

# COVER SHEET

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S.E.C. Registration Number

G	R	A	N	D		P	L	A	Z	A		H	O	T	E	L		C	O	R	P									

(Company's Full Name)

10	F																													
B	L	V	D																											

( Business Address : No. Street City / Town / Province )

Y	A	M				K	I	T			S	U	N	G
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Contact Person

8	5	4	8	8	3	8
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Company Telephone Number

1	2			3	1
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Month Day

Fiscal Year

S	E	C	17	Q
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FORM TYPE

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Month Day

Annual Meeting

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Secondary License Type, If Applicable

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Dept. Requiring this Doc.

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Amended Articles Number/Section

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Total No. of Stockholders

Total Amount of Borrowings

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Domestic

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Foreign

To be accomplished by SEC Personnel concerned

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File Number

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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER



1 For the quarterly period ended March 31, 2017

2. Commission identification number \_\_\_\_\_ 3. BIR Tax Identification  
No. 000-460-602-000

GRAND PLAZA HOTEL CORPORATION

4. Exact name of issuer as specified in its charter

PHILIPPINES

5. Province, country or other jurisdiction of incorporation or organization

6. Industry Classification Code: \_\_\_\_\_ (SEC Use Only)

10F, The Heritage Hotel Manila, Roxas Blvd. cor. EDSA, Pasay City 1300

7. Address of issuer's principal office

Tel. No. (632) 854-8838

Fax No. (632) 854-8825

8. Issuer's telephone number, including area code

N.A.

9. Former name, former address and formal fiscal year if changed since last report

10. Securities registered pursuant to Sections 8 & 12 of the Code, or Sections 4 & 8 of the RSA

Title of each Class

Number of shares of common  
Stock outstanding and amount  
Of debt outstanding

COMMON SHARES

87,318,270\*

\*includes 33,600,901 treasury shares

11. Are any or all of the securities listed on Stock Exchange?

Yes [ ☒ ] No [ ☐ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

PHILIPPINE STOCK EXCHANGE, INC.

COMMON

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [ X ]      No [   ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ X ]      No [   ]

#### PART I – FINANCIAL INFORMATION

##### Item 1 Financial Statements

Financial Statements and, if applicable, Pro-forma Financial Statements meeting the requirements of SRC Rule 68, Form and Content of Financial Statements, shall be furnished as specified therein.

##### Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations.

Furnish the information required by Part III, Paragraph (A)(2)(b) of "Annex C"

#### PART II – OTHER INFORMATION

The issuer may, at its option, report under this item any information not previously reported in a report in SEC Form 17-C. If disclosure of such information is made under this Part II, it need not be repeated in a report on Form 17-C which would otherwise be required to be filed with respect to such information or in a subsequent report on Form 17-Q.

#### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: YAM KIT SUNG

Signature and Title: General Manager & Chief Financial Officer

Date \_\_\_\_\_



## PART I – FINANCIAL INFORMATION

### **Item 1. Financial Statements Required Under SRC Rule 68.1**

- Please see attached financial statements for interim Balance Sheets, Statements of Income, Statements of Changes in Equity and Statements of Cash flows.

#### Notes to Financial Statements

##### *Summary of significant accounting policies*

The financial statements of the Company have been prepared in accordance with Philippine generally accepted accounting principles (GAAP) and are denominated in Philippine pesos. The preparation of financial statements in accordance with Philippine GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates. The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the significant accounting policies.

The same accounting policies and methods of computation are followed in the interim financial statements for the year 2015 as compared with the most recent annual financial statements.

##### *Seasonality or Cyclicity of Interim Operations*

All segments of the business are in its normal trading pattern.

##### *Material Items*

There are no material items affecting assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size or incidents.

##### *Estimates*

There are no changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years that have a material effect in the current interim period.

##### *Issuances of Debts and Equity*

There are no issuances, repurchases and repayments of debts and equity securities.

##### *Dividends*

There were no dividends declared in the current interim period.

### *Segment Revenue and Results*

Statement of Financial Accounting Standard No. 31, "Segment Reporting", which becomes effective for financial statements covering periods beginning on or after January 1, 2001, requires that a public business enterprise report financial and descriptive information about its reportable segments. Operating segments are components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision-maker in deciding how to allocate resources and in assessing performance.

The Company organized its business into 3 main segments:

- Room Division – Business derived from the sale of guestrooms.
- Food and Beverage Division – Business derived from the sale of food and beverage at various restaurants.
- Other Operated Departments and rental – Business derived from telephone department, business center, carparking, laundry and rental of space.

The segment revenues and results are as follows:

	YTD 1 <sup>st</sup> Quarter Revenue – Peso '000	YTD 1 <sup>st</sup> Department Profit – Peso '000
Room	57,355	42,579
Food and Beverage	28,250	9,180
Other Operated Departments and rental	3,005	1,858

### *Subsequent Events*

None

### *Composition of Company*

There are no changes in the composition of the Company during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings and discontinuing operations.

### *Contingent assets or liabilities*

There are no changes in contingent assets or liabilities since the last annual balance sheet date.

### *Contingencies*

There are no material contingencies and any other events or transactions that are material to an understanding of the current interim period.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The top 5 Key Performance Indicators of the Company are as follows:

	31 March 2017	31 March 2016
Current liquidity ratios	2.24	2.21
Solvency (Debt to equity)	0.18	0.18
Assets to equity ratios	1.18	1.18
Profitability ratios	(14.5%)	(6.4%)
Profit before tax margin ratio		
EBITDA (Earnings before interest, tax, depreciation and amortization) - Peso	(6,974,550)	4,569,590

*Note: The Company has no loans due to third party or related parties.*

Current liquidity ratio is derived by dividing the current assets with the current liabilities. This indicator measures the liquidity of the Company in the short-term. The current ratio has increased by 0.03 during the period of review compared to the same period of last year due to reduction in liabilities mainly from the accounts payable.

Debt to equity ratio measures a company financial leverage. It is derived by dividing total liabilities over equity. There is no change in this ratio.

Assets/Equity ratio measures the proportion of equity used to finance assets of the company and it is derived by dividing total assets to equity. There is no change in this ratio.

Profit before tax margin ratio is computed by dividing the profit before tax against the total revenue. This ratio measures whether the Company is able to contain its expenses in relation to the revenue. This ratio showed a loss in this quarter due to the lower revenue versus last year.

EBITDA represents earnings before interest, tax, depreciation and amortization. This indicator measures the operating cash flow of a company. For the quarter under review, EBITDA decreased by PhP11.5 million due to fall in revenue.



### **Balance Sheets Analysis:**

Total assets decreased by about PhP24.4 million (2.1%) as compared to the same period of last year and decreased by PhP8.0 million or 0.7% as compared to end of last fiscal year. The decrease is mainly due lower accounts receivable – trade and property and equipment.

#### *Cash and short term notes:*

This balance includes short-term fixed deposits with banks. This balance increased marginally by PhP2.2 million (0.8%) relative to same period of last year. Relative to the end of last year, there is no major change.

#### *Accounts receivable – trade:*

There is a drop in this balance by PhP3.1 million (5.6%) versus same period of last year. The reason for the variance is due to lesser revenue this quarter.

#### *Deferred tax assets:*

This is the recognition of the deferred tax on the exchange gain/(loss), provision for bad debts, net operating loss carried over (NOLCO) and provision for retirement benefits. Compared to same quarter last year, there is an increase of PhP5.4 million (43.6%) which is due to NOLCO from December 2016.

#### *Advances to associated/related companies:*

The Company, in its normal course of business, has entered into transactions with its related parties, principally consisting of cash advances.

The Company leases its hotel site from an associated company. The Company has also entered into a management agreement with Elite Hotel Management Services Pte. Ltd., a related company, for the latter to operate the Hotel.

Under the terms and conditions of the agreement, the Company has to pay monthly basic management and incentive fees based on a percentage of the hotel's revenue and gross operating profit.

As compared with the end of last fiscal year, there is a decrease of PhP3.0 million (29.7%) and a drop of PhP4.9 million (40.1%) as compared to the same period of last year. The reason for the fall is due to repayment to the related companies during the first quarter of 2017.

#### *Inventories:*

Compared to end of last fiscal year, inventories fell by PhP1.2 million (10.1%) which is consistent with the lower F&B revenue.

#### *Other current assets:*

Compared to end of last fiscal year and same period last year, there is a drop in this balance by PhP11.2 million (39.2%) and PhP11.2 million (39.1%) respectively. The main

reason is due to the release of deposit to suppliers and amount was capitalized as fixed assets. These are mainly capital expenditure for internet services and mockup room.

*Property and Equipment:*

Property and equipment are carried at cost. Depreciation is provided under the straight-line method over the estimated useful lives of the assets ranging from 5 to 50 years. Major improvements are charged to property accounts while maintenance and repairs which do not improve the lives of the assets are expensed as incurred.

The decrease in balance is due to depreciation charges for the year amounting to PhP10.5 million.

*Accounts payable:*

Compared to the same period of last year, the balance has decreased by PhP11.5 million (26%) due to lesser payable to suppliers this year as revenue has decreased.

*Accrued liabilities:*

This balance dropped by PhP8.1 million (10.3%) versus same period of last year due to reversal of accrual of payroll and related expenses of casual workers and expat in 2016.

*Due to associated/related company:*

As compared to same period of last year and end of last fiscal year, this balance increased by PhP17.2 million (136%) and PhP1.2 million (4%) respectively as the Company has not repaid its outstanding liabilities to related company this quarter.

*Income tax payable:*

Income tax payable showed a negative balance from PhP1.6 million to PhP9.6 million due to the higher losses in this quarter.

*Reserves:*

Reserves increased by PhP3.9 million (>100%) against same period of last year due to additional reserves for this quarter.

*Reserves/ Net Acturial Loss:*

As compared to the same period of last year, there is an increase in this balance by PhP1.2 million (16.2%) due to recognition at end of last fiscal year the actuarial loss.

**Income Statement Analysis For the 3 Months Ended 31 March 2017**

*Revenue:*

Total revenue decreased by PhP10.5 million (10.6%) versus same period last year. The main reason for the drop is due to significantly lower room and food and beverage (F&B) revenue.



Rooms division recorded a drop in occupancy from 52.7% in first quarter of last year to 49.1% in this year. Average Room Rate also dropped from PhP2,982 to PhP2,881 compared to the same period of last year. The net effect is room revenue decreased by about PhP6.9 million (10.8%). The fall in room revenue is mainly due to drop in individual market segment especially fall in production from online travel agents (OTA) by PhP7.4 million (45%).

F&B business registered a drop in revenue by PhP3.1 million (9.8%). The fall in F&B revenue is mainly due to lesser banquet revenue in 2017. Banquet revenue decreased by PhP1.3 million (14.4%) versus same period last year. Riviera revenue fell by PhP0.966 million (5.7%) as lesser covers from breakfast due to lower room occupancy.

*Cost of Sales:*

Cost of sales for F&B registered a decrease of PhP1.7 million (15.1%) as compared to last year which is consistent with the lower food and beverage revenue.

*Gross Profit:*

Gross profit is derived after deducting cost of sales from gross revenue. Gross profit as compared to last year is lower due to lower revenue.

*Operating Expenses:*

Operating expenses include among others, payroll and related expenses, utilities, depreciation charges, rental and other fixed expenses. There is a slight increase in this expense by PhP3.1 million (3.3%). Though revenue has dropped, utilities have increased this quarter due to significant increase in tariff rates. Electricity tariff rate this quarter has increased by PhP1.42/ kwh (22.4%) versus last year same period and this is equivalent to PhP2.4 million increase in electricity cost. For fuel, the increase in tariff rate is PhP6.51/L (41%) or PhP0.628 million in added fuel cost.

*Net Operating Income:*

This is derived after deducting operating expenses from gross operating profit. Due to the fall in revenue, the Company registered a net operating loss of PhP17. million this quarter.

*Non-operating income:*

This indicator showed an increase of PhP5.2 million over same period last year and this is due to an exchange gain of PhP2 million versus last period of an exchange loss of PhP2.6 million. The gain is due to translation differences from the holding of United States dollars deposit.

*Profit after tax:*

As a result of lower revenue, the Company registered a loss after tax of PhP8.6 million versus a loss of PhP4.3 million in 2016.

There are no material event(s) and uncertainties known to management that would address the past and would have an impact on the future operations of the following:

- Any known trends, demands, commitments, events or uncertainties that will have a material impact on the Company's liquidity.
- Any material commitments for capital expenditures, the general purpose of such commitments and the expected sources of funds for such expenditures.
- Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations.
- Any significant elements of income or loss that did not arise from the Company's continuing operations.
- The causes for any material change(s) (5% or more) from period to period in one or more line items (vertical and horizontal) of the Company's financial statements.
- Any seasonal aspects that had a material effect on the financial condition or results of operations.

Management is not aware of any event that may trigger direct or contingent financial obligations that is material to the Company, including any default or acceleration of an obligation. Management is not aware of any material off-balance sheet transaction, arrangement, obligation (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons that were created during the first 3 months of 2017.

## PART II – OTHER INFORMATION

### Tax matter:

#### *(1) Grand Plaza Hotel Corporation versus Commissioner of Internal Revenue ("BIR") – Court of Tax Appeal ("CTA") Case No. 8992*

This case is a Petition for Review with CTA to invalidate the tax deficiency assessment in relation to year 2008 ("Deficiency Tax Case").

On 20 February 2015, the Company filed a Petition for Review with the CTA to invalidate the collection proceedings of the BIR. The Petition is based on the Company's position, as advised by tax counsel, that the collection proceedings initiated by the Commissioner of Internal Revenue is void because the assessments did not comply with the requirements of law and lacked factual and legal basis.

The Deficiency Tax Case seeks to have the CTA review the Collection Letter that the Company received from the BIR on 12 December 2013. As far as the Company is aware, the Collection Letter was issued by the BIR in connection with a Formal Letter of Demand for alleged deficiency income tax, value added tax, expanded withholding tax, withholding tax on compensation and documentary stamp tax for the year 2008, in the aggregate amount of PhP508,101,387.12 consisting of PhP262,576,825.03 for basic tax, and interest of PhP245,524,562.09 from 20 January 2009 to 30 September 2013.



On 24 July 2015, the Company received a Warrant of Dstraint and/or Levy dated 24 July 2015 from the BIR ("Warrant"). The Warrant relates to the tax case for year 2008. Considering that a Petition for Review has been earlier filed with the CTA on 20 February 2015 to question the validity of the collection proceedings initiated by the Commissioner of Internal Revenue and that the matter is currently being litigated at the CTA, the Company has taken appropriate legal measures to ensure that such Warrant is not implemented during the course of the trial proceedings.

During the CTA hearing on 21 September 2015, the Company presented 2 witnesses and they were able to furnish their testimonies on the same day. The BIR, on the other hand, did not present any witnesses and opted to submit the case for the resolution of the CTA.

On 18 March 2016, the Company received a Notice of Resolution from the CTA with regard to the Company's Motion for Partial Reconsideration with Amended Formal Offer of Evidence. The CTA granted the Company's Motion and the Company has 30 days from receipt of the Notice to file our Memorandum.

However, on 6 April 2016, the Company received a Manifestation and Motion filed by the BIR. The BIR moved for a setting of a hearing for the comparison and marking of its documentary evidence on 13 April 2016. Within 5 days after the hearing, the BIR will be filing its Formal Offer of Documentary Evidence. In view of this Motion, the BIR has asked for the deferment of the parties' respective Memorandum until after the CTA has resolved its offer of evidence.

On 8 June 2016, management of the Company was informed by Metropolitan Bank & Trust Company ("Metrobank") via email, that the BIR has issued a Warrant of Garnishment with Warrant No. 125-2015-011 dated 2 June 2016 against the Corporation in connection with the Deficiency Tax Case. Pursuant to the Warrant, the BIR seeks to garnish the Company's deposits with Metrobank, which are currently in the amount of PhP499,049.64, as may be necessary to satisfy the alleged tax deficiency of the Company.

In addition, on 10 June 2016, management of Company was also informed by the Lank Bank of the Philippines ("Land Bank"), that the BIR has issued a Warrant of Garnishment with Warrant No. 125-2015-011 against the Corporation in connection with the Deficiency Tax Case. To date, the Company has not received the original Warrant from the BIR. Pursuant to the Warrant, the BIR seeks to garnish the Company's deposits with the Land Bank, which are currently in the amount of PhP71,718.54 as may be necessary to satisfy the alleged tax deficiency of the Company.

On 6 September 2016, the Company's tax counsel received a Resolution from the CTA and decided not to file a Legal Memorandum and instead opted to adopt the



arguments raised in its earlier Answer. As such, the case is now submitted to CTA for decision.

On 7 March 2017, the Company filed an Urgent Motion to Allow Payment of Taxes with the CTA. This is with respect to the Warrant of Garnishment with Land Bank. The Company uses this bank account for tax payment. On 17 March 2017, CTA has ordered BIR to comment within 5 days from receipt of the Notice on this Urgent Motion.

Other than the above tax cases, to the best knowledge and/or information of the Company, neither itself nor any of its affiliates and subsidiaries have been involved during the past five (5) years in any material legal proceedings affecting/involving the Company, its affiliates or subsidiaries, or any material or substantial portion of their property before any court of law or administrative body in the Philippines or elsewhere.

Financial Risk Exposure:

In the context of the current global financial condition, the Securities and Exchange Commission sent us a memorandum to companies on 29 October 2008, which requires companies to make a self-assessment or evaluation to determine whether any of the items below are applicable. If applicable, these items must be disclosed in the interim financial report on SEC Form 17-Q ("Quarterly Report"):

1. The qualitative and quantitative impact of any changes in the financial risk exposures of GPHC, particularly on currency, interest, credit, market and liquidity risks, that would materially affect its financial condition and results of operation, and a description of any enhancement in the Company's risk management policies to address the same.
2. A description of the financial instruments of the Company and the classification and measurements applied for each. If material in amount, provide detailed explanation or complex securities particularly on derivatives and their impact on the financial condition of the Company.
3. The amount and description of the Company's investments in foreign securities.
4. The significant judgments made in classifying a particular financial instrument in the fair value hierarchy.
5. An explanation of how risk is incorporated and considered in the valuation of assets or liabilities.
6. A comparison of the fair values as of date of the recent interim financial report and as date of the preceding interim period, and the amount of gain or loss recognized for each of the said periods.

7. The criteria used to determine whether the market for a financial instrument is active or inactive, as defined under Philippine Accounting Standard 39 – Financial Instruments.

The Board of Directors (BOD) has overall responsibility for the establishment and oversight of the Company's risk management framework. The BOD has established the Executive Committee, which is responsible for developing and monitoring the Company's risk management policies. The committee identifies all issues affecting the operations of the Company and reports regularly to the BOD on its activities.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. All risks faced by the Company are incorporated in the annual operating budget. Mitigating strategies and procedures are also devised to address the risks that inevitably occur so as not to affect the Company's operations and detriment forecasted results. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee directly interfaces with the internal audit function, which undertakes reviews of risk management controls and procedures and ensures the integrity of internal control activities which affect the financial management system of the Company. The results of procedures performed by Internal Audit are reported to the Audit Committee.

#### Credit Risk

Credit risk represents the risk of loss the Company would incur if credit customers and counterparties fail to perform their contractual obligations. The Company's credit risk arises principally from the Company's trade receivables.

Exposure to credit risk is monitored on an ongoing basis, credit checks being performed on all clients requesting credit over certain amounts. Credit is not extended beyond authorized limits, established where appropriate through consultation with a professional credit vetting organization. Credit granted is subject to regular review, to ensure it remains consistent with the clients' current credit worthiness and appropriate to the anticipated volume of business.

The investment of the Company's cash resources is managed so as to minimize risk while seeking to enhance yield. The Company's holding of cash and money market placements expose the Company's to credit risk of the counterparty if the



counterparty is unwilling or unable to fulfill its obligations and the Company consequently suffers financial loss. Credit risk management involves entering into financial transactions only with counterparties with acceptable credit rating. The treasury policy sets aggregate credit limits of any one counterparty and annually reviews the exposure limits and credit ratings of the counterparties.

Receivables balance is being monitored on a regular basis to ensure timely execution of necessary intervention efforts. As of balance sheet date, there were no significant concentrations of credit risk.

#### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility. Treasury controls and procedures are in place to ensure that sufficient cash is maintained to cover daily operational and working capital requirements. Management closely monitors the Company's future and contingent obligations and sets up required cash reserves as necessary in accordance with internal requirements.

#### Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other market prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Company is subject to various market risks, including risks from changes in room rates, interest rates and currency exchange rates.

#### *Room Rates*

The risk from room rate changes relates to the Company's ability to recover higher operating costs through price increases to customers, which may be limited due to the competitive pricing environment that exists in the Philippine hotel industry and the willingness of customers to avail of hotel rooms at higher prices.

The Company minimizes its exposure to risks in changes in room rates by signing contracts with short period of expiry so this gives the Company the flexibility to adjust its room rates in accordance to market conditions.

#### *Interest Rate Risk*

The Company has no interest-bearing debt obligations to third parties. As such, the Company has minimal interest rate risk.

#### *Foreign Currency Risk*



Foreign assets and financing facilities extended to the Company were mainly denominated in Philippine Peso. As such, the Company's foreign currency risk is minimal.

The Company functional currency is Philippines peso. As at 31 March 2017, it holds bulk of its cash and cash equivalent in Philippines peso. The United States dollars are used to settle foreign obligations. As such, the Company does not have currency risk exposure.

The Company does not have any third party loans so it has no interest rate risk. The Company in the ordinary course of business extends credit to its customers. Exposure to credit risk is monitored on an ongoing basis, credit review being performed for clients requesting for credit limit. The total exposure to trade receivables as at 31 March 2016 is Peso32 million.

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility. As at 31 March 2017, the Company has Peso389 million current assets and Peso173 million current liabilities so the current assets are able to cover its current liabilities.

The Company does not invest in any other financial instruments. Any surplus funds are placed in short-term fixed deposits with local bank like Metropolitan Bank and Trust Co. and foreign bank like Australian and New Zealand Bank (ANZ), DBS Singapore and United Overseas Bank Singapore

The Company also does not invest in foreign securities.

The fair values together with the carrying amounts of the financial assets and liabilities shown in the balance sheet date are as follows:

	31 March 2017	31 March 2017	31 December 2016	31 December 2016
	Carrying amount	Fair value	Carrying amount	Fair value
Cash and cash equivalents	260,196,207	260,196,207	260,870,964	260,870,964
Receivables net	68,711,843	68,711,843	68,035,483	68,035,483
Due from/(to) related party net	(19,337,850)	(19,337,850)	(15,390,095)	(15,390,095)
Loan receivable	15,500,000	15,500,000	15,500,000	15,500,000

Lease deposit	78,000,000	78,000,000	78,000,000	78,000,000
Accounts payable & accrued expenses	103,298,083	103,298,083	103,292,070	103,292,070

The following summarizes the methods and assumptions used in estimating the fair values of financial instruments reflected in the above table:

Cash and cash equivalent – the carrying amount approximates the fair value due to its short maturity.

Receivables/ due from related party/ loan receivable/ lease deposit/ accounts payable and accrued expenses/ due to related party – current receivables are reported at their net realizable values, at total amount less allowances for uncollectible amounts. Current liabilities are stated at amounts reasonably expected to be paid within the next 12 months or operating cycle. Due from/to related party and loan receivable are payable on demand. In the case of lease deposit, the fair value approximates the carrying amount.

## GRAND PLAZA HOTEL CORPORATION

## Balance Sheets

March 31, 2017

(with comparative figures for the year ended December 31, 2016)

(In Philippine Pesos)

ASSETS	Unaudited March 31, 2017	Unaudited March 31, 2016	Audited Dec. 31, 2016
<b>Current Assets</b>			
Cash on hand and in bank			
Cash and investments in short term notes	260,196,207.01	257,910,845.76	260,870,964.06
Accrued interest receivable	142,692.41	73,682.42	12,936.03
Accounts receivable - trade	51,616,529.72	54,726,283.09	50,462,370.91
Accounts receivable - others	18,081,165.76	18,401,322.61	18,704,404.99
Provision for bad debts	(1,128,544.88)	(492,640.16)	(1,144,228.88)
Deferred tax assets/(liabilities)	17,926,448.05	12,479,314.70	17,910,443.67
Input tax	-	-	-
Advances to associated/related companies	7,297,394.75	12,201,780.11	10,385,623.85
Advances to immediate holding company	3,270,844.36	2,483,409.94	2,957,853.17
Inventories	11,205,681.53	11,092,015.75	12,461,866.61
Prepaid expenses	3,786,488.08	4,628,956.67	4,267,018.93
Creditable withholding tax	-	-	45,091.94
Other current assets	17,452,564.37	28,697,651.42	28,749,842.87
Advances to/from THHM	-	-	-
<b>Total Current Assets</b>	<b>389,847,471.16</b>	<b>402,202,622.31</b>	<b>405,704,188.15</b>
<b>Property and Equipment</b>	<b>571,754,792.23</b>	<b>582,353,583.40</b>	<b>564,632,930.27</b>
<b>Organization and Pre-operating Expenses</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Investment in Stock of Associated Company</b>	<b>51,412,534.32</b>	<b>52,917,441.48</b>	<b>50,697,525.43</b>
<b>Deposit on Lease Contract</b>	<b>78,000,000.00</b>	<b>78,000,000.00</b>	<b>78,000,000.00</b>
<b>Loans Receivable</b>	<b>15,500,000.00</b>	<b>15,500,000.00</b>	<b>15,500,000.00</b>
<b>Other Assets</b>			
Miscellaneous investments and deposits	8,781,608.50	8,781,608.50	8,781,608.50
Others	1,010,000.00	1,010,000.00	1,010,000.00
<b>Total Other Assets</b>	<b>9,791,608.50</b>	<b>9,791,608.50</b>	<b>9,791,608.50</b>
<b>Total Assets</b>	<b>1,116,306,406.21</b>	<b>1,140,765,255.69</b>	<b>1,124,326,252.35</b>



GRAND PLAZA HOTEL CORPORATION

Balance Sheets

March 31, 2017

(with comparative figures for the year ended December 31, 2016)

(In Philippine Pesos)

LIABILITIES AND STOCKHOLDERS' EQUITY	Unaudited March 31, 2017	Unaudited March 31, 2016	Audited Dec. 31, 2016
<b>Current Liabilities</b>			
Accounts payable	32,775,224.97	44,279,995.80	32,122,373.35
Accrued liabilities	70,522,858.63	78,697,400.41	71,169,696.89
Rental payable	-	-	-
Due to associated/related companies	29,906,089.41	12,679,569.68	28,733,572.25
Advances from immediate holding company - net	-	-	-
Advances from intermediate holding company	-	-	-
Refundable deposit	29,663,873.88	31,361,785.93	28,773,534.77
Deferred rental - Pagcor & JIMEI	-	-	-
Due to Byron	-	-	-
Dividend Payable	-	-	-
Income tax payable	(9,665,603.99)	(1,666,412.68)	(4,808,097.25)
Other current liabilities	16,795,142.01	16,641,345.12	16,337,274.76
Reserves	3,536,737.59	(404,529.31)	534,266.68
<b>Total Current Liabilities</b>	<b>173,534,322.50</b>	<b>181,589,154.95</b>	<b>172,862,621.45</b>
<b>Long - Term Liabilities</b>			
Deferred rental - Pagcor	-	-	-
<b>Total Long - Term Liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Stockholders' Equity</b>			
Authorized - 115,000,000 shares in March 31, 2009 and December 31, 2008 at P10.00 par value per share			
Paid - in Capital	873,182,699.00	873,182,699.00	873,182,699.00
Premium on capital stock	11,965,903.78	11,965,903.78	11,965,903.78
Paid-in capital in excess of par - Warrants	2,691,613.81	2,691,613.81	2,691,613.81
Treasury stock	(1,680,020,370.00)	(1,680,020,370.00)	(1,680,020,370.00)
Retained earnings - beginning	1,735,013,915.44	1,748,238,826.41	1,748,238,826.41
Net income for the period	(8,691,547.22)	(4,308,136.16)	(13,224,911.00)
Dividend declared	-	-	-
Working Capital Contribution	-	-	-
Reserves / net Actuarial Loss	8,629,868.90	7,425,563.90	8,629,868.90
<b>Total Stockholders' Equity</b>	<b>942,772,083.71</b>	<b>959,176,100.74</b>	<b>951,463,630.90</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>1,116,306,406.21</b>	<b>1,140,765,255.69</b>	<b>1,124,326,252.35</b>

GRAND PLAZA HOTEL CORPORATION  
Income Statements  
For the quarters ended March 31, 2017 and 2016  
(In Philippine Pesos)

	Unaudited March 31, 2017	Unaudited March 31, 2016
<b>Revenue</b>		
Rooms	57,355,226.49	64,313,770.56
Food & Beverage	28,250,208.18	31,402,508.73
Other Operated Depts.	1,183,564.06	1,197,325.68
Rental Income/Others	1,822,613.74	2,210,992.41
<b>Total Revenue</b>	<b>88,611,612.47</b>	<b>99,124,597.38</b>
<b>Cost of Sales</b>		
Food & Beverage	9,921,473.59	11,691,526.72
Other Operated Depts.	679,312.30	720,169.47
<b>Total Cost of Sales</b>	<b>10,600,785.89</b>	<b>12,411,696.19</b>
<b>Gross Profit</b>	<b>78,010,826.58</b>	<b>86,712,901.19</b>
<b>Operating Expenses</b>	<b>95,206,283.00</b>	<b>92,091,624.05</b>
<b>Net Operating Income</b>	<b>(17,195,456.42)</b>	<b>(5,378,722.86)</b>
<b>Non-operating Income</b>		
Interest Income	1,551,151.06	1,356,249.20
Dividend Income	-	-
Gain/(Loss) on Disposal of Fixed Assets	-	-
Exchange Gain/(Loss)	2,042,481.92	(2,646,278.02)
Share in Net Income/(Loss) of Associated Co.	715,008.89	303,740.26
Other Income	-	-
<b>Total Non-Operating Income</b>	<b>4,308,641.87</b>	<b>(986,288.56)</b>
<b>Net Income/(Loss) Before Tax</b>	<b>(12,886,814.55)</b>	<b>(6,365,011.42)</b>
<b>Provision for Income Tax</b>	<b>(4,195,267.36)</b>	<b>(2,056,875.26)</b>
<b>Net Income/(Loss) After Tax</b>	<b>(8,691,547.19)</b>	<b>(4,308,136.16)</b>
<b>Basic earnings per share</b>	<b>(0.16)</b>	<b>(0.08)</b>
<b>Dilluted earnings per share</b>	<b>(0.16)</b>	<b>(0.08)</b>

**Notes:**

In March 30, 2016 and 2017 total shares outstanding is 53,717,369 net of 33,600,901 treasury shares

GRAND PLAZA HOTEL CORPORATION  
 Statements of Changes in Equity  
 For the quarters ended March 31, 2017 and 2016  
 (In Philippine Pesos)

	Unaudited March 31, 2017	Unaudited March 31, 2016
Balance - beginning	951,463,630.90	963,484,236.90
Net income for the period	(8,691,547.19)	(4,308,136.16)
Dividends	-	-
Retirement of shares	-	-
Buyback of shares	-	-
<b>Balance - end</b>	<b><u>942,772,083.71</u></b>	<b><u>959,176,100.74</u></b>



GRAND PLAZA HOTEL CORPORATION  
Cash Flow Statements  
For the quarters ended March 31, 2017 and 2016  
(In Philippine Pesos)

	Unaudited March 31, 2017	Unaudited March 31, 2016	Audited Dec. 31, 2016
<b>Cash flows from operating activities</b>			
Net income	(8,691,547.19)	(4,308,136.16)	(13,224,911.00)
Adjustments to reconcile net income to net cash provided by operating activities			
Other Comprehensive Income(loss)	-	-	1,204,305.00
Depreciation and amortization	10,220,906.76	9,948,312.69	40,066,241.36
Equity in net income of associated company	(715,008.89)	(303,740.26)	(2,083,824.23)
Provision for bad debts	1,128,544.88	492,640.16	1,144,228.88
Changes in operating assets and liabilities			
(Increase) decrease in			
Accrued interest receivable	(129,756.37)	2,009.39	62,755.78
Accounts receivable - trade	(2,298,387.69)	13,700,656.00	17,964,568.18
Accounts receivable - others	623,239.23	(110,171.97)	(413,254.35)
Deferred income tax	(16,004.38)	(3,520,502.48)	(8,951,631.45)
Input tax	-	-	-
Advances to associated/related companies	3,088,229.10	(1,201,730.11)	614,426.15
Advances to immediate holding company	(312,991.19)	(616,508.74)	(1,090,951.97)
Inventories	1,256,185.08	1,248,776.37	(121,074.49)
Prepaid expenses	500,530.85	883,559.96	1,225,497.70
Creditable withholding tax	45,091.94	45,092.00	0.06
Other current assets	11,297,278.50	(3,006,983.96)	(3,059,175.41)
Advances to/from THHM	-	-	-
Increase (decrease) in			
Accounts payable	652,851.62	4,351,965.42	(7,805,657.03)
Accrued liabilities	(646,838.26)	(3,474,020.40)	(11,001,723.92)
Notes payable	-	-	-
Rental payable	-	-	-
Due to associated companies	1,172,517.16	5,881,379.85	21,935,382.42
Advances from immediate holding company - net	-	-	-
Advances from intermediate holding company	-	-	-
Refundable deposit	890,339.11	988,678.16	(1,599,573.00)
Deferred rental - Pagcor	-	-	-
Dividend Payable	-	-	-
Output tax	-	-	-
Income tax payable	(4,857,506.74)	484,232.20	(2,657,452.37)
Other current liabilities	457,867.25	(588,492.99)	(892,563.35)
Reserves	3,002,470.91	(789,764.97)	149,031.02
	<u>16,668,011.67</u>	<u>20,107,250.17</u>	<u>31,464,643.99</u>
<b>Cash flows from investing activities</b>			
Acquisition of property and equipment - net	(17,342,768.74)	(1,379,553.57)	(13,776,829.11)
Dividend (declared)/received	-	-	4,000,000.00
(Receipts)/Refund of deposit on lease contract	-	-	-
(Receipts)/Payments relating to other assets	-	-	-
Retirement of treasury stocks	-	-	-
Buyback of shares - net	-	-	-
	<u>(17,342,768.74)</u>	<u>(1,379,553.57)</u>	<u>(9,776,829.11)</u>
<b>Cash flows from financing activities</b>			
Increase/(Decrease) in reserves	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>
<b>Net increase in cash and short-term notes</b>	<u>(674,757.07)</u>	<u>18,727,696.60</u>	<u>21,687,814.88</u>
<b>Cash and short-term notes, Beginning</b>	<u>260,870,964.06</u>	<u>239,183,149.17</u>	<u>239,183,149.17</u>
<b>Cash and short-term notes, Ending</b>	<u><u>260,196,206.99</u></u>	<u><u>257,910,845.77</u></u>	<u><u>260,870,964.05</u></u>

Grand Plaza Hotel Corporation  
Aging Report As At 31 March 2017

Customer Type	0 to 8 days	9 to 30 days	31 to 60 days	61 to 90 days	91 to 120 days	Over 120 days	Total	%
Airlines	2,269,840	1,162,100	3,732,180	1,417,680	39,000	156,291	8,777,091	28.20%
Credit card	1,828,186						1,828,186	5.87%
PAGCOR						8,936,199	8,936,199	28.71%
Company - local	234,813	1,129,489	2,088,912	260,134	7,200	578,357	4,298,904	13.81%
Overpayment						(45,485)	(45,485)	-0.15%
Permanent accounts	788	73,812	(19,181)	22,494	48,590	1,240,077	1,366,579	4.39%
Embassy & government	(12,745)	101,090	42,523			50,947	181,815	0.58%
Travel Agent - Local	200,027	775,765	304,694	29,700			1,310,185	4.21%
Temporary credit	(788,740)	1,195,418	1,248,920	44,500	78,500	875,080	2,653,678	8.53%
Travel Agent - Foreign	182,092	422,314	881,167	150,390	118,153	65,647	1,819,763	5.85%
<b>TOTAL</b>	<b>3,914,260</b>	<b>4,859,987</b>	<b>8,279,215</b>	<b>1,924,898</b>	<b>291,443</b>	<b>11,857,113</b>	<b>31,126,916</b>	<b>100.00%</b>
<b>%</b>	<b>12.58%</b>	<b>15.61%</b>	<b>26.60%</b>	<b>6.18%</b>	<b>0.94%</b>	<b>38.09%</b>	<b>100.00%</b>	