OHSAS 18001. By working to British standards, the Group is committed to
	implement and maintain sufficient controls regarding health and safety issues could expose the Group to significant sanctions, both civil and	working to the highest standards of hea and safety and to an internationally accredited system. Details of progress made in improving the Group's
	criminal, financial penalties and reputational damage.	management systems are contained in the Corporate Social Responsibility repo on pages 29 to 31.
ntellectual property rights and brands	Future development will, in part, be dependent on the recognition of the Group's brands and perception of the values inherent in those brands.  Consistent delivery of product quality is	Substantial investment continues to be made in protecting the Group's brands from misuse and infringement, by way of trade mark registration and domain namprotection. Management seeks to ensure
	vitally important to influencing consumer preference and creating and maintaining value perception. Historically the Group has mainly operated properties which it	maintenance of standards by developing strong working relationships with hotel owners and undertaking regular monitoring of service delivery.
	owns. The trend towards managing third-party properties, primarily in the Middle East region increases the risk that product quality may not be delivered in	
	accordance with the Group's standards. This may increase the Group's exposure to litigation, increase risks to reputation, reduce revenues and become an	
roperty ownership	Inhibiting factor on ongoing development.  The Group's strategy is to be both owner and manager of hotel properties. Growth	The Group continues to develop property specific asset management plans which
	of the Group's portfolio of owned assets is	focus on the capital requirements of each property in terms of regular maintenance

	dependent on the availability of suitable	and product enhancement. The Group
	development sites, acquisitions and	has rigorous management systems to
	access to funding, A limit on such	monitor major conital and the territory
,	opportunities may have a negative impact	monitor major capital projects to ensure
	opportunities may have a negative impact	they are properly managed and delivered
	on future operational profitability. Property	on time and within budgeted parameters.
	ownership requires ongoing investment in	
	the form of preventative maintenance,	
	refurbishment, significant capital	
	ovponditure and manifest description	
·	expenditure and product development.	
	There is also the possible loss of capital	
- '	due to uninsured events and reductions in	
	asset values as a result of demographic	
i	changes in the markets in which the	
,	properties are located.	<b>(</b> ,
Insurance		T. 6
	Not all risks are insured, either because	The Group's insurance requirements are
	the cover is not available in the market or	regularly reviewed to ensure that the
	that cover is not available on	cover obtained is appropriate to its risk
	commercially viable terms. The Group is	profile and after taking into account the
	exposed to the risk of cover not being	level of retained risk the Board considers
	continually available. Availability may be	to be engranded deleting to
	influenced by fosters autoid the control	to be appropriate, relative to the cost of
·	influenced by factors outside the Group's	cover available in the market place.
	control, which could reduce the market's	Insurance covers are arranged with a
1	underwriting capacity, breadth of policy	variety of insurers to ensure that
· ·	coverage or simply make the cost of	arrangements are not overly concentrated
	cover too expensive. The Group could be	on a limited
	exposed to uninsured third-party claims,	
	exposed to diffusited third-party dialins,	number of carriers. Choice of insurance
	loss of revenue or reduction of fixed asset	carriers is dependent on satisfaction of a
	values which may, in turn, have an	number of relevant factors including a
	adverse effect on Group profitability, cash	review of the insurers' security ratings.
1	flows and ability to satisfy banking	and the state of t
1	covenants.	,
	i covenanis.	
Information Technology		The Crown in
Information Technology	In order to maintain its competitiveness	The Group invests in systems that are
Information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will	tried and tested so that as much
Information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the	tried and tested so that as much operational resilience as possible, cost
Information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide	tried and tested so that as much operational resilience as possible, cost
Information Technology systems and Infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be
Information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust
Information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a
Information Technology systems and Infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis
Information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery
Information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery
Information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery plans are in place for business critical
information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery plans are in place for business critical systems. Management regularly reviews
information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery plans are in place for business critical systems. Management regularly reviews IT requirements and risks to prioritize
Information Technology systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery plans are in place for business critical systems. Management regularly reviews IT requirements and risks to prioritize implementation of changes and
systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely information.	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery plans are in place for business critical systems. Management regularly reviews IT requirements and risks to prioritize implementation of changes and improvements.
Information Technology systems and infrastructure  Data privacy	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely information.  A significant proportion of the Group's	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery plans are in place for business critical systems. Management regularly reviews IT requirements and risks to prioritize implementation of changes and improvements.  During the last year the Group has
systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely information.  A significant proportion of the Group's operating revenue is received from	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery plans are in place for business critical systems. Management regularly reviews IT requirements and risks to prioritize implementation of changes and improvements.  During the last year the Group has
systems and infrastructure	In order to maintain its competitiveness within the market place the Group will need to ensure its IT systems deliver the necessary trading platforms and provide management with accurate and timely information.  A significant proportion of the Group's operating revenue is received from	tried and tested so that as much operational resilience as possible, cost considerations permitting, can be obtained. Investment is made in robust infrastructure technology to provide a reliable operating platform. Crisis management and disaster recovery plans are in place for business critical systems. Management regularly reviews IT requirements and risks to prioritize implementation of changes and improvements.  During the last year the Group has committed significant resources to
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## (c) Committee

identify the committee or any other body of corporate governance in charge of laying down and supervising these control mechanisms, and give details of its functions:

Committee/Unit	Control Mechanism	Details of its Function
Board of Directors	The CG Manual provides that it is the duty of the Board to identify key risk areas and to monitor this factors with due diligence to enable the Corporation to anticipate and prepare for possible threats to its operational and financial viability.  These risks have been identified as: liquidity risk, credit risk, and market risk.  The Board has overall responsibility for the establishment and oversight of the Corporation's risk management framework. The Board is responsible for developing and monitoring the Corporation's risk management policies. The Board identifies all issues affecting the operations of the Corporation.	The Corporation's risk management policies are established to identify and analyze the risks faced by the Corporation, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Corporation's activities. All risks faced by the Corporation are incorporated in the annual operating budget. Mitigating strategies and procedures are also devised to address the risks that inevitably occur so as not to affect the Corporation's operations and detriment forecasted results. The Corporation, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.
Audit Committee	The Board constituted the Corporation's Audit Committee to assist the Board in fulfilling its oversight responsibility for the Corporation's corporate governance process, including evaluation of management's process to assess and manage the Corporation's enterprise risk issues.	The Board constituted the Corporation's Audit Committee to assist the Board in fulfilling its oversight responsibility for the Corporation's corporate governance process relating to the: a) quality and integrity of the Corporation's financial statements and financial reporting process and the Corporation's systems of internal accounting and financial controls; b) performance of the internal auditors; c) annual independent audit of the Corporation's financial statements, the engagement of the independent auditors and the evaluation of the independent auditors' qualifications, independence and performance; d) compliance by the Corporation with legal and regulatory requirements, including the Corporation's disclosure control and procedures; e) evaluation of management's process to assess and manage the Corporation's enterprise risk issues; and f) fulfillment of the other responsibilities set out by the Board. The Audit Committee shall also prepare the reports required to be included in the Corporation's annual report.

# G. INTERNAL AUDIT AND CONTROL

# 1) Internal Control System

Disclose the following information pertaining to the internal control system of the company:

(a) Explain how the Internal control system is defined for the company;

(b) A statement that the directors have reviewed the effectiveness of the internal control system and whether they consider them effective and adequate;

(c) Period covered by the review;

(d) How often internal controls are reviewed and the directors' criteria for assessing the effectiveness of the Internal control system; and

(e) Where no review was conducted during the year, an explanation why not.

For the Corporation, internal control means having an effective system of control that will ensure the integrity of the financial reports and protection of the assets of the Corporations. According to the CG Manual, this is one of the duties of the Management, which, in turn, is under the supervision of the Audit Committee. The Audit Committee, in turn, evaluates the adequacy and effectiveness of the Corporation's internal control system as formulated by the Management.

The following are the factors to be considered, for the organizational and procedural controls of the Corporation, are the following:

- a. nature and complexity of the business and the business culture
- b. volume, size and complexity of transactions
- C. degree of risk
- d. degree of centralization and delegation of authority
- e. the extent of effectiveness of information technology
- f. the extent of regulatory compliance

Moreover, the Charter mandates that the Corporation shall have in place an Internal audit function which shall be performed by an internal auditor through which the Board, senior management, and shareholders shall be provided with reasonable assurance that its key organizational and procedural controls are effective, appropriate and complied with.

Under the CG Manual, Management should formulate, under the supervision of the Audit Committee, the rules and procedures on financial reporting and internal control in accordance with the following guidelines:

- The extent of its responsibility in the preparation of the financial statements of the Corporation, with the corresponding delineation of the responsibilities that pertain to the external auditor, should be clearly explained;
- An effective system of internal control that will ensure the integrity of the financial reports and protection of the assets of the Corporation should be maintained;
- On the basis of the approved audit plans, internal audit examinations should cover, at the minimum, the evaluation of the adequacy and effectiveness of controls that cover the Corporation's governance, operations and information systems, including the reliability and integrity of financial and operational information, effectiveness and efficiency of operations, protection of assets, and compliance with contracts, laws, rules and, regulations;
- The Corporation should consistently comply with the financial reporting requirements of the SEC;
- The Internal Auditor should submit to the Audit Committee and Management an annual report on the internal audit
  department's activities, responsibilities and performance relative to the audit plans and strategies as approved by the
  Audit Committee. The annual report should include significant risk exposures, control issues and such other matters as
  may be needed or requested by the Board and Management.

The minimum internal control mechanisms for management operational responsibility shall center on the on the CEO, being ultimately accountable for the organizational and procedural controls of the Corporation. On the basis of approved audit plans, the internal audit examinations cover, at the minimum, the evaluation of the adequacy and effectiveness of controls that cover the Corporation's governance, operations and information systems, including the reliability and integrity of financial and operational information, effectiveness and efficiency of operations, protection of assets, and compliance with contracts, laws, rules and, regulations.

The Group's Internal Auditor conducts an internal audit review of the Corporation annually. The formal audit report is submitted to the Audit Committee and to the Board. Based on the result of the Internal audit review, key controls and management environment are effective. Audit findings are few and indicate low risks to the business overall.

### 2) Internal Audit

(a) Role, Scope and Internal Audit Function

Give a general description of the role, scope of the internal audit work and other details of the internal audit function.

Role An internal	Scope	Indicate whether in- house or Outsource Internal Audit Function	Name of Chief Internal Auditor/Auditing Firm	Reporting process
auditor or a group of internal auditors, through which the Board, senior management, and shareholders shall be provided with reasonable assurance that its key organizational and procedural controls are effective, appropriate, and complied with. The internal audit activities shall be conducted in accordance with the Standards for the Professional Practice of Internal Auditing.	The scope of the internal audit shall at least cover the following:  (1) an evaluation of the adequacy and effectiveness if controls pertaining to the governance, operations and information systems of the Corporation, including the reliability and integrity of financial and operational information,  (2) effectiveness and efficiency of operations,  (3) safeguarding of assets; and  (4) 4. compliance with contracts, laws, rules and, regulations.			The Charter requires the Internal Auditor to submistatus reports which summarizes the recommendations of the internal auditor, the officers responsible for the implementation of the recommendations, and the dates when such recommendations shall be implemented and accomplished.  In addition, the CG Manual requires the internal Auditor to submit to the Audit Committee and Management and annual report on the internal audit department's activities, responsibilities and performance relative to the audit plans and strategies as approved by the Audit Committee. The annual report should include significant risk exposures, control issues and such other matters as may be needed or requested by the Board and Management.  The Internal Auditor should certify that the conducts his activities in accordance with the International standards on the Professional Practice of Internal Auditing. If he does not, he shall disclose to the Board and Management the reasons why he has not fully complied with the said standards.

<sup>(</sup>b) Do the appointment and/or removal of the Internal Auditor or the accounting/auditing firm or corporation to which the Internal audit function is outsourced require the approval of the audit committee?

No. It is the Board which appoints the Chief Audit Executive who oversees the internal audit function of the Corporation. The appointment and/or removal of the Chief Audit Executive or the accounting/auditing firm or corporation to which the internal audit function is outsourced does not require the approval of the audit committee.

# (c) Discuss the internal auditor's reporting relationship

Under the CG Manual, the Chief Audit Executive should submit to the Audit Committee and Management an annual report on the internal audit department's activities, responsibilities and performance relative to the audit plans and strategies, as approved by the Audit Committee.

In addition, the Charter requires the internal auditor to submit status reports which summarizes the recommendations of the internal auditor. The internal audit function is outsourced to MCI. The internal audit examinations cover, at the minimum, the evaluation of the adequacy and effectiveness of controls that cover the Corporation's governance, operations and information systems, including the reliability and integrity of financial and operational information, effectiveness and efficiency of operations, protection of assets, and compliance with contracts, laws, rules and, regulations.

## (d) Resignation, Re-assignment and Reasons

Disclose any resignation/s or re-assignment of the internal audit staff (including those employed by the third party auditing firm) and the reason/s for them.

Name of Audit Staff	Reason
N.A.	

Other than the Chief Audit Executive, the Corporation does not have its own Internal audit staff, as the internal audit function is outsourced to MCI.

# (s) Progress against Plans, Issues, Findings, and Examination Trends

State the Internal audit's progress against plans, significant findings and examination trends.

Progress against Plans	Internal audit work is carried out on an annual basis by the Group Internal Audit from Millennium & Copthorne Hotels International Limited.
Issues	No significant issues have been identified.
Findings	No significant findings such as fraud.
Examination Trends	Internal audit carried out full audit cycle which covered cash, sales, purchases, health and safety and others.

[The relationship among progress, plans, issues and findings should be viewed as an internal control review cycle which involves the following step-by step activities:

- 1) Preparation of an audit plan inclusive of a timeline and a milestones;
- 2) Conduct of examination based on the plan;
- 3) Evaluation of the progress in the implementation of the plan;
- 4) Documentation of issues and findings as a result of the examination;
- 5) Determination of the persuasive issues and findings ('examination trends') based on single year result and/or year-to-year results;
- 6) Conduct of the foregoing procedures on a regular basis.]

## (f) Audit Control Policies and Procedures

Disclose all internal audit controls, policies, and procedures that have been established by the company and the result of an assessment as to whether the established controls, policies and procedures have been implemented under column 'implementation.'

### Policies & Procedures

The Charter mandates that the Corporation shall have in place an internal audit function which shall be performed by an internal auditor through which the Board, senior management, and shareholders shall be provided with reasonable assurance that its key organizational and procedural controls are effective, appropriate and compiled with.

Under the CG Manual, Management should formulate, under the supervision of the Audit Committee, the rules, and procedures on financial reporting and internal control in accordance with the following guidelines:

- (1) The extent of its responsibility in the preparation of the financial statements of the Corporation, with the corresponding delineation of the responsibilities that pertain to the external auditor, should be clearly explained;
- (2) An effective system of internal control that will ensure the integrity of the financial reports and protection of the assets of the Corporation should be maintained;
- (3) On the basis of the approved audit plans, internal audit examinations should cover, at the minimum, the evaluation of the adequacy and effectiveness of controls that cover the Corporation's governance, operations and information systems, including the reliability and integrity of financial and operational information, effectiveness and efficiency of operations, protection of assets, and compliance with contracts, laws, rules and, regulations;
- (4) The Corporation should consistently comply with the financial reporting requirements of the SEC;
- (5) The Internal Auditor should submit to the Audit Committee and Management an annual report on the internal audit department's activities, responsibilities and performance relative to the audit plans and strategies as approved by the Audit Committee. The annual report should include significant risk exposures, control issues and such other matters as may be needed or requested by the Board and Management:

### Implementation

The Group's Internal Auditors, supervised by the Chief Audit Executive, conduct an internal audit review of the Corporation annually. The formal audit report is submitted to the Audit Committee and to the Board. Based on the result of the internal audit review, key controls and management environment are effective. Audit findings are few and indicate low risks to the business overall.

(g) Mechanism and Safeguards

State the mechanism established by the company to safeguard the independence of the auditors, financial analyst, investment banks and rating agencies (example, restriction on trading in the company's shares and imposition of internal approval procedures for these transactions, limitation on the non-audit-services that an external auditor may provide in the company);

				Ì		•
	Auditors (internal and External)	Financial Analysts		stment anks	Rating Ager	cles
	(1) The Audit Committee shall evaluate and determine the non-audit work, if any, of the external auditor, and review periodically the non-audit fees paid to the external auditor in relation to their significance to the total annual income o the external auditor and to the Corporation's overall consultancy expenses. The committee shall disallow any non-audit work that will conflict with his duties as an external auditor or may pose a threat to his independence. The non-audit work, if allowed, should be disclosed in the	N.A.	N.A.		N.A.	
j	Corporation's annual report;			-		
	(2) The Audit Committee shall ensure that, in the performance of the work of the Internal Auditor, he shall be free from Interference by outside parties.					
	(3) The Board, after consultations with the Audit Committee, shall recommend to the stockholders an external auditor duly accredited by the SEC who shall undertake an Independent audit of the Corporation, and shall provide an objective assurance on the manner by which the financial statements shall be prepared and presented to the stockholders. The external auditor shall not, at the same time, provide internal audit services to the Corporation. Non-audit work may be given to the external auditor, provided it does not conflict with his duties as an independent auditor, or does not pose a threat to his independence.					
	(4) If the external auditor resigns, is dismissed or ceases to perform his services, the reason/s for and the date of effectivity of such action shall be reported in the Corporation's annual and current reports. The report shall include a discussion of any disagreement between the external auditor and the Corporation on accounting principles or practices, financial disclosures or audit procedures which the former auditor and the Corporation failed to resolve satisfactorily. A preliminary copy of the said report shall be given by the Corporation to the external auditor before its submission.					
f	5) If the external auditor believes that any statement made n an annual report, information statement or any report illed with the SEC or any regulatory body during the period of his engagement is incorrect or incomplete, he shall give this comments or views on the matter in the said reports.					
e	B) The external auditor should be rotated or changed every ve (5) years or earlier, or the signing partner of the xternal auditing firm assigned to the Corporation, should e changed with the same frequency.					
			L	1.1		- 1

<sup>(</sup>h) State the officers (preferably the Chairman & CEO) who will have to attest to the company's full compliances with the SEC Code of Corporate Governance. Such confirmation must state all directors, officers, and employees of the company have been given proper instruction on their respective duties as mandated by the Code and that internal mechanisms are in place to ensure that compliance.

The CG Manual provide that the Board shall appoint a Compliance Officer and an Assistant Compliance Officer who shall report directly to the Board. The Compliance Officer, or in his absence, the Assistant Compliance Officer, shall perform the following duties:

- (1) Monitor compliance by the Corporation with the CG Manual, Code of Corporate Governance, Securities Regulation Code, Corporation Code, and other applicable rules and regulations; and if any violations are found, to report the matter to the Board and recommend the imposition of the proper penalty.
- (2) Appear before the SEC when summoned in relation to compliance with the Code of Corporate Governance.
- (3) Issue a certification that every January 30th of the year on the extent of the Corporation's compliance with the Code for the completed year and, if there are any deviations, explain the reason for such deviation.

The CG Manual also provides that the reports or disclosures required under the CG Manual shall be prepared and submitted to the SEC by the responsible Committee or officer through the Corporation's Compliance Officer, Assistant Compliance Officer, or Corporate Secretary.

### H. ROLE OF STAKEHOLDERS

1) Disclose the Corporation's policy and activities relative to the following:

	Policy	Activities
Customers' Welfare	To offer quality and innovative products, unsurpassed service and value for money.	The Corporation continues to improve the services, products, and facilities that it offers to its customers.  The Corporation established a team of trained employees to respond to possible disasters like fire.
		earthquakes and other accidents our guests and employees might experience during their stay in the Hotel. Instructors from Philippine National Red Cross trained the Hotel staff with basic first aid management and CPR (cardio-pulmonary resuscitation) while a team from the local fire department taught the employees
		with procedures in emergency rescue transfer and use of fire fighting equipment.
Supplier/contractor selection practice	To select based on quality of work and their ability to	The Hotel purchases its raw material for food and beverage from both local and foreign suppliers.
	complement our commitment to	
in the second second	environment, health and safety.	
nvironmentally friendly	To continually seek ways to ensure a better quality of	(1) Energy and water conservation
yido o'idiii	life for the community and environment where we live; work and play.	The reduction of working days for administrative personnel or offices aims not only to achieve work life balance but also to reduce the hotel's energy
		consumption. A Hotel wide campaign on the best cost management practices of departments educates and inspires associates to conserve and preserve supplies and resources. Engineering
		Department helps in devising ways to improve electricity consumption by using
		halogen and fluorescent lights. Room guests are also encouraged to save water and laundry detergent consumption by re-using bed linens and towels when
		possible. Scraps and old newspapers are recycled into flowers and pots to decorate our restaurants and other sections of the hotel.
		(2) Earth Hour The Hotel actively participates in the annual Earth Hour, a worldwide campaign of turning off the lights for an

hour in efforts to increase awareness on energy consumption and climate change. This event is spearheaded by the World Wildlife Fund (WWF), an international environmental advancement group and reported to have remarkable drop in energy usage in key cities of participating countries. Community interaction To serve the community we (1) Blood letting operate in so as to create a The Hotel is a consistent recipient of the Philippine better place for all. National Red Cross Meritorious Service Award for its especially caring for continuous participation in blood letting activities. The the less fortunate, Corporation has organized eight blood donation enhancing youth activities since 2008 and have forwarded a total of development, promoting the 97,150 mi of blood to Red Cross. arts and conserving the environment. (2) Readiness for career The Hotel offers educational experiences and hotel-life skills training for students interested to have careers in hospitality industry. As contribution to the industry, the Corporation helps prepare future hoteliers with the competencies and attitudes to make them confident and fit to explore their lot in the marketplace. Students from various universities and training centers across the metro and provinces have seen and experienced the Hotel standards in terms of cleanliness and service and end the year-2012 with 47 graduating students fully equipped the 5 star way. (3) Job opportunities The Hotel is a long-standing figure of stability providing career opportunities for professionals and people recently graduated from school. We have provided employment security Pasay City and other neighboring cities and provinces thus providing their families and communities decent way of living. (4) Funds for charitable institutions The Hotel capitalizes on accumulating funds to support our beneficiaries during Christmas season and Chinese New Year. A wishing well is placed at the Hotel lobby where guests and employees can share their piece of good fortune to scholars and less privileged families of Pasay City through "Our Lady of Sorrows Outreach Foundation". A total of PhP17,000.00 was forwarded to the foundation from the proceeds of Chinese New Year donation drive and PhP20,000 in check from the Christmas wishing well. Pangarap Foundation, a shelter for street children and out of school youth of Pasay City is a donee institution of the Hotel through its donation box placed at Front Desk where guests can donate upon check-in and out. Charming children from Children's Joy Foundation are invited to participate in the Christmas caroling in the Hotel from December 16-25, 2012. It gives them the opportunity to exhibit their talents, entertain our guests and gather significant amount of donations from the hotel's guests. Anti-corruption programs As a responsible The Chairmen's Statement in the Annual Report and and procedures? corporation, it is our goal to the discussion in the Information Statement on the

be transparent and

general and business information provides a summary

	accountable to our stakeholders who have an interest in our operations.	and/or a simple presentation of the company's financial, operational and legal highlights to allow the ordinary shareholder or stakeholder to be fully aware of the company's status.
Safeguarding creditors' rights	It is its recognized policy in favor of its investors "To maintain profitability and achieve optimum returns on their investments."	The Corporation's website discloses up to-date information on business operation, financial statements, press releases, shareholding structure, organization structure, SEC Forms 17-A, Notice of Annual Stockholders' Meetings, and contact details for investor relations.
		Furthermore, The Corporation explicitly mentions its obligations to its creditors including honoring debt agreement(s) and timely payment of debt obligations in its Notes to Financial Statements attached to SEC Form 17-A and Information Statements.

# 2) Does the company have a separate corporate responsibility (CR) report/section or sustainability report/section?

Yes. Corporate Social Responsibility has been an integral part of the Corporation's vision and mission. Founded on this commitment, the Corporation takes into consideration the interests of society on key stakeholders such as our investors, customers, employees, contractors and suppliers as well as the community.

With this, the Corporation provides for a section in its Information Statement (SEC Form 20-IS) and Annual Report (SEC Form 17-A) which covers its Corporate Social Responsibility Report.

3) Performance-enhancing mechanisms for employee participation.

- a) What are the company's policy for its employees' safety, health and welfare?
- b) Show data relating to health, safety and welfare of its employees.
- c) State the company's training and development programmes for its employees. Show the data.
- d) State the company's reward/compensation policy that accounts for the performance of the company beyond short-term financial measures

## **Development Opportunities for Employees**

## (1) Employee Empowerment:

Internal movement & succession

The Corporation provides opportunities for employees to manage their career path through an open and spontaneous performance review. Department Heads are encouraged to train their staff in all scopes of their jobs, multi-tasking and taking accountabilities to prepare them for greater responsibility. Internal movement or promotion within department is put on public knowledge through bulletin boards and e-mails and their colleagues celebrate and congratulate them for their achievements.

Staff dialogue and monthly tea parties

Employees are empowered when they are given the opportunity to share their thoughts and concern about their jobs. Staff dialogue is scheduled for each department each month where the top executives and General Manager take time to listen and answer employees' inquiries. Monthly tea parties also served as venue for the General Manager to Inspire, motivate and give updates on the direction the Hotel would take.

### (2)Employee Davelopment:

**OSE Training** 

To adapt the Group corporate culture in terms of behavioral norms, the Hotel conducts discussion and implementation of Outstanding Service themes to all employees at all levels. Dally assignment of OSE or OSE calendar is sent to all departments as their point of discussion in their daily briefing and endorsement.

## (3) Work Life Balance

Sports activity

The Hotel holds an annual sports event to prompt the importance of active lifestyles and develop social skills by engaging in sports. Employees find time to associate with other employees outside their department and develop friendships that thrive even when they go back to their respective offices. Social values and behaviors such as team work, will to win and sportsmanship are demonstrated and cultivated on these activities.

Employee center

Employees are encouraged to engage in sports activity within the comforts of their work.

Vinluan, an empty space in the Hotel transformed into employee center where they can play table tennis, darts and board games.

5 day work week

The Hotel recently embraced the five-day work week to all administrative personnel to give weekends away for leisure, relaxation and other activities that would keep them refreshed and passionate for another week of challenges at work.

(4) Disaster Preparedness

The Corporation has established a team of trained employees to respond to possible disasters like fire, earthquakes and other accidents our guests and employees might experience during their stay in the hotel. Instructors from Philippine National Red Cross trained our staff with basic first aid management and CPR (cardio-pulmonary resuscitation) while a team from the local fire department taught our employees with procedures in emergency rescue transfer and use of fire fighting equipment.

4) What are the company's procedures for handling complaints by employees concerning illegal (including corruption) and unethical behavior? Explain how employees are protected from retaliation.

The Corporation has not adopted procedures for handling complaints by employees concerning illegal (Including corruption) and unethical behavior. However, the Code of Conduct provides that refusal to answer inquiries or participate in any investigation authorized by the Hotel, provided such answers or participation will not violate constitutional rights, is considered a major offense. Thus, employees are enjoined to participate in investigations of the Hotel, which may include illegal (including corruption) and unethical behavior.

## I. DISCLOSURE AND TRANSPARENCY

# 1) Ownership Structure

(a) Holding 5% shareholding or more

Shareholder	Number of Shares	Percent	Beneficial Owner
The Philippine Fund Limited Zatrio Pte. Ltd.	30,722,733	35.18% 21.77%	TPFL is owned by: (1) Hong Leong Hotels Pte. Ltd 60% (2) Pacific Far East (PFE) Holdings Corp 20% (3) Robina Manila Hotel Limited -20% Republic Hotels & Resorts Limited,, which wholly owns Zatrio Pte. Ltd as its subsidiary.
PCD Nominee Corporation	7,029,972	8.05%	RCBC Trust & Investments Division is the beneficial owner of 6,256,554 shares, or 7.16%.

Name of Senior Management	Number of Direct Shares	Number of Indirect Shares/ Through (name of record owner)	% of Capital Stock
Yam Kit Sung	2,999	0	loop the - 404
Eddie Yeo	1,000	n	less than 1%
Ariene de Guzman	1,000		less than 1%
Total	1,000	U	less than 1%

2) Does the Annual Report disclose the following:

Key Risks	Yes
Corporate objectives	Yes
Financial performance indicators	Yes
Non-Financial performance indicators	Yes
Dividend Policy	Yes
Details of whistle-blowing policy	Yes
Biographical details (at least age, qualification, date of first employment, relavant, and any other directorship of listed companies) of directors/commissioners	Yes
raining and/or continuing education programme attended by each director/commissioner	No
Number of board of directors/commissioners meetings held during the year	Yes
Attendance details of each directors/commissioner in respect of meetings held	Yes
Details of remuneration of the CEO and each member of the board of directors/commissioners	Yes

## 3) External Auditor's fee

Name of Auditor	Audit fee		Non-Audit fee	
KPMG Manabat Sanagustin & Co.	PhP620,000 for the year 2012	none		<del></del>

## 4) Medium of Communication

List down the mode/s of communication that the company is using for disseminating information.

- Corporation has its own website: www.grandplazahotelcorp.com
- As a listed company, its reports and documents are also available at the Philippine Stock Exchange Website
- Also, the CG Manual provide for the following:
  - The Shareholders shall be furnished, upon request, with the reports filed by the Corporation with the SEC pertaining to information about the directors/ officers
  - The minority shareholders (representing at least 10%) have a right to propose the holding of a meeting.
  - The minority shareholders has access to any and all information relating to matters for which the management is accountable for and which concerns the stockholders making the request
- The Corporation also sends out copies of its Information Statement to its stockholders
- Annual Meetings held on the 15th of May every year
- Special Meetings may be called at any time by resolution of the Board or by order of the Chairman or the President
  or upon written request of stockholders representing at least 10% of the total outstanding stock entitled to vote.

# 5) Date of release of audited financial report:

The Corporation's audited financial statements for the year ended 31 December 2012 and other information related to the Corporation's financial statements are contained in the Corporation's SEC Form 17-A for the year ended 31 December 2012, which was filed by the Corporation with the Philippine Stock Exchange on 19 February 2013 and with the SEC on 19 February 2013.

## 6) Company Website

Does the company have a website disclosing up-to-date information about the following?

Pualpage	
Business operations	Yes
Financial statements/report (current and prior years)	
Materials provided in briefings to analyst and media	Yes
provided in phenings to analyst and media	Yes

Shareholding structure	Yes
Group Corporate structure	Yes
Downloadable annual report	Yes
Notice of AGM and/or EGM	Yes
Corporation's constitution (company's by laws, memorandum and articles of association)	Yes

Should any of the foregoing information be not disclosed, please indicate at the reason thereto.

#### 7) Disclosure of RPT

RPT	Relationship	Nature	Value
Cash Advances	Related companies to, or immediate or intermediate holding companies of the Corporation	The Corporation in the normal course of business has entered into transactions with its related parties, principally consisting of cash advances. These advances are shown as "Due to related company", "Due to immediate holding company", and	in 2012, P6,843,486
Lease Agreement	Harbour Land Corporation (HLC) is 40%-owned by the Corporation and in which the Corporation has significant influence	The Corporation leases the land occupied by the Hotel from HLC for a period of 25 years up to January 1, 2015. The lease contract on the Hotel site requires the Corporation to deposit PhP78 million to answer for any and all unpaid obligations that the Corporation may have under said contract.	P10,678,560 annual rental
Management Agreement	Elite Hotel Management Services Pte. Ltd.'s Philippines Branch is under the control of a principal owner of the Corporation	The Corporation has entered into a Management Agreement with Elite Hotel Management Services Pte. Ltd.'s Philippines Branch for the latter to act as the hotel's administrator. Under the terms of the agreement, the Corporation is required to pay monthly basic management and incentive fees based on a certain percentage of revenue and gross operating profit.	The management fee under the Management Agreement is 2% of Gross Revenue and Incentive fee is 7% of Gross Operating Profit.

When RPTs are involved what processes are in place to address them in the manner that will safeguard the interest of the company and in particular of its minority shareholders and other stakeholders?

The Corporation's CG Manual requires information including related party transactions to be publicly and timely disclosed through the appropriate mechanisms of the PSE and submitted to the SEC.

In compliance with the SRC Rules, the Corporation is required to disclose the following details for a related party contract:

- the nature of the related party relationship;
- the type of transaction (e.g. supply or services contract, loans, guarantees);
- the total amounts payable and receivable in the transaction from or to the related party;
- the elements of the transaction necessary to understand the listed company's financial statements.

The Corporation is also required to disclose its transactions in which related persons, such as directors, officers, substantial shareholders or any of their immediate families have a direct material interest, such as the related person's beneficial ownership of the counter party or share in the profits, bonus, or commissions out of the transaction.

No disclosure is needed for any transaction where:

- The transaction involves services at rates or charges fixed by law or governmental authority;
- The transaction involves services as a bank depository of funds, transfer agent, registrar, trustee under a trust indenture, or similar services;
- The amount involved in the transaction or a series of similar

transactions has an aggregate value of less than PhP2,500,000; or

d. The interest of the person arises solely from the ownership of securities of the registrant and the person receives no extra or special benefit that was not shared equally (pro rata) by all holders of securities of the class.

In compliance with the provisions of the Corporation Code, a contract of the Corporation with one or more of its directors or officers must be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock if any of the following conditions are absent:

- a. The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting.
- b. The vote of such director was not necessary for the approval of the contract.

Full disclosure of the adverse interest of the directors or officers involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances.

Furthermore, the Corporation must comply with the provision of the Corporation Code which requires a contract between two or more corporations having interlocking directors, where (i) the interest of the interlocking director in one corporation is substantial and his interest in the other corporation is merely nominal, and (ii) any of the following conditions are absent:

- a. The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting
- b. The vote of such director was not necessary for the approval of the contract

to be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock of the corporation where the interlocking director's interest is nominal. Similarly, full disclosure of the adverse interest of the interlocking director/s involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances. Stockholdings exceeding twenty (20%) percent of the outstanding capital stock shall be considered substantial for purposes of interlocking directors.

In accordance with the Corporation Code, management contracts entered into by the Corporation with another corporation must be approved by the Board and by stockholders owning at least the majority of the outstanding capital stock, of both the managing and the managed corporation, at a meeting duly called for the purpose. Where a stockholder or stockholders representing the same interest of both the managing and the managed corporations own and control more than one-third (1/3) of the total outstanding capital stock entitled to vote of the managing corporation; or where a majority of the members of the Board of the managed corporation, then the management contract must be approved by the stockholders of the managed corporation owning at least two-thirds (2/3) of the total outstanding capital stock entitled to vote. Furthermore, no management contract shall be entered into for a period longer than five years for any one term.

# J. RIGHTS OF STOCKHOLDERS

1. Right to participate effectively in and vote in Annual/Special Stockholders Meetings

(a) Quorum

Give details on the quorum required to convene the Annual/Special Stockholders Meeting as set forth in its By-laws.

	Quorum Required	The holders of a majority of the outstanding and the last of the	
ı	· · · · · · · · · · · · · · · · · · ·	The holders of a majority of the outstanding capital stock of the Corporation	on
١	# 1	having voting powers, who are present in person or represented by proxy,	shall
- [		Constitute a quorum for the transaction of business, save in those instance	
Į		the Corporation Code requires a greater proportion.	35 WHERE
		The state of ground proportion.	

(b) System Used to Approve Corporate Acts
Explain the system used to approve corporate acts

System Used	Modified vive voce
Description	In the system of voting adopted by the stockholders of the Corporation, in order to facilitate the conduct of the proceedings of the stockholders' meeting, if there is no objection to a nomination or motion to approve a proposed resolution regarding, it will be understood that the stockholders

(c) Stockholders' Rights
List any Stockholders' Rights concerning Annual/Special Stockholders' Meeting that differ from those laid down in the Corporation Code,

Stockholders' Rights under the Corporation Code	Stockholders' Rights not in The Corporation Code		
Appraisal Right	Each share of stock is given equal rights to dividends  Shareholders are equally treated in share buy-back offers.		
Right to vote			
<ul> <li>right to elect, remove, and replace directors and vote on certain corporate acts in accordance with the Corporation Code</li> <li>Cumulative Voting</li> </ul>	The Corporation has only one class of shares and each share is entitled to one vote.		
A director shall not be removed without cause if it will deny minority shareholders representation in the Board			
Pre-emptive right	Shares of stock are not subject to any restrictions on transfer, mortgage or encumbrances on these shares.		
Power of Inspection	The Corporation is committed to respect and promote shareholders' rights		
Right to Information	(1) The shareholders shall be provided, upon request, with the reports filed by the Corporation with SEC that disclose personal and professional information about the directors and officers and certain other matters such as their holdings of the Corporation's		
	shares, dealings with the Corporation, relationships among directors and key officers, and the aggregate compensation of directors and officers.		
	(2) The minority shareholders shall be granted the right to propose the holding of a meeting, and the right to propose items in the agenda of the meeting, provided the items are for legitimate business purposes. The By-Laws of the Corporation provides that shareholders representing at last ten percent (10%) of the outstanding capital stock of the Corporation may request the holding of a special shareholding's meeting.		
	(3) The minority shareholders shall have access to any and all information relating to matters for which the management is accountable for and which concerns the stockholders making the request, provided that such right shall be subject to existing law and contract. A report on the information pertaining to such matters may be included in the agenda of any meeting of the shareholders.		
	(4) If such not included in the agenda, then the minority shareholders shall be allowed to propose to include such matters in the agenda of shareholder's meeting, such item in the agenda will be considered as being within the definition of "legitimate purposes".		
ght to Dividends	The Corporation is required to declare dividends when its retained		
	earnings exceeds 100% of its paid-in capital stock, except: a) when justified by definite corporate expansion projects or programs approved by the Board or b) when the Corporation is prohibited under any loan agreement with any financial institution		

or creditor, whether local or foreign, from declaring dividends without its consent, and such consent has not been secured; or c) when it can be clearly shown that such retention is necessary under special circumstances obtaining in the Corporation, such as when there is a need for special reserve for probable contingencies.

#### Dividends

15 0/04 2012	Declaration Date	Record Date	Payment Date
29 Way 2012 On or perore 22 June 2012	15 May 2012	29 May 2012	On or before 22 June 2012

(d) Stockholders Participation

1) State, if any, the measures adopted to promote stockholder participation in the Annual/Special Stockholders Meeting, including the procedure on how stockholders and other parties interested may communicate directly with the Chairman of the Board, individual directors or board committees. Include in the discussion the steps the Board has taken to solicit and understand the views of the stockholders as well as procedures for putting forward proposals at stockholders' meetings.

Measures Adopted	Communication Procedure		
Minority shareholders may recommend candidates to the Nomination Committee and may cumulate their votes for election of directors.	The Nomination Committee sends out notices to all stockholders that the Nomination Committee is accepting recommendations for nominees. Then, the Stockholders will submit their recommended candidates by accomplish the Recommendation Form attached as Annex 1 to the notice to the stock holders and sent back the same to the Nomination Committee.		
Minority shareholders, representing at least 10% of the outstanding capital stock entitled to vote, have the right to propose the holding of a meeting, and the right to propose items in the agenda of the meeting, provided the items are for legitimate business purposes.	By written request. Such request shall state the purpose or purposes of the proposed meeting.		
During the annual stockholders' meeting, stockholders are given the opportunity to raise questions and directly address the Chairman of the Board, the individual directors, and the Board committees.	The Chairman invites the stockholders to raise their questions or air their comments during the annual stockholders' meeting. There is also a question and answer portion during which the floor is opened to allow stockholders to raise questions and directly address the Chairman of the Board, the individual directors, the Board committees, and the officers of the Corporation.		

- 8. State the company policy of asking shareholders to actively participate in corporate decisions regarding:
  - a) Amendments to the company's constitution
  - b) Authorization of additional shares
  - c) Transfer of all or substantially all assets, which in effect results in the sale of the company

Authorization of additional shares, and transfer of all or substantially all assets of the corporation are subject to the ratification of stockholders representing at least 2/3 of the outstanding capital stock, as provided in the Corporation Code.

- 9) Does the company observe a minimum of 21 business days for giving out of notices to the AGM where items to be resolved by shareholders are taken up?
  - a) Date of sending out notices: 23 April 2013
  - b) Date of Annual/Special Stockholders Meeting: 15 May 2013

No. According to its By-Laws, except as otherwise provided by law, written or printed notice of all annual and special meetings of stockholders, stating the place and time of the meeting, and if necessary, the general nature of the

business to be considered shall be transmitted by personal delivery, mail, facsimile, telex, telegraph or cable to each stockholder of record entitled to vote to his last known address, at least 15 days before the date of the meeting, in case of an Annual Meeting, or at least 7 days before the date of the hearing, if a special meeting.

The Corporation also subscribes to the requirement under the SRC Rules, to file the Preliminary SEC Form 20-IS with the SEC at least 10 business days prior to the date definitive copies of the information statement ("Definitive SEC Form 20-IS") are first sent or given to stockholders. The Corporation distributes the Definitive SEC Form 20-IS to security holders at least 15 business days from the date of the annual stockholders' meeting.

# 10) State, if any, questions and answers during the Annual/Special Stockholders' Meeting.

In the annual stockholders' meeting of the Corporation held on 15 May 2012, Mr. Edgar Ngo, a stockholder of the Corporation, inquired about the occupancy rate of the Hotel for the year 2011 and subsequently, if the rate is higher than the occupancy rate of other hotels. Mr. Eddie Yeo, the General Manager of the Hotel, and a director of the Corporation, replied that the occupancy rate for the year 2011 is 67% and this rate is 6.2% higher than the occupancy rate of the previous year.

Mr. Edgar Ngo then asked the Board if the Corporation has a plan to expand the Hotel business, for instance in the bay area or in Boracay, to which Mr. Wong Hong Ren, the Chairman replied that there's none as of the moment, but the Management is considering the said prospects and is thinking of reinvesting its accumulated profits,

Mr. Ngo also asked the Chairman of the latter's opinion on the status and prospects of the Philippine tourism industry under the Aquino administration. Mr. Yeo answered that presently, there are three million tourist arrivals in the Philippines and that the Department of Tourism is targeting six million arrivals by 2015. He added that as of the moment, the Philippines is Just experiencing a slight downturn because of external factors which involve our neighboring countries (i.e., China) and that such might continue until the political situation is resolved. The Chairman assured the shareholders though that the general long term prospect of the tourism industry in the Philippines is good.

Lastly, Mr. Ngo asked how much will the cash dividend be for the next year. Mr. Yam answered that there is an increase in the cash dividends declared for 2012 of PhP2.00 per share compared to the previous cash dividend of PhP1.00 per share (i.e., in 2010). Mr. Yam added that the Board also approved a share buyback of PhP50 per share, based on a ratio of one share for every 25 shares held by the stockholders of record, and that the total amount for the share buyback is PhP239

# 11) Result of Annual/Special Stockholders' Meeting's Resolutions

Resolution	Approving	Dissenting	Abstaining
(1) Approval of the Corporation's 2011 annual report and audited financial statements	all	none	hone
(2) Approval and ratification of the Minutes of the Annual Stockholders' Meetings of the Corporation held on 13 May 2011	all	none	none
(3) Approval and ratification of all the acts, decisions, contracts and proceedings done, taken and effected by the Board, as well as resolutions issued by the Board, acting within the scope of its delegated authority, during the year 2011-2012	all	none	none
(4) Election of the Board	all	none	nana
(5) Election of extern al auditor and authority of the Board to fix the auditor's remuneration	all	none	none
(6) Remuneration of the directors	all	none	none

# 12) Date of publishing of the result of the votes taken during the most recent AGM for all resolutions:

The result of votes taken during the most recent annual stockholders' meeting for all resolutions was announced by the Chairman immediately after the votes were taken for each resolution during the meeting, using the modified system of voting adopted by the stockholders of the Corporation (i.e., if there is no objection to a nomination or motion to approve a proposed resolution regarding the nomination, it will be understood that the stockholders present or represented in today's meeting vote in favor of the nomination).

### (e) Modifications

State, if any, the modifications made in the Annual/Special Stockholders' Meeting regulations during the most recent year and the reason for such modification:

## (f) Stockholders Attendance

(i) Details of Attendance in the Annual/Special Stockholders' Meeting Heid:

Annual  Wong Hong Ren, Eddie Yeo Bryan K. Cockrell, Michels Dee-Santos, Angelito C. Imperio Mia G. Gentugaya Yam Kit Sung Alain Charles J. Veloso  Veloso  Wong Hong Ren, Eddie Yeo Bryan K. Cockrell, Michels Dee-Santos, Angelito C. Imperio Mia G. Gentugaya Yam Kit Sung Alain Charles J. Veloso  Weloso  Miscolfied viva 86.67%  In the system of voting adopted by the stockholders of the Corporation, in order to facilitate the conduct of the proceedings of the stockholders' meeting, if there is no objection to a nomination or motion to approve a proposed resolution regarding the nomination, it will be understood that the stockholders present or represented in today's meeting vote in favor of the nomination.	Type of Meeting	Me:	ame of Board mbers/ Officers present	Date of Meeting	Voting procedure (by poll, show of hands, etc)	% of SH in Proxy	Total % of SH attendance
	Annual	Eddie Bryan Miche Angel Mia G Yam I Alain Velos	e Yeo a K. Cockrell, ble Dee-Santos, lito C. Imperio b. Gentugaya Kit Sung Charles J.	15 May 2012	Modified viva voce.  In the system of voting adopted by the stockholders of the Corporation, in order to facilitate the conduct of the proceedings of the stockholders' meeting, if there is no objection to a nomination or motion to approve a proposed resolution regarding the nomination, it will be understood that the stockholders present or represented in today's meeting vote in favor of	86.67%	86.67%

# (ii) Does the company appoint an independent party (inspectors) to count and/or validate the votes at the ASM/

No. Voting and counting of votes are done by modified *viva voce* (Sec Form 20-IS, 2013). In the system of voting adopted by the stockholders of the Corporation, in order to facilitate the conduct of the proceedings of the stockholders' meeting, if there is no objection to a nomination or motion to approve a proposed resolution regarding the nomination.

(iii) Do the company's common shares carry one vote for one share? If not, disclose and give reasons for any divergence to this standard. Where the company has more than one class of shares, describe the voting rights attached to each class of share.

Yes. At every stockholders' meeting, the By-Laws provide that each stockholder shall be entitled to one vote in the books of the Corporation.

# (g) Proxy Voting Policies

State the policies followed by the company regarding proxy voting in the Annual/Special Stockholders' Meeting.

	Corporation's Policies	
Execution and acceptance of proxies	Proxy voting is facilitated by the fact that provies are provinged	
Noton	regular and accepted in the absence of a timely and valid challen	
Notary	i Not required. The Corporation adopts a presumption	nge
	Of regularity in the execution of proxies and the same shall be	
Submission of Bu	accepted in the absence of a timely and valid challenge	
Submission of Proxy	All proxies must be in the hand of the Corporate Secretary before	
Several Proxies	the time set for the meeting.	
Geveral Proxies	The Corporation subscribes to SEC Memorandum Circular No. 5	_
•	Genes of 1990, With redard to several provies of the stockholder	
	I interior to designate several proxies, the number of shares as as	
	to be represented by each proxy shall be specifically indicated in	41.
	proxy form, it some of the proxy forms do not indicate the number	
	strates, the total shareholding of the stockholder shall be talled a	n o
	interparation ineregit, it any, shall be allotted to the holder of the	HIG
	Proxy form without the number of shares. If all are in blank, the	
Validity of Proxy	stocks shall be distributed equally among the province	
· · · · · · · · · · · · · · · · · · ·	Iffe Corporation adopts a presumption of requiprity in the	ion
	or proxies and the same shall be accepted in the ebsence of a	
Proxies executed abroad	I differ and challedge.	
. Tellion oxedated appear	Proxies executed abroad shall be duly authenticated by the	
nvalidated Proxy	Fishpine Empassy or Consular Office	
The state of the s	Such proxies filed with the Corporate Secretary may be revoked by	)V
	The stockholders either in an institument in writing duly prosperated	-
	and recorded with the Secretary prior to a scheduled meeting or the	bv
Validation of Proxy	to left personal presence at the meeting	-
	Unless the notice of meeting provides an earlier period, all proxie-	8
	illay be validated on the date, and at the place and hofore time of	
Violation of Proxy	the regular of special meeting of the stockholders	
	As provided in the Corporation Code and SRC.	

# (h) Sending of Notices

State the company's policies and procedures on the sending of notices of Annual/Special Stockholders' Meeting.

Policies	Procedure
Notice for Annual Stockholders' Meeting:  Written or printed notice, stating the place and time of the meeting, and if necessary, the general nature of the business to be considered, shall be transmitted to each stockholder of record.	How transmitted: the notice is transmitted by personal delivery, mail, facsimile, telex, telegraph or cable to each stockholder of record entitled to vote to his last known address  When transmitted: at least 15 days before the date of the
Notice for Special Stockholders' Meetings	meeting
Written or printed notice, stating the place and time of the meeting, and if necessary, the general nature of the business to be considered, shall be transmitted to each stockholder of record.	How transmitted: the notice is transmitted by personal delivery, mail, facsimile, telex, telegraph or cable to each stockholder of record entitled to vote to his last known address
	When transmitted: at least 7 days before the date of the hearing

# (i) Definitive Informative Statements and Management Report

506
23 April 2013
23 April 2013
Yes.

# (j) Does the Notice of Annual/Special Stockholders' Meeting include the following:

P	and marked the following.	
Each resolution to be taken up deals with only one item.	Yes.	
Profiles of directors (at least age, qualification, date of first appointment, experience, and directorships in other listed companies) nominated for election/re-election.	Yes. Individual profile of directors and Board meeting attendance and performance are publicly disclosed and presented to the shareholders in the Information Statement and during the Annual Stockholders' Meeting.	
The auditors to be appointed or re-appointed.	Yes. Adequate information on the external auditor including the name of the handling partner, their fees and other engagements with the company (tax, consulting, etc.) are publicly disclosed.	
An explanation of the dividend policy, if any dividend is to be declared.	Yes. Dividends are declared by the Board based on results of operations and the balance of the unrestricted retained earnings. In Item 6.1.5 of its CG Manual, the Corporation is required to declare dividends when its unrestricted retained earnings exceed 100% of its paid-up capital stock.	
The amount payable for final dividends.	Yes. Dividends are declared by the Board based on results of operations and the balance of the unrestricted retained earnings. In Item 6.1.5 of its CG Manual, the Corporation is required to declare dividends when its unrestricted retained earnings exceed 100% of its paid-up capital stock.	
Documents required for proxy vote.	Yes. The Corporation adopts a presumption of regularity in the execution of proxies and the same shall be accepted in the absence of a timely and valid challenge.	

Should any of the foregoing Information be not disclosed, please indicate the reason thereto.

# 2) Treatment of Minority Stockholders

# a) State the company's policies with respect to the treatment of minority stockholders.

Policies		
Minority shareholders are given full nomination and voting rights	Implementation  Shareholders shall have the right to elect, remove and replace directors and vote on certain corporate acts in accordance with the Corporation Code.	
<ul> <li>All the property of the control of the</li></ul>	Cumulative voting shall be used in the election of directors	
* · · · · · · · · · · · · · · · · · · ·	A director shall not be removed without cause if it will den	

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	minority shareholders representation in the Board
Minority shareholders have the right to participate in corporate governance	The minority shareholders shall be granted the right to propose the holding of a meeting, and the right to propose items in the agenda of the meeting, provided the items are for legitimate business purposes. The By-Laws of the Corporation provides that shareholders representing at last ten percent (10%) of the outstanding capital stock of the Corporation may request the holding of a special shareholding's meeting.
Minority shareholders have the right to information	The minority shareholders shall have access to any and all
	Information relating to matters for which the management is accountable for and which concerns the stockholders making the request, provided that such right shall be subject to existing law and contract. A report on the information pertaining to such matters may be included in
	the agenda of any meeting of the shareholders.
	If such not included in the agenda, then the minority shareholders shall be allowed to propose to include such matters in the agenda of shareholder's meeting, such item in the agenda will be considered as being within the definition of "legitimate purposes".

b) Do minority stockholders have a right to nominate candidates for board of directors?

Yes. The Rules and Procedure of the Nomination Committee provide for such a procedure.

# K. INVESTORS RELATIONS PROGRAM

1) Discuss the company's external and internal communications policies and how frequently they are reviewed.

Disclose who reviews and approves major company announcements. Identify the committee with this responsibility, if it has been assigned to committee.

Under the CG Manual, one of the Board's functions is to establish and maintain an investor relations program that will keep the stockholders informed of important developments in the Corporation. The Corporation's chief financial officer or such other officer as may be designated by the Board shall exercise oversight responsibility over this program.

2) Describe the company's Investor relation program including its communications strategy to promote effective communication with its stockholders, other stakeholders and the public in general. Disclose the contact details (e.g. telephone, fax and email) of the officer responsible for investor relations

	Details
(1) Objectives	To keep the stockholders informed of important developments in the Corporation.
(2) Principles	The Corporation recognizes that the most cogent proof of good corporate governance is that which is visible to the eyes of its investors.
	All material information about the Corporation which could adversely affect its viability or the interests of the stockholders should be publicly and timely disclosed. Such information should include, among others, earnings results, acquisition or disposition of assets, and related party transactions. All such information should be disclosed through the appropriate PSE mechanisms and submissions to the SEC.

		Other information that shall always be disclosed includes remuneration (including stock options) of all directors and senior management corporate strategy, and off balance sheet transactions.
	<b>S</b>	The Board shall commit at all times to fully disclose material information dealings. It shall cause the filling of all required information for the interest of the stakeholders.
(3) Modes of Communication	:	All material information should be disclosed through the appropriate PSE mechanisms and submissions to the SEC.
	+ ''	The Corporation's website also discloses up-to-date information on business operation, financial statements, press releases, shareholding structure, organization structure, SEC Forms 17-A, Notice of ASM, and contact details for investor relations.
		The Corporation's website indicates the telephone number/ fax number and email address of the Corporation's investor relations officer.
(4) Investors Relations Officer		Yam Kit Sung, Chief Financial Officer of the Corporation

3) What are the company's rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets?

Name of the independent party the board of directors of the company appointed to evaluate the fairness of the transaction price

Other than what is provided under the law and the applicable rules and regulations, the Corporation has not adopted any rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets. Considering that the Corporation does not regularly enter into the foregoing transactions, the Board has not appointed any independent party to evaluate

# L. CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

Discuss any initiative undertaken or proposed to be undertaken by the company.

Initiative	Beneficiary
Employee Empowerment:  Internal movement & succession  The Corporation provides opportunities for employees to manage their career path through an open and spontaneous performance review. Department Heads are encouraged to train their staff in all scopes of their jobs, multi-tasking and taking accounts by the staff in all scopes of their jobs, multi-tasking	Employees
and taking accountabilities to prepare them for greater responsibility. Internal movement or promotion within department is put on public knowledge through bulletin boards and e-mails and their colleagues celebrate and congratulate them for their achievements.  Staff dialogue and monthly to a parties	
Employees are empowered when they are given the opportunity to share their thoughts and concern about their jobs. Staff dialogue is scheduled for each department each month where the top executives and General Manager take time to listen and answer employees' inquiries. Monthly tea parties also served as venue for the General Manager to Inspire, motivate and give updates on the direction the Hotel would take.	
Employee Development:	

### **OSE Training**

To adapt the Group corporate culture in terms of behavioral norms, the Hotel conducts discussion and implementation of Outstanding Service themes to all employees at all levels. Dally assignment of OSE or OSE calendar is sent to all departments as their point of discussion in their daily briefing and endorsement.

#### Work Life Balance

#### Sports activity

The Hotel holds an annual sports event to prompt the importance of active lifestyles and develop social skills by engaging in sports. Employees find time to associate with other employees outside their department and develop friendships that thrive even when they go back to their respective offices. Social values and behaviors such as team work, will to win and sportsmanship are demonstrated and cultivated on these activities.

### Employee center

Employees are encouraged to engage in sports activity within the comforts of their work. Vinluan, an empty space in the Hotel transformed into employee center where they can play table tennis, darts and board games.

### 5 day work week

The Hotel recently embraced the five-day work week to all administrative personnel to give weekends away for leisure, relaxation and other activities that would keep them refreshed and passionate for another week of challenges at work.

## Disaster Preparedness

The Corporation has established a team of trained employees to respond to possible disasters like fire, earthquakes and other accidents our guests and employees might experience during their stay in the Hotel. Instructors from Philippine National Red Cross trained our staff with basic first aid management and CPR (cardio-pulmonary resuscitation) while a team from the local fire department taught our employees with procedures in emergency rescue transfer and use of fire fighting equipment.

### Environmental Awareness

## Energy and water conservation

The reduction of working days for administrative personnel or offices aims not only to achieve work life balance but also to reduce the Hotel's energy consumption. A Hotel wide campaign on the best cost management practices of departments educates and inspires associates to conserve and preserve supplies and resources.

Engineering Department helps in devising ways to improve electricity consumption by using halogen and fluorescent lights. Room guests are also encouraged to save water and laundry detergent consumption by re-using bed linens and towels when possible. Scraps and old newspapers are recycled into flowers and pots to decorate our restaurants and other sections of the Hotel.

#### Earth Hour

The Hotel actively participates in the annual Earth Hour, a worldwide campaign of turning off the lights for an hour in efforts to increase awareness on energy consumption and climate change. This event is spearheaded by the World Wildlife Fund (WWF), an international environmental advancement group and reported to have remarkable drop in energy usage in key cities of participating countries.

### Community Involvement

The environment

Customers and employees

The community and society

#### Blood letting

The Hotel is a consistent recipient of the Philippine National Red Cross Meritorious Service Award for its continuous participation in blood letting activities. The Corporation have organized eight blood donation activities since 2008 and have forwarded a total of 97,150 ml of blood to Red Cross.

#### Readiness for career

The Hotel offers educational experiences and Hotel-life skills training for students interested to have careers in hospitality industry. As contribution to the industry, the Corporation helps prepare future hoteliers with the competencies and attitudes to make them confident and fit to explore their to the marketplace. Students from various universities and training centers across the metro and provinces have seen and experienced the Hotel standards in terms of cleanliness and service and end the year-2012 with 47 graduating students fully equipped the 5 star way.

#### Job opportunities

The Hotel is a long-standing figure of stability providing career opportunities for professionals and people recently graduated from school. The Corporation have provided employment security Pasay City and other neighboring cities and provinces thus providing their families and communities decent way of living.

# Funds for charitable institutions

The Hotel capitalizes on accumulating funds to support our beneficiaries during Christmas season and Chinese New Year. A wishing well is placed at the Hotel lobby where guests and employees can share their piece of good fortune to scholars and less privileged families of Pasay City through "Our Lady of Sorrows Outreach Foundation". A total of PhP17,000.00 was forwarded to the foundation from the proceeds of Chinese New Year donation drive and PhP20, 000 in check from the Christmas wishing well.

Pangarap Foundation, a shelter for street children and out of school youth of Pasay City is a donee institution of the Hotel through its donation box placed at Front Desk where guests can donate upon check-in and out.

Charming children from Children's Joy Foundation are invited to participate in the Christmas caroling in the Hotel from December 16-25, 2012. It gives them the opportunity to exhibit their talents, entertain our guests and gather significant amount of donations from the hotel's guests,

# **Bridging International Relations**

The Hotel is a venue for many events and functions of diplomatic organizations in the country. The Corporation have hosted a number of parties, exhibits, fashion shows to promote distinctive cultures of our international clients and improved our relationships with them

The Corporation have also participated in the Bowling Tournament in honor of H.E. Dato' Seri Dr. Ibrahim Saad, Malaysian Ambassador to the Republic of the Philippines last June 16, 2012 and brought the honor as second placer.

Philippine tourism

# M. BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL

Disclose the process followed and criteria used in assessing the annual performance of the board and its committees, individual director, and the CEO/President.

,	Process	Criteria
Board of Directors	N.A.	N.A.

Board of Committees	N.A.	N.A.
Individual Directors	N.A.	N.A.
CEO/President	N.A.	N.A.

The Corporation does not assess the annual performance of the board and its committees, individual director, and the CEO/President.

# N. INTERNAL BREACHES AND SANCTIONS

Discuss the internal policies on sanctions imposed for any violation or breach of the corporate governance manual involving directors, officers, management and employees.

Violations	Sanctions  In case of first violation, the subject person shall be reprimanded.	
Violation of the provisions of the CG Manual and the Revised CG Code		
	Suspension from office shall be imposed in case of second violation. The duration of the suspension shall depend on the gravity of the violation.	
	For third violation, the maximum penalty of removal from office shall be imposed.	
	The commission of a third violation by any member of the Board shall be a sufficient cause for removal as director.	
	The Compliance Officer shall recommend to the Board the procedure for determining whether violations have been committed. Such procedure must observe the principle of due process, particularly the requirements of prior notice and hearing.	
	The Compliance Officer shall decide whether any violation of the CG Manual has been committed and shall recommend to the Chairman of the Board the imposable penalty for such violation, for further review and approval by the Board.	

Pursuant to the requirement of the Securities and Exchange Commission, this Annual Corporate Governance Report is signed on behalf of the registrant by the undersigned, thereunto duly authorized, in the City of Singapore 22 May , 2013

SIGNATURES

Chairman of the Board / Chief Executive Officer

notary attestation

ANGELITO C. IMPERIO Independent Director MIAG. GENTUGAVA Independent Director

YAM KIT SUNG Compliance Officer

SUBSCRIBED AND SWORN to before me this 15th day of MAY 2013, affiant(s) exhibiting tome their Pass port Number, as follows:

NAME/NO.

Angelito C. Imperio Mia G. Gentugaya Yam kit Sung DATE OF ISSUE
5 February 2010
10 February 2011
TIN NO. 909 -330-062

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**NOTARY PUBLIC** 

ATTY. VIRGILIO R. BATALLA

NOTARY PLUSTIC FOR MAKATI CITY
APPORTMENT NO. M - 35
UNTIL DECEMBER 31,2014
ROLLO FATTORNEY 48348
MCLE COMPLIANCE NO. III - 21854
IBP NO. 706762 - LIPETIME MEMBER
FTR NO. 386 - 4328 JAN. 2. 2013
EXECUTIVE BLDG. CENTER
MAKATI AVE. COR JUPITER 87

PAGE NO. 140 BUOK NO. 140 SERIES NO. 157

# LIST OF MR WONG'S DIRECTORSHIPS WITHIN THE GROUP

	Corporate Name of the Group Company	Type of Directorship
1	ATOS Holding AG	Management Board
2	Beijing Fortune Hotel Co., Ltd.	Director
3	Birkenhead Holdings Pty. Ltd.	Director
4	Birkenhead Investments Pty. Ltd.	Director
5	Birkenhead Services Pty. Ltd.	Director .
6	CDL Entertainment & Leisure Pte Ltd	Director
7	CDL Hotels (Korea) Ltd.	Director
8	CDL Hotels (Labuan) Limited	Director
9	CDL Hotels Holdings New Zealand Limited	Director/ Chairman
10	CDL Hotels Japan Pte. Ltd.	Director
11	CDL Investments New Zealand Limited	Director
12	CDL Land New Zealand Limited	Director
13	City Hotels Pte. Ltd.	Director
14	Copthorne Orchid Hotel Singapore Pte Ltd	Director
15	First Sponsor Capital Limited	Director
1.6	First Sponsor Group Limited	Director
17	Grand Plaza Hotel Corporation	Director/Chairman/President
18	Harbour Land Corporation	Director
19	Harrow Entertainment Pte Ltd	Director
20	Hospitality Holdings Pte. Ltd.	Director
21	Hotelcorp New Zealand Pty Ltd	Director
22	Idea Valley Group Limited	Director
23	International Design Link Pte Ltd	Director
24	KIN Holdings Limited	Director
25	Kingsgate Holdings Pty. Ltd.	Director
26	Kingsgate Hotel Pty. Ltd.	Director
27	Kingsgate International Corporation Limited	Non-Executive Director
28	Kingsgate International Pty Ltd.	Director
29	Kingsgate Investments Pty. Ltd.	Director
30	London Britannia Hotel Limited	Director
31	M&C (india) Holdings Pte. Ltd.	Director
32	M&C (Mauritius) Holdings Limited	Director
33	M&C Business Trust Management Limited	Non-Executive Director/ Chairman
34 .	M&C Holdings (Thailand) Ltd.	Director
35	M&C Hospitality Holdings (Asia) Limited	Director
36	M&C Hospitality International Limited	Director
37	M&C Hotel Enterprises (Asia) Limited	Director

38	M&C Hotel Investments Pte. Ltd.	Director
39	M&C Hotels Holdings Japan Pte. Ltd.	Director
40	M&C Hotels Holdings Limited	Director
41	M&C Hotels Holdings USA Limited	Director
42	M&C Hotels Japan Pte. Ltd.	Director
43	M&C REIT Management Limited	Non-Executive Director/ Chairman
44	Millennium & Copthorne Hotel Holdings (Hong Kong) Limited	Director
45	Millennium & Copthorne Hotels (Hong Kong) Limited	Director
46	Millennium & Copthorne Hotels New Zealand Limited	Director/ Chairman
47	Millennium & Copthorne Hotels plc	Executive Director, Chief Executive
		Officer
48	Millennium & Copthorne Hotels Pty Ltd	Director
49	Millennium & Copthorne International Limited	Director
50	Millennium & Copthorne Middle East Holdings Limited	Director
51	Newbury Investments Pte Ltd	Director
52	Quantum Limited	Director
53	Republic Hotels Suzhou Pte Ltd	Director
54	Republic Iconic Hotel Pte. Ltd.	Director
55	RHR Capital Pte. Ltd.	Director
56	Rogo Realty Corporation	Director
57	The Philippine Fund Limited	Director & President
58	TOSCAP Limited	Director
59	Zatrio Pte Ltd	Director
60	Zillion Holdings Limited	Director